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### SEC FORM 17-1Q ANNUAL REPORT PURSUANT TO \$ ECT ON AN OF THE SECURITIES REGULATION CODE AND SECTI OF THE CORPORATION CODE 1. For the fiscal year ended 31 March 2012 183835 SEC Identification No. 3. BIR Tax Identification No. 000-001-746-612 4. Exact Name of Issuer as specified in its charter ALPHALA'ND CORPORATION 6. SEC Use Only **Philippines** Industry Classification Code 5. Province, Country or other jurisdiction of Incorporation or Organization Alphaland Southgate Tower, 2258 Chino Roces Avenue corner EDSA, Makati City 1232 7. Address of Principal Office Postal Code (632) 337-2031 8. Issuer's telephone number, including area code NA 9. Former name, former address, and former fiscal year, if changed since last report 10. Securities registered pursuant to Section 4 and 8 of the RSA Title of Each Class Number of Shares of Amount of Debt/ Common Stock Outstanding Liabilities Outstanding 1,984,322,351 Common Are any of the securities listed on the Philippine Stock Exchange? Yes 12. Check whether the issuer has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17 thereunder or Section 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporate Code of the Philippines during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports); No has been subject to such filing requirements for the past ninety (90) days No

SECURITIES AND EXCHANGE COMME

### PART I - FINANCIAL INFORMATION

### Item 1. Consolidated Financial Statements

Please find attached herein the unaudited consolidated financial statements of Alphaland Corporation ("ALPHA" or the "Parent Company") and its subsidiaries (together with ALPHA, the "Group" or the "Company") for the period ended March 31, 2012.

### **Description of Business**

Alphaland Corporation, formerly Macondray Plastics, Inc. (MPI), is a holding company incorporated in the Philippines and registered with the Philippine Securities and Exchange Commission (SEC). The principal business of the Group is real property development.

### Nature of Business and Brief Historical Background

On November, 19, 1990, the Company was incorporated as Agro Plastics, Inc under Securities and Exchange Commission No. 18385 with Pioneer Ventures, Inc. as the controlling shareholder. Until 1994, the Company's sole business was to supply the requirements of the Lapanday Group's banana plantations.

Sometime in March 1995, the Company was sold to Macondray & Co., Inc. ("MCI") and was subsequently renamed Macondray Plastics, Inc. (MPI). In 1997, the Company embarked on a program to reduce its total dependence on the banana industry by further expanding its customer base to commercial/industrial accounts. In November 2000, the Company braved the sluggish stock market and became the first Davao-based, Davao-oriented company to list in the Philippine Stock Exchange ("PSE" or the "Exchange"). The proceeds of the initial public offering were used to expand the Company's production capacity and capabilities. In September 2009, the Company decided to spin off the operations and maintenance of its plastics manufacturing interest to a separate juridical entity. Thus, Macondray Plastics Products, Inc. (MPPI) was then incorporated and registered with the SEC on September 25, 2009 and became a wholly owned subsidiary of the Company. Immediately thereafter, a deed of conveyance was executed on October 13, 2009 where the Company shall transfer all of its assets and liabilities relating to the plastics manufacturing interest to MPPI with effect upon the approval by the SEC of MPPI's application for increase in authorized capital stock (the "Assignment"). Accordingly, MPPI assumed the management of the Company's plastic products manufacturing operations and absorbed all the employees of the Company who were all connected to the plastics manufacturing business at that time.

On October 1, 2009, a Share Purchase Agreement (the "SPA") was executed between RVO Capital Ventures Corporation ("RVO Capital") and MCI. The transaction involves the acquisition by RVO Capital of MCI's 99,444,000 shares in the Company which represents MCI's entire interest in the Company. Since MCI's interest represents approximately 66% of the Company's outstanding capital stock, the acquisition thereof triggered the application of the mandatory tender offer rule of the Securities Regulation Code ("SRC"). After the conduct of the tender offer, RVO Capital acquired a total of 142,656,748 shares representing 95% of the Company's then issued and outstanding capital stock

On November 18, 2009, the Company, or MPI then, and all the stockholders of Alphaland Development, Inc. (ADI) entered into a Share Swap Agreement (SSA) for a share-for-share swap of all of ADI's issued and outstanding shares (as well as existing shareholders' advances/deposits for future stock subscriptions) in exchange for new shares to be issued by ALPHA. Each ADI share was exchanged for approximately 5.08 shares, or a total of 1,269,734,041 shares of ALPHA. After the share-for-share swap, ADI became a wholly owned subsidiary of ALPHA thereby allowing the diversification into the property development sector. In view of the foregoing, the Company applied for the amendment of its Articles of Incorporation involving the change in corporate name from "Macondray Plastics, Inc," to "Alphaland Corporation", change in primary purpose from a plastics manufacturing interest to a holding company, change in principal place of business from Davao City to Makati City, and increase in its authorized capital stock from P400.0 million to P5.0 billion, among others, which was approved by the SEC on April 7, 2010.

On December 23, 2010, ALPHA signed a Memorandum of Understanding ("MOU") with Macondray Philippines Co., Inc. ("MPCI"), where the latter is offering to buy ALPHA's entire interest in MPPI upon completion of the Assignment, which ALPHA accepted for a reasonable consideration to be determined nearer to the Assignment. With the foregoing agreement, ALPHA presented the assets of MPPI as "Assets held for sale", and the liabilities as "Liabilities directly associated with assets held for sale" in the 2010 consolidated balance sheet, and reported the operations of the plastics manufacturing segment as "Income from discontinued operations" in the 2010 consolidated statement of comprehensive income.

On April 29, 2011, the SEC approved the increase in authorized capital stock of MPPI that completed the Assignment and total spinoff of MPPI. It paved the way to the Company's eventual sale of MPPI to MPCI. A Deed of Absolute Sale was executed on October 28, 2011 for a consideration of ₱254.0 million.

### ALPHA's Significant Subsidiaries as of March 31, 2012

- a. Alphaland Balesin Island Resort Corporation (ABIRC), 100%-owned by ALPHA, was incorporated in the Philippines and registered with the Philippine SEC on May 26, 2010. ABIRC's primary purpose is to invest in, purchase, or otherwise acquire and own, hold use, sell, assign, transfer, mortgage, pledge, and exchange or otherwise dispose, as may be permitted by law, of real and personal property of every kind and description.
- b. Alphaland Development Inc (ADI), 100%-owned by ALPHA, was incorporated and registered with the Philippine SEC on May 29, 2007. After its incorporation, ADI became 40%-owned by Alphaland Holdings (Singapore) Pte. Limited, a company incorporated in Singapore, and 60%-owned by other companies incorporated in the Philippines [namely, Masrickstar Corporation (Masrickstar), Boerstar Corporation (Boerstar), and Azurestar Corporation (Azurestar)]. On April 7, 2010, ADI became a wholly owned subsidiary of ALPHA as an effect of the SSA. ADI's primary purpose is to engage in real property acquisition and development.
- c. Alphaland Makati Place, Inc. (AMPI), 100%-owned by ADI, was incorporated and registered with the Philippine SEC on March 6, 1991 as Silvertown Property Development Corporation. In June 2008, ADI acquired from Sime Darby Pilipinas, Inc. its 100% stake in AMPI, the leasehold owner of a real property then owned by the Boy Scouts of the Philippines (BSP) located at the corner of Ayala Avenue and Malugay Street in Makati City (the "Malugay Property"). Subsequently, in August 2008, ADI's interest in AMPI was diluted to 94.12% with the subscription of new shares by Noble Care, representing 5.88% of the 34,531 total subscribed shares. On February 26, 2010, the Philippine SEC approved the change in corporate name from "Silvertown Property Development Corporation" to "Alphaland Makati Place, Inc.". On November 11, 2010, Noble Care's 5.88% interest in AMPI was sold to ADI, making AMPI a 100% subsidiary of ADI.

AMPI's primary purpose is to lease and sublease the Malugay Property, a premium one hectare property. AMPI entered into a joint venture with BSP to develop the Malugay Property into a first class commercial development to be known as Alphaland Makati Place. It will be a mixed-use property development consisting of high end residential towers atop an upscale six-storey podium with a shopping center and a City Club, including a Boy Scout Convention Center.

- d. Alphaland Makati Tower, Inc. (AMTI), 100%-owned by ADI, was incorporated and registered with the Philippine SEC on July 28, 2010, with primary purpose of developing, leasing and subleasing a property situated along Ayala Avenue, which is the center of the Makati Central District. The property measuring 2,400 square meters, more or less, was acquired by ADI from Sta. Lucia Land, Inc. in June 2008. This was conveyed by ADI to AMTI in exchange for shares of stock of AMTI in 2011. A 34-storey building is being constructed on the site to be called Alphaland Tower.
- e. Alphaland Marina Corporation (AMC), 100%-owned by ADI, was incorporated and registered with the Philippine SEC on December 2, 2010, with primary purpose of dealing and engaging in the real estate business. AMC's plan is to develop (together with the Group) an ultra-modern marina and yacht club that will have various dining, sports, recreation, boating, yachting, sailing and other

similar amenities exclusively to its members and their guests and dependents (the "Marina Club"). The Marina Club will be the centerpiece of the Alphaland Bay City, a joint venture project of the Group and D.M. Wenceslao & Associates, Inc. (DMWAI) and Wendel Holdings Co., Inc. (Wendel); DMWAI and Wendel collectively referred to as "Wenceslao", to be located in 32-hectares, more or less, of reclaimed land at Aseana Business Park in Parañaque City. On December 10, 2010, AMC's BOD authorized the application for incorporation of Alphaland Marina Club, Inc. (AMCI) to own and operate the Marina Club.

f. Alphaland Reclamation Corporation (ARC), 100%-owned by ALPHA, was incorporated and registered with the Philippine SEC on April 5, 2011, and primarily engaged in the construction of reclamation projects and to contract for and perform reclamation works.

### **Basis of Preparation**

The consolidated financial statements have been prepared under the historical cost basis, except for AFS investments and investment properties, which are carried at fair value. The consolidated financial statements are presented in Philippine peso, the Parent Company's functional currency and presentation currency, and all values are rounded off to the nearest peso, except when otherwise indicated.

### Statement of Compliance

The consolidated financial statements have been prepared in compliance with Philippine Financial Reporting Standards (PFRS). PFRS also include Philippine Accounting Standards (PAS) and interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC).

This following Management's Discussion and Analysis should be read in conjunction with the consolidated financial statements.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### **Projects**

### **Alphaland Southgate Tower**

The property with lot area of 9,497 square meters, more or less, located at the nexus of Metro Manila's two main traffic arteries, EDSA and the South Superhighway is now a fully developed and revenue-generating 20-storey office tower building with a 6-storey podium shopping mall.

