# NOTICE OF THE ANNUAL MEETING OF STOCKHOLDERS

Please take notice that the Annual Meeting of Stockholders of ALPHALAND CORPORATION will be held on Tuesday, June 8, 2021 at 5 o'clock in the afternoon. In light of the COVID-19 pandemic and to ensure the safety and welfare of the Company's stockholders and other attendees, the meeting will be conducted virtually via secure online meeting platform to discuss the following agenda:

- 1. Call to order
- 2. Certification of Notice and Quorum
- 3. Review and approval of the minutes of the previous annual stockholders meeting
- 4. Annual report of Management and approval of the audited financial statements for the year ended December 31, 2020
- 5. Ratification of all acts and resolutions adopted by the Board of Directors, Executive Committee and other committees of the Board of Directors, as well as Management since the last annual stockholders meeting held on July 30, 2020
- 6. Election of members of the Board of Directors (including Independent Directors)
- 7. Appointment of External Auditor
- 8. Other matters

Only stockholders of record as of May 24, 2021 are entitled to notice of, and to vote at, the Annual Meeting of Stockholders. Stockholders who intend to participate or be represented in the virtual meeting shall first submit the following via email to ASM2020@alphaland.com.ph not later than May 28, 2021, subject to validation procedures, to gain access to the secure online meeting link.

Once validated, a confirmation along with access credentials to the secure online meeting link shall be sent to the stockholder's email as provided.

WE ARE NOT SOLICITING YOUR PROXY.

Copies of the following documents will be posted at the Company's website (alphaland.com.ph): (i) Minutes of the Annual Meeting of Stockholders held on July 30, 2020; (ii) Information Statement with Management Report; (iii) Consolidated Audited Financial Statements for the year ended December 31, 2020.

May 7, 2021.

For ASM-related queries, please send an email to ASM2020@alphaland.com.ph.

For account updating/validation concerns, please get in touch with the Company's Stock Transfer Agent, AB Stock Transfers Corporation (Attention: Haydee D. Gallarde), via PLDT line +63.2. 5337.2031 local extension 169; via mobile number +63.917.5448417; or via email to hdgallarde@atok.com.ph.

# AGENDA Explanation

- Call to order
   The Chairman will formally open the meeting at approximately 5 o'clock in the afternoon.
- Certification of Notice and Quorum
   The Corporate Secretary will certify that written notice for the meeting was duly sent to stockholders and that a quorum exists for the transaction of business.
- 3. Review and approval of the minutes of the previous annual stockholders meeting The minutes of the meeting held on July 30, 2020 is available at the Company's website: alphaland.com.ph. Stockholders will be asked to approve the proposed resolution below:

"RESOLVED, that the Stockholders of the Corporation hereby approve the Minutes of the Annual Stockholders' Meeting held on July 30, 2020."

4. Annual report of Management and approval of the audited financial statements for the year ended December 31, 2020

The Company's Annual Report, Audited Financial Statements and Information Statement will be posted at the Company's website: alphaland.com.ph. Stockholders will be asked to approve the proposed resolution below:

"RESOLVED, that the Company's Audited Financial Statements for the year ended December 31, 2020 be, as the same are hereby, approved."

Ratification of all acts and resolutions adopted by the Board of Directors, Executive Committee
and other committees of the Board of Directors, as well as Management since the last annual
stockholders meeting held on July 30, 2020

"RESOLVED, that all acts, resolutions, and deeds of the Company's Board of Directors and its Committees, as well as Management from the Annual Stockholders' Meeting held on July 30, 2020 up to the date of this meeting be as they hereby are, confirmed, ratified and approved."

- 6. Election of members of the Board of Directors (including Independent Directors)
  The profiles of the nominees are included in the Information Statement. Stockholders will be given the opportunity to elect the directors who will serve for the term 2021-2022.
- 7. Appointment of External Auditor Endorsement to the stockholders the election of the external auditor who will conduct an independent verification of the Company's financial statements and provides an objective assurance on the accuracy of its financial statements for the ensuing year. Below is the proposed resolution for approval:

"RESOLVED, that Reyes Tacandong & Co., Certified Public Accountants, be, as they hereby are, re-appointed as external auditors of the Company for the year 2021-2022."

8. Other matters

The Chairman will open the floor for comments and questions by the stockholders. Stockholders may raise other matters or issues that may be properly taken up at the meeting.

# PROCEDURES FOR THE ANNUAL STOCKHOLDERS' MEETING

In light of the ongoing community quarantine imposed in several areas of the country and in consideration of health and safety concerns of everyone involved, the Executive Committee of the Board of Directors of the Company has approved and authorized stockholders to participate in the meeting *via* remote communication and to exercise their right to vote *in absentia* through electronic voting *via* the online web address provided.

## ELECTRONIC VOTING IN ABSENTIA

Stockholders on record of the Company as of May 24, 2021 may exercise their right to vote on the agenda items in the 2021 Annual Stockholders' Meeting (ASM) through electronic voting in absentia. To be included in the determination of quorum, stockholders who intend to participate in the meeting by remote communication and vote in absentia must notify the Company of their intention to participate and vote remotely by sending an e-mail addressed to the Company's Corporate Secretary at <a href="mailto:ASM2020@alphaland.com.ph">ASM2020@alphaland.com.ph</a> and submit the following not later than May 28, 2021 (only registered stockholders as of May 24, 2021 shall be allowed to electronically vote in absentia or participate in the ASM by remote communication):

Individual Stockholder	<ul> <li>a) A legible copy of a valid identification card with photograph and signature of the stockholder and the proxy, that is issued by the government</li> <li>b) Stock certificate number/s or a legible copy of the stock certificate</li> <li>c) If appointing a proxy, a legible copy of the proxy form duly signed by the stockholder (need not be notarized)</li> <li>d) E-mail-address, mailing address, and telephone/mobile telephone number of the stockholder or proxy</li> </ul>
Multiple Stockholders or Joint Owners	a) Proof of authority of stockholder voting the shares signed by the
• Corporate Stockholders	<ul> <li>a) Corporate Secretary's Certification of the Board resolution appointing and authorizing the proxy to participate in the meeting</li> <li>b) A legible copy of a valid identification card with photograph and signature of the proxy</li> <li>c) Stock certificate number/s or a legible copy of the stock certificate</li> <li>d) E-mail-address, mailing address, and telephone/mobile telephone number of the proxy</li> </ul>

The Office of the Corporate Secretary of the Company shall forward the stockholder's e-mail and its attachments to the Company's Stock Transfer Agent, AB Stock Transfers Corporation, for validation. The Company and the Stock Transfer Agent may require additional data or documents to ensure the identity and right to vote of the stockholder.

 Once validated and verified, the stockholder, or the proxy, will be sent a confirmation correspondence and given access to the electronic link where he/she can register for the virtual meeting and cast his/her votes electronically. Deadline to vote in absentia through the electronic voting system is on June 4, 2021. Beyond this date, stockholders may no longer avail of the option to vote in absentia.

- 3. All agenda items indicated in the Notice of the Meeting will be set out in the digital absentee ballot and the registered stockholder, or his/her proxy, may proceed to vote. Each outstanding share of stock entitles the registered holder to one vote. For all items on the agenda for approval, the affirmative vote of at least a majority of the issued and outstanding stock entitled to vote and represented at the meeting will be required for approval. The stockholder may either vote for (Yes) or against (No) the item presented for approval, or Abstain from voting. The election of directors will be by plurality of votes and every stockholder shall be entitled to cumulate his votes. All votes received shall be tabulated by the Office of the Corporate Secretary. The Corporate Secretary shall report the results of voting during the meeting.
- 4. Once the registered stockholder, or the proxy, has finished voting on the agenda items, he/she can proceed to submit his/her electronic ballot by clicking the 'Submit' button. The stockholder, or the proxy, will then be redirected to an online webpage containing a summary of the votes cast. After the electronic ballot has been submitted, the registered stockholder may no longer make any change.

# PARTICIPATION VIA REMOTE COMMUNICATION

- 1. Only the Stockholders, or their proxies, who have successfully registered with the Company's registration system may be given access to the livestream video service that will allow Stockholders to participate, or their proxies, in the ASM.
- 2. All questions and clarifications may be raised via e-mail prior to or during the meeting by sending an e-mail to <a href="mailto:ASM2020@alphaland.com.ph">ASM2020@alphaland.com.ph</a>, and shall be limited to the items in the Agenda of the meeting.
- 3. The meeting proceedings will be recorded in audio and video format. Requests for access to the recorded webcast of the ASM may be sent to <a href="mailto:ASM2020@alphaland.com.ph">ASM2020@alphaland.com.ph</a>.

# SECURITIES AND EXCHANGE COMMISSION

## **SEC FORM 20-IS**

# INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE

1.	Check the Appropriate box Preliminary Information Statement  Definitive Information Statement				
2.	Name of Registrant as specified in its charter  ALPHALAND CORPORATION				
3.	Province, country or other jurisdiction of incorporation or organization  Philippines				
4.	SEC Identification Number 183835				
5.	BIR Tax Identification Number 001-746-612				
6.	Address of Principal Office Alphaland Makati Place, 7232 Ayala Avenue corner Malugay Street, 1209 Makati City, Philippines				
7.	Registrant's telephone number, including area code +63 2 53372031				
8.	Date, time and place of meeting of security holders  Date June 8, 2021  Time 5 o'clock PM  Place via remote communication				
9.	Approximate date on which the Information Statement is first to be sent or given to security holders  May 17, 2021				
10.	. Securities registered pursuant to Section 8 and 12 of the Code or Sections 4 and 8 of the RSA (information of the number of shares and amount of debt is applicable only to corporate registrants)  Number of Common Stock  Outstanding  As Of December 31, 2020  26,914,687,441  Nil				
11.	Are any or all of the registrant's securities listed on a Stock Exchange?  Yes No ✓				
12.	If yes, disclose the name of such Stock Exchange and the class of securities listed therein: $\underline{n/a}$				

Alphaland Corporation 2020 SEC Form 20-IS

We are not asking you for a proxy and you are requested not to send us a proxy.

#### PART I.

## INFORMATION REQUIRED IN INFORMATION STATEMENT

#### A. GENERAL INFORMATION

#### Item 1. Date, Time and Place of Meeting of Stockholders

Date: June 8, 2021 Time: 5 o'clock PM

Place: via remote communication

## Mailing Address of the Company

The complete mailing address of Alphaland Corporation (hereinafter, "ALPHA", the "Company" or the "Corporation") is:

#### ALPHALAND CORPORATION

Alphaland Makati Place 7232 Ayala Avenue corner Malugay Street 1209 Bel-Air, Makati City Philippines

## Record Date

The record date for the purpose of determining the stockholders entitled to notice of, and to vote at, the Annual Meeting of the Stockholders is May 24, 2021 (the "Record Date").

#### Approximate Date of First Release of Information Statement

The approximate date on which this Information Statement will be first sent out to the stockholders of the Company is on May 17, 2021.

## Item 2. Dissenter's Right of Appraisal

There are no matters or proposed actions as specified in the attached Notice of Annual Meeting that may give rise to a possible exercise by shareholders of their appraisal rights or similar rights as provided in Title X of the Revised Corporation Code of the Philippines.

Pursuant to Section 80 of the Revised Corporation Code, shareholders of the Company may exercise their right of appraisal in the following instances:

- (i) in case amendment of the articles of incorporation has the effect of changing or restricting the rights of any stockholder or class of shares, or of authorizing preferences in respect superior to those of outstanding shares of any class, or of extending or shortening the term of corporate existence;
- (ii) sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets, as provided in the Revised Corporation Code;
- (iii) merger or consolidation;
- (iv) extension or limitation of corporate term;

(v)

(vi) investment of corporate funds for any purpose other than the primary purpose of the corporation;

Each share of stock is entitled to one vote during stockholders' meetings. However, at all elections of directors, every stockholder entitled to vote may vote such number of stocks for as many persons as there are directors to be elected, or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares shall equal, or he may distribute them on the same principle among as many candidates as he shall see fit.

The election of directors may only be held at a meeting convened for that purpose at which stockholders representing a majority of the outstanding capital stock are present in person or by proxy. However, any vacancy in the board, other than by removal or expiration of term, may be filled by the majority of the remaining directors if still constituting a quorum.

Pursuant to Section 81 of the Revised Corporation Code, a shareholder who shall have voted against any proposed action may exercise his appraisal right by making a written demand on the Company within thirty (30) days after the date of the shareholders' meeting where the vote was taken. Failure to make the demand within the prescribed period shall be deemed a waiver of the appraisal right. If the proposed corporate action is implemented, the Company shall pay the dissenting stockholder upon surrender of the stock certificate/s representing his shareholdings in the Company based on the fair value thereof as of the day prior to the date of the shareholders' meeting where the vote was taken, excluding any appreciation or depreciation in anticipation of such corporate actions, provided that no payment shall be made to the dissenting shareholder unless the Company has unrestricted retained earnings to cause such payment.

If within a period of sixty (60) days from the date the corporate action was approved by the stockholders, the withdrawing stockholder and the Company cannot agree on the fair value of shares, it shall be determined and appraised by three (3) disinterested persons, one of whom shall be named by the shareholder, another by the Corporation and the third by the two thus chosen. The findings of the majority of the appraiser shall be final and their award shall be paid by the Company within thirty (30) days after such award is made.

#### Item 3. Interest of Certain Persons in or Opposition to Matters to be Acted Upon

There is no matter to be acted upon in which any director or executive officer is involved or had a direct, indirect or substantial interest (except the election of directors).

No director has informed the registrant, in writing or otherwise, that he intends to oppose any action to be taken by the registrant at the Meeting.

## **B. CONTROL AND COMPENSATION INFORMATION**

## Item 4. Voting Securities and Principal Holders Thereof

(a) **Total Number of Shares Outstanding as of April 30, 2021**: 26,914,687,441 (exclusive of 98,545,279 in treasury)<sup>1</sup>

Number of Votes per Share: One (1) vote per share.

(b) **Record Date**: All stockholders of record as of the close of business on May 24, 2021 are entitled to notice of, and to vote at, the Annual Meeting.

#### Security Ownership of Certain Record and Beneficial Owners – as of April 30, 2021

There are no delinquent stocks and following is the direct and indirect record of beneficial owners of more than five percent (5%) of common shares of the Company:

Title of Class	Name and Address of Record Owner and relationship with Issuer	Name of Beneficial Owner and relationship with Record Owner	Citizenship	No. of Shares	% Held
Common	Alphaland Southgate Tower, Inc. (formerly Alphaland Development, Inc.)  Alphaland Makati Place, 7232 Ayala Ave. cor. Malugay St., Makati City  Wholly-owned subsidiary	-	Filipino	13,792,109,780	48.55%
Common	RVO Capital Ventures Corporation  Alphaland Makati Place, 7232 Ayala Avenue corner Malugay Street, Makati City  Stockholder	Roberto V. Ongpin  -Beneficial Owner	Filipino	8,426,567,460	29.66%
Common	Boerstar Corporation	Roberto V. Ongpin  – Beneficial Owner	Filipino	1,677,884,300	5.91%

<sup>&</sup>lt;sup>1</sup> On December 10, 2018, the Securities and Exchange Commission approved the Amended Articles of Incorporation of the Company, amending Article VII thereof by reducing the par value from PhP1 per share to PhP0.10 per share.

Alphaland Corporation 2020 SEC Form 20-IS

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Alphala	ınd Makati		
Place, 7	'232 Ayala		
Ave. co	r. Malugay		
St., Ma	kati City		

Except as stated above, the BOD and Management of the Company have no knowledge of any person who, as at April 30, 2021, was indirectly or directly the beneficial owner of more than five percent (5%) of the Company's outstanding shares of common stock or who has voting power or investment power with respect to shares comprising more than five percent of the outstanding shares of common stock. There are no persons holding more than 5% of the Company's common stocks that are under a voting trust or similar agreement.