Total rental revenues for Alphaland Southgate Tower for the first quarter ended March 31, 2012 is P69.7 million. The Southgate Tower successfully reached 100% occupancy rate with the entry of several large tenants coming from the business process outsourcing (BPO) sector. This contributed to higher foot traffic for the Mall translating to higher tenant sales.

### Alphaland Makati Place

Alphaland Makati Place will consist of three high-end residential towers atop an upscale six-storey podium with a shopping center and a City Club dedicated to urban sports and leisure. Alphaland Makati Place will rise on a premium one hectare property along Ayala Avenue Extension corner Malugay Street, Makati City. Featuring truly "smart homes", the Alphaland Makati Place will be the first in the country with built-in concierge technology that will enable its residents and tenants to achieve lifestyle objectives on demand.

Comprising of almost 1.6 hectares of sports and leisure facilities, The City Club at Alphaland Makati Place, Inc. will fulfill the wellness, social, sports and business needs of its members. Facilities will include a spa, aerobics, dance and yoga rooms, formal and casual restaurants, cafes, a sports bar,

children's activity center, coffee lounges, indoor tennis courts, indoor badminton courts, lap pool and children's pool, private business meeting rooms, and a business center.

Secondary sales of the City Club preferred shares started as early as December 2010 at an initial price of \$0.5 million per share. A total of 337 shares have been sold as of March 31, 2012.

### Alphaland Balesin Island Club

33 kilometers off the eastern coast of Luzon and only a mere 23 minutes by plane from Manila's Ninoy Aquino Domestic Airport sits Balesin Island: an untouched, lush tropical getaway with roughly 7.3 kilometers of white sand beaches. Alphaland Balesin Island Club is a 409-hectare island resort which will have uniquely designed accommodations and amenities in each of the major sites of the island.

With the clubhouse as the island's centerpiece, Alphaland Balesin Island Club will be subdivided into six villages which will take inspiration from the most luxurious beachside destinations around the world: St. Tropez (Cote d'Azur), Phuket (Thailand), Costa Smeralda (Sardinia), Bali (Indonesia), Mykonos (Greece), and Balesin (Philippines). The runway, Balesin village and the clubhouse have been completed and the club is already operational.

Last September 2011, the Balesin Island Club shares were offered for secondary sale at an initial price of ₱1.0 million each. As of March 31, 2012, a total of 324 club shares have been sold.

On March 30, 2012, the Group recently secured a P2 billion credit line from Bank of Commerce to finance the completion of the Balesin Island Club project.

### Alphaland Tower

Rising at the heart of the Makati Central Business District, Alphaland Tower will be a new landmark building to service the growing demand for high-end corporate offices in the Philippines. Designed by world renowned Wong and Ouyang Ltd. of Hong Kong and certified by Aromin & Sy and its associates, Alphaland Tower will be the most modern of only six existing premium-grade office buildings in the district. It is envisioned to have a superimposing lobby with a two-storey high ceiling clad in glass to allow natural lighting in. Each level will have a large floor template of up to 1,500-1,600 square meters. The penthouse will have its own swimming pool and al fresco lounge, making it the most desirable office in the country. The 34-storey tower will rise on a 2,400 square meter property along Ayala Avenue which is now under construction and will be operational by January 2013.

### Alphaland Boracay Gateway Country Club

Alphaland Boracay Gateway is a joint venture between Alphaland Corporation and Akean Resorts Corporation. Situated in a sprawling 500-hectare property in the northern tip of Nabas, Aklan on Panay Island, the property faces the world-famous Boracay Island. With the proposed Caticlan International Airport and the Boracay Jetty only a five minute drive away, Alphaland can truly build a gateway development to Boracay and a spectacular destination in itself.

The Alphaland Boracay Gateway Country Club is designed for an exclusive market in search of an escape in an idyllic setting. Luxurious water villas on the beachfront aid in creating your very own private haven, to be enjoyed in splendid isolation while on white sand beaches. Alphaland also aims to transform this prime property into a high-end, mixed-use resort complex anchored by a Polo and Country Club that also features water recreational activities. Furthermore, members of the Gateway Club will enjoy direct access to and from Boracay Island via a direct ferry service.

### **Alphaland Bay City**

Alphaland Bay City is a 32-hectare planned premium seaside residential, commercial and business community located along Manila Bay beside the Mall of Asia compound. Alphaland Bay City's highlight is a magnificent marina with a shoreline containing a broad promenade lined by outdoor cafés, restaurants, boutiques, book-ended by two grand hotels. Directly behind the promenade are clusters of low-rise commercial buildings, backed by medium-rise apartment complexes, followed by high-rise business towers, carefully positioned to ensure unmatched views and generous breezes for all of the property's residents and workers.

Alphaland Bay City's centerpiece is a modern Marina Club that provides world-class yachting facilities for about 200 yachts, including super and mega yachts. It is the only marina in the country where members may use several exclusive yachts belonging to the club itself. For those who have only occasional use for a yacht, this fractional use frees them from the concerns of ownership, maintenance and crewing, as well as allows them to try different types of yachts and sailboats.

### Silang Property

ADI's three parcels of land in Silang Cavite, measuring a total of 300,000 square meters, more or less, is reserved for future development.

### Shangri-La at The Fort

Shangri-La at The Fort is located in a 1.5 hectare property in West Super Block of the Fort Bonifacio Global City at the corner of 5<sup>th</sup> Avenue and 30<sup>th</sup> Street. Slated for completion in 2014, Shangri-La at The Fort is a mixed-use business, hospitality, residential and retail tower with over 13 hectares of gross floor area. Shangri-La has named US-based Skidmore, Owings, and Merrill LLP as architect and Hirsch Bedner Associates to undertake the interior design for guestrooms and the main lobby. The tower will present a contemporary yet timeless design with the façade of the building tapering skyward, maximizing the ocean view.

Alphaland Corporation has a 20% stake in Shangri-La at the Fort. The complex is expected to cost close to ₱16.6 billion and will comprise of a 544-key hotel, exclusive serviced apartments and 89 premier residential condominiums including 2 penthouses that will be the most coveted residential address in the country.

### **Results of Operations**

	For the First Quarter Ended	For the First Quarter Ended	For the Year Ended
	March 31, 2012	March 31, 2011	December 31, 2011
Revenues	119,033,172	72,595,481	413,024,287
Costs and Expenses	101,434,299	52,509,469	300,848,420
Other Income (Expenses)	470,809,737	(7,042,356)	2,546,647,690
Net Income	375,070,389	9,371,088	1,936,048,809
Retained Earnings	6,232,829,913	3,931,081,803	5,857,759,524

During the 1<sup>st</sup> quarter of 2012, the consolidated net income of the Group amounted to ₱375.1 million, while previous year's 1<sup>st</sup> quarter reported a consolidated net income of ₱9.4 million.

### P46.4 million (64%) Increase in Revenues

Consolidated total revenues relating to rental income from Alphaland Southgate Tower amounted to P69.7 million and P57.2 million for the three months ended March 31, 2012 and 2011, respectively

### P48.9 million (93%) Increase in Costs and Expenses

Costs and expenses for the current period represent mainly the operating expenses of Alphaland Southgate Tower and marketing and selling expenses of the Group's real property projects.

### ₽470.8 million (6785%) Increase in Other Income (Expenses)

Significant increase in other income (expenses) is due to gain on fair value change of investment properties amounting to ₱360.6 million and nil for the three months ended March 31, 2012 and 2011, respectively. Contributing to increase in other income (expenses) is the gain on sale of AFS investments amounting to ₱120.9 million and nil for the three months ended March 31, 2012 and 2011, respectively, arising from 87 Balesin Island Club Shares and 9 City Club shares that were sold during the first quarter of 2012.

### Financial Condition

	As of	As of
	March 31, 2012	December 31, 2011
Total Assets	35,223,818,882	33,855,586,144
Total Liabilities	9,580,167,955	9,517,800,478
Total Equity	25,643,650,927	24,337,785,666

Total assets increased by P1,368.2 million (4%), from P33,855.6 million as of December 31, 2011 to P35,223.8 million as of March 31, 2012.

### ₽522.6 million (54%) Decrease in Cash and Cash Equivalents

Decrease in cash and cash equivalent is brought about by extensive project development expenditures of the Group.

### P986.6 million (9%) Increase in AFS Investments

Increase in AFS investments is due to increase in fair market value of unquoted club preferred shares.

# P683.3 million (4%) Increase in Land and Development Costs and Investment Properties Increase in investment properties and land and development costs are due to continuous and rapid project construction and development and appreciation of fair value of investment properties.

Total liabilities increased by P62.4 million (0.7%), from P9,517.8 million as of December 31, 2011 to P9,580.2 million as of March 31, 2012.

### ₽117.3 million (5%) Decrease in Trade and Other Payables

Trade and other payables decreased in 2012 on account of payment to payables related to the construction of the projects.

### ₽190.0 million (100%) Increase in Loans Payable

On March 30, 2012, ABIRC availed of a short term loan from Bank of Commerce (BOC) in the amount of ₱190.0 million to partly finance the ongoing construction of the Balesin Island Club.

### P121.1 million (4%) Increase in Long-term Debt

On March 30, 2012, AMTI made its third loan drawdown in the amount of P164.0 million against its P2.4 billion syndicated loan facility for the construction of the Alphaland Tower. This was offset by ADI's 5<sup>th</sup> principal loan repayment amounting to P43.8 million.

### P215.4 million (7%) Increase in Deferred Tax Liability

Increase in deferred tax liability is mainly due to tax provisions related to gain on fair value of investment properties and unrealized gain on AFS investments.

### P367.9 million (83%) Decrease in Other Noncurrent Liability

Decrease in Other Noncurrent liability is due to decrease in the Group's liability related to acquisition of AFS investments as the construction of the City Club and Balesin Island Club progresses.

Total Equity increased by P1,305.9 million (5%), from P24,337.8 million as of December 31, 2011 to P25,643.7 million as of March 31, 2012.

### P930.8 million (13%) Increase in Unrealized Gains on AFS Investments

This increase is brought about by increase in fair value of unquoted club preferred shares.

### <u>Discussion and Analysis of Material Events and Uncertainties</u>

As of reporting date:

There are no material events and uncertainties known to management that would have impact or change in the reported financial information and condition of the Group.

There are no known trends or demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in increases or decreases in the Group's liquidity in any material way. The Group does not anticipate having any cash flow or liquidity problems. The Group is not in default or breach of any note, loan, lease or other indebtedness or financing arrangement requiring it to make payments.

There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Group with unconsolidated entities or other persons created during the reporting period.

The Group has no unusual nature of transactions or events affecting assets, liabilities, equity, net income or cash flows.

There were no seasonal aspects that had a material effect on the financial condition or results of operations of the Group.

The unaudited interim condensed consolidated financial statements do not include all the information and disclosures required in the consolidated financial statements and should be read in conjunction with the Group's consolidated annual consolidated financial statements as of and for the year ended December 31, 2011.

The accounting policies and methods of computation adopted in preparation of the Group's unaudited interim consolidated financial statements are the same with the most recent annual consolidated financial statements for the year ended December 31, 2011.

There were no material events subsequent to the end of the year that have not been reflected in the Group's consolidated financial statement for the first quarter of 2012.

There were no changes in estimates of amount reported in the current financial period or changes in estimates of amounts reported in prior financial years.

### Comparative Key Performance Indicators

Key Performance Indicator	Manner of Calculation	March 31, 2012 (Unaudited)	December 31, 2011 (Audited)
Debt to equity ratio	Interest-bearing debt over shareholders' equity	0.13 : 1.00	0.12 : 1.00
Net debt to equity ratio	Interest-bearing debt less cash and cash equivalents over shareholders' equity	0.11 : 1.00	0.08 : 1.00
Return on assets	Net income over average total assets during the period	1.09%	7.47%
Return on equity	Net income over average stockholders' equity during the period	1.50%	10.28%

### Financial Risk Management Objectives and Policies

The Board of Directors ("BOD") has overall responsibility for the establishment and oversight of the Group's risk management framework. The Group's risk management policies are established to identify and manage the Group's exposure to financial risks, to set appropriate transaction limits and controls, and to monitor and assess risks and compliance to internal control policies. Risk management policies and structure are reviewed regularly to reflect changes in market conditions and the Group's activities.

The Group has exposure to equity price risk, credit risk, interest rate risk and liquidity risk from the use of its financial instruments. The Group's exposure to foreign currency risk is minimal as it does not normally enter into transactions in currencies other than its functional currency. The BOD reviews and approves the policies for managing each of these risks.

### **Equity Price Risk**

The Group's exposure to equity price pertains to its investment in quoted ordinary shares which is classified as AFS investment in the consolidated balance sheets. Equity price risk arises from the changes in the levels of equity indices and value of individual stocks traded in the stock exchange. The effect of possible change in equity indices on the Group's equity is minimal.

### Credit Risk

The Group trades only with recognized and creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Group exposure to bad debts is not significant. For transactions that are not denominated in the functional currency of the Parent Company, the Group does not offer credit terms without the specific approval of the Chief Finance Officer.

With respect to credit risk arising from the other financial assets, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

Since the Group trades with recognized third parties and related parties, there is no requirement for collateral. There are no other concentrations of credit risk within the Group.

### Interest Rate Risk

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair values of financial instruments. The Group's exposure to interest rate risk relates primarily to its financial instruments with floating interest and/or fixed interest rates. Fixed rate financial instruments are subject to fair value interest rate risk while floating rate financial instruments are subject to cash flow interest rate risk. Re-pricing of floating rate financial instruments is done every three to six months. Interest on fixed rate financial instruments is fixed until maturity of the instrument.

The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's long-term debt subject to floating interest rates. The other financial instruments of the Group are noninterest-bearing and, therefore, not subject to interest rate risk.

### Liquidity Risk

Liquidity risk is the risk that the Group will not be able to settle or meet its obligations on time or at a reasonable price. Management is responsible for liquidity, funding as well as settlement management. In addition, liquidity and funding risks, related processes and policies are overseen by management. The Group manages its liquidity risk based on business needs, tax, capital or regulatory considerations, if applicable, through numerous sources of finance in order to maintain flexibility.

The Group also maintains a balance between continuity of funding and flexibility. The policy of the Group is to first exhaust lines available from affiliated companies before local bank lines are availed of. The Group seeks to manage its liquid funds through cash planning on a weekly basis. The Group uses historical figures and experiences and forecasts from its collections and disbursements. As part of its liquidity risk management, the Group regularly evaluates its projected and actual cash flows. It also continuously assesses conditions in the financial markets for opportunities to pursue fund raising activities. Also, the Group only places funds in the money market which are exceeding the Group requirements. Placements are strictly made based on cash planning assumptions and covers only a short period of time.

### Others

# PFRS 9, Financial Instruments: Classification and Measurement (effective for annual periods beginning on or after January 1, 2015)

PFRS 9 as issued reflects the first phase on the replacement of PAS 39 and applies to classification and measurement of financial assets and financial liabilities as defined in PAS 39. In subsequent phases, hedge accounting and impairment of financial assets will be addressed with the completion of this project expected on the first half of 2012.

The adoption of the first phase of PFRS 9 will have an effect on the classification and measurement of the Group's financial assets, but will potentially have no impact on classification and measurements of financial liabilities. The Group will quantify the effect in conjunction with the other phases, when issued, to present a comprehensive picture.

The Group also continues to assess the impact of the above new, amended and improved accounting standards and interpretations effective subsequent to March 31, 2012 on its consolidated financial statements in the period of initial application. Additional disclosures required by these amendments will be included in the Group's consolidated financial statements when these amendments are adopted.

### PART II - OTHER INFORMATION

There are no disclosures not reported under SEC Form 17-C.

### **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized on April 18, 2012.

Issuer: ALPHALAND CORPORATION

resident

Marriana H. Yulo Chief Finance Officer

# ALPHALAND CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

	March 31, 2012 (Unaudited)	March 31, 2011 (Unaudited)	December 31, 2011 (Audited)
Current Assets			
Cash and cash equivalents	452,473,304	2,306,558,689	975,055,018
Trade and other receivables	256,508,925	146,636,048	167,723,644
Land and development	744,241,717	140,000,040	685,887,592
Advances to related parties	59,884,966	204,600,579	24,929,300
Other current assets	1,859,776,049	808,183,080	1,800,262,928
Other Carrent 200000	3,372,884,961	3,465,978,396	3,653,858,482
Assets held for sale	-	585,267,197	-
	3,372,884,961	4,051,245,593	3,653,858,482
Noncurrent Assets			
Investments in and advances to associates	1,037,001,381	769,839,016	928,511,430
Available-for-sale (AFS) investments	11,733,995,000	11,600,000	10,747,425,000
Investment properties	18,671,137,433	15,658,641,120	18,046,169,798
Property and equipment	292,959,604	45,142,251	351,201,224
Other noncurrent assets	115,840,503	44,111,049	128,420,211
	31,850,933,921	16,529,333,436	30,201,727,663
TOTAL ASSETS	35,223,818,882	20,580,579,029	33,855,586,145
Current Liabilities			
Trade and other payables	2,191,983,212	629,759,552	2,309,283,083
Loans payable	190,000,000	128,000,000	-
Current portion of long-term debt	212,500,200	149,999,400	193,750,100
Current portion of customers' deposits	15,457,80 <del>9</del>	6,828,964	19,551,074
Advances from related parties	26,328,173	11,267,164	9,297,589
Subscriptions payable	523,549,500	523,549,500	523,549,500
	3,159,818,894	1,449,404,580	3,055,431,346
Liabilities directly associated with assets held for sale	2 450 040 004	303,404,784	2 055 424 246
	3,159,818,894	1,752,809,364	3,055,431,346
Noncurrent Liabilities	0.000.000.045	4 000 470 740	0.000.740.000
Long-term debt - net of current portion and deferred financing costs	2,936,529,845	1,686,176,748	2,833,716,202
Customer's deposits - net of current portion	64,673,592	68,347,332	
Retirement benefit obligation	11,310,333	6,149,700	
Deferred tax liabilities	3,330,586,001	1,633,769,865	
Obligation under finance lease - net of current portion	3,474,682	4,666,767	
Other noncurrent liability	73,774,608	3,399,110,412	441,669,208 6,462,369,132
Total Liabilities	6,420,349,061 9,580,167,955	5,151,919,776	
Equity attributable to equity holders of the Parent			·
Capital stock - P1 par value			
Authorized- 1,984,322,352 shares			
Issued and outstanding	1,838,370,551	1,430,220,287	1,838,370,551
Additional paid-in Capital	9,672,052,401	5,998,700,015	
Deposits for future stock subscriptions	-	4,081,502,650	-
Gain on sale of AFS investments		60,797,921	
Unrealized gains on AFS investments	8,060,629,803	1,000,000	
Excess of acquisition price over acquired interest	(159,018,215)	(159,018,215)	
Retained earnings	6,232,829,913	3,931,081,803	
	25,644,864,453	15,344,284,461	
Less cost of 423,900 shares in treasury	(1,213,526)	(1,213,526)	
Now a sudrading interest	25,643,650,927	15,343,070,935	
Non-controlling interest  Total Equity	25,643,650,927	85,588,318 15,428,659,253	
TOTAL LIABILITIES AND EQUITY	35,223,818,882	20,580,579,029	33,855,586,145

# ALPHALAND CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	For the First Qu	arter Ended	For the Year Ended
	March 31, 2012	March 31, 2011	December 31, 2011
	(Unaudited)	(Unaudited)	(Audited)
REVENUES			
Rent	69,887,237	57,153,218	
Others	49,145,935	15,442,263	
	119,033,172	72,595,481	413,024,287
COSTS AND EXPENSES	101,434,299	52,509,469	300,848,420
OTHER INCOME (EXPENSES)			
Gain on fair value change of investment properties	360,609,017	-	2,356,792,867
Gain on sale of AFS investments	120,944,100	-	208,631,416
Interest expense and other finance charges	(16,075,142)	(18,611,523)	(71,406,981)
Interest income	5,901,089	11,519,507	44,887,264
Equity in net income of associates	(568,820)	51,050	48,567
Foreign exchange gain (loss) - net	(507)	(1,390)	
Gain on loss of control	-		8,939,415
Loss on sale of an investment	-		(1,298,081)
Edd Vir Sale of Bir in Control	470,809,737	(7,042,356)	
INCOME BEFORE INCOME TAX FROM	· · · · · · · · · · · · · · · · · · ·		
CONTINUING OPERATIONS	488,408,610	13,043,656	2,658,823,557
PROVISION FOR INCOME TAX			
Current	1,416,663	1,452,110	5,220,444
Deferred	111,921,558	5,038,153	730,461,376
	113,338,221	6,490,263	735,681,820
NET INCOME FROM CONTINUING OPERATIONS	375,070,389	6,553,393	1,923,141,737
INCOME FROM DISCONTINUED OPERATIONS		2,817,695	
NETINCOME	375,070,389	9,371,088	
OTHER COMPREHENSIVE INCOME	4 004 040 500		6 446 346 100
Unrealized valuation gains on AFS investments	1,034,216,523	•	- 6,416,346,189
Income tax effect	(103,421,652)		- (641,634,619) - 5,774,711,570
	930,794,871		
TOTAL COMPREHENSIVE INCOME	1,305,865,260	9,371,088	3 7,710,760,379
Net income attributable to:			
Equity holders of the Parent	375,070,389	9,371,088	3 1,936,048,809
Non-controlling interests	•		<u>-</u>
	375,070,389	9,371,088	1,936,048,809
Total comprehensive income attributable to:			
Total comprehensive income attributable to:	1,305,865,260	9,371,088	3 7,710,760,379
Equity holders of the Parent	1,300,000,200	3,311,000	-
Non-controlling interests	1,305,865,260	9,371,088	7,710,760,379
Pasis (Dilyted Earnings Per Share	The state of the s		
Basic/Diluted Earnings Per Share Income from continuing operations attributable to equity			
holders of the Parent	0.214	0.00	9 1.096
Net income attributable to equity holders of the Parent	0.214	0.00	