## **Security Ownership of Management**

The following are the number of shares of common stock owned of record and beneficially by the directors and executive officers of the Company and the percentage of shareholdings of each, as at April 30, 2021:

Title of Class	Name of Beneficial Owner		Amount and Nature of Beneficial Ownership		Percent
Common	Roberto V. Ongpin	Direct	10	Filipino	nil
Common		Indirect	10,571,544,535		37.21%
Common	Eric O. Recto	Direct	10	Filipino	Nil
Common	Dennis O. Valdes	Direct	1,000	Filipino	Nil
Common	Anna Bettina Ongpin	Direct	1,000	Filipino	Nil
Common	Mario A. Oreta	Direct	10	Filipino	Nil
Common		Indirect	164,000,000		0.62%
Common	Lorenzo V. Tan	Direct	10	Filipino	Nil
Common	Margarito B. Teves	Direct	1,000	Filipino	Nil
Common	Jaime G. Bautista	Direct	10	Filipino	Nil
Common	Juan Edgardo M. Angara	Direct	10	Filipino	Nil
Common	Florentino M. Herrera III	Direct	10	Filipino	Nil
Common	Francisco Ed. Lim	Direct	10	Filipino	Nil
Common	Gilberto Eduardo Gerardo C.			Filipino	Nil
	Teodoro, Jr.	Direct	10		
Common	Dennis A. Uy	Direct	10	Filipino	Nil
Common	Jose Ramon T. Villarin	Direct	10	Filipino	Nil
Common	Gregorio T. Yu	Direct	10	Filipino	Nil
Common	Michael Angelo Patrick M. Asperin	Direct	1,000	Filipino	Nil

Except as disclosed above, the Company has not received from any of the directors or executive officers of the Company any statement of ownership, whether of record or beneficially, of more than five percent (5%) of the Company's outstanding shares of common stock. As known by the Company, the aggregate number of common shares owned directly and indirectly by all key officers and directors as a group as at April 30, 2021 was 10,549,082,210 common shares.

## Changes in Control

There are no voting trust agreements or any other similar agreement that may result in a change in control of the Company of which the Company has any knowledge. No change in control of the Company has occurred since the beginning of its last fiscal year.

#### **Item 5. Directors and Executive Officers**

Pursuant to the Company's By-Laws, the directors are elected at each annual meeting of stockholders by stockholders entitled to vote. Each director is elected for a term of one (1) year or until his successor is duly elected and qualified, unless he resigns, dies or is removed prior to such election.

The attendance of the directors at the meetings of the Board and of stockholders held in 2020 and 2021 is attached as **Annexes** "F" and "F-1" of this Information Statement.

The following individuals have been nominated to the BOD for the ensuing year:

- 1. Roberto V. Ongpin (incumbent)
- 2. Eric O. Recto (incumbent)
- 3. Lorenzo V. Tan (incumbent)
- 4. Dennis A. Uy (incumbent)
- 5. Francisco Ed. Lim (incumbent)
- 6. Juan Edgardo M. Angara (incumbent)
- 7. Mario A. Oreta (incumbent)
- 8. Dennis O. Valdes (incumbent)
- 9. Anna Bettina Ongpin (incumbent)
- 10. Jaime G. Bautista (incumbent)
- 11. Margarito B. Teves Independent (incumbent)
- 12. Jose Ramon T. Villarin Independent (incumbent)
- 13. Florentino M. Hererra III Independent (incumbent)
- 14. Gregorio T. Yu Independent (incumbent)
- 15. Gilberto Eduardo Gerardo C. Teodoro, Jr. Independent (incumbent)

The following individuals have been nominated as members of the Executive, Audit, Nominations and Compensation Committees for the ensuing year:

## **Executive Committee**

- a. Roberto V. Ongpin (Chairman)
- b. Dennis O. Valdes
- c. Anna Bettina Ongpin

## **Audit Committee**

- a. Margarito B. Teves (Chairman/Independent Director)
- b. Gregorio T. Yu
- c. Florentino M. Herrera III

## **Nominations Committee**

- a. Roberto V. Ongpin
- b. Dennis O. Valdes
- c. Gregorio T. Yu (Independent)

# **Compensation Committee**

- a. Roberto V. Ongpin
- b. Anna Bettina Ongpin
- c. Dennis O. Valdes

The aforementioned nominees were nominated to the Nominations Committee by shareholders of the Company.

Pursuant to Section 38 of the Securities Regulation Code and Article III, Section 2 of the Corporation's By-Laws, the Corporation is required to elect at least two (2) independent directors, or such independent directors constituting at least twenty percent (20%) of the members of such board, whichever is less. Messrs. Margarito B. Teves, Jose Ramon T. Villarin, Florentino M. Hererra III, Gilberto Eduardo Gerardo C. Teodoro, Jr. and Gregorio T. Yu were all nominated by shareholders of the Company. The nominating shareholders are not related to any of the nominees for independent directors.

A majority, if not all, of the above named nominees are expected to attend the scheduled Annual Meeting.

The executive officers have been appointed by the BOD to serve for a period of one (1) year or until their successors shall have been appointed.

#### Names of Directors and Executive Officers

The following are the names, ages, citizenships and periods of service of the incumbent directors (as well as that of the new nominees) and executive officers of the Company, together with a brief description of their business experience during the past five (5) years:

## **BOARD OF DIRECTORS**

#### Incumbent

#### ROBERTO V. ONGPIN, Chairman of the Board and Chief Executive Officer

Mr. Ongpin, Filipino, 84 years old, was elected Director and Chairman of the Board on November 11, 2009. He is also the Chairman of Atok-Big Wedge Company, Inc. (AB) and Alphaland Balesin Island Club, Inc., and former Director of San Miguel Corporation (SMC), PAL Holdings, Inc. (PAL) and Petron Corporation (PCOR). In Hong Kong, he was the Non-Executive Director of Shangri-La Asia and was the Deputy Chairman of the South China Morning Post, both listed in the Hong Kong Stock Exchange. He was also a Non-Executive Director of Forum Energy PLC (United Kingdom). Mr. Ongpin graduated *cum laude* in Business Administration from the Ateneo de Manila University, is a Certified Public Accountant, and has an MBA from Harvard Business School.

## **ERIC O. RECTO,** Vice Chairman and Director

Mr. Recto, Filipino, 57 years old, was elected Director on 12 November 2009 and appointed as Director on 10 December 2009. He is presently the President of Atok-Big Wedge Co., Inc. He is also the Chairman of the Philippine Bank of Communications; Director of ISM Communications Corporation; Chairman and President of Bedfordbury Development Corporation; Vice-Chairman of Alphaland Corporation; Independent Director of Aboitiz Power Corporation and Philippine H2O; Independent Director of Manila Water Corporation and a Member of the Board of Supervisors of Acentic GmbH. Mr. Recto served as Undersecretary of Finance of the Republic of the Philippines from 2002 to 2005, in charge of handling both the International Finance Group and the Privatization Office. Before his stint with the government, he was Chief Finance Officer of Alaska Milk Corporation and Belle Corporation. Mr. Recto has a degree in Industrial Engineering from the University of the Philippines as well as an MBA from the Johnson School, Cornell University.

## **DENNIS O. VALDES**, President

Mr. Valdes, Filipino, 59 years old, has been a Director since 2011. He became the President of the Company effective February 1, 2020. He is also a director of Atok-Big Wedge Co., Inc. (AB). He served as President of Philweb Corporation (WEB) until January 31, 2020. His previous work experience includes 10 years with the Inquirer Group of Companies, as a Director of the newspaper, and he was also in charge of expanding their Internet, printing, and ink-making operations. Prior to that, he spent six years with The NutraSweet Company developing its businesses in Asia. He is a certified public accountant,

graduated *magna cum laude* in Business Administration and Accountancy from the University of the Philippines and has an MBA degree from the Kellogg School of Management, Northwestern University.

## ANNA BETTINA ONGPIN, Vice-Chairman and Director

Ms. Ongpin, Filipino, 56 years old, was elected Director of the Company on 19 March 2014 and served as President of the Company from May 31, 2016 to January 30, 2020. She became Vice-Chairman of the Company effective February 1, 2020. She is also a Director of Atok-Big Wedge Co., Inc. (AB), and a Director and Vice-Chairman of both Alphaland Balesin Island Club, Inc. and The City Club at Alphaland Makati Place, Inc. Ms. Ongpin has more than twenty years of communications, marketing, project management, and operations experience in the management consulting and media fields. She holds a Bachelor's Degree in Political Science from Wellesley College.

#### LORENZO V. TAN

Mr. Tan, Filipino, 59 years old, was elected Vice Chairman and Director on June 20, 2018. He is also a director of Atok-Big Wedge Company, Inc. He is a prominent banker who served as the President and Chief Executive Officer of Rizal Commercial Banking Corporation from 2007 to 2016; President of the Bankers Association of the Philippines from 2013 to 2016; and Chairman of the Philippine Dealing System Holdings Corp. until April 8, 2016. Mr. Tan is a member of the Board of Directors of Smart Communications, Inc.; an Independent Director of Philippine Realty and Holdings Corporation (RLT) since July 13, 2016; a director of EEI Corporation (EEI) since June 16, 2017. Mr. Tan is a Certified Public Accountant in Pennsylvania, USA and in the Philippines. Mr. Tan graduated from De La Salle University, with a Bachelor of Science degree in Accounting and Commerce and holds a Master of Management degree from the J.L. Kellog Graduate School of Management in Evanston, Northwestern University.

#### **DENNIS A. UY**

Mr. Uy, Filipino, 47 years old, was elected Director on June 20, 2018. He is also the Chairman and President of Udenna Corporation; Chief Executive Officer and President of Phoenix Petroleum Philippines, Inc. (PNX) since 2002, Comstech Integration Alliance, Inc., Chelsea Shipping Corporation, Global Synergy Trade and Distribution Corporation, Udenna Development Corporation, Value Leases Inc., and Udenna Foundation, Inc.; Chairman of 2Go Group, Inc. (2GO), Chelsea Logistics Holdings Corp. (CLC), Oilink Mindanao Distribution, Mindanao Media Dynamics, Le Don Printers and Bohemian Promotions and Training Center, Phoenix Petroleum Holdings, Inc. F2 Logistics, and Phoenix Philippines Foundation, Inc. He is also an Independent Director of Apex Mining Company, Inc. (APX) and a Director of First Oriental Packaging, Señorita Farms, Aquamines Philippines, Bulbscor Minerals Corporation and Blucor Minerals Corporation. Mr. Uy is the Honorary Consul of Kazakhstan to the Philippines since November 2011. He holds a Bachelor of Science Degree in Business Management at the De La Salle University in Manila.

## FRANCISCO ED. LIM

Atty. Lim, Filipino, 66 years old, was elected Director on June 20, 2018 and is presently the Senior Partner and a member of the Executive and Special Committees of the Angara Abello Concepcion Regala & Cruz Law Offices (ACCRALAW). He served as President and Chief Executive Officer of the Philippine Stock Exchange, Inc. from September 16, 2004 to February 10, 2010. He is the incumbent president of the Shareholders' Association of the Philippines (SharePHIL). He is also a trustee of the CIBI Foundation, Inc. and the Judicial Reform Initiative, Inc. and a Fellow of the Institute of Corporate Directors. He is also a member of the American Bar Association, FINEX Research Foundation, Inc., International Insolvency Institute ("III"), Advisory Committee for the Asian Principles of Business Restructuring Project of the III and the Asian Business Law Institute. Atty. Lim is a columnist of The Philippine Daily Inquirer and a law professor in the Ateneo de Manila University, San Beda Graduate School of Law and a professorial lecturer and the Vice-Chair of the Commercial Law Department of the Philippine Judicial Academy. He is a director of several public companies, among which are the Union

Bank of the Philippines, Energy Development Corporation, The Insular Life Assurance Co., Ltd., and Producers Savings Bank Corporation. He is also director of private corporations like the Financial Executives Institute of the Philippines and Camerton Holdings. He is a member of both the Philippine Bar and the New York State Bar.

#### JUAN EDGARDO M. ANGARA

Mr. Angara, Filipino, 49 years old, was elected Director on June 20, 2018. He was elected to the Senate of the Philippines in 2013 where he placed 6<sup>th</sup>. He worked as a trainee at the Metopolitan Bank and Trust Company in 1991, as news reporter for The Philippine Star in 1992. He served as an apprentice and member of the delegation in the Philippine Mission to the United Nations in New York in 1994. He worked as an associate attorney at the Angara Abello Concepcion Regala and Cruz (ACCRA) law firm from 2001 to 2003. He finished his law degree at the University of the Philippines College of Law, and earned his Master of Laws degree from Harvard Law School in Cambridge, Massachusetts, United States.

#### JAIME J. BAUTISTA

Mr. Baustista, Filipino, 64 years old, was elected Director on September 17, 2019. He is also the Chairman and President of Basic Capital Investments Corp.; Chairman of Macroasia Airport Services Corp.; President of Cube Factor Holdings, Inc. and Treasurer and Director at MacroAsia Catering Services, Inc. Mr. Bautista was the former President, Director and Chief Operating Officer of PAL Holdings, Inc. and Finance Director for Allied Banking Corp. Mr. Bautista received an undergraduate degree from Letran College

#### MARIO A. ORETA

Mr. Oreta, Filipino, 74 years old, was elected Director on November 11, 2009. He served as President of the Company from 2009 to 2017. He is also Director of The City Club at Alphaland Makati Place, Inc. He graduated with honors from the Ateneo De Manila University with a degree in Bachelor of Laws and immediately joined the law firm of Siguion Reyna, Montecillo and Ongsiako after graduating from law school. He is the managing partner of The Law Firm of Mario Oreta and Partners.

#### MARGARITO B. TEVES (Independent)

Mr. Teves, Filipino, 77 years old, was elected Independent Director on August 31, 2011. He is also an Independent Director of AB, Alphaland Balesin Island Club, Inc., and The City Club at Alphaland Makati Place, Inc. He was formerly Secretary of the Department of Finance, Landbank President and CEO, and a Member of the House of Representatives (representing the 3rd District of Negros Oriental). He obtained a Higher National Diploma (HND) in Business Studies, equivalent to a BSC in Business Economics, from the City of London College, and a Master of Arts (MA) in Development Economics from the Center for Development Economics, Williams College, Massachusetts, USA. He was recently conferred an Honorary Degree, Doctor of Laws, by Williams College, and named Senior Adviser to the China-Asean Economic and Culture Research Center and Visiting Professor at the Guilin University of Electronic Technology in China.

## JOSE RAMON T. VILLARIN, SJ (Independent)

Mr. Villarin, Filipino, 61 years old, was elected Independent Director on June 20, 2018 and is presently the President of Ateneo de Manila University. He is also the Vice-Chairman of the Scientific Community/Academe of the National Resilience Council. He is also a member of the Board of Governors of Asian Institute of Management (AIM) and Chairman of the Board of Trustees of Synergeia, Manila Observatory and Confucius Institute. Mr. Villarin is also a member of the Board of Trustees of various private institutions among which are the Philippine Institute of Pure and Applied Chemistry, Loyola School of Theology and Ateneo de Naga University. Mr. Villarin has a degree in Physics from the Ateneo de Manila University and graduated Magna Cum Laude, Class Valedictorian and Physics Departmental Award of the Ateneo de Manila University.

#### FLORENTINO M. HERERRA III (Independent)

Mr. Herrera, Filipino, 70 years old, was elected Independent Director on June 20, 2018 and is the founding partner of Herrera Teehankee & Cabrera Law Offices. He is also a director of Philippine Airlines, Inc., Rizal Commercial Banking Corporation (RCBC) and Lufthansa Technik Philippines, Inc. Mr. Herrera is the Corporate Secretary of MacroAsia Corporation and Allianz PNB Life Insurance, Inc.

#### **GREGORIO T. YU** (Independent)

Mr. Yu, Filipino, 64 years old, was elected Independent Director on June 20, 2018 and is presently the Chairman of Auto Nation Group, Inc., Cats Automobile Corp. and American Motorcycles, Inc. He is also the Vice Chairman and Director of Sterling Bank of Asia and the Chairman and President of Lucky Star Network Communications, Inc. Mr. Yu is also a director of various private institutions, among which are, PAL Holdings, Inc., Philippine Bank of Communications, Philippine Airlines, Inc., Philequity Management, Inc. and CATS Asian Cars, Inc. He is a board member of Ballet Philippines and Manila Symphony Orchestra and an independent director of IRemit, Inc. and E-Business Services, Inc.

## GILBERTO EDUARDO GERARDO C. TEODORO, JR., (Independent)

Mr. Teodoro, Filipino, 57 years old, was elected Independent Director for the company on June 20, 2018. He is also a Director of Canlubang Sugar Estate from 1991 to present and Philippine Geothermal Production Co., Inc. from 2012 to present. He is currently the Chairman and President of Bolam Holdings, Inc., Branko Holdings, Inc. and WIPSIAE Holdings, Inc. He studied law at the University of the Philippines and finished at the top of his class. He obtained his Masters of Laws degree from Harvard Law School in Cambridge, Massachusetts, United States and passed the State Bar of New York.

## **Independent Directors**

As approved by the BOD, the procedure for the nomination of independent directors shall be as follows:

The nomination of independent directors shall be conducted by the Nominations Committee prior to the Annual Meeting. All recommendations shall be signed by the nominating stockholder/s together with the acceptance and conformity by the nominees for election. The Nominations Committee shall pre-screen the qualifications and prepare a final list of all candidates and put in place screening policies and parameters to enable it to effectively review the qualifications of the nominees for independent directors.

After the nomination, the Nominations Committee shall prepare a final list of candidates which shall contain all the information about all the nominees for independent directors, as required by existing and applicable rules, which list, shall be made available to the Commission and to all stockholders through the filing and distribution of the information statement, or in such other reports the Company is required to submit the Commission. The name of the person or group of persons who recommended the nomination of the independent director shall be identified in such report including any relation with the nominee.

Only nominees whose names appear on the final list of candidates shall be eligible for election as independent directors. No other nomination for independent directors shall be entertained after the final list of candidates shall have been prepared. No further nominations for independent directors shall be entertained or allowed on the floor during the actual annual stockholders' meeting.

All nominees do not have a relationship with the Company which would interfere with the exercise of independent judgment in carrying out responsibilities of a director. None of them are related to any of the directors or officers of the Company.

The Nominations Committee has taken into consideration the qualifications to be an independent director. Attached as **Annexes "A" "B", "C", "D", and "E"** are the Certifications of the Qualification of the Nominees for Independent Directors namely Messrs. Teves, Villarin, Herrera, Teodoro and Yu.

In approving the nomination for Independent Director, the Nomination Committee took into consideration the guidelines on the nomination of Independent Directors prescribed in SEC Memorandum Circular No. 16, Series of 2002. All the nominees for election to the BOD have at least one (1) share registered in their names.

## **OFFICERS**

## MICHAEL ANGELO PATRICK M. ASPERIN, Chief Operating Officer

Mr. Asperin, Filipino, 62 years old, was elected director of the Company on April 2, 2013 and as Chief Operating Officer on May 31, 2016. He is the Chief Executive Officer of the Alphaland Balesin Island Club, Inc. (ABICI) He handles various matters for the Alphaland Group of Companies including the development of the Balesin Island Club project, as well as the operations of the aviation and security divisions of the Group. Prior to joining ALPHA, he served as Senior Vice President for Security for Philweb Corporation (WEB) from 2009 to 2012. He graduated from the Philippine Military Academy in 1981.

## **CRISTINA B. ZAPANTA,** Treasurer and Senior Vice President for Finance

Ms. Zapanta, Filipino, 57, was appointed Treasurer and Vice President for Finance on May 17, 2016 and Senior Vice President for Finance on June 1, 2017. She is also the Senior Vice President for Finance of Atok-Big Wedge Co., Inc., Alphaland Balesin Island Club, Inc., Alphaland Makati Place, Inc., Alphaland Southgate Tower, Inc. and Alphaland Balesin Island Resort Corporation. She has more than 30 years solid experience in Finance, of which over half is in the real estate industry. She is a Certified Public Accountant.

## JASON J. ALBA, Corporate Secretary

Mr. Alba, Filipino, 47 years old, became Corporate Secretary on June 14, 2017 and is also the Corporate Secretary and General Counsel of the Company and its subsidiaries. He obtained his Business Administration and Law degrees from the University of the Philippines and was admitted to the Philippine Bar in 2002. Prior to joining Alphaland, Mr. Alba was an Associate at Romulo Mabanta Buenaventura Sayoc & Delos Angeles, thereafter, he served as Vice President of Standard Chartered Bank and First Vice President of the Philippine Bank of Communications.

**JONAMEL G. ISRAEL-ORBE,** *Corporate Information Officer and Assistant Corporate Secretary* Ms. Israel-Orbe, Filipino, 48 years old, was appointed as Corporate Information Officer of the Company since March 12, 2014 up to the present, and as Assistant Corporate Secretary of the Company since May 2016 up to the present. She is also Corporate Information Officer and Assistant Corporate Secretary of Atok-Big Wedge Co., Inc. She is a member of the Philippine Bar.

## **Directorships in Other Reporting Companies**

Mr. Ongpin is also a director and the Chairman of Atok-Big Wedge Co. Inc. (AB).

Mr. Valdes is also a director of AB.

Mr. Eric O. Recto is also a director and the Chairman of Philippine Bank of Communications (PBC); director of DITO CME Holdings Corp. (DITO), director and the President of AB.

Ms. Ongpin is also a director of AB, Alphaland Balesin Island Club, Inc. and The City Club at Alphaland Makati Place, Inc.

Atty. Oreta is also a director of AB and The City Club at Alphaland Makati Place, Inc.

Atty. Lim is also director of Union Bank of the Philippines, Inc. (UBP) and Energy Development Corporation (EDC).

Mr. Herrera is also a director of Rizal Commercial Banking Corporation (RCB).

Mr. Yu is also director of PAL Holdings, Inc. (PAL) and PBC, and an independent director of I-Remit, Inc. (I).

Shares of AB, DITO, PBC, UBP, EDC, RCB, PAL and I are listed in the Philippine Stock Exchange, Inc. Shares of The City Club at Alphaland Makati Place, Inc. and Alphaland Balesin Island Club, Inc. are covered by Registration Statements filed with the SEC.

## Significant Employees

The Company considers its entire manpower complement (including that of its subsidiaries) as significant employees, expected to contribute positively to the Company's goals and objectives in line with the Company's mission, vision and objectives through the implementation of its core and foundational values.

## Family Relationships

Messrs. Valdes and Recto are the nephews of Mr. Ongpin. Ms. Ongpin is the daughter of Mr. Ongpin. Ms. Ongpin, Mr. Recto, and Mr. Valdes are first cousins. Other than the foregoing, the persons nominated or chosen by the Company to become directors or executive officers are not related to each other up to the fourth civil degree either by consanguinity or affinity.

#### Involvement in Certain Legal Proceedings

- 1. Atty. Zenaida Ongkiko-Acorda, as attorney-in-fact of Atty. Mario E. Ongkiko and in behalf of Philex Mining Corporation vs. Roberto V. Ongpin, et al., SEC Case No. 11-166, Branch 158, Regional Trial Court of Pasig. This involves a "derivative suit" filed on behalf of Philex against RVO and other companies beneficially owned by RVO in connection with Section 23.2 of the Securities Regulation Code and in order to recover the "short-swing profits" which were allegedly realized from supposed transactions involving Philex shares. This case is in the trial stage. A related Petition for Review on Certiorari is also pending before the Supreme Court in G.R. No. 204166, entitled Roberto V. Ongpin, et al. vs. Acorda, et al. There is a Petition for Certiorari which is related to this case pending with the Court of Appeals docketed as CA-G.R. SP No. 159604 (entitled Roberto V. Ongpin, et al. vs. Honorable Elma M. Rafallo-Lingan, in her capacity as the presiding Judge of Branch 159 of the Regional Trial Court of Pasig City, et al.).
- 2. People vs. Roberto V. Ongpin, et al., S.B.-13-CRM-0105 and S.B.-13-CRIM-0106, Sandiganbayan (Third Division). This case was filed against RVO and others in connection with two loans obtained by Deltaventure Resources, Inc. (DVRI) from DBP. The Informations in both cases, respectively, for violations of Section 3 (e) of R.A. No. 3019 were filed on 10 January 2013. In a Resolution promulgated on 28 May 2014, the Third Division of the Sandiganbayan granted the Accused's Motions to Quash and DISMISSED Criminal Case Nos. S.B.-13-CRM-0105 and S.B.-13-CRIM-0106. A related Petition for Review on Certiorari is pending before the Supreme Court in G.R. Nos. 217417 and 217914, entitled "People of the Philippines v. Reynaldo G. David, et al."

- 3. In the matter of: Roberto V. Ongpin, Mario A. Oreta, Margarito B. Teves, et al., SEC-EIPD Case No. 14-3039. This concerns the findings of the Enforcement ad Investigation Protection Department on the liability of respondents for violation of Section 26(3) of the Securities Regulation Code (SRC) in connection with the issuance of shares of Alphaland Corporation in a capital call, stock rights offering and property for share swap which were approved and ratified by respondents as officers and members of the Board of Alphaland Corporation. On August 24, 2015, Respondents elevated the matter through notice of appeal to the SEC En Banc, where the matter is presently pending resolution. The appeal is docketed as SEC En Banc Case No. 08-15-384, entitled "Roberto V. Ongpin, Mario A. Oreta, Margarito B. Teves, et al. vs. Enforcement and Investor Protection Department.
- 4. In the Matter of: Philex Mining Corporation, SEC-EIPD Case No. 14-3044. This concerns the findings of the Enforcement and Investor Protection Department against Mr. Roberto V. Ongpin for allegedly committing Insider Trading when he purchased Philex shares at Php19.25 to Php 19.50 per share from the open market in the morning of 02 December 2009 without disclosing to the public that the group of Mr. Manuel V. Pangilinan had agreed to purchase the said shares from him at P21.00 per share. RVO appealed the case to the SEC En Banc but the latter affirmed the findings of the EIPD. Mr. Ongpin elevated the case to the Court of Appeals by way of a Petition for Review docketed as CA-G.R. SP. No. 146704, entitled "Roberto V. Ongpin v. Enforcement and Investor Protection Department". On December 1, 2017, the Court of Appeals issued a decision in favor of RVO, reversing the SEC and finding that RVO did not commit insider trading. EIPD filed a Motion for Reconsideration, which was denied by the Court of Appeals on July 2, 2018. EIPD elevated the case to the Supreme Court by way of a Petition for Review. On September 30, 2020, the Supreme Court issued a resolution dismissing the Petition for Review filed by the SEC-EIPD. A motion for reconsideration of the dismissal is pending resolution by the Supreme Court.
- 5. Roberto V. Ongpin, Dennis O. Valdes, Cyrano A. Austria, and Michael M. Asperin vs. Enforcement and Investor Protection Department Securities and Exchange Commission Petition for Review with Prayer for the Issuance of a Writ of Preliminary Injunction and/or Temporary Restraining Order and/or Stay Order was filed on January 26, 2021. The case remains pending.
- 6. People of the Philippines vs. Dennis Ang Uy, John Does and/or Jane Does Regional Trial Court-Branch 14, Davao City, Criminal Case Nos. 75, 834-13 to 75, 845-13 and 76, 076-13. On August 27, 2013, The Department of Justice (DOJ) filed twelve (12) Informations before the Regional Trial Court of Davao against Mr. Dennis A. Uy and several John Does and/or Jane Does for alleged violations of Section 3602, in relation to Sections 3601, 2530 (I)(1), (3), (4), and (5), Sections 1801, 1802 of the Tariff and Customs Code of the Philippines. These provisions all pertains to unlawful importation of goods allegedly committed by Mr. Uy for the importation of petroleum products in the Philippines. On September 11, 2013, additional ten (10) criminal informations were filed by the DOJ, pertaining to additional instances of the violations under the TCCP. These additional informations all pertain to the alleged unlawful importation of petroleum products. On October 4, 2013, the RTC dismissed all the cases, for lack of probable cause, against Mr. Uy. People of the Philippines filed a Motion for Reconsideration, which was denied by the RTC on August 18, 2014. On October 27, 2014, the petitioner People of the Philippines filed a Petition for Certiorari with the Court of Appeals, which was denied by the latter on October 12, 2016. On November 7, 2016, the People of the Philippines filed a Motion for Reconsideration of the Decision dated October 12, 2016. To date, the Court of Appeals has not acted on the Motion for Reconsideration dated November 7, 2016 and thus the case remains pending.
- 7. Dennis A. Uy vs. Hon. Secretary of the Department of Justice Leila M. De Lima and the Bureau of Customs, CA-G.R. SP No. 131702, Court of Appeals, Manila, Special Former Special Tenth Division Dennis A. Uy filed a Petition for Certiorari with the Court of Appeals on September 4, 2013 in connection to the resolution of the DOJ to file criminal cases against him for the alleged violations of the TCCP. On July 25, 2014, the Court of Appeals issued its Decision granting the Petition for

Certiorari of Mr. Uy and declaring the Resolutions of the DOJ dated April 24, 2013 and August 13, 2013 nullified and set aside and directing that the Information filed against Dennis Uy withdrawn and/or dismissed for lack of probable cause. The DOJ and the Bureau of Customs thereafter filed a Motion for Reconsideration, which was denied by the Court of Appeals on July 23, 2015. Subsequently, the DOJ and Bureau of Customs filed a Petition for Review on Certiorari with the Supreme Court. The Supreme Court required the parties to file their respective Memoranda, which the parties complied with. On December 12, 2016, the Supreme Court issued its Notice of Resolution dated November 16, 2016 noting the parties Memoranda. As of the date, the Supreme Court has not yet issued any decision.

Other than the foregoing, the Company is not aware of any other legal proceeding including without limitation any (a) bankruptcy petition, (b) conviction by final judgment, (c) order, judgment or decree, or (d) violation of a securities or commodities law, during the last five (5) years up to the date of the filing of this Statement, to which any of its Directors and Executive Officers is a party and which is material to an evaluation of their ability or integrity to act as such.

### Certification

Based on information provided to the Company, none of the above-named directors and officers work in the government except that Mr. Angara is an elected Senator.

## Certain Relationships and Related Transactions

The Company is not aware of any transaction in the last two (2) years, or proposed transaction to which the registrant is a party, in which the following persons have direct or indirect material interest, that were out of the ordinary course of business:

- 1. any director or executive officer
- 2. any nominee for election as director
- 3. any security holder named above
- 4. any member of the immediate family of the above-named persons

Except as disclosed in the Company's notes to financial statements contained in the Company's audited financial statements, there has been no material transaction to which the Company was or is to be a party in which any of the incumbent directors or nominee director or executive officer of the Company or owners of more than ten percent of the Company's voting shares has or is to have a direct or indirect material interest. In the ordinary course of business, the Company has transactions with other companies in which some of such persons may have an interest. Such transactions are negotiated on an arm's length basis comparable or better than that which can be provided by independent third parties.

The transactions with related parties/affiliates are carried out under commercial terms and conditions. Pricing for the sales of products are market driven. For purchases and other services, the Company's practice is to solicit competitive quotes from third parties. Transactions from any related party are evaluated on arm's length commercial terms and subject to bidding against third party suppliers. Purchases and services are usually awarded on the basis of lowest cost provider. The Company also receives/grants cash advances and other financial support from/to affiliated companies and stockholders. These cash advances to and from affiliates bear interest rate based on current bank rates and with no definite repayment period.

No director has resigned or declined to stand for re-election to the board of directors since the date of the last annual meeting of security holders because of a disagreement with the registrant on any matter relating to the registrant's operations, policies or practices.

# Item 6. Compensation of Directors and Executive Officers

The aggregate compensation (including bonuses) paid or accrued during the last two years and the ensuing year to the Company's Chief Executive Officers (CEO) and the key officers named below, as a group are:

Mama and	Voor	Colorer	Bonus	Other	A gave get e
Name and Principal	<u>Year</u>	Salary (PhP)	(PhP)	Compensation	Aggregate Compensation
Position		(1111)	(1111)	Compensation	(PhP)
CEO and Top 4	2019	127,400,000.00	0	<u>0</u>	127,400,000.00
Highest Paid		127,100,000.00	<u>U</u>	<u> </u>	127,100,000.00
Executives					
1. Roberto V.					
Ongpin,					
Chairman & CEO					
2. Anna Bettina					
Ongpin,					
President					
3. Michael A. P.					
M. Asperin, EVP					
4. Enrico Sison,					
SVP					
5. Mark Biddle,					
Executive Chef					
All Directors and	2019	<u>129,800,000.00</u>	<u>0</u>	<u>0</u>	<u>129,800,000.00</u>
Officers as a					
Group Unnamed					
CEO and Top 4	2020	135,500,000.00	<u>0</u>	<u>0</u>	135,500,000.00
Highest Paid					
Executives 1. Roberto V.					
Ongpin, Chairman & CEO					
2. Anna Bettina					
Ongpin, Vice-					
Chairman					
3. Paul Dennis O.					
Valdes, President					
4. Michael Angelo					
Patrick M.					
Asperin,					
EVP/COO					
5. Enrico M.					
Sison, SVP					
All Directors and	2020	137,900,000.00	<u>0</u>	<u>0</u>	137,900,000.00
Officers as a					
Group Unnamed					

CEO and Top 4	2021	*135,500,000.00	<u>0</u>	<u>0</u>	*135,500,000.00
Highest Paid					
Executives					
1. Roberto V.					
Ongpin,					
Chairman & CEO					
2. Anna Bettina					
Ongpin, Vice-					
Chairman					
3. Paul Dennis O.					
Valdes, President					
4. Michael Angelo					
Patrick M.					
Asperin,					
EVP/COO					
5. Enrico M.					
Sison, SVP					
All Directors and	2021*	<u>*137,900,000.00</u>	<u>0</u>	<u>0</u>	<u>*137,900,000.00</u>
Officers as a					
Group Unnamed					

<sup>\*</sup>Estimated aggregate compensation for the whole year 2021.