ALPHALAND CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY For the period ended March 31, 2012 and 2011 (Unaudited) and for the year ended December 31, 2011 (Audited)

						Excess of acquisition					
				Gain on sale	Unrealized	price over					
			Deposit for	of Preferred	valuation gains	carrying value				Non-	
		Additional Paid	Future Stock	Shares of a	on AFS	of Minority	Retained	Treasury		controlling	
	Capital Stock in Capital	in Capital	Subscriptions	Subsidiary	investments	Interest	Earnings	Shares	TOTAL	Interests	Interests TOTAL EQUITY
Balances at December 31, 2010	1,429,220,287	5,998,700,015	2,147,819,426	2,559,163	1,000,000	(159,018,215)	3,921,710,715	(1,213,526)	(1,213,526) 13,340,777,865	3,891,238	13,344,669,103
Total comprehensive income	•	•	•		ı	•	9,371,088	•	9,371,088	•	9,371,088
Subscription - net of subscriptions											
receivable of 1,472.8 million	1,000,000	,	•	,	•	,	•	F	1,000,000	,	1,000,000
Deposits for future stock subscriptions	. <b>'</b>	,	1,933,683,224	,	1	•	F	•	1,933,683,224	•	1,933,683,224
Sale of preferred shares of a subsidiary	•	•	•	58,238,758	•	•			58,238,758		58,238,758
Increase in non-controlling interest	•	•	•			•	•		•	81,697,080	81,697,080
Balances at March 31, 2011	1,430,220,287	1,430,220,287 5,998,700,015	4,081,502,650	60,797,921	1,000,000	(159,018,215)	3,931,081,803	(1,213,526)	(1,213,526) 15,343,070,935	85,588,318	15,428,659,253
Total comprehensive income			1	•	5,774,711,570	ı	1,926,677,721	•	7,701,389,291	•	7,701,389,291
Conversion of deposits for future stock											
subscriptions into common stock	408,150,264	408,150,264 3,673,352,386	(4,081,502,650)	,	ı	•	*	1	•	•	•
Effect of deconsolidation			•	(60,797,921)	1,354,123,362	-		,	1,293,325,441	(85,588,318)	1,207,737,123
Balances at December 31, 2011	1,838,370,551	1,838,370,551 9,672,052,401			7,129,834,932	(159,018,215)	5,857,759,524	(1,213,526)	(1,213,526) 24,337,785,667	•	24,337,785,667
Total comprehensive income	. <b>.</b>		,	•	930,794,871	,	375,070,389	-	1,305,865,260	•	1,305,865,260
Balance at March 31, 2012	1,838,370,551	1,838,370,551 9,672,052,401			8,060,629,803	(159,018,215)	(159,018,215) 6,232,829,913	(1,213,526)	(1,213,526) 25,643,650,927		25,643,650,927
4											

# ALPHALAND CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

	Period f		Year Ended
	March 31, 2012 (Unaudited)	March 31, 2011 (Unaudited)	December 31, 2011 (Audited)
	(Onducation)	(Oriotalica)	T tourious
CASH FLOWS FROM OPERATING ACTIVITIES			
Income before income tax from continuing operations	488,408,610	13,043,656	2,658,823,557
Income associated with assets held for sale	-	2,817,695	40 400 707
Income from discontinued opdations	-	15 004 054	18,409,725
Income before income tax	488,408,610	15,861,351	2,677,233,282
Adjustments for:	40.070.440	40.844.699	71 400 001
Interest expense and other financing charges	16,075,142	18,611,523	
Depreciation and amortization	10,419,998	1,498,472	15,477,187
Marketing expense	682,329	/E4 0E0:	(48,567)
Equity in net earnings of associates - net	568,820 507	(51,050) 1,390	
Unrealized foreign exchange gains Gain on fair value change of investment properties	(360,609,017)	1,350	(2,356,792,867)
	(120,944,100)	-	(208,631,416)
Gain on sale of AFS investments	(5,901,089)	(11,519,507)	
Interest income	(5,501,063)	(11,010,001	1,298,081
Loss on sale of an investment	-	-	(8,939,415)
Gain on loss of control  Amortization of customers' deposit	-	-	(2,496,539)
•	-	13,595,095	• • • •
Provision for selling expenses Operating income before working capital changes	28,701,200	37,997,274	
· · · · · · · · · · · · · · · · · · ·	20,101,200	01,001,214	1-10,000,0-10
Decrease (increase) in:  Trade and other receivables	(171,062,904)	(86,605,038	) 22,149,584
•	(61,429,944)	(311,525,200	
Prepaid expenses and other current assets	(01,720,077)	(311,320,200	) (1,000,004,020,
Increase (decrease) in: Trade and other payables	(249,344,290)	233,949,191	(787,480,962)
· · ·	1,278,127	1,230,000	
Retirement benefit obligation	2,584,379	25,511,634	, ,
Customers' deposits  Net cash used for operating activities	(449,273,432)	{99,442,139	
• •	6,401,248	11,519,507	
Interest received Income taxes paid	0,101,240	11,010,007	11,001,201
Net cash flows used in operating activities	(442,872,184)	(87,922,632	) (1,930,328,889)
CASH FLOWS FROM INVESTING ACTIVITIES	( · · · - · - · - · · · · · · · · ·	<u> </u>	
Acquisition of property and equipment	85,626,422	64,285,147	(137,796,827)
Decrease (increase) in:	, ,	. ,	
Investment properties	(207,825,724)	(321,061,167	(972,890,166)
Investments in and advances to associates	(109,058,771)	(12,368,150	(170,991,997
Other noncurrent assets	11,945,039	360,523	
Proceeds from sale of AFS investments	250,946,024	42,315,000	419,833,367
Proceeds from sale of an investment	, . <u>-</u>	· · · · -	124,157,782
Cash of subsidiaries disposed, net of proceeds from sale	-	-	(14,142,500
Net cash flows from (used in) investing activities	31,632,990	(226,468,647	) (837,522,452
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from availment of:			
Loans payable	190,000,000	-	-
Long-term debt	164,000,000	270,000,000	1,568,297,885
Payments of :	, ,		
Interest and other finance charges	(36,384,564)	(18,611,523	(99,611,636
Loans payable	-	• • • • •	(128,000,000
Long-term debt	(42,864,024)	(30,491,369	(137,499,100
Finance lease	(273,743)	(266,021	(1,016,537
Deposits for future stock subscriptions	. ,	1,933,683,224	1,000,000
Net changes in accounts with related parties	(17,925,082)	(101,005,874	(37,265,669
Movement in other noncurrent liabilities	(367,894,600)	-	76,622,048
Issuance of capital stock		1,000,000	) -
Subscription of capital stock	-	•	1,933,683,224
Net cash flows used in financing activities	(111,342,013)	2,054,308,437	
EFFECT OF FOREIGN EXCHANGE RATE CHANGES			
ON CASH AND CASH EQUIVALENTS	(507)	(1,390	)) 53,223
United the Control of			· · · · · · · · · · · · · · · · · · ·
NET INCREASE IN CASH AND CASH EQUIVALENTS	(522,581,714)	1,739,915,768	3 408,412,097
CASH AND CASH EQUIVALENTS AT BEGINNING OF		PRO 010	E00 040 000
YEAR	975,055,018	566,642,921	
CASH AND CASH EQUIVALENTS AT END OF PERIOD	452,473,304	2,306,558,689	975,055,018

### Notes to Consolidated Financial Statements

### 1. Cash and Cash Equivalents

	March 31, 2012	December 31, 2011
Cash on hand and with banks	218,183,660	226,147,173
Short-term placements	234,289,644	748,907,845
	452,473,304	975,055,018

Cash with banks earn interest at the respective bank deposit rates. Short-term placements are made for varying periods of up to three months, depending on the immediate cash requirements of the Group and earn interest at the respective short-term placement rates.

Interest income earned related to cash and cash equivalents amounted to \$\mathbb{P}\$5.9 million and \$\mathbb{P}\$11.5 million for the three months ended March 31, 2011 and 2010, respectively.

### 2. Trade and Other Receivables

	March 31, 2012	December 31, 2011
Trade receivables from:		
Tenants	43,669,612	50,530,600
Sale of club shares- net of noncurrent portion	160,764,474	78,486,851
Officers and employees	53,421,405	40,014,884
Others	3,358,449	3,396,324_
	261,213,940	172,428,659
Less allowance for impairment losses	(4,705,015)	(4,705,015)
	256,508,925	167,723,644

Receivables from tenants are noninterest-bearing and are generally on 30 to 90 days term. Receivables from sale of club shares are noninterest-bearing with terms ranging from one to three years. Noncurrent portion of trade receivables from sale of club shares is presented under "Other noncurrent assets" account in the consolidated balance sheets.

Receivables from officers and employees and other receivables are noninterest-bearing and will be settled within one year.

Provision for impairment losses pertains to receivables from several lessees of that are 90 days past due and impaired.

### 3. Land and Development Costs

The details of the account are as follows:

	March 31, 2012	December 31, 2011
Alphaland Makati Place	575,306,452	533,644,509
Alphaland Tower	168,935,265	152,243,083
	744,241,717	685,887,592

### Alphaland Makati Place

Project cost classified as land and development costs pertains to the Group's proportionate interest in Towers One and Two of Alphaland Makati Place which are intended for sale as residential units.

In December 2011, the Group started the pre-selling of condominium units in Tower One of Alphaland Makati Place. The terms and conditions of the Contract to Sell (CTS) involve the sale of one condominium unit and one City Club share, i.e., a preferred share of TCCAMPI, in which ownership of the unit and the City Club share are inseparable. Under the CTS, the components are sold under a single selling price with downpayment payable upon signing of the CTS and the unpaid balance payable in monthly installments for a period of three years from date of CTS. Ownership of the City Club share will allow the buyer to enjoy the amenities and facilities of TCCAMPI. On December 5, 2011, the Housing and Land Use Regulatory Board (HLURB) issued a temporary License to Sell to AMPI for the sale of condominium units in Tower One of Alphaland Makati Place.

### Alphaland Tower

Based on current development plans, the Group has determined that upon completion of the project, 6,014 square meters and 61,895 square meters are to be sold and leased out, respectively.