The above executive officers, aside from their compensation and bonus, are entitled to reimburse certain expenses which they incur as part of the ordinary course of business (i.e. representation, gasoline and other travel expenses). There are no special terms or compensatory plans or arrangements with respect to the resignation, termination of employment of such executive officers between the Company and any of its executive officers. Likewise, there are no warrants or options held by the Company's officers or directors either singly or collectively.

The non-executive members of the BOD do not receive any direct compensation from the Company other than per diems for attendance during meetings. None of the directors, in their personal capacity, has been contracted and compensated by the Company for services other than those provided as a director. The BOD, upon attendance at each Board Meeting, is authorized under the Company's Bylaws to receive a per diem of not more than 10% of the net income before tax of the Corporation during the preceding year. In 2020, the non-executive directors and independent directors of the Company received per diems, net of tax, as follows:

Director	Total Per Diems in 2020 (in PhP)
Mario A. Oreta	80,000
Dennis A. Uy	80,000
Lorenzo V. Tan	80,000
Juan Edgardo M. Angara	80,000
Jaime T. Bautista	80,000
Gilberto C. Teodoro, Jr.	80,000
Francisco Ed. Lim	80,000
Jose Ramon T. Villarin	80,000
Florentino M. Herrera III	80,000
Gregorio T. Yu	80,000
Margarito B. Teves	80,000

The Company is being managed by the management team of ASTI.

## **Item 7. Independent Public Accountant**

In 2020, the Company engaged Reyes Tacandong & Co. as its external auditor for the year, with the approval of the BOD and the stockholders. There were no changes in or disagreements with accountants on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedure during the past calendar year.

The Company paid its external auditor the following fees for the last three (3) years for professional services rendered:

_	Aggr	egate Fee Amo		
Type of Service	2020	2019	2018	Nature of Service
External Audit	P1,880,000	P1,105,000	₽3,835,000	Audit of Financial Statements
Retainer	216,000	216,000	216,000	Tax Advisory
Total Fees	P2,096,000	P1,321,000	₽4,051,000	

The Audit Committee is directly responsible in selecting and appointing the independent public accountants. Annually, the Committee recommends that the Board request shareholder ratification of the appointment of the independent public accountants. The Committee is also responsible for setting the compensation of the independent public accountants and periodically reviews the fees charged for all permitted audit-related expenses and other services. The Committee performs oversight functions over the Company's external auditors. It ensures that the auditors act independently from management and that it is given access to all records, properties and personnel of the Company to enable it to perform its functions properly. It is also their responsibility to evaluate and, when appropriate, to remove the independent public accountants. The Audit Committee makes recommendations to the BOD concerning the external auditors and pre-approves audit plans, scope and frequency before the conduct of the external audit. The Committee reviews the financial reports before these are submitted to the Board, with particular focus on (i) any changes in accounting policies and practices, (ii) Major judgmental areas, (iii) significant adjustments resulting from audit, (iv) going concern assumptions, (v) compliance with accounting standards, and (vi) compliance with tax, legal and regulatory requirements. The Audit Committee has approved the audit conducted by Reyes Tacandong & Co.

There were no other professional services rendered by Reyes Tacandong & Co. during the period.

The reappointment of Reyes Tacandong & Co. as the Company's external auditor was approved by the Stockholders in the Annual Stockholders Meeting held on July 30, 2020.

The reappointment of the said auditing firm as Independent Public Accountant for the year 2021 will be submitted to the stockholders by the Company's Audit Committee for their confirmation and approval during the regular annual stockholders meeting.

Pursuant to Rule 68 of the Securities Regulation Code on the 5 year rotation requirement for the external auditor, the Audit Committee shall require the appointment of a new partner to handle and oversee the external audit of the Group's financial statements. The appointment of the duly qualified and SEC registered Independent Public Accountant shall be announced in the shareholders meeting for consideration and approval of the stockholders.

Duly authorized representatives of Reyes Tacandong & Co. are expected to be present at the meeting where they will have the opportunity to respond to appropriate questions.

## **Item 8. Compensation Plans**

On June 5, 2013, the BOD of the Company approved a Stock Option Plan, with the following salient features:

- a. Allocates no more than 5% of the authorized capital (i.e., 100 million common shares) for the plan.
- b. A stock option committee will make the grants.
- c. Each grant is for 3 years and will vest 1/3 each for each of the succeeding years.
- d. Strike price shall not be less than 80% of the market value at the time of the grant.

The title and amount of securities underlying such options is not more than five percent (5%) of the Company's authorized capital stock or 100 million common shares of the Company.

The prices, expiration dates and other material conditions upon which the options may be exercised will be determined by the Stock Option Committee.

The consideration received or to be received by the registrant or subsidiary for the granting or extension of the options will be determined by the Stock Option Committee.

The amount of such options received or to be received by the following persons will be determined by the Stock Option Committee:

- A. the Chief Executive Officer;
- B. the four highest paid executive officers, other than the Chief Executive Officer, who were serving as executive officers at the end of the last completed fiscal year;
- C. all current executive officers as a group;
- D. each nominee for election as a director;
- E. each other person who received or is to receive five percent (5%) of such options, warrants or rights;
- F. all current directors as a group who are not executive officers; and
- G. all other employees, as a group.

This plan was approved by Stockholders (representing at least 2/3 of the Outstanding Capital Stock) during the annual stockholders meeting held on December 3, 2014.

On November 27, 2017, June 9, 2017, and December 19, 2016, the Stock Option Plan Committee awarded stock options to key officers and employees of the Group. The Stock Option Plan was confirmed as an exempt transaction by the SEC on May 16, 2019.

#### C. ISSUANCE AND EXCHANGE OF SECURITIES

## Item 9. Authorization or Issuance of Securities Other than for Exchange

No action will be taken with respect to the authorization or issuance of any securities other than for exchange of outstanding securities of the Company.

Item 8 (Compensation Plans) above sets forth the adoption of the Company's stock option plan.

## Item 10. Modification or Exchange of Securities

On May 10, 2017, the shareholders approved the following amendment to the Seventh Article of the Corporation's Articles of Incorporation, which amendment was previously approved by the Board of Directors of the Corporation on November 17, 2016, as follows:

"SEVENTH: That the authorized capital stock of said corporation is FIVE BILLION PESOS (P5,000,000,000.00) Philippines Currency, and said capital stock is divided into FIFTY BILLION (50,000,000,000) common shares with a par value of Ten Centavos, Philippine currency (P0.10) each share."

The Company's Amended Articles of Incorporation reflecting the amendment to the Seventh Article was filed with the SEC on January 19, 2018 and was approved by the SEC on December 10, 2018.

Aside from the foregoing, there were no recent planned modifications of any class of the Company's securities or the issuance or authorization for issuance of one class of the Company's securities in exchange for outstanding securities of another class.

#### Item 11. Financial and Other Information

The audited financial statements as of December 31, 2020, Management's Discussion and Analysis, and other data related to the Company's financial information are stated in the Management Report attached to this Information Statement.

## **Corporate Information**

ALPHA is a holding company incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on November 19, 1990. The principal business of ALPHA and its subsidiaries (collectively referred to as the "Group") is real property development.

The registered office address of ALPHA is Alphaland Makati Place, 7232 Ayala Avenue corner Malugay Street, Bel-Air, Makati City.

The consolidated financial statements as at and for the year ended December 31, 2020 were approved and authorized for issuance by the Executive Committee of the BOD on April 7, 2021.

## ALPHA's Significant Legal Subsidiaries as at December 31, 2020 and 2019

a. Alphaland Balesin Island Resort Corporation (ABIRC), 100%-owned by ALPHA, was incorporated in the Philippines and registered with the Philippine SEC on May 26, 2010. ABIRC's primary purpose is to invest in, purchase, or otherwise acquire and own, hold, use, sell, assign, transfer, mortgage,

pledge, and exchange or otherwise dispose, as may be permitted by law, of real and personal property of every kind and description.

ABIRC has investment in preferred shares of Alphaland Balesin Island Club, Inc. (ABICI).

- b. *Alphaland Southgate Tower, Inc. (ASTI), 100%-owned by ALPHA*, was incorporated in the Philippines and registered with the Philippine SEC on May 29, 2007 as Alphaland Development, Inc. On October 15, 2015, the Philippine SEC approved the change in corporate name from "Alphaland Development, Inc." to "Alphaland Southgate Tower, Inc." ASTI's primary purpose is to engage in real property acquisition and development. ASTI's main property is a 20-storey office tower building with a six-storey podium shopping mall known as Alphaland Southgate Tower. In March 2019, ASTI sold the Alphaland Southgate Tower property for nearly four times of its cost.
- c. Alphaland Makati Place, Inc. (AMPI), 100%-owned by ASTI, was incorporated in the Philippines and registered with the Philippine SEC on March 6, 1991 as Silvertown Property Development Corporation. On February 26, 2010, the Philippine SEC approved the change in corporate name from "Silvertown Property Development Corporation" to "Alphaland Makati Place, Inc."

AMPI's primary purpose is to acquire by exchange of shares, purchase, lease that specific property described as three-storey building with basement of strong materials together with the warehouse, other land improvements and machinery and equipment as well as the leasehold rights on the land, which is situated at Ayala Avenue corner Malugay Street, Makati, Metro Manila.

AMPI entered into a joint venture with Boy Scouts of the Philippines (BSP) to develop the Malugay Property into a first class commercial development now known as Alphaland Makati Place. It is a mixed-use property development consisting of three (3) high end residential towers atop an upscale six-storey podium with a shopping center and a City Club.

AMPI has investment in preferred shares of The City Club at Alphaland Makati Place, Inc. (TCCAMPI).

d. Alphaland Baguio Mountain Log Homes, Inc. (ABMLHI), 100%-owned by ALPHA, was incorporated in the Philippines and registered with the Philippine SEC on January 17, 2013 as Alphaland Holdings Company, Inc. On September 7, 2016, the Philippine SEC approved the change in corporate name from "Alphaland Holdings Company, Inc." to "Alphaland Baguio Mountain Log Homes, Inc.".

ABMLHI's primary purpose is to deal and engage in the real estate business in all its aspects; to hold, develop, manage, administer, sell, convey, encumber, purchase, acquire, rent, or otherwise deal in and dispose of, for itself or for others, all kinds of real estate projects, involving commercial, industrial, urban, residential or other kinds of real property, improved or unimproved, with or to such persons and entities and under such terms and conditions as may be permitted by law.

- e. *The Alpha Suites, Inc.* (*TAS*), 100%-owned by AMPI, was incorporated in the Philippines and registered with the Philippine SEC on June 11, 2018 primarily to deal and engage in the real estate business in all its aspects; to hold, develop, manage, administer, sell, convey, encumber, purchase, acquire, rent, lease or otherwise deal in and disclose of, for itself or for others all kinds of real estate projects. In 2018, the Company started its commercial operations catering the serviced residences activity of AMPI using a number of its condominium units.
- f. Alphaland Balesin International Gateway, Inc. (ABIGI), 100%-owned by ALPHA, was incorporated in the Philippines and registered with the SEC on May 19, 2010 as Aklan Boracay Properties Inc. On October 17, 2016, the Philippine SEC approved the change in the Company's corporate name from "Aklan Boracay Properties, Inc." to "Alphaland Balesin Gateway, Inc." On April 10, 2018 the

Philippine SEC approved the further change in the Company's corporate name from "Alphaland Balesin Gateway, Inc." to "Alphaland Balesin International Gateway, Inc." ABIGI's primary purpose is to invest in, purchase or otherwise acquire and own, hold use, sell, assign, transfer, mortgage, pledge, exchange or otherwise dispose, as may be permitted by law, of real and personal property of every kind and description.

- g. Alphaland Aviation, Inc. (AAI), 100%-owned by ALPHA, was incorporated in the Philippines and registered with the Philippine SEC on July 31, 2012 and is primarily engaged in the aviation industry and its related businesses, including but not limited to, the provision of hangarage and moorage, parking and landing operations, aircraft maintenance, supply of parts, oils, and lubricants and other related businesses.
- h. *Alphaland Aviation-Pampanga, Inc., 100%-owned by AAI*, was incorporated and registered with the Philippine SEC on December 5, 2016 primarily to engage in aviation industry and its related businesses, including but not limited to, the provision of hangarage and moorage, parking and landing operations, aircraft maintenance, supply of parts, oils, and lubricants and other related businesses.
- i. Aegle Wellness Center, Inc. (AWCI), 100%-owned by ALPHA, incorporated and registered with the Philippine SEC on September 28, 2015 primarily to provide diagnostic, therapheutic and naturopathic services using formulated herbal supplements and natural health products and sale of such herbal supplements.
- j. *Aegle Drugstore, Inc., 100%-owned by AMPI*, was incorporated and registered with the Philippine SEC on December 22, 2017 primarily to engage in the business of retailing or wholesaling of pharmaceutical products, medicines, foodstuffs and groceries.
- k. Alphaland Reclamation Corporation, 100%-owned by ALPHA, was incorporated in the Philippines and registered with the Philippine SEC on April 5, 2011, and primarily engaged in the construction of reclamation projects and to contract for and perform reclamation works.
- 1. Alphaland International. Inc. (AII), 100%-owned by ALPHA, was incorporated and registered with the Philippine SEC on January 29, 2014 primarily to market assets, including club shares and condominium units of the Alphaland Group of Companies outside the Philippine market.
- m. 2258 Blue Holdings, Inc. (Blue Holdings), 100%-owned by ASTI, was incorporated in the Philippines and registered with the Philippine SEC on September 17, 2012 and its primary purpose is to purchase, own and hold the stock of other corporations, and to do every act and thing covered generally by the denomination of "holding corporation," especially to direct the operations of other corporations through the ownership of stock therein.
- n. Choice Insurance Brokerage, Inc. (CIBI), 100%-owned by Blue Holdings, was incorporated in the Philippines and registered with the SEC on November 6, 2012, and is primarily engaged to, conduct, carry on and maintain insurance business, to act as a broker, and to do other related activities. On January 28, 2020, the BOD of CIBI approved the shortening of the term for which the company is to exist, from perpetual to eight years from its incorporation or until November 6, 2020.
- o. Alphaland Southgate Restaurants, Inc. (ASRI), 100%-owned by ASTI, was incorporated in the Philippines and registered with the Philippine SEC on March 28, 2011 as Alphaland Ukiyo, Inc. It was renamed as ASRI on June 27, 2013. Its primary purpose is to establish, maintain and operate restaurants, coffee shops, refreshment parlors and cocktail lounge.
- p. Alphaforce Security Agency, Inc. (ASAI), 80%-owned by ALPHA, was incorporated and registered with the Philippine SEC on March 18, 2011 primarily to engage in the business of providing security

and investigation services to private institutions and government organizations.

ALPHA initially subscribed to 79,999 common shares of ASAI representing 40% of its outstanding shares in March 2011, which was then accounted for as an associate. In October 2017, ALPHA purchased additional 79,999 common shares from an existing shareholder for \$\mathbb{P}\$11.2 million increasing its ownership of ASAI to 80%.

#### Financial Statements

The audited consolidated financial statements as of December 31, 2020 of the Group will be distributed to the stockholders on the designated annual meeting date.

## Plan of Operation

The Group generates funds primarily from sale of Baguio Mountain Lodges and Balesin Private Villas; from leasing operations of Alphaland Makati Place Corporate Tower and Mall; and from operation of serviced residences of The Alpha Suites that commenced during the first half of the year 2018. The leasing operations and The Alpha Suites provide recurring cash flows for the Group.

The Group also generates funds through secondary sale of membership shares of the completed Club projects, namely, Alphaland Balesin Island Club and The City Club at Alphaland Makati Place.

## ALPHALAND BAGUIO MOUNTAIN LODGES

The Alphaland Baguio Mountain Lodges is a master-planned development of 300 lodgestyle log homes, situated on an 82-hectare property. The development is just 9 kilometers north of Baguio City on Ambuklao Road, which is now fully paved and is only a 15-minute drive from Baguio City proper. The development also offers two helipads

The site enjoys lush Benguet pine forest and totally pollution-free mountain air. In addition to about 10,000 Benguet pine trees on the property (some over a hundred years old), we maintain a nursery for another 50,000 pine trees, all of which will be eventually planted all over the property, making it one of the most lush pine forests in all of Benguet.

There are 7 designs and floor plans to choose from, and the homes are sited to maximize the views of the surrounding pine-forested mountains. The free-standing, individual log homes range in size from 4 to 6 bedrooms, while quadruplexes house the 2- and 3-bedroom homes; all are fully furnished. Each home is constructed from western cedar or pine logs imported from Scandinavia. The entire property is secured by an 8-foot concrete perimeter fence, with 12 security outposts.

The master plan was completed by EcoPlan of Florida in the U.S., the same master planner for Balesin Island. The lodges are sold individually as horizontal condominiums, where the land is proportionately owned by all 300 homeowners. This allows for the optimization of the locations and views of all of the home sites.

Each quadruplex or cluster of 5 to 8 individual homes has its own water cistern that collects rainwater from the roof of each building. Landscaping is provided and maintained by Alphaland, to the usual superior Alphaland standard.

On the main Ambuklao Road part of the property, we will construct a commercial center consisting of several pine log units, which we will provide rent-free to the best restaurants and popular shops in Baguio, as well as a laundromat for the convenience of our homeowners.

We have also completed the mini sports center, which has been used for wedding receptions in addition to sports and recreation. In addition, we have a 2 km hiking trail. We also have a horseback riding trail with ponies from Wright Park.

#### ALPHALAND MAKATI PLACE

Recent years' economic growth has resulted in the expansion of Makati's vibrant Central Business District. Alphaland Makati Place, located on a premium one-hectare property along Ayala Avenue Extension, near office buildings, schools, shopping centers, hospitals, and community areas, leads the charge.

Alphaland Makati Place is a state-of-the-art office, residential, and leisure complex that offers an integrated lifestyle solution in one dynamic complex. Every detail is planned for efficiency, sustainability, and enjoyment.

It consists of 1 corporate and 2 residential/hotel towers atop the six-storey podium. The first three floors of the podium are home to an upscale public shopping center, high-end supermarket, world-class restaurants, and service hubs. The upper three floors of the podium house The City Club, an exclusive urban sport and leisure membership club and business haven. The City Club also houses Aegle Wellness Center, a center for longevity and holistic health. Atop the sixstorey podium are the 256 units that compose The Alpha Suites luxury serviced residences, the 244 condominium units that make up The Residences at Alphaland Makati Place, and the 34-storey Alphaland Corporate Tower.

Alphaland Makati Place is the only complex in the Central Business District to present such a comprehensive living solution. It is designed by the well-established Hong Kong architectural and engineering practice, Wong & Ouyang, and the leading architectural firm in the Philippines, Casas + Architects. This complete community is designed to cut down on commuting to enable residents and guests to save time and energy, and minimize traffic, all in secure, private surroundings.

Alphaland Makati Place is designed from the ground up with state-of-the-art building management, automation, and security, as well as energy-efficient mechanical, electrical, and sanitary systems. The complex consumes far less water and energy than comparable buildings, minimizing carbon emissions and unnecessary costs, while still achieving a high level of comfort. Moreover, the complex offers five levels of underground parking, which reduces the urban "heat island effect". The project is registered under the United States Green Building Council (USGBC) rating system, which administers the Leadership in Energy and Environmental Design (LEED).

To keep Alphaland Makati Place 100% free from COVID-19, the following have been implemented:

- Continuous monitoring of the guidelines of Philippine and global public health authorities (including the World Health Organization) for health and safety protocols
- Screening all City Club members and guests, and Aegle Wellness Center clients, for COVID-19 risks by having them complete travel and health questionnaires prior to entering, and Alpha Suites guests prior to check-in
- Alpha Suites guests are also required to present a negative same-day antigen swab test result prior to check-in
- Mandatory temperature check, hand sanitization, and use of disinfecting footbath upon entry
- Compulsory wearing of face masks and face shields by all staff and guests within the building complex

- Provision of hand sanitizers at the Front Desk and at our restaurant takeout stations
- Enforcement of physical distancing in elevators and common areas of the hotel
- Heightened sanitation of all public areas and surfaces every 30 minutes

#### ALPHALAND CORPORATE TOWER

The Alphaland Corporate Tower is a 34-storey, Grade AAA office building located in the heart of Makati's Central Business District on prestigious Ayala Avenue. Part of the Alphaland Makati Place complex, it offers total leasable space of 26,582 sqm, a panoramic view from each floor, and a total of 27 floors, each with a floor plate of 950 sqm.

Completed in early 2018, the Corporate Tower was fully leased by mid-2018. Each tenant is entitled to ten City Club shares (worth Php 1.5 million each for a total of Php 15 million) at no cost. The tower offers four high-speed elevators, an all-granite and marble entrance lobby, 100% backup genset, and the exclusive Top of the Alpha events venue on the penthouse floor, with its own private elevator..

#### THE ALPHA SUITES LUXURY SERVICED RESIDENCES

In late 2017, Alphaland decided to convert its unsold inventory in The Residences at Alphaland Makati Place into luxury serviced apartments. The Alpha Suites serviced residences was launched in May 2018, and is wholly owned and operated by Alphaland Corporation. Composed of 256 suites, it offers several different room types: 1-Bedroom, 2-Bedroom, 2-Bedroom Deluxe, 3-Bedroom, two Penthouses, and a two-level Presidential Suite.

Each suite offers bespoke furniture, top-of the-line appliances, and premium bathroom fixtures. Every unit has a fully equipped kitchen with dishwasher as well as automated lights, window shades, TV lift, and air conditioning; laundry washer and dryer; minibar; and a safe, with the larger units also including a wine chiller. Fixtures for the suites were handpicked from leading global brands, such as Philippe Starck and Electrolux.

Guests of The Alpha Suites have full access to the 50+ facilities and amenities of The City Club, located in the same building, including the nine world-class restaurants, expansive swimming pool, indoor tennis, badminton, basketball and squash courts, 500-square meter gym, business facilities, etc.

Despite its very recent entry into the hotel market as an independent, non-affiliated property, The Alpha Suites has been ranked the #1 hotel in Makati and Metro Manila on Tripadvisor, the world's leading travel platform, since July 2019.

As we navigate through the new normal of travel, The Alpha Suites remains committed to maintaining the highest standards of hospitality while reinventing the way we deliver guest experiences for a safe and worry-free stay at your five-star home in the city.

Here are the specific steps that we are implementing as part of our commitment to keeping The Alpha Suites 100% free of COVID-19:

- Continuous monitoring of the guidelines of Philippine and global public health authorities (including the World Health Organization) for health and safety protocols
- Screening all guests for COVID-19 risks by having them complete travel and health questionnaires prior to check-in

- COVID-19 antigen swab testing of guests according to the existing guidelines
- Mandatory temperature check, hand sanitization, and use of disinfecting footbath upon entry to hotel
- Compulsory wearing of face masks and face shields by all staff and guests within the building complex, and wearing of disposable gloves by our front-line staff
- Provision of hand sanitizers at the Front Desk and at our restaurant takeout stations
- Enforcement of physical distancing in elevators and common areas of the hotel
- Heightened sanitation of all public areas and surfaces every 30 minutes
- UV treatment of all suites prior to checkin to ensure the elimination of harmful pathogens on room surfaces
- Increased frequency of disinfection of all high-touch areas in the suites
- Application of door seal to ensure that the suite has not been accessed by anyone after sanitation by Housekeeping

#### THE RESIDENCES AT ALPHALAND MAKATI PLACE

Dubbed "the home of the future", The Residences at Alphaland Makati Place incorporates the limitless possibilities of futurereceptive technology into residents' daily lives through the incorporation of fiber optic infrastructure.

The Residences at Alphaland Makati Place, a meticulously designed complex that ensures a natural fusion of aesthetics and efficiency, offers fully fitted and fully furnished, stateof-the-art Ayala Avenue apartments. The strategic location of the complex makes it a perfect home for dynamic executives, young families, and upwardly mobile singles. The complex incorporates high-speed fiber optic infrastructure, ensuring that it will be technologically advanced for years to come.

Each unit in The Residences at Alphaland Makati Place comes with a resident membership in The City Club, whose top-of-the-line facilities are dedicated to fulfilling the most demanding lifestyle needs.

#### TOP OF THE ALPHA

The Top of the Alpha is Manila's premier destination for upscale bar & lounge entertainment and private events. The venue features a magnificent view from every part of the 34th floor penthouse of the Alphaland Corporate Tower in Makati.

Top of the Alpha has an L-shaped music lounge where well-known jazz bands have performed, a Tabacalera Cigar Divan featuring the country's finest hand-rolled cigars and single-malt Scotch and Cognac pairings, and an open-air wraparound terrace for dining and lounging with a spectacular view of the metropolis. It also has three beautifully designed private rooms featuring large TV monitors where you can view the live bands or your choice of music in a plush, private setting.

Top of the Alpha is also a premier private events venue serving refined continental cuisine and fine wines and spirits, with live acoustic music and the beautiful view of the metro as its backdrop

#### AEGLE WELLNESS CENTER

Aegle Wellness Center is a state-of-the-art integrative health and wellness center purposely set in two complementary sites—a five-star citycenter facility and an exclusive island resort setting—to nurture and sustain our unique and bespoke wellness programs.

Named after the Greek goddess of radiant good health, Aegle illustrates the marriage of science and health—Aegle being the daughter of Aesculapius, the god of medicine, and Epione, the goddess of soothing of pain. Aegle is the sister of Panacea, the goddess of medicines, and Hygeia, goddess of health.

Aegle is devoted to the maintenance of health through lifestyle modification based on cuttingedge technology from the basic sciences such as cell physiology, molecular biology, and human genomics. Protocols are hinged on the four foundations of wellness: natural detoxification, weight management, ageing medicine, and holistic health.

Complementing the limitations of Western medicine with the preventive health values of traditional healing, Aegle provides multi-faceted programs to address health concerns ranging from treatment of lifestyle diseases, to enhancing function and athletic performance, to providing support for prevention of terminal illness.

Leading Aegle's acclaimed medical team is Dr. Benedict Valdecañas, the country's leading authority in the field of Sports and Regenerative Medicine. The city-center facility of Aegle Wellness Center, which is located at The City Club, began operations in late 2015, while its second center, located adjacent to the Mykonos Beach Villas in Balesin Island Club, opened its doors in April 2016. The Aegle facility at Balesin offers Thalassotherapy as a centerpiece of its wellness programs.

#### SERVICES AND PROGRAMS

- Professional Assessment & Evaluation
- Professional Age Management Consults
- Exercise Instruction, Initiation, Integration and Physical Therapy
- Nutritional Consults, Weight Management and Support
- Life Coaching
- Mindfulness Coaching
- Thalassotherapy (Aegle Balesin only)
- Laboratory Assessment
- COVID-19 Reverse Transcription Polymerase Chain Reaction, Rapid Antigen, and Rapid Antibody Testing
- Complete Blood Analysis and Serum Chemistry
- Body Composition Analysis (BCA)
- Metabolic Analysis Testing
- Food Sensitivity Testing
- Genomic Analysis
- Hormonal Assay
- Micronutrient Assay
- Cancer Markers
- Toxicology Scan
- Gut Microbiome Analysis
- Oxidative Stress
- Neurotransmitter Assay
- Amino Acid Assay
- Cardiovascular
- Chronic Fatigue Syndrome
- Ancillary Assessment

- Plethysmography
- Live Blood Analysis

#### **TREATMENTS**

- Hyperbaric Oxygen Therapy (HBOT)
- Colon Hydrotherapy
- Intravenous Detoxification
- Intravenous Supplementation

#### **AESTHETIC TREATMENTS**

- Skin Renewals
- Skin Regeneration & Remodeling
- Body Reshaping
- FaceFitness and FaceFitness Luxe

## **BALESIN INTERNATIONAL GATEWAY**

Alphaland has acquired 732 hectares on Patnanungan Island, which is only 21 nautical miles north of Balesin. Between Balesin and Patnanungan it takes only ten minutes by helicopter, five minutes by our Cessnas, and half an hour by a fast ferry.

We plan to build a full international airport facility with a runway of 2,500 meters, which will accommodate even wide-body jets, although we are targeting only the Airbus 320s that fly around the region.

We have always envisioned making Balesin directly accessible to international flights. With the establishment of the Balesin Gateway International Airport, our international members and guests will be able to bypass the congestion of NAIA in Manila and fly directly to Balesin from Tokyo, Seoul, Taipei, Hong Kong, Bangkok, Singapore, and Jakarta, and even Sydney, all cities that will be the target of our aggressive international marketing of Balesin Island Club.

Because the island has fresh ground water, we also plan to build an 18-hole championship golf course and 5 luxury hotels, as well as 1,834 beachfront and golf course homes. So that we do not end up with a mishmash of designs and are able to preserve the pristine character of the land, we will design and build each individual home. The homes can be directly owned by individuals and companies who would like to acquire their own beach houses. We have partnered with EcoPlan (the same master planner of Balesin Island) to finalize the master plan for the island, and continue to work on obtaining the necessary permits and regulatory approvals.

## ALPHALAND AVIATION

Alphaland Aviation's fleet of aircraft includes two 68-seater ATR 72-500s, two 9-seater Cessna 208B Grand Caravans, and a 12-passenger Dassault Falcon 900EX, as well as a 5-passenger Eurocopter EC-130B4 helicopter.

## ALPHALAND CLARK HANGAR AND LOUNGE

Alphaland's private hangar and lounge at Clark International Airport in Pampanga has allowed us to offer additional and more convenient flights for Balesin members who live in the northern part of Metro Manila and in Central Luzon. In addition to our usual service from NAIA, we now schedule flights to and from Clark to avoid the air traffic and runway congestion at NAIA.

The Group is looking forward to a strong operating performance in 2021 despite of the adverse effects of the covid-19 pandemic in its operations as well as in worldwide economy. The Alphaland Corporate Tower is 100% leased at a record amount per square meter, while The Alpha Suites, in only one and a half years has been consistently rated as the no. 1 hotel in Metro Manila by TripAdvisor. Both operations are strongly contributing to the company's cash flows.

## Research and Development

The Group engages in research and development activities focusing on the types of construction of materials, construction methodology, value-engineering, and quality assurance for its projects. The expenses incurred by the Group in connection with these activities are not material.

## Number of Employees

The Group does not expect significant change in the number of employees for year 2021.

## Submission of Matters to a Vote of Security Holders

During the last Annual Stockholders' Meeting on July 30, 2020, the security holders present and represented approved the appointment of Reyes Tacandong & Co. as the Company's external auditor

The top 20 registered stockholders of the Company as of April 30, 2021 are as follows:

		Citizenship	No. of Shares	%
1.	Alphaland Development, Inc.	Filipino	13,792,109,780	51.24%
2.	RVO Capital Ventures Corporation	Filipino	8,426,567,460	31.31%
3.	Boerstar Corporation	Filipino	1,677,884,300	6.23%
4.	Red Epoch Group Ltd.	Hongkong	961,134,130	3.57%
5.	Fine Land Limited	Filipino	890,000,000	3.31%
6.	Azurestar Corporation	Filipino	280,626,360	1.04%
7.	Noble Care Management Corporation	Filipino	145,916,470	0.54%
8.	Arculli, Derek	Filipino	100,000,000	0.37%
9.	Citadel Investments Limited	Filipino	100,000,000	0.37%
10.	Major Holdings Corporation	Filipino	90,118,820	0.33%
11.	Major Properties, Inc.	Filipino	73,881,180	0.27%
12.	Loustar Corporation	Filipino	55,641,840	0.21%
13.	Powerventures, Inc.	Filipino	54,900,230	0.20%
14.	Galaxyhouse, Inc.	Filipino	47,575,450	0.18%
15.	Crystalventures, Inc.	Filipino	47,198,420	0.18%
16.	Towermill Capital Ventures Corporation	Filipino	47,112,770	0.18%
17.	Summer Wind Capital Ventures Corporation	Filipino	41,791,630	0.16%
18.	Mega Access Capital Ventures, Inc.	Filipino	25,205,630	0.09%
19.	Globalcentric Corporation	Filipino	25,118,000	0.09%
20.	Regentstar Holdings Corporation	Filipino	25,034,140	0.09%

## **Dividends**

There has been no proposed action or resolution relating to the declaration of dividends for the ensuing year. The Company has not declared dividends in the past two fiscal years.