### 4. Other Current Assets

	March 31, 2012	December 31, 2011
Advances to contractors	580,101,029	583,051,437
Input VAT - net	497,306,042	424,082,236
Restricted cash - net of noncurrent portion	344,401,502	384,854,045
Receivable from a third party	289,671,052	289,525,857
Deferred rent	56,959,705	48,856,092
Prepayments	40,986,083	22,012,065
CWT	26,726,787	23,909,859
TCCs	11,267,037	11,267,037
Others	12,356,812	12,704,300
	1,859,776,049	1,800,262,928

### Advances to Contractors

Advances to contractors are considered as nonfinancial instruments as these will be applied against future billings from contractors normally within one year.

### Input VAT

Input VAT arises from the acquisition of land and payments to suppliers and contractors for the acquisition of goods and development of the Group's projects. This can be claimed as credit against the Group's output VAT payable. The portion of input VAT which is required to be amortized over the life of the related asset or a maximum period of 60 months is recognized as part of "Other noncurrent assets" account.

### Restricted Cash

Debt Service Reserve Account (DSRA). Under the Omnibus Loan and Security Agreement (OLSA), ADI, AMPI and AMTI (collectively, the Borrowers) are required to maintain a DSRA for the security of interest and/or principal repayments to the lenders. The Borrowers are required to deposit cash to the DSRA equivalent to the upcoming interest and/or principal repayment.

Escrow Funds - Preferred Shares. These represent funds with an escrow agent, Philippine Bank of Communications (PBCom), in compliance with Section 8E of Rule 12.1 of the Amended Implementing Rules and Regulations of the Securities Regulation Code and in connection with AMPI and ABIRC's public offering of the preferred shares, classified under "AFS investments" account in the consolidated balance sheets. The proceeds from the sale of preferred shares shall only be disbursed in portions upon written instructions of AMPI and ABIRC for the purpose of paying direct costs incurred to sell the preferred shares. The release shall be in accordance with the percentage of completion of the City Club and Balesin Island Club. The escrow account shall be closed upon completion of the construction of the City Club and Balesin Island Club by AMPI and ABIRC, respectively.

Escrow Funds - Condominium Units. In 2011, AMPI designated PBCom as an escrow agent in compliance with Presidential Decree No. 957, as amended, in connection with the Company's application for a Certificate of Registration and License to Sell with the HLURB. The proceeds from the pre-selling of residential units of the Project, received from the date of issuance of the temporary License to Sell by HLURB, are temporarily restricted until receipt by the Company of its Certificate of Registration and permanent License to Sell. The escrow account shall only be disbursed for purposes of payment of refunds to buyers, cancellation charges to the developer, fees, charges and other expenses incurred in the management and administration of the escrow agent. The permanent license to sell is expected to be issued to AMPI in 2012.

### Receivable from a Third Party

This account pertains to a noninterest-bearing receivable which is secured by certain assets of the third party.

### **Prepayments**

Prepayments include prepaid rent, insurance and commissioning fees.

### 5. Investments in and Advances to Associates

	March 31, 2012	December 31, 2011
Investments in associates	94,235,805	94,804,625
Advances to associates	942,765,576	833,706,805
	1,037,001,381	928,511,430

Details of investments in associates are as follows:

	March 31, 2012	December 31, 2011
Acquisition costs:		
Balances at beginning of period	60,533,729	50,533, <b>779</b>
Additions		9,999,950
Balances at end of period	60,533,729	60,533,729
Accumulated equity in net income:		
Balances at beginning of period	34,270,896	34,222,329
Equity in net income during the period	(568,820)	48,567
Balances at end of period	33,702,076	34,270,896
	94,235,805	94,804,625

The following are the associates of the Group:

The lene wing are the acceptance		<u>Percentage</u>	of Ownership
Company	Principal Activities	March 31, 2012	December 31, 2011
Shang Global City			
Properties Inc. (SGCPI)	Real property development	20%	20%
Fort Bonifacio Shangri-La			
Hatel, Inc. (FBSHI)	Real property development	20%	20%
Alphaland Heavy Equipment			
Corporation (AHEC)	Sale and lease of heavy equipment	5 <b>0%</b>	50%
Alphaland Ukiyo Inc. (AUI)	Restaurant	50%	50%
Alphaforce Security Agency Inc. (ASAI)	Security Agency	40%	40%

All associates are incorporated in the Philippines.

### SGCPI

SGCPI, 20%-owned by ADI, was incorporated and registered with the Philippine SEC on December 13, 2007, primarily to acquire by purchase and to own, use, improve, sell, mortgage, exchange, lease and hold for investment or otherwise, real estate of all kinds, whether to improve, manage, or otherwise dispose of said properties together with their appurtenances.

### **FBSHI**

FBSHI, 20%-owned by ADI, was incorporated and registered with the Philippine SEC on February 15, 2008, primarily to own, carry, operate conduct and engage in hotel business, high and low residential condominium/apartment development and related business and, for this purpose, to purchase or own any interest in real property (except land) and personal property of all kinds.

SGCPI and FBSHI entered into an unincorporated joint venture agreement for the construction of a six-star hotel and high-end development at SGCPI's land property in Bonifacio Global City, Taguig, Metro Manila, to be known as Shangri-La at the Fort. It will be a mixed-use business, hospitality, residential and retail tower, envisioned as the new flagship luxury development in the Shangri-La portfolio. Shangri-La at the Fort is planned to commence operations by year 2014.

### **AHEC**

In January 2010, ADI subscribed to 125,000 common shares of AHEC representing 50% of the outstanding shares of AHEC. AHEC is 50% owned by ADI and 50% owned by Fabricom-XCMG Phils., Inc. Its purpose is to purchase, import, or otherwise acquire, as well as to lease (except financial leasing), sell, distribute, market, convey, or otherwise dispose heavy equipment, machinery and related implements. AHEC's target markets are the local government units and private entities, among them are ADI and ABIRC, with big infrastructure projects and construction requirements. In 2011 and 2010, AHEC sold several units of heavy equipment to ADI and ABIRC for their development projects in Caticlan and Balesin, respectively

### <u>AUI</u>

On March 15, 2011, ADI subscribed to 4,999,988 common shares of AUI representing 50% of the outstanding shares of AUI. Its purpose is to establish, maintain and operate restaurants, coffee shops, refreshment parlors and cocktail lounge.

### <u>ASAI</u>

ASAI is 40%-owned by ALPHA and was incorporated and registered with the Philippine SEC on March 18, 2011 primarily engaged in the business of providing security and investigation services to private institutions and government organizations for the purpose of protecting lives and properties.

### 6. AFS Investments

	March 31, 2012	December 31, 2011
Unquoted Clubs' preferred shares:		
ABICI	7,559,370,000	6,564,000,000
TCCAMPI	4,163,000,000	4,172,000,000
AMCI	125,000	125,000
Quoted -		
WackWack Golf and Country Club,		
Inc. (WackWack)	11,500,000	11,300,000
	11,733,995,000	10,747,425,000
Delenes at hasinning of year	10,747,425,000	11,600,000
Balance at beginning of year	10,141,423,000	4,530,680,762
Effect of deconsolidation	- (47 794 201)	
Sale of AFS investments	(47,724,301)	
Fair value adjustments	1,034,294,301	6,416,346,189
Balance at end of year	11,733,995,000	10,747,425,000

The preferred shares held by the Group are not required to gain control of the Clubs and are intended to be disposed over time to third parties, the proceeds of which will be used to raise funding for the construction of the club facilities which AMPI, ABIRC and AMC committed to deliver to TCCAMPI, ABICI and AMCI, respectively. The preferred shareholders are entitled to name one nominee per share to become a member and avail of the amenities and facilities of the Clubs. They are not entitled to vote and be voted for in all meetings of the shareholders of the Clubs. The preferred shares have preference over the issuer's common shares in the distribution of assets in case of dissolution and liquidation.

### Liability Related to Acquisition of AFS Investments

The cost of the Group's investments in the preferred shares of TCCAMPI and ABICI includes the cash consideration and the cost of the obligation to deliver and complete the Clubs' facilities.

### a ABICI

On February 10, 2011, ALPHA, ABIRC and ABICI entered into a Development Agreement (DA) for the development and construction of a resort club (the "Balesin Island Club"). It is agreed that ABIRC will develop and construct the Balesin Island Club with ALPHA extending any financing required for the completion of the Balesin Island Club and its amenities in exchange for the ABICI shares.

It was clarified that, in consideration for the Balesin Island Club's construction, ABICI agrees that the excess of the construction costs over the par value of the shares issued by ABICI shall be treated as additional paid-in capital after the completion of the Balesin Island Club. Furthermore, it was clarified that the ownership of the Balesin Island Club, its facilities and amenities will be transferred to ABICI after its completion, which is expected by the second quarter of 2013.

The initial liability related to acquisition of AFS investments amounting to ₱1,834.0 million is allocated for luxury villa clusters (75%), clubhouse (11%) and utilities and other facilities (14%). As of March 31, 2012, this amounted to ₱746.6 million and is shown as part of "Trade and other payables" account in the consolidated balance sheet.

### b. TCCAMPI

In October 2010, ADI, AMPI and TCCAMPI entered into a DA for the development and construction of a City Club in Alphaland Makati Place. It is agreed that ADI and/or AMPI will develop and construct the City Club with AMPI extending any financing required for its completion and amenities in exchange for the TCCAMPI shares.

In December 2010, ADI, AMPI and TCCAMPI entered into a supplemental development agreement to clarify that under the DA, it is AMPI who has the primary obligation to develop and construct the City Club. Moreover, it was clarified that, in consideration for the City Club's construction, TCCAMPI agrees to convert any and all advances provided by ADI and AMPI to additional paid-in capital after the completion of the City Club. Furthermore, it was clarified that the ownership of the City Club, its facilities and amenities will be transferred to TCCAMPI after its completion, which is expected by the second quarter of 2013.

The initial liability related to acquisition of AFS investments amounting to ₱1,190.6 million is allocated for the construction of podium and club equipment (88%) and land (12%). As of March 31, 2012, this amounted to ₱1,075.6 million and is shown as part of "Trade and other payables" account in the consolidated balance sheet.

### Unrealized Valuation Gain on AFS Investments

The Group's AFS investments is marked to market using the fair value equivalent to the selling price of a recent sale to the public for the unquoted preferred shares and published price quotations in an active market for the quoted ordinary shares.

Movements in the unrealized gain on AFS investments, net of related tax effect, are as follows:

	March 31, 2012	December 31, 2011
Balance at beginning of year	7,129,834,932	1,000,000
Unrealized valuation gains on AFS investments	930,794,871	5,774,711,570
Effect of deconsolidation	-	1,354,123,362
Balance at end of year	8,060,629,803	7,129,834,932

Receivable arising from the sale of AFS investments amounted to ₱165.1 million and ₱82.9 million as of March 31, 2012 and December 31, 2011, respectively. Customers' deposits from sale of preferred shares amounting to ₱24.9 million and ₱10.2 million as of March 31, 2012 and December 31, 2011, respectively, was recorded under "Deposits from sale of preferred shares" under "Trade and other payables" account in the consolidated balance sheet.

### 7. Investment Properties

INVE	STME	NT P	ROP	FRTY

	March 31, 2012	December 31, 2011
Balances at beginning of period	18,046,169,798	15,337,579,953
Additions:		
Capital expenditures/ development costs	247,882,190	1,009,260,453
Capitalized borrowing costs	16,476,428	28,424,117
Reclassification to land and development costs		(685,887,592)
Fair value change	360,609,017	2,356,792,867
Balances at end of period	18,671,137,433	18,046,169,798

Investment properties carried at fair value consist of:

	March 31, 2012	December 31, 2011
Alphaland Bay City	9,751,385,000	9,751,385,000
Alphaland Southgate Tower	3,228,166,000	3,247,177,567
Alphaland Tower	1,879,247,245	1,645,265,975
Alphaland Balesin Island Club	1,685,111,303	1,601,011,149
Alphaland Makati Place	1,708,086,100	1,393,137,986
Silang Property	248,297,979	247,925,855
Caticlan Property	170,361,806	159,784,266
Alphaland Marina Club	482,000	482,000
	18,671,137,433	18,046,169,798

### Alphaland Bay City

This represents ADI's 50% proportionate share in the landholdings of A.A. Land, the Joint Venture Company, which comprised 28 hectares of land in Aseana Business Park, Parañaque, Bay City, Metro Manila. A.A. Land will develop the property into a high-end, mixed-use property project to be known as Alphaland Bay City.

### Alphaland Southgate Tower

In January 2008, ADI acquired from South China Resources, Inc. and the Puyat family two parcels of land measuring a total of 9,497 square meters, more or less, at the corner of EDSA and Chino Roces Avenue in Makati City together with the existing improvements thereon. The property is now a fully developed and operational 20-storey office tower building with a 6-storey podium shopping mall known as Alphaland Southgate Tower. It was declared an Information Technology Zone on January 12, 2009 by the Philippine Economic Zone Authority, pursuant to Presidential Proclamation No. 1692 dated December 22, 2008. The property currently secures the long-term debt obtained by ADI in 2008 for its development.

### Alphaland Tower

In June 2008, ADI acquired from Sta. Lucia Land, Inc., two parcels of land measuring a total of 2,400 square meters, more or less, along Ayala Avenue, Makati City. Due to current zoning height restrictions, ADI also acquired air rights from the owner of the adjacent property for a consideration of P95.0 million as it plans to build a 34-storey building to be known as Alphaland Tower.

### Alphaland Balesin Island Club

ABIRC acquired approximately 394 hectares of land in Balesin Island, Polillo, Quezon. ABIRC is in the process of acquiring additional parcels of land in the island for development into a premier tourism resort facility.

### Alphaland Makati Place

This represents the Group's proportionate interest in Podium and Tower Three of Alphaland Makati Place which is intended for lease to third parties.

### Silang Property

ADI's three parcels of land in Silang Cavite, measuring a total of 300,000 square meters, more or less, is reserved for future development.

### Caticlan Property

On December 3, 2010, ADI entered into a DA with Akean Resorts Corporation to develop a 500-hectare property in the northern tip of Nabas, Aklan, which faces Boracay Island, one of the world's best beach resort islands. ADI aims to transform this prime property into a high-end mixed-use resort complex anchored by a Polo and Country Club as well as water recreational activities, which will later be called Alphaland Boracay Gateway Country Club.

### Alphaland Marina Club

Alphaland Marina Club is the centerpiece of the Alphaland Bay City. The Club is envisioned to provide world-class facilities for about 200 yachts, including several megayachts.

The fair values of the investment properties, including properties held for lease were based on the valuation performed by an independent appraiser using Market Data Approach for the land and Cost Approach for the improvements. Market Data Approach involves the comparison of the land to those that are more or less located within the vicinity of the appraised property and are subject of recent sales and offerings. The comparison is based on the location, size, shape, utility, desirability and time element. Cost Approach involves the estimate of the reproduction cost of the improvements based on prevailing cost of labor, materials, contractor's fee and other costs necessary to build the improvements. Depreciation brought about by physical wear and tear, functional obsolescence and economic obsolescence are deducted to arrive at the market value of improvements.

# 8. Property and Equipment

		March 31, 2012	2012			
			Machinery,		Office	
	Leasehold	<b>Buildings and</b>	Equipment	<b>Transportation</b>	Furniture and	
	Improvements	Structures	and Tools	Equipment	Equipment	Total
Cost:						
Balances at beginning of period	4,498,300	36,110,449	366,976,182	19,671,755	13,075,934	440,332,620
Additions		102,725	44,545,013	10,000	539,242	45,196,980
Transfer to Island Club	,	(19,013,393)	(66,541,689)	1	(1,591,071)	(87,146,153)
Balances at end of period	4,498,300	17,199,781	344,979,506	19,681,755	12,024,105	398,383,447
Accumulated depreciation and		ı				
amortization:						
Balances at beginning of period	4,498,300	1,874,954	67,842,252	10,198,106	4,717,784	89,131,396
Depreciation and amortization	•	1,159,663	16,762,471	2,397,622	1,049,645	21,369,401
Transfer to Island Club	1	(879,291)	(4,052,167)	1	(145,496)	(5,076,954)
Balances at end of period	4,498,300	2,155,326	80,552,556	12,595,728	5,621,933	105,423,843
Net book values	•	15,044,455	264,426,950	7,086,027	6,402,172	292,959,604

In 2012, the Group capitalized a portion of the depreciation expense amounting to P10.3 million, which is related to machinery and equipment being used for the construction of the Caticlan Project and Balesin Island Club.

December 31, 2010

			Machinery,		Office	
	Leasehold	<b>Buildings and</b>	Equipment	Transportation Furniture and	Furniture and	
	Improvements	Structures	and Tools	Equipment	Equipment	Total
Cost:				4		700
Balances at beginning of year	4,498,300	328,900	86,784,977	25,131,402	8, 769, 438	125,513,017
Additions	1	35,781,549	96,299,237	770,000	4,946,041	137,796,827
Reclassifications	1		183,891,968	(6,229,647)	(639,545)	177,022,776
Balances at end of year	4,498,300	36,110,449	366,976,182	19,671,755	13,075,934	440,332,620
Accumulated depreciation and						
amortization.						1
Balances at beginning of year	4,498,300	109,633	3,742,239	4,233,601	2,003,374	14,587,147
Depreciation and amortization		1,765,321	35,535,010	3,908,687	3,353,955	44,562,973
Reclassifications	1	. '	28,565,003	2,055,818	(639,545)	29,981,276
Balances at end of year	4,498,300	1,874,954	67,842,252	10,198,106	4,717,784	89,131,396
Net book values		34,235,495	299,133,930	9,473,649	8,358,150	351,201,224

In 2011, the Group capitalized a portion of the depreciation expense amounting to P30.8 million, which is related to machinery and equipment being used for the construction of the Caticlan Project and Balesin Island Club.

Reclassifications in 2011 include machinery and equipment acquired from MPPI which was transferred from asset held for sale.

### 9. Other Noncurrent Assets

	March 31, 2012	December 31, 2011
Restricted cash	43,321,460	55,993,931
Input VAT	26,744,924	28,880,554
Goodwill	23,229,684	23,229,684
Refundable deposits	8,216,323	8,227,573
Software costs - net	4,736,634	5,266,053
Accounts receivable	4,365,372	4,365,372
Security deposits	1,000,000	1,000,000
Others	4,226,106	1,457,044
	115,840,503	128,420,211

Refundable deposits include billing and meter deposits from Manila Electric Company (Meralco). These are refundable upon termination of the contract with Meralco.

ADI purchased computer software license amounting to P0.1 million and P3.6 million in 2012 and 2011, respectively. Corresponding amortization amounted to P0.6 million and P0.8 million for the three months ended March 2011 and 2010, respectively.

### 10. Trade and Other Payables

	March 31, 2012	December 31, 2011
Trade	226,849,525	279,957,597
Liability related to acquisition of AFS investment	1,822,201,157	1,871,330,969
Retention payable	53,668,713	46,942,654
Accrued expenses	38,294,819	70,415,007
Deposit from sale of club shares	24,850,550	10,150,000
Accrued interest	6,359,735	5,880,251
Unearned rent income	3,620,818	3,385,264
Current portion of obligation under finance lease	1,184,363	1,142,232
Others	14,953,532	20,079,109
	2,191,983,212	2,309,283,083

Trade payables are noninterest-bearing and are due for payment within 30 to 120 days.

Accrued expenses mainly pertain to accruals for development costs and general and administrative expenses. Other payables consist of government payables and nontrade payables. Accrued expenses and other payables are generally settled within one year.

### 11. Loans Payable

On March 29, 2012, ABIRC entered into a credit line agreement (the loan facility or facility) with BOC amounting to \$\mathbb{P}2,000.0\$ million to finance former's capital expenditures for its island project. Each drawdown is payable through promissory notes issued on the same date, with maturity of up to 180 days. The initial drawdown amounting to \$\mathbb{P}190.0\$ million was made on March 30, 2012. Interest depending on the bank's prevailing rate on the date of each tranche, is payable quarterly in arrears. The Company and the bank agreed to secure the facility with the following: (a) Real Estate Mortgage over various lots located at Balesin Island, Polilio Quezon; (b) Continuing Suretyship Agreement of AC; and (c) a Deed of Pledge covering 1,000 of ABIRC's Class "B" preferred shares of ABICI. The outstanding principal balance of the loan facility as at March 31, 2012 amounted to \$\mathbb{P}190.0\$ million.

### 12. Long-term Debt

		March 31, 2012		De	cember 31, <u>2010</u>	
Borrower	Current	Noncurrent	Total	Current	Noncurrent	Total
ADI	212,500,200	975,001,000	1,187,501,200	193,750,100	1,037,501,100	1,231,251,200
AMP1		825,613,148	825,613,148		824,372,687	824,372,687
AMTI	_	1.135.402.077	1,135,402,077		971,842,415	971,842,415
74411	212,500,200	2.936,016,225	3,148,516,425	193,750,100	2,833,716,202	3,027,466,302

### ADI

On September 11, 2008, ADI entered into an OLSA with the Development Bank of the Philippines (DBP), Land Bank of the Philippines (LBP) and Bank of the Philippine Islands (BPI), collectively referred to as the "Lenders," for a loan facility of \$\mathbb{P}1,400.0\$ million for the purpose of funding the development of Alphaland Southgate Tower. On September 18, 2008, ADI made the first drawdown amounting to \$\mathbb{P}660.0\$ million. The second and third drawdown amounting to \$\mathbb{P}380.0\$ million and \$\mathbb{P}360.0\$ million, respectively, were made on February 24, 2009 and May 25, 2009, respectively.