There are no restrictions on the Corporation that limit the payment of dividends on Common shares. The Company has re-invested its retained earnings for working capital requirements as well as the expansion of its operations and facilities.

Recent Sale of Unregistered or Exempt Securities Including Recent Issuance of Securities Constituting an Exempt Transaction

As at December 31, 2020, the Company entered into the following share subscription agreements:

**Revised Deed of Subscriptions** 

Date of Subscription	Subscriber	Number of Shares	Total Subscription
		Subscribed	Price (in PhP)
January 2, 2020	Crystalventures, Inc.	47,198,420	224,479,349
January 2, 2020	Earthlight, Inc.	25,061,400	119,294,209
January 2, 2020	Galaxyhouse, Inc.	47,575,450	226,082,227
January 2, 2020	Gemsplace Resources, Inc.	46,877,410	222,765,069
January 2, 2020	Globalcentric Corporation	25,118,000	119,463,179
January 2, 2020	Loustar Corporation	55,641,840	264,414,318
January 2, 2020	Mega Access Capital Ventures, Inc.	25,205,930	119,982,187
January 2, 2020	Powerventures, Inc.	54,900,230	260,890,144
January 2, 2020	Redcrest Holdings Corporation	24,641,230	117,097,022
January 2, 2020	Regenstar Holdings Corporation	25,034,140	119,164,443
January 2, 2020	Summer Wind Capital Ventures Corporation	41,791,630	198,597,048
January 2, 2020	Towermill Capital Ventures Corporation	47,112,770	223,883,517

**Old Deed of Subscriptions** 

Date of Subscription	Subscriber	Number of Shares	Total Subscription
		Subscribed	Price (in PhP)
June 11, 2018	Crystalventures, Inc.	18,879,676	224,479,349
June 11, 2018	Earthlight, Inc.	10,024,723	119,294,209
June 11, 2018	Galaxyhouse, Inc.	19,030,490	226,082,227
June 11, 2018	Gemsplace Resources,	18,751,268	222,765,069
	Inc.		
June 11, 2018	Globalcentric	10,047,366	119,463,179
	Corporation		
June 11, 2018	Loustar Corporation	22,257,097	264,414,318
June 11, 2018	Mega Access Capital	10,082,537	119,982,187
	Ventures, Inc.		
June 11, 2018	Powerventures, Inc.	21,960,450	260,890,144
June 11, 2018	Redcrest Holdings	9,856,652	117,097,022

	Corporation		
June 11, 2018	Regenstar Holdings	10,013,819	119,164,443
	Corporation		
June 11, 2018	Summer Wind Capital	16,716,923	198,597,048
	Ventures Corporation		
June 11, 2018	Towermill Capital	18,845,414	223,883,517
	Ventures Corporation		

Other than the foregoing, there were no recent sales of unregistered or exempt securities including recent issuances of securities constituting an exempt Transaction.

## Item 12. Mergers, Consolidations, Acquisitions, and Similar Maters

There are no maters or actions to be taken up in the annual stockholders' meeting with respect to merger, consolidation, acquisition by sale, or liquidation of the Company.

## Item 13. Acquisition or Disposition of Property

There are no matters or actions to be taken up in the annual stockholders' meeting with respect to acquisition or disposition of any property by the Company.

#### **Item 14. Restatement of Accounts**

No action is to be taken with respect to the restatement of any asset, capital, or surplus account of the Company.

## **OTHER MATTERS**

#### **Item 15. Action with Respect to Reports**

(a) During the last Annual Stockholders' Meeting held on July 30, 2021, the Chairman reported the results of operations of the Company.

Voting and vote tabulation procedures used in the previous meeting.

Items that required the vote of stockholders were presented for approval of the stockholders at the previous meeting. The vote required for acts requiring stockholders approval is at least a majority of the outstanding capital stock. Voting was validated by the Corporate Secretary.

For the election of Directors, each stockholder was entitled to one (1) vote per share multiplied by the number of board seats. Cumulative voting was allowed for election of members of the Board of Directors. Each stockholder the stockholders may vote such number of shares for as many persons as there are directors to be elected, or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected, or he may distribute them on the same principle among as many candidates as he shall see fit; provided, that the total number of votes cast by him shall not exceed the number of shares owned by him as shown in the books of the Corporation multiplied by the number of directors to be elected.

The following matters were likewise presented and approved by the stockholders during the said meeting:

i. Minutes of the previous Annual Stockholders' Meeting

- ii. Annual Report of Management including the Audited Financial Statements for the year ended 31 December 2019
- iii. Confirmation of all acts of the Board of Directors and of Management since the last Annual Stockholders' Meeting
- iv. Election of directors for the ensuing year
- vii. Appointment of external auditor

The voting results of each agenda item, attendance of the directors, officers, and stockholders are duly reflected in the Minutes of the previous Annual Stockholders' Meeting attached as Annex "H" of this Information Statement.

None of the stockholders participating in the meeting asked any questions.

- (b) For the Annual Stockholders' Meeting on June 8, 2021, the Chairman will report on the performance of the Company in the year 2020. The following matters will also be presented for the consideration of the stockholders at such meeting:
  - i. Minutes of the 2020 annual meeting of stockholders held on July 30, 2020
  - ii. Annual Report of Management;
  - iii. Ratification and approval of all resolutions of the Board and the Executive Committee, and all acts of the Management after the annual stockholders' meeting on July 30, 2020 until the annual stockholders' meeting on June 8, 2021.
  - iv. Election of the members of the Board, including Independent Directors; and
  - v. Election of the external auditor.

## Item 16. Matters Not Required to be Submitted

There are no matters or actions to be taken up in the meeting that will not require the vote of the stockholders as of the record date.

#### **Item 17. Other Proposed Action**

- (a) Ratification of all resolutions of the Board and the Executive Committee, as well as the acts of the Management to implement the resolutions after the annual stockholders' meeting on July 30, 2020 until the annual stockholders' meeting on June 8, 2021 including, but not limited to, the following matters:
  - December 14, 2020 Resolution approving the submission of Certification of Authorization in compliance with the SEC Memorandum Circular No. 28
  - December 17, 2020 Resolution authorizing and approving the settlement of Advances to Alphaland Aviation, Inc.
  - February 2, 2021 Resolution approving the released of the Audited Financial Statement ending 31 December 2020
  - May 5, 2021 Resolution setting the schedule of the 2021 Annual Meeting of the Stockholders of the Company
- (b) Election of the members of the Board, including the independent directors, for the ensuing year.
- (c) Election of the external auditor.

#### **Item 18. Voting Procedures**

The vote required for acts requiring stockholders approval is at least a majority of the outstanding capital stock.

As of the moment there are 15 individuals in the final list of nominees prepared by the Nominations Committee for membership in the Company's Board of Directors. Serving as directors of the Company is voluntary and as of this time 15 individuals have qualified and have agreed to serve as directors of the Company. In the election of directors, the 15 nominees with the greatest number of votes will be elected directors.

Every stockholder entitled is entitled to one vote. However, with respect to the election of directors, the stockholders may vote such number of shares for as many persons as there are directors to be elected, or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected, or he may distribute them on the same principle among as many candidates as he shall see fit; provided, that the total number of votes cast by him shall not exceed the number of shares owned by him as shown in the books of the Corporation multiplied by the number of directors to be elected.

The method of counting the votes of the shareholders shall be in accordance with the general provisions of the Revised Corporation Code of the Philippines. Method of voting is outlined in the procedures attached to this Information Statement. Counting of votes shall be supervised by the Corporate Secretary and/or Assistant Corporate Secretary.

## Compliance with Leading Practices on Good Governance

The BOD and Management of the Company recognize that good corporate governance is key to achieving the Company's objective of maximizing shareholder value. The institution of the Code on Corporate Governance seeks to provide the process and structure by which the business and affairs of the Company are directed and managed, in order to enhance long-term shareholder value through the enhancement of corporate performance and accountability.

Compliance with the Code of Corporate Governance is ensured by the Corporate Compliance Officer in coordination with the Chairman and President of the Company. Regular meetings are made between Management and the BOD, to review and evaluate the Company's performance and address key policy matters. The Board is provided with timely and complete information for each meeting. Each director has direct access to the advice and services of management and the corporate secretary, and in appropriate circumstances, seek independent professional advice concerning the Company's affairs.

All directors are required to submit themselves for re-election every year. In consideration for their reelection, the nomination committee reviews and presents attendance and participation in meetings of the Company.

All directors are briefed by Management on the Company's business operations as well as a regular tour of the Company's manufacturing operations.

The audit committee first reviews the Company's audited financials, who then recommends approval from the BOD before they are presented to the stockholders of the Company. It is also the audit committee, which ensures independence and objectivity of the external auditors.

The Company is continually seeking measures of improving is corporate governance to further enhance corporate performance and accountability. The Directors and Management have been encouraged to regularly attend corporate governance seminars and corporate governance consultants on methods by

which it can enhance it corporate performance and accountability. Attached as **Annex** "G" of this Information Statement is the report on the attendance of the members of the Board in seminars on corporate governance.

To appraise the performance of the Board, the Company uses the evaluation method of self-assessment and feedback review based on the following criteria:

- i. Organization and Dynamics, including mix of skills, knowledge, diversity, experience and independence
- ii. Efficiency and Effectiveness, including individual performance of each member and clarity of purpose;
- iii. Direction and Values including the quality of leadership and relationships between and among members:
- iv. Risk Management and Governance;
- v. Strategic Resource Allocation;
- vi. Succession Planning; and
- vii. Business Performance, including the level and quality of reporting measures.

No deviation from the Company's Manual Code of Corporate Governance has been noted. The Company's Manual on Corporate Governance was amended on February 21, 2011.

A COPY OF THE AUDITED FINANCIAL STATEMENTS (AFS) WITH MANAGEMENT DISCUSSION & ANALYSIS, AS OF AND FOR THE YEAR ENDED DECEMBER 31, 2020 IS ATTACHED TO THIS INFORMATION STATEMENT.

UPON THE WRITTEN REQUEST OF A STOCKHOLDER, THE COMPANY WILL PROVIDE, WITHOUT CHARGE, A COPY OF THE COMPANY'S ANNUAL REPORT AND/OR AUDITED FINANCIAL STATEMENTS AND MANAGEMENT DISCUSSION AND ANALYSIS FOR THE APPLICABLE INTERIM PERIOD. THE STOCKHOLDER MAY BE CHARGED A REASONABLE COST FOR PHOTOCOPYING THE EXHIBITS.

## ALL REQUESTS MAY BE SENT TO:

ATTY. JASON J. ALBA

CORPORATE SECRETARY, ALPHALAND CORPORATION

5<sup>TH</sup> FLOOR, THE CITY CLUB AT ALPHALAND MAKATI PLACE

7232 AYALA AVENUE CORNER MALUGAY STREET

1209 MAKATI CITY

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Makati on May 7, 2021.

ALPHALAND CORPORATION

Issuer

By: JASON J. ALBA
Corporate Secretary

#### ALPHALAND CORPORATION

## MANAGEMENT REPORT

for the 2021 Annual Meeting of Stockholders Pursuant to SRC Rule 20 (4) (A)

A. AUDITED FINANCIAL STATEMENTS FOR FISCAL YEAR ENDED DECEMBER 31, 2020 AND INTERIM FINANCIAL STATEMENTS FOR THE PERIOD ENDED MARCH 31, 2021

Please see the attached Audited Financial Statements as of and for the year ended December 31, 2020 and the Interim Financial Statements as of and for the three months period ended March 31, 2021.

B. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

In 2020, the Company engaged Reyes Tacandong & Co. as its external auditor for the year, with the approval of the BOD and the stockholders. There were no changes in or disagreements with accountants on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedure during the past calendar year.

## C. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATIONS

1. Plan of Operation for the Next Twelve (12) Months

## 2. Financial Condition and Results of Operations

Management's Discussion and Analysis of Results of Operation and Financial Condition

Results of Operations (in thousands)

	For the Three	Months Ended March 31	Varianc	e
	2021 (Unaudited)	2020 (Unaudited)	Amount	%
REVENUES	(chadaica)	(Chadantes)	7 11110 4111	,,,
Real estate sold	P88,248	₽90,000	( <b>P</b> 1,752)	-2%
Rental income	170,463	171,124	(661)	0%
Service income	137,266	93,393	43,873	47%
Interest income	3,933	6,325	(2,392)	-38%
Others	13,329	10,260	3,069	30%
	413,238	371,102	42,137	11%
COSTS AND EXPENSES				
Cost of services	150,417	100,467	49,951	50%
Cost of real estate sold	58,534	33,537	24,997	75%
General and administrative	180,971	225,585	(44,615)	-20%
	389,922	359,589	30,333	8%
OTHER INCOME (EXPENSES)				
Gain on fair value changes of investment properties	_	_	_	=
Net accounting loss on sale of Southgate	=	_	_	-
Finance costs	_	_	_	-
Other gains (losses) – net	1,000	296	704	238%
	1,000	296	704	238%
INCOME BEFORE INCOME TAX	24,317	11,809	12,508	106%
PROVISION FOR INCOME TAX				
Current	4,177	_	4,177	100%
Deferred	_	_	_	-
	4,177	_	4,177	-58%
NET INCOME	20,140	11,809	8,331	71%
OTHER COMPREHENSIVE INCOME  Not to be reclassified to profit or loss in subsequent years:				
Revaluation increase	=	=	_	_
Income tax effect	_	_	_	_
meone ux cirect				_
Unrealized valuation gain on club shares for sale	3,000	(13,500)	16,500	122%
Income tax effect	(450)	2,025	(2,475)	122%
meone tax effect	2,550	(11,475)	14,025	122%
Remeasurement gain(loss) on retirement liability	(1,643)		(1,643)	100%
	907	(11,475)	12,382	108%
TOTAL COMPREHENSIVE INCOME	P21,047	₽334	₽20,713	6200%
Net income attributable to:				
Equity holders of the Parent Company	₽19,551	₽12,046	₽7,505	62%
Noncontrolling interests	590	(237)	826	349%
	P20,140	₽11,809	₽8,331	71%
Total comprehensive income attributable to:				
Equity holders of the Parent Company	<b>P20,458</b>	₽571	₽19,887	3484%
Noncontrolling interests	590	(237)	826	349%
	P21,047	₽334	₽20,713	6200%

The Group's net income for the three months ended March 31, 2021 and 2020 amounted to ₱20.1 million and ₱11.8 million, respectively. Total comprehensive loss of the Group is ₱21.0 million in 2021 and ₱0.3 million in 2020.

#### 11% Increase in Revenues

The Group showed total revenues amounting to \$\mathbb{P}413.2\$ million and \$\mathbb{P}371.1\$ million for the three months ended March 31, 2021 and 2020, respectively.

The increase is mainly attributable to the increase of services and clients of Aegle Wellness due to COVID 19 pandemic. The increase of passengers of Aviation going to Balesin also contributed to the increase.

#### 8% Increase in Costs and Expenses

Corresponding the increase in service revenues, the cost of services likewise increased. This increase was partially offset by the reduction in the number of employees and other costs to operate.

## 238% Increase in Other Income (Expenses)

This pertains to foreign exchange gain of the Group. Higher Philippine Peso to US Dollar rate was reported as of March 31, 2021 as compared to the same period in 2020.

## 100% Increase in Income Tax Expense (Benefit)

This pertains mainly to the current income tax expense for the three months ended March 31, 2021.

## 108% Increase in Other Comprehensive Income

The increase pertains to the unrealized valuation on sale of club shares due to higher selling price as compared to its fair value and to the remeasurement gain on retirement liability due to decrease in number of employees of the Group.

	Years Ended I	December 31	Variance	
	2020	2019		
	(Audited)	(Audited)	Amount	%
REVENUES				
Real estate sold	P1,034,902	₽1,115,616	( <del>P</del> 80,714)	-7%
Rental income	491,802	853,183	(361,381)	-42%
Service income	399,695	530,538	(130,843)	-25%
Interest income	28,072	26,545	1,527	6%
Others	43,702	50,454	(6,752)	-13%
	1,998,173	2,576,336	(578,163)	-22%
COSTS AND EXPENSES				
Cost of services	608,213	761,631	(153,418)	-20%
Cost of real estate sold	452,170	552,587	(100,417)	-18%
General and administrative	964,780	1,121,855	(157,075)	-14%
	2,025,163	2,436,073	(410,910)	-17%
OTHER INCOME (EXPENSES)				
Gain on fair value changes of investment properties	4,131,609	18,286,157	(14,154,548)	-77%
Net accounting loss on sale of Southgate	-	(7,003,266)	7,003,266	-100%
Finance costs	-	(190,870)	190,870	-100%
Other gains (losses) – net	30,109	(7,472)	37,581	-503%
	4,161,718	11,084,549	(6,922,831)	-62%
INCOME BEFORE INCOME TAX	4,134,728	11,224,812	(7,090,084)	-63%
PROVISION FOR INCOME TAX				
Current	154,250	826,587	(672,337)	-81%
Deferred	1,285,165	2,565,137	(1,279,972)	-50%
	1,439,415	3,391,724	(1,952,309)	-58%
NET INCOME (LOSS)	2,695,313	7,833,088	(5,137,775)	-66%
OTHER COMPREHENSIVE INCOME  Not to be reclassified to profit or loss in subsequent years:				
Revaluation increase	-	768,967	(768,967)	-100%
Income tax effect	-	(230,690)	230,690	-100%
	-	538,277	(538,277)	-100%
Unrealized valuation gain on club shares for sale	(1,328,240)	2,732,624	(4,060,864)	-149%
Income tax effect	199,236	(409,894)	609,130	-149%
	(1,129,004)	2,322,730	(3,451,734)	-149%
Remeasurement gain(loss) on retirement liability	5,368	(4,393)	9,761	-222%
	(1,123,636)	2,856,614	(3,980,250)	-139%
TOTAL COMPREHENSIVE INCOME	P1,571,677	₽10,689,702	( <del>P</del> 9,118,025)	-85%
Net income attributable to:				
Equity holders of the Parent Company	P2,701,823	₽7,831,868	(\P5,130,045)	-66%
Noncontrolling interests	(6,510)	1,220	(7,730)	-634%
	P2,695,313	₽7,833,088	(£5,137,775)	-66%
Total comprehensive income attributable to:				
Equity holders of the Parent Company	P1,578,187	₽10,688,482	(P9,110,295)	-85%
Noncontrolling interests	(6,510)	1,220	(7,730)	-634%
-	₽1,571,677	₽10,689,702	(¥9,118,025)	-85%

The Group's net income in 2020 and 2019 amounted to ② 2,695.3 million and ②7,833.1 million, respectively. Total comprehensive income of the Group is ②1,571.7 million in 2020 and  $\bigcirc$ 10,689.7 million in 2019.

#### 22% Decrease in Revenues

The Group showed total revenues amounting to 21,998.2 million and 22,576.3 million for the years ended December 31, 2020 and 2019, respectively.

This is mainly attributable to effects of the COVID pandemic, which started in March 2020, resulting to decrease in the number of tenants of AMPI, passengers of AAI and clients of ASAI. The sale of Southgate in March 2019 also contributed to the decrease. However, the increase in occupancy rate of TAS in 2020 compensated the total decrease in revenues.

## 17% Decrease in Costs and Expenses

The Group showed total costs and expenses amounting to  $\cancel{2}$ ,025.2 million and  $\cancel{2}$ ,436.1 million for the years ended December 31, 2020 and 2019, respectively.

Correspondingly, due to effects of the pandemic, the costs and expenses attributable to the revenues affected also decreased. The costs and expenses in operating the Southgate, which was sold in March 2019, contribute also to the decrease.

## 62% Decrease in Other Income (Expenses)

Other income (expense) increased by \$\mathbb{P}\$ 6,922.8 million from \$\mathbb{P}\$ 11,084.5 million in 2019 to \$\mathbb{P}\$4,161.7 million in 2020. The significant decrease is attributable to lower fair value increment of Silang, Makati Place, Baguio, Patnanungan and Balesin properties in 2020 as compared to 2019. Decrease is also attributable to net accounting loss on sale of Southgate in 2019.

## 58% Decrease in Provision for Income Tax

Decrease in provision for income tax from \$\mathbb{P}3,391.7\$ million in 2019 to \$\mathbb{P}1,439.4\$ million in 2020 is mainly from the lower deferred income tax due to lower fair value increment on the Group's properties in 2020. Decrease is also attributable to current income tax on the sale of Southgate in 2019.

	Years Ended December 31		Variance	
	2019	2018		
	(audited)	(audited)	Amount	%
REVENUES				
Real estate sold	₽1,115,616	₽1,346,526	( <b>P</b> 230,910)	-17%
Rental income	853,183	1,173,732	(320,549)	-27%
Service income	530,538	306,838	223,700	73%
Interest income	26,545	17,033	9,512	56%
Others	50,454	33,690	16,764	50%
	2,576,336	2,877,819	(301,483)	-10%
COSTS AND EXPENSES				
Cost of services	761,631	646,589	115,042	18%
Cost of real estate sold	552,587	859,354	(306,767)	-36%
General and administrative	1,121,855	1,237,330	(115,475)	-9%
	2,436,073	2,743,273	(307,200)	-11%
OTHER INCOME (EXPENSES)				
Gain on fair value changes of investment properties	18,286,157	7,453,516	10,832,641	145%
Net accounting loss on sale of Southgate	(7,003,266)	-	(7,003,266)	0%
Finance costs	(190,870)	(321,345)	130,475	-41%
Other gains (losses) – net	(7,472)	(100,857)	93,385	-93%
<i>S</i> , ,	11,084,549	7,031,314	4,053,235	58%
INCOME BEFORE INCOME TAX	11,224,812	7,165,860	4,058,952	57%
PROVISION FOR INCOME TAX	11,224,012	7,100,000	1,030,732	5770
Current	826,587	68,380	758,207	1109%
Deferred	2,565,137	2,369,177	195,960	8%
Deterred	3,391,724	2,437,557	954,167	39%
NET INCOME (LOSS)		4,728,303	3,104,785	66%
NET INCOME (LOSS) OTHER COMPREHENSIVE INCOME	7,833,088	4,728,303	3,104,783	0070
Not to be reclassified to profit or loss in subsequent				
years:				
Revaluation increase	768,967	4,365,148	(3,596,181)	-82%
Income tax effect	(230,690)	(1,287,956)	1,057,266	-82%
	538,277	3,077,192	(2,538,915)	-83%
Unrealized valuation gain on club shares for sale	2,732,624	1,084,338	1,648,286	152%
Income tax effect	(409,894)	(162,651)	(247,243)	152%
	2,322,730	921,687	1,401,043	152%
Remeasurement gain(loss) on retirement liability	(4,393)	<i>521,007</i>	(4,393)	0%
Remeasurement gam(1088) on retirement habitity	2,856,614	2 009 970		-29%
TOTAL COMPREHENSIVE INCOME		3,998,879	(1,142,265)	
TOTAL COMPREHENSIVE INCOME	P10,689,702	₽8,727,182	₽1,962,520	22%
Net income attributable to:		- · · ·		66%
Equity holders of the Parent Company	P7,831,868	₽4,727,912	₽3,103,956	
	1,220	391	829	212%
Equity holders of the Parent Company				
Equity holders of the Parent Company	1,220	391	829	212%
Equity holders of the Parent Company Noncontrolling interests	1,220	391	829	212%
Equity holders of the Parent Company Noncontrolling interests  Total comprehensive income attributable to:	1,220 P7,833,088	391 P4,728,303	829 P3,104,785	212% 66%

The Group's net income in 2019 and 2018 amounted to ₱ 7,833.1 million and ₱4,728.3 million, respectively. Total comprehensive income of the Group is ₱10,689.7 million in 2019 and ₱8,727.2 million in 2018.

#### 10% Decrease in Revenues

The Group showed total revenues amounting to 22,576.3 million and 22,877.8 million for the years ended December 31, 2019 and 2018, respectively.

The decrease is mainly attributable to the decrease in rental income following the sale of Southgate in March 2019 and in the number of condominium units sold by AMPI in 2019. However, the increase in villas sold by ABIRC and the increase in occupancy rate of TAS in 2019 compensated the total decrease in revenues.

## 11% Decrease in Costs and Expenses

The sale of Southgate in March 2019 and the decrease in number of condominium units sold by AMPI in 2019 brought about the decrease in costs and expenses from \$\mathbb{P}2,743.7\$ million in 2018 to \$\mathbb{P}2,436.1\$ million in 2019.

#### 58% Increase in Other Income (Expenses)

Net increase in other income by \$\text{P4}\$,053.3 million, from \$\text{P7}\$,031.3 million in 2018 to \$\text{P11}\$,084.5 million in 2019. The significant increase is due to the increase in fair value of Silang, Makati Place, Baguio, Patnanungan and Balesin properties. Increase is also attributable to the decrease in finance costs as a result of the full prepayment of the loans of the Group in the first quarter of 2019.

## 39% Increase in Provision for Income Tax

Increase in provision for income tax from \$\mathbb{P}2,437.6\$ million in 2018 to \$\mathbb{P}3,391.7\$ million in 2019 is mainly from the income tax on the sale Southgate property.

## Financial Condition (in thousands)

	March 31, 2021	December 31,	Variance	
	(unaudited)	2020 (audited)	Amount	%
ASSETS				
Current Assets				
Cash and cash equivalents	<b>₽</b> 949,505	₽769,657	179,848	23%
Trade and other receivables	1,560,419	1,110,323	450,096	41%
Land and development costs and parking lots for sale	3,191,181	3,193,200	(2,019)	(0%)
Advances to related companies	3,733,929	4,111,702	(377,773)	(9%)
Club shares for sale	1,074,311	1,074,311	_	_
Other current assets	1,231,928	1,204,504	27,424	2%
Total Current Assets	11,741,273	11,463,697	277,575	2%
Noncurrent Assets	,			
Investment in and advances to an associate	12,349	12,349	_	0%
Club shares for sale - net of current portion	30,328,189	30,437,589	(109,400)	(0%)
Investment properties	58,777,194	58,776,917	277	0%
Property and equipment	9,918,747	10,006,474	(87,728)	(1%)
Other noncurrent assets	154,449	155,496	(1,047)	(1%)
Total Noncurrent Assets	99,190,927	99,388,825	(197,898)	(0%)
1 star i torretti i i i star i i i i i i i i i i i i i i i i i i i	P110,932,200	P110,852,522	79,677	0%
		3 3 3 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	,	
LIABILITIES AND EQUITY				
Current Liabilities				
Trade and other payables	P3,019,412	₽2,939,216	80,195	3%
Advances from related companies	2,230,156	2,342,111	(111,955)	(5%)
Current portion of customers' deposits	103,839	107,980	(4,141)	(4%)
Income tax payable	462,144	453,828	8,316	2%
Total Current Liabilities	5,815,551	5,843,135	(27,585)	(0%)
Total Current Elabilities	3,013,331	3,043,133	(27,303)	(070)
Noncurrent Liabilities				
Customers' deposits - net of current portion	119,971	120,519	(547)	(0%)
Retirement liability	73,258	73,258	(347)	(070)
Net deferred tax liabilities	22,624,707	22,641,102	(16,395)	(0%)
Other noncurrent liabilities	, ,	183,221	` ' '	50%
Total Noncurrent Liabilities	274,074		90,852	
	23,092,010	23,018,100	73,909	0%
Total Liabilities	28,907,561	28,861,235	46,324	0%
Equity Attributable to Equity Holders of the Parent Com		2.702.222		
Capital stock	2,702,323	2,702,323	_	_
Additional paid-in capital	12,909,581	12,909,581	-	-
Retained earnings	56,930,455	56,828,021	102,433	0%
Other comprehensive income:				
Cumulative unrealized valuation gain on club shares for sale	23,414,748	23,482,648	(67,900)	(0%)
Revaluation surplus	3,428,674	3,428,674	(07,500)	(070,
Accumulated remeasurement gain on retirement	3,420,074	3,420,074		
liability	44,555	46,325	(1,770)	(4%)
•	99,430,335	99,397,572	32,763	0%
Less:				
Parent Company's shares held by a subsidiary	16,881,220	16,881,220	=	-
Cost of treasury shares	524,283	524,283	<u> </u>	=
	82,024,832	81,992,069	32,763	
Noncontrolling interests	(194)	(782)	590	(75%)
Total Equity	82,024,638	81,991,287	33,353	0%
* *	P110,932,200	₽110,852,522	79,677	0%

Total assets of the Group increased by \$\mathbb{P}79.7\$ million or 0.1% from \$\mathbb{P}110,852.5\$ million as of December 31, 2020 to \$\mathbb{P}110,932.2\$ million as of March 31, 2021.

## 23% increase in cash and cash equivalents

Cash and cash equivalents was significantly higher by 23% or P179.8 million due to higher cash net generated by Group from its operation including the down and full payments from the sale of 23 Baguio log homes. Collections of the advances to related parties, net of payments of the advances from related parties, also contributed to the increase.

## 41% increase in trade and other receivables

Trade and other receivables were significantly higher by 41% or \$\mathbb{P}450.1\$ million mainly due to sale of 23 Baguio log homes, net of collections.

## 9% decrease in advances to related companies

Advances to related companies increased by 9% or \$2377.8 million due to additional advances to the Clubs for working capital requirements.

## 0.4% decrease in club shares for sale

Club shares for sale decreased by 0.4% or \$\mathbb{P}\$109.4 million due to additional sale of club shares held by ABIRC.

## 1% decrease in property and equipment

Property and equipment decreased by 1% or \$\mathbb{P}87.7\$ million depreciation expense of the Group.

## *3% increase in trade and other payables*

Trade and other payables increased by 3% or \$\mathbb{P}80.2\$ million due to increase in construction-related payable for the three months ended March 31, 2021.

## 5% decrease in advances from related companies

Advances from related companies decreased by 5% or P112.0 million due to settlement of various advances from affiliates.

## 50% increase in other noncurrent liabilities

Other noncurrent liabilities were significantly higher by 50% or \$\mathbb{P}90.9\$ million due to recognition of deferred output tax related to sale of Baguio log homes for the three months ended March 31, 2021.

## 0.2% increase in retained earnings

This pertains to net income attributable to equity holders of the Parent Company and reclassification adjustments on disposal of club shares amounting to \$\mathbb{P}19.6\$ million and \$\mathbb{P}82.9\$ million, respectively, in the first quarter of 2021.

## 0.3% decrease cumulative unrealized valuation gains on club shares for sale

Cumulative unrealized valuation gains on club shares for sale decreased by 0.3% or 267.9 million due to additional sale of club shares held by ABIRC.