The loan has a term of seven years from initial drawdown date, payable in 20 consecutive quarterly installments commencing at the end of the ninth quarter from the initial drawdown date. Interest, which is based on floating rate equivalent to applicable three-month PDEx rate plus 1.75% spread per annum, is payable quarterly. Further, ADI's Alphaland Southgate Tower was used as collateral for the loan.

The scheduled maturities of ADI's outstanding long-term debt are as follows:

450 000 400
150,000,100
250,000,400
337,500,400
450,000,300
1,187,501,200
212,500,200
975,001,000

### **AMPI**

On April 22, 2010, AMPI entered into an OLSA with DBP, LBP, BOC and Maybank Philippines, Inc. (Maybank) for a loan facility of P1,750.0 million exclusively for the purpose of partially financing the development, construction and operation of the Phase I of Alphaland Makati Place consisting of a six-storey podium mall, City Club and basement parking.

On June 10, 2010, AMPI made the first drawdown amounting to ₱250.0 million. On March 16, 2011 and July 6, 2011, AMPI made its second and third drawdown of ₱270.0 million and ₱330.0 million, respectively.

The scheduled maturities of AMPI's outstanding loan are as follows:

	DBP	LBP	BOC	MAYBANK	TOTAL
2013	4.553.661	3.035.670	2,428,661	607,009	10,625,000
2014	40,982,946	27,321,027	21,857,946	5,463,080	95,625,000
2015	104,734,196	69,820,402	55,859,1 <del>96</del>	13,961,205	244,375,000
2016	141,163,482	94,105,759	75,288,482	18,817,277	329,375,000
2017	72.858.571	48.570.714	38,858,571	9,712,143	170,000,000
TOTAL	364,292,857	242.853.571	194,292,857	48,560,714	850,000,000

AMPI shall fully pay and liquidate the principal amount of the loan within seven years from and after the date of the initial borrowing. Payments are to be made in 16 quarterly installments beginning at the end of the 39th month from the date of initial borrowing. Interest, which is based on a floating rate equivalent to applicable three-month PDEx rate plus 3.50% spread per annum, is payable quarterly.

### ITMA

On October 13, 2010, AMTI, the borrower, and ADI, the co-borrower, entered into an OLSA with DBP, LBP, BOC and Maybank for a loan facility of P2,400.0 million exclusively for the purpose of partially financing the development, construction and operation of the 34-storey premium-grade office building named Alphaland Tower. On September 22, 2011, December 22, 2011 and March 30, 2012, AMTI made its first, second and third drawdown amounting to P360.0 million, P660.0 million and P164.0 million, respectively. Interest, which is based on a floating rate equivalent to applicable three-month PDEx rate plus 3.5% spread per annum, is payable quarterly.

The scheduled maturities of AMTI's outstanding loan are as follows:

	DBP	LBP	BOC	MAYBANK	TOTAL
2013	1,850,000	1,233,136	2,466,864	370,000	5,920,000
2014	10,175,000	6,782,248	13,567,752	2,035,000	32,560,000
2015	23,125,000	15,414,200	30,835,800	4,625,000	74,000,000
2016	39,775,000	26,512,424	53,037,576	7,955,000	127,280,000
2017	49,950,000	33,294,672	66,605,328	9,990,000	159,840,000
After 2017	245,125,000	163,390,520	326,859,480	49,025,000	784,400,000
TOTAL	370,000,000	246,627,200	493,372,800	74,000,000	1,184,000,000

Amortization of deferred financing costs was included in the interest and other financing costs capitalized as part of investment properties and land and development costs.

The loan agreements of the Group contain provisions regarding establishment of debt service reserve account, maintenance of debt service coverage ratio and collateral coverage ratio, change in business, liquidation or sale of assets, material change in ownership, declaration and payment of dividends, additional indebtedness and guarantees, negative pledge, purchase, redemption or retirement of capital stock and extension of loans, advances or subsidies to investees, directors, officers and stockholders.

The agreements also contain cross default provisions triggered by failure of the Group to comply with any term, obligation or covenant contained in any loan agreement.

As of March 31, 2012 and December 31, 2011, the Group is in compliance with all the requirements of the loan agreements.

### 13. Equity

### a. Capital Stock

The composition of ALPHA's capital stock consisting of all common shares is as follows:

	March 31, 2012	December 31, 2011
Authorized	5,000,000,000	5,000,000,000
Issued and subscribed	1,984,746,251	1,984,746,251
Treasury	(423,900)	(423,900)
Outstanding	1,984,322,351	1,984,322,351

The rollforward of issued and subscribed common shares follows:

	March 31, 2012	December 31, 2011
At beginning of year	1,984,746,251	1,429,220,287
Issuances during the year:		
Conversion of deposits for future stock		
subscriptions	•	408,150,2 <del>6</del> 4
Subscription of DMWAI	-	147,375,700
At end of year	1,984,746,251	1,984,746,251

Common shareholders are entitled to vote and be voted for in all meetings of the shareholders of ALPHA.

All common shares shall be entitled to a pro rata share, on a per share basis, in the profits of ALPHA in the event it declares any dividends in accordance with the By-Laws or applicable law and not have any pre-emptive or similar right with respect to any issuance or disposition of any shares of stock by or of ALPHA.

On March 3, 2011, the Executive Committee of the BOD approved a follow-on public offering to ensure that ALPHA will comply with the minimum public ownership requirement.

ALPHA was incorporated on November 19, 1990 as "Agro Plastics, Inc.". On March 15, 1995, it changed its corporate name to "Macondray Plastics, Inc.". On November 23, 2000, it had its initial public offering. On April 7, 2010, it changed its corporate name to "Alphaland Corporation".

Below is a summary of the capital stock movement of the Company:

		Increase	New	issue/
		in Authorized	Subscriptions/	Offer
Corporate Name	Date of Approval	Capital Stock	Issuances	Price
Agro Plastics, Inc.	November 19, 1990	10,000,000	2,500,000	₽1.00
Macondray Plastics, Inc.	June 1, 2000	90,000,000	30,000,000	1.00
Macondray Plastics, Inc.	November 23, 2000	_	16,740,000	5.38
Macondray Plastics, Inc.	September 1, 2001	300,000,000	76,322,000*	1.00
Macondray Plastics, Inc.	May 27, 2009	_	25,026,900*	1.00
Alphaland Corporation	April 7, 2010	4,500,000,000	1,269,734,041**	10.00
Alphaland Corporation	November 11, 2010	-	8,897,346	10.00
Alphaland Corporation	March 3, 2011	_	147,375,700***	10.00
Alphaland Corporation	June 27, 2011	-	408,150,264	10.00

<sup>\*</sup> This represents 155% and 20% stock dividend, respectively.

From the initial public offering on November 23, 2000, all shares were listed except for the shares issued on November 11, 2010, March 3, 2011 and June 27, 2011. Beginning April 7, 2010, the resulting outstanding shares do not include 423,900 shares held in treasury, which are listed and currently lodged with PCD Nominee Corporation.

### b. Deposits for Future Stock Subscriptions

In 2010, ALPHA received deposits for future stock subscriptions from its major stockholders amounting to ₱2,147.8 million. Additional deposits for future stock subscriptions of ₱1,933.7 million received by ALPHA on January 28, 2011.

<sup>\*\*</sup> Share-for-share swap with shareholders of ADI.

<sup>\*\*\*</sup> Partially paid, with subscription receivable of ₱1,472.8 million.

On March 3, 2011, the Executive Committee of the BOD authorized the issuance of 408,150,264 shares in favor of some of the existing shareholders of ALPHA at the same subscription price of P10 per share payable by previously paid deposits in 2011 and 2010 as follows:

Shareholders	Deposits for Future Stock Subscriptions	New Shares Issued
Alphaland Holdings	2,591,722,322	259,172,233
Masrickstar Corporation (Masrickstar)	1,000,000,000	100,000,000
Boerstar Corporation	408,150,265	40,815,026
Azurestar Corporation	81,630,053	8,163,005
Total	4,081,502,640	408,150,264

Masrickstar agreed to assume the ₱1,000.0 million deposits for future stock subscriptions of AH.

The additional deposits for future stock subscriptions of ₱1,933.7 million received by ALPHA on January 28, 2011 and deposits for future stock subscriptions as of December 31, 2010 of ₱2,147.8 million were converted to 408,150,264 common shares.

During the annual stockholders' meeting of ALPHA held in May 2011, all deposits for future stock subscriptions as of the said date were approved for conversion into common stock of ALPHA.

On March 3, 2011, the Executive Committee of the BOD of ALPHA authorized the issuance to DMWAI of 147,375,700 common shares from the unissued portion of its authorized capital stock at an issue price of P10 per share. This resulted in an increase in the issued and subscribed shares of ALPHA from 1,428,796,387 shares to 1,576,172,087 as of February 28, 2011. The shares issued to DMWAI represent approximately 9.35% of the resulting outstanding capital stock of ALPHA.

Out of the total subscription made by DMWAI, P1.0 million was paid in cash with the balance of P1,472.8 million to be paid by conveyance to ADI of shares of stock of the Joint Venture Company. The conveyance of shares of stock to ADI will be effected immediately after DMWAI has conveyed the additional four hectares of land to the Joint Venture Company to bring the total development area of the Alphaland Bay City project to at least 32 hectares. ADI will then issue common shares to ALPHA in payment of the Joint Venture Company's shares it received from DMWAI.

The resulting shareholder structure of ALPHA, after the equity conversion and issuance of stocks mentioned above, is as follows:

Shareholders	Number of Shares	Percentage
Alphaland Holdings	767,065,849	38.66%
Masrickstar Corporation (Masrickstar)	709,472,340	35.75%
Boerstar Corporation	167,788,430	8.46%
DMWAI	147,375,700	7.43%
RVO Capital Ventures Corporation	142,656,748	7.19%
Azurestar Corporation	33,557,686	1.69%
Public	16,405,599	0.82%
Total issued and outstanding capital stock	1,984,322,352	100.00%

As of March 31, 2012, there was no conveyance yet of the Joint Venture Company's shares of stock from DMWAI to ADI nor has DMWAI conveyed the additional four hectares of land to the Joint Venture Company. Consequently, ADI has not issued its common shares to ALPHA in payment of the Joint Venture Company's shares it will receive from DMWAI. The related subscription receivable of P1,472.8 million was recognized as deduction from the subscribed capital stock in the equity section of the consolidated balance sheets.

### c. Retained Earnings

Accumulated equity in net income of associates and subsidiaries not available for dividend declaration amounted to P6,122.5 million and P5,729.0 million as of March 31, 2012 and December 31, 2011, respectively.

### d. Treasury Shares

In accordance with the buy-back of P10.0 million worth of ALPHA's shares as approved by the BOD on February 12, 2001, ALPHA bought 217,000 shares in 2009 and 4,000 shares in 2008 amounting to P0.7 million and P0.01 million, respectively.

Total cost of 423,900 treasury shares amounted to \$1.2 million as of March 31, 2012 and December 31, 2011.

### 14. Earnings per Share Computations

Basic/diluted earnings per share on income before income from discontinued operations attributable to equity holders of the parent:

	March 31, 2012	December 31, 2011
Net income attributable to equity holders of the Parent Less income from discontinued operations	375,070,389.00	1,936,048,809 12,907,072
(a) Income from continuing operations attributable to equity holders of the Parent	375,070,389.00	1,923,141,737
(b) Weighted average number of shares		
outstanding		
At beginning of year	1,754,509,250.00	461,386,202
Conversion of deposits for future stock		
subscriptions	-	1,194,872,581
Subscription of DMWAI	-	98,250,467
At end of year	1,754,509,250.00	1,754,509,250
Basic/diluted earnings per share (a/b)	0.214	1.096

Basic/diluted earnings per share on net income attributable to equity holders of the Parent:

	March 31, 2012	December 31, 2011
(a) Net income attributable to equity holders of the Parent	375,070,389	1,936,048,809
(b) Weighted average number of shares		
outstanding		
At beginning of year	1,754,509,250	461,386,202
Conversion of deposits for future stock		
subscriptions	-	1,194,872,581
Subscription of DMWAI	-	98,250,467
At end of year	1,754,509,250	1,754,509,250
Basic/diluted earnings per share (a/b)	0.214	1.103

The Group has no dilutive potential common shares outstanding, therefore basic earnings per share is the same as diluted earnings per share.

ALPHALAND CORPORATION AND SUBSIDIARIES Aging of Accounts Receivable March 31, 2012

	Neither Past Due		Past Due but	not Impaired			
	nor Impaired	1-30 days	31-60 days 61-90 days	61-90 days	Over 90 days	Impaired	ı
Trade	196,077,758	1,343,342	357,077	338,845	338,845 6,317,064	(4,705,015)	199,729,071
Officers & Employee	53,414,355	•	ŀ	•	7,050	ı	53,421,405
Others	3,358,449	,	•	•	1	•	3,358,449
TOTAL	252.850.562	1,343,342	357,077	338,845	6,324,114	(4,705,015)	256,508,925

# ALPHALAND CORPORATION AND SUBSIDIARIES SUPPLEMENTARY SCHEDULES REQUIRED BY ANNEX 68-E

# Schedule A. Financial Assets

Name of Issuing entity and association of each issue (i)	Number of shares or principal amount of bonds and notes	Amount shown in the balance sheet (ii)	Valued based on market quotation at end of reporting period (iii)	Income received and accrued
	The Group has	The Group has no FVPL as of March 31, 2012.	2012.	

(i) Each issue shall be stated separately, except that reasonable grouping, without enumeration may be made of (a) securities issued or guaranteed by the Philippine Government or its agencies and (b) securities issued by others for which the amounts in the aggregate are not more than two percent of total assets.

(ii) State the basis of determining the amounts shown in the column. This column shall be totaled to correspond to the respective balance sheet caption or captions (iii) This column may be omitted if all amounts that would be shown are the same as those in the immediately preceding column.

Schedule B. Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related parties)

Name and Designation of Balance at Amounts Amounts written debtor (i) beginning of period Additions collected (ii) off (iii) Current Non Current of per The Group has no receivables from directors, officers, employees, related parties and principal stockholders that did not arise from ordinary course of business.

(i) Show separately accounts receivables and notes receivable. In case of notes receivable, indicate pertinent information such as the due date, interest rate, terms of repayment and collateral, if any.
(ii) If collection was other than in cash, explain.
(iii) Give reasons for write off.

Schedule C. Amounts Receivable from Related Parties which are eliminated during the consolidation of financial statements

	Balance at beginning of		Amounts	Amounts written			Balance at end
Name and Designation of debtor	period	Additions	collected (i)	off (ii)	Current	Non Current	of period
1 Alphaland Corporation (AC)		-	•	•	,	•	-
3 Alphaland Development Inc. (ADI)		163,255,363.00	•	•		163,255,363.00	•
4 Alphaland Makati Tower Inc. (AMTI)		8,171,323.00	•	•	1	8, 171, 323, 00	8,171,323.00
5 Alphaland Balesin Island Resort Corporation (ABIRC)		278,317,478.00	•		•	278,317,478,00	278,317,478.00 278,317,478.00
7 Abhaland Marina Corporation (AMC)		39,064.00	1	•	•	39,064.00	39,064.00
8 Alphaland Reclamation Corporation (ARC)	,	69,362.00		-	1	69,362.00	69,362.00
9 A. Land Properties Developers Corporation (A.A. Land)	17,030,584.00	-	-	•	,	17,030,584.00	1,
10 Digital Excel Developments Limited (DEDL)	79,751.00				•	79,751.00	- 1
11 Alphaland Makati Place Inc. (AMPI)	28,811,867.00	60,899,792.00	-	-		89,711,659.00	89,711,659.00
TOTAL	45,922,202.00	510,752,382.00	•	-	•	556,674,584.00	556,674,584.00

(i) If collection was other than in cash, explain. (ii) Give reasons for write off.

Schedule D. Intangible Assets- Other Assets

l						Other changes	
		Beginning	Additions at cost	Charged to cost	Additions at cost   Charged to cost   Charged to other	additions	Ending
	Description (i)	balance		and expenses	accounts	(deductions) (iii)	balance
	1 Comparer Software	5,266,053	105,250	634,669		-	4,736,634
1``	2 Goodwill	23,229,684	1			-	23,229,684
1	TOTAL	28,495,737	105,250	634,669	-	-	27,966,318

(i) The information required shall be grouped into (a) intangible shown under the caption intangible assets and (b) deferrals shown under the caption Other Assets in the related balance sheet. Show by major classifications.

(ii) For each change representing anything other than an acquisition, clearly state the nature of the change and the other accounts affected. Describe cost of additionsrepresenting

other than cash expenditures.
(iii) If provision for amortization of intangible assets is credited in the books directly to the intangible asset account, the amounts shall be stated with explanations, including the accounts charged. Clearly state the nature of deductions if these represent anything other than regular amortization.

Schedule E. Long Term Debt

Title of issue and type of obligation (i)  It Scurity Agreement (Alphaland Develorment Inc.)  Its Lean and Security Agreement (Alphaland Makate Place Inc.)  Its Lean and Security Agreement (Alphaland Makate Place Inc.)

(i) Include in this column each type of obligation authorized.
 (ii) This column is to be totaled to correspond to the related balance sheet caption
 (iii) Include in this column details as to interest rates, amounts or number of periodic installements and maturity dates.

Schedule F. Indebtedness to Related Parties (Long-Term Loans from Related Companies)

Vame of related party (i)  Balance at beginning of period  The Group has no non current indebtedness to related parties.
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(i) The related parties named shall be grouped as in Schedule D. The information called for shall be stated separately for any persons whose investments were shown separately in such related schedule.
(ii) For each affiliate named in the first column, explain in a note hereto the nature and purpose of any material increase during the period that is in excess of 10 percent of the related balance at either the beginning or end of the period.

Schedule G. Guarantees of Securities of Other Issuers

Nature of guarantee (ii)			
Amount owned by person for which statement is filed	sering patities	commo di marco.	
Total amount guaranteed and outstanding (i)	And Course has no negatives of contribute of other issuing entitles	ונפפז הו מפרחווניפט הו הוויפו	
Title of issue of each class of securities guaranteed	The Constant and Call	Ille Cicup ilas ilo guara	
Name of issuing entity of securities guaranteed by the company for which this statement is filed			

there shall be set forth guarantees by any person included in the consolidation except such guarantees of secunties which are included in the consolidated balance (i) Indicate in a note any significant changes since the date of the last balance sheet filed. If this schedule is filed in support of consolidated financial statements,

(ii) There must be a brief statement of the nature of the guarantee, such as "Guarantee of principal and interest", "Guarantee of Interest", or "Guarantee of dividends so guaranteed.

Schedule H. Capital Stock

			Number of shares Number of	Number of			
			issued and	shares reserved			
			outstanding	for options,			
			shown under	warrants,	Number of shares		
		Number of shares	related balance	conversion and	held by related	Number of shares related balance conversion and held by related Directors, officers	
	Title of issue (i)	authorized	sheet caption	other rights	parties (ii)	and employees	Others (iii)
_	Common Shares	5,000,000	1,984,322,351	-	1,825,046,003	1,057,980,663	•
	TOTAL	5,000,000	1,984,322,351	•	1,825,046,003	1,057,980,663	•

(i) Include in this column each type of issue authorized.(ii) Related parties referred to include persons for which separate financial statements are filed and those included in consolidated financial statements, other than the issuer of the particular security.(iii) Indicate in a note any significant changes since the date of the last balance sheet filed.

\* Out of 1,057,980,663 shares beneficially owned by direcors, officers and employees, only 507 is directly owned by the directors, officers and employees.

# ALPHALAND CORPORATION AND SUBSIDIARIES FINANCIAL RATIOS

		March 31, 2012	December 31, 2011
Key Performance Indicator	Manner of Calculation	(Unaudited)	(Audited)
Liquidity ratios			
	Cash plus marketable		
	securities plus accounts		
	receivable over current		
Acid test/ Quick ratio	liabilities	0.22 : 1.00	0.37 : 1.00
	Current assets over current		
Current ratio	liabilities	1.07 : 1.00	1.20 : 1.00
•	Cash and cash equivalents		
	plus marketable securities		
Cash ratio	over current liabilities	0.14 : 1.00	0.32 : 1.00
Financial leverage ratios			
	Interest-bearing debt over		
Debt to equity ratio	shareholders' equity	0.13 : 1.00	0.12 : 1.00
	Total assets over		
Asset-to-equity ratio	shareholders' equity	1.37: 1:00	1.39: 1:00
	Earnings before interest and		
	taxes over interest		
Interest rate coverage ratio	expenses of the same		
(Times interest earned)	period	31.73: 1.00	38.66: 1.00
Profitability ratio			•
Net profit margin ratio/ return			
on sales	Net income over net sales	3.15: 1:00	4.69: 1:00
	Net income over average		
	total assets during the		
Return on assets ratio	period	0.01: 1.00	0.07: 1.00
	Net income over long-term		
Return on investment	liabilities plus equity	0.01: 1.00	0.06: 1.00
Gross profit margin	Gross profit over net sales	0.78: 1.00	0.82: 1.00