	As of Dece	mber 31	Variance	
	<b>2020</b> (audited)	2019 (audited)	Amount	%
ASSETS				
Current Assets				
Cash and cash equivalents	<b>₽769,657</b>	₽494,184	275,473	56%
Trade and other receivables	1,110,323	1,589,758	(479,435)	-30%
Land and development costs and parking lots for sale	3,193,200	3,310,222	(117,022)	-4%
Advances to related companies	4,111,702	3,527,104	584,598	17%
Club shares for sale	1,074,311	1,062,311	12,000	1%
Other current assets	1,204,504	1,337,541	(133,037)	-10%
Total Current Assets	11,463,697	11,321,120	142,577	1%
Noncurrent Assets				
Investment in and advances to an associate	12,349	12,349	-	0%
Club shares for sale - net of current portion	30,437,589	32,496,589	(2,059,000)	-6%
Investment properties	58,776,917	54,642,253	4,134,664	8%
Property and equipment	10,006,474	10,698,168	(691,694)	-6%
Other noncurrent assets	155,496	198,764	(43,268)	-22%
Total Noncurrent Assets	99,388,825	98.048.123	1,340,702	1%
	P110,852,522	P109,369,243	1,483,279	1%
LIABILITIES AND EQUITY Current Liabilities				
Trade and other payables	₽2,939,216	₽3,419,359	(480,143)	-14%
Advances from related companies	2,342,111	2,549,218	(207,107)	-147 -89
Current portion of customers' deposits	107,980	83,927	24,053	29%
Income tax payable	453,828	505,775	(51,947)	-10%
Total Current Liabilities	5,843,135	6,558,279	(715,144)	-11%
Total Culter Elabilities	3,043,133	0,330,217	(713,144)	-11/
Noncurrent Liabilities				
Customers' deposits - net of current portion	120,519	192,877	(72,358)	-38%
Retirement liability	73,258	65,784	7,474	11%
Net deferred tax liabilities	22,641,102	21,672,232	968,870	4%
Other noncurrent liabilities	183,221	49,743	133,478	268%
Total Noncurrent Liabilities	23,018,100	21,980,636	1,037,464	5%
Total Liabilities	28,861,235	28,538,915	322,320	1%
Equity Attributable to Equity Holders of the Parent	Company			
Capital stock	2,702,323	2,842,174	(139,851)	-5%
Additional paid-in capital	12,909,581	12,769,730	139,851	1%
Retained earnings	56,828,021	53,419,451	3,408,570	6%
Other comprehensive income:				
Cumulative unrealized valuation gain on club				
shares for sale	23,482,648	25,057,294	(1,574,646)	-6%
Revaluation surplus  Accumulated remeasurement gain on retirement	3,428,674	3,577,428	(148,754)	-4%
Accumulated remeasurement gain on retirement liability	46,325	40,957	5,368	13%
•	99,397,572	97,707,034	1,690,538	2%
Less:				
Parent Company's shares held by a subsidiary	16,881,220	16,881,220	-	0%
Cost of treasury shares	524,283	1,214	523,069	43086%
	81,992,069	80,824,600	1,167,469	1%
Noncontrolling interests	(782)	5,728	(6,510)	-114%
Total Equity	81,991,287	80,830,328	1,160,959	1%
	P110,852,522	₽109,369,243	1,483,279	1%

Total assets of the Group increased by ₱1,483.3 million or 1% from ₱109,369.2 million as of December 31, 2019 to ₱110,852.5 million as of December 31, 2020.

## 56% Increase in Cash and Cash Equivalents

The increase in cash and cash equivalents is mainly attributable to collections of receivables and cash sales from buyers of villas, log homes and club shares.

## 30% Decrease in Trade and Other Receivables

The decrease in trade and other receivable is mainly due to collections of receivables from buyers of villas, log homes and club shares.

## 4% Decrease in Land and Development Costs and Parking Lots for Sale

Decrease in land and development and parking lots for sale is attributable to costs of real estate sold in 2020 but was offset by the additional costs to complete the unsold villas and log homes.

## 17% Increase in Advances to Related Companies

Increase is due to cash advances to and reimbursement of expenses from related companies in the ordinary course of business.

#### 39% Decrease in Other Current Assets

Decrease in other current assets is due to input tax and creditable withholding tax applied against the taxes on the sale of log homes and villas.

## 6% Decrease in Club Shares for Sale

Decrease in club shares for sale is due to decrease in fair value per "B1" Balesin club share from \$\mathbb{P}4.5\$ million to \$\mathbb{P}3.0\$ million. Decrease is also attributable to the club shares sold in 2020.

## 15% Increase in Investment Properties

This pertains to increase in the fair value of Silang, Makati Place, Baguio, Patnanungan and Balesin properties in 2020.

## 6% Decrease in Property and Equipment

Decrease in property and equipment mainly pertains to the aircraft sold in 2020. Depreciation of the Group also contributed to the decrease.

#### 22% Decrease in Other Noncurrent Assets

Decrease in other noncurrent assets mainly pertains to receivables from sale of club shares which were reclassified to current portion.

Total liabilities of the Group amounted to ₱28,861.2 million and ₱28,538.9 million as of December 31, 2020 and 2019, respectively.

## 14% Decrease in Trade and Other Payables

Decrease is attributable to payment of various payable to suppliers especially those related to construction of log homes and villas.

## 8% Decrease in Advances from Related Parties

Decrease is attributable to net payment to the Group's advances from related parties.

29% Increase in Current Portion of Customers' Deposits and 38% Decrease in Customers' Deposits - Net of Current Portion

The net change in customer's deposits mainly pertains to forfeited customer's deposits of the Group in 2020.

#### 10% Decrease in Income Tax Payable

The decrease is mainly attributable to tax payable relative to the sale of Southgate property, net of any creditable taxes, in 2019.

#### 11% Increase in Retirement Liability

The increase is attributable to additional retirement costs for the year 2020.

#### 4% Increase in Net Deferred Tax Liabilities

The increase in fair values of investment properties and club shares for sale brought about the increase in net deferred tax liabilities. This was reduced by the deferred tax benefit from the unrealized valuation loss on club shares for sale in 2020.

## 268% Increase in Other Noncurrent Liabilities

Increase is mainly due to deferred output tax of the uncollected portion from the sale of log homes and villas.

Total equity of the Group jumped by 1% or by ₱1,161.0 million from ₱80,830.3 million as of December 31, 2019 to ₱81,991.3 million as of December 31, 2020.

## 5% Decrease in Capital Stock and 1% Additional Paid-in Capital

This pertains to reclassification from capital stock to additional paid-in capital due to revision of the deed of subscriptions of a group of stockholders.

## 6% Increase in Retained Earnings

The increase is brought about by the net income of the Group, amortization of revaluation surplus to retained earnings and reclassification adjustments on disposal of club shares for sale in 2020.

## 6% Decrease in Cumulative Unrealized Valuation Gain on Club Shares for Sale

The decrease is attributable to unrealized valuation loss due decrease in the fair value per "B1" Balesin club share from \$\mathbb{P}4.5\$ million to \$\mathbb{P}3.0\$ million. Reclassification adjustments from this account to retained earnings relative to the sale of club shares also contributed to the decrease.

## 4% Decrease in Revaluation Surplus

This pertains to amortization of revaluation surplus of The Alpha Suites and the aircrafts of the Group in 2020.

## 43086% Increase in Cost of Treasury Shares

This pertains to ALPHA shares reacquired through the sale of one of the Group's aircrafts to its stockholder.

## **Comparative Key Performance Indicators**

	March 31, 2021			
	(unaudited)	2020 (audited)	2019 (audited)	2018 (audited)
(a) Total comprehensive income				
attributable to equity holders of the			T-10 -100 -10=	
Parent Company (in thousands)	P20,458	₽1,578,187	₽10,688,482	₽8,726,791
(b) Weighted average number of shares	12.000.412.651	12 166 060 072	14 572 224 622	12 640 002 500
outstanding after the effect of stock split				
Basic/diluted earnings per share (a/b)	P0.002	₽0.120	₽0.733	P0.640
(a) Total agaity (in they cando)	D01 001 207	D01 001 207	DOD 020 220	D70 070 129
<ul><li>(a) Total equity (in thousands)</li><li>(b) Total number of shares outstanding at end</li></ul>	P81,991,287	₽81,991,287	₽80,830,328	₽70,070,138
of year before the effect of stock split	13,080,412,651	13,080,412,651	14 573 224 630	14,573,224,620
Book value per share (a/b)	P6.271	¥6.268	P5.546	P4,808
Book value per share (a/o)	F0.2/1	£0.200	£3.3 <del>4</del> 0	£ <del>-1,000</del>
(a) Total assets (in thousands)	P110,932,200	₽110,852,523	₽109,369,243	₽99,362,700
(b) Total equity (in thousands)	82,024,638	81,991,287	80,830,328	70,070,138
Asset-to-equity ratio (a/b)	1.352	1.352	1.353	1.418
risset to equity ratio (a/o)	1,332	1.552	1.555	1.410
(a) Total long-term debt (in thousands)	₽–	₽–	₽–	₽6,198,931
(b) Total equity (in thousands)	82,024,638	81,991,287	80,830,328	70,070,138
Debt-to-equity ratio (a/b)				0.088
(a) Total comprehensive income				
attributable to equity holders of the				
Parent Company (in thousands)	P20,458	₽1,578,187	₽10,688,482	₽8,726,791
(b) Average total equity (in thousands)	82,007,962	81,410,808	75,450,233	65,242,826
Return on equity (a/b)	P0.000	₽0.019	₽0.142	₽0.134

No material off-balance sheet transactions, arrangements, obligations, and other relationships of the Group with unconsolidated entities were created during the year.

As of March 31, 2021, except for what has been noted in the preceding, there were no material events or uncertainties known to management that had a material impact on past performance, or that would have a material impact on the future operations, in respect of the following:

- Known trends, demands, commitments, events or uncertainties that would have a material impact on the Group;
- Material commitments for capital expenditures that are reasonably expected to have a material impact on the Group's short-term or long-term liquidity;
- Known trends, events or uncertainties that have had or that are reasonably expected to have a
  material favorable or unfavorable impact on net sales/revenues/income from continuing
  operations;
- Significant elements of income or loss that did not arise from the Group's results of operations; and
- Material changes in the financial statements of the Group from the period ended March 31, 2021.

## 3. Financial Risk Management Objectives and Policies

The Group's principal financial instruments comprise of cash and cash equivalents, trade and other receivables, advances to related parties, loans payable and long-term debt. The main purpose of these financial instruments is to provide funds for the Group's operations. The Group has various financial instruments such as trade and other receivables, trade and other payables, customers' deposits and advances to and from related parties, which arise directly from its operations.

The BOD has overall responsibility for the establishment and oversight of the Group's risk management framework. The Group's risk management policies are established to identify and manage the Group's exposure to financial risks, to set appropriate transaction limits and controls, and to monitor and assess risks and compliance to internal control policies. Risk management policies and structure are reviewed regularly to reflect changes in market conditions and the Group's activities.

The Group has exposure to credit risk, interest rate risk and liquidity risk from the use of its financial instruments. The Group's exposure to foreign currency risk is minimal as it does not normally enter into transactions in currencies other than its functional currency. The BOD reviews and approves the policies for managing each of these risks.

#### Credit Risk

The Group trades only with recognized and creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Group exposure to bad debts is not significant. For transactions that are not denominated in the functional currency of the Parent Company, the Group does not offer credit terms without the specific approval of the Chief Finance Officer.

With respect to credit risk arising from the other financial assets, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

Since the Group trades with recognized third parties and related parties, there is no requirement for collateral. There are no other concentrations of credit risk within the Group.

#### Interest Rate Risk

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair values of financial instruments. The Group's exposure to interest rate risk relates primarily to its financial instruments with floating interest and/or fixed interest rates. Fixed rate financial instruments are subject to fair value interest rate risk while floating rate financial instruments are subject to cash flow interest rate risk. Re-pricing of floating rate financial instruments is done every three to six months. Interest on fixed rate financial instruments is fixed until maturity of the instrument.

The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's long-term debt subject to floating interest rates. The other financial instruments of the Group are noninterest-bearing and, therefore, not subject to interest rate risk.

## Liquidity Risk

Liquidity risk is the risk that the Group will not be able to settle or meet its obligations on time or at a reasonable price. Management is responsible for liquidity, funding as well as settlement management. In addition, management oversees liquidity and funding risks, and related processes and policies. The

Group manages its liquidity risk based on business needs, tax, capital or regulatory considerations, if applicable, through numerous sources of finance in order to maintain flexibility.

The Group also maintains a balance between continuity of funding and flexibility. The policy of the Group is to first exhaust lines available from affiliated companies before local bank lines are availed of. The Group seeks to manage its liquid funds through cash planning on a weekly basis. The Group uses historical figures and experiences and forecasts from its collections and disbursements. As part of its liquidity risk management, the Group regularly evaluates its projected and actual cash flows. It also continuously assesses conditions in the financial markets for opportunities to pursue fund raising activities. Also, the Group only places funds in the money market, which are exceeding the Group requirements. Placements are strictly made based on cash planning assumptions and covers only a short period of time.

## D. GENERAL NATURE AND SCOPE OF BUSINESS

## 1. Business Indicators

Alphaland Corporation (ALPHA or Parent Company) is a holding company incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on November 19, 1990. The principal business of ALPHA and its subsidiaries (collectively referred to as the "Group") is real property development.

The registered office address of ALPHA is Alphaland Makati Place, 7232 Ayala Ave. ext. cor. Malugay Street, Makati City.

## ALPHA's Legal Subsidiaries as at March 31, 2021 and December 31, 2020

Percentage of

	Place of		0	wnership
Company	Incorporation	Nature of Business	2020	2019
Alphaland Southgate Tower, Inc. (ASTI)	Philippines	Real property development	100	100
Alphaland Balesin Island Resort Corporation				
(ABIRC)	Philippines	Real property development	100	100
Alphaland Makati Place, Inc. (AMPI) (a)	Philippines	Real property development	100	100
Alphaland Baguio Mountain Log Homes,				
Inc. (ABMLHI)	Philippines	Real property development	100	100
Alphaland Balesin International Gateway,				
Inc. (formerly Alphaland Balesin				
Gateway, Inc.) (ABIGI)	Philippines	Real property development	100	100
Alphaland Reclamation Corporation (ARC)	Philippines	Real property development	100	100
2258 Blue Holdings, Inc.(Blue Holdings) (a)	Philippines	Holding company	100	100
Alphaland Southgate Restaurants, Inc.				
(ASRI) (a)	Philippines	Restaurant operations	100	100
Alphaland International, Inc. (AII)	Philippines	Holding company	100	100
Alphaland Aviation, Inc. (AAI)	Philippines	Aviation	100	100
Alphaland Aviation - Pampanga, Inc. (AAPI)	• •			
(b)	Philippines	Aviation	100	100
Aegle Wellness Center, Inc. (AWCI)	Philippines	Wellness center	100	100
Alphaland International, Inc BVI	British Virgin			
,	Islands	Holding company	100	100
Alphaland International, Inc Seychelles	Seychelles	Holding company	100	100
Superface Enterprises Limited	Hongkong	Holding company	100	100
Aegle Drugstore Inc. (ADI) (c)	Philippines	Pharmacy	100	100
Choice Insurance Brokerage, Inc. (CIBI) (e)	Philippines	Insurance brokerage	100	100
Alphaforce Security Agency, Inc. (ASAI) (f)	Philippines	Security agency	80	80
Redstone Mountain Holdings Inc. (RMHI) <sup>(g)</sup>	Philippines	Holding company	100	100

Place of		Ownership		
Company	Incorporation	Nature of Business	2020	2019
Lodgepole Holdings, Inc. (LHI) (g)	Philippines	Holding company	100	100
Mt. Baguio Holding Estates Inc. (MBHEI) (g)	Philippines	Holding company	100	100
Top of the Alpha, Inc. (Top of the Alpha) (d)	Philippines	Restaurant operations	100	100
The Alpha Suites, Inc. (Alpha Suites) (d)	Philippines	Real estate company	100	100
Pinecrest Holdings, Inc. (PHI) (g)	Philippines	Holding company	100	100
(a) Through ASTI	• •			

- (b) Through AAI
- (c) Through AMPI; Incorporated in 2017
- (d) Through AMPI; Incorporated in 2018
- (e) Through Blue Holdings
- (f) Associate in 2016
- (g) Incorporated in 2018

## Changes in Group Structure during 2018 and 2017; none in 2021, 2020 and 2019

- a. ADI was incorporated and registered with the Philippine SEC on December 22, 2017 primarily to engage in the business of retailing or wholesaling of pharmaceutical products, medicines, foodstuffs and groceries.
- b. Blue Holdings initially subscribed to 15,749,996 common shares of CIBI representing 70% of its outstanding shares in November 2012. In October 2017, Blue Holdings purchased additional 6,000,000 common shares from an existing shareholder for \$\mathbb{P}5.0\$ million resulting to an increase in ownership of CIBI to 97%. In December 2018, the remaining interest was obtained by Blue Holdings making CIBI its wholly-owned subsidiary.
  - CIBI was incorporated and registered with the Philippine SEC on November 6, 2012 primarily to engage, conduct, carry on and maintain insurance business, to act as a broker, and to do other related activities.
- c. ALPHA initially subscribed to 79,999 common shares of ASAI representing 40% of its outstanding shares in March 2011, which was then accounted for as an associate. In October 2017, ALPHA purchased additional 79,999 common shares from an existing shareholder for ₽ 11.2 million increasing its ownership of ASAI to 80%.
  - ASAI was incorporated and registered with the Philippine SEC on March 18, 2011 primarily to engage in the business of providing security and investigation services to private institutions and government organizations.
- d. Top of the Alpha was incorporated and registered with the Philippine SEC on May 21, 2018 primarily to establish, maintain and operate restaurants, coffee shops, refreshment parlors and cocktail lounge.
- e. Alpha Suites was incorporated and registered with the Philippine SEC on June 11, 2018 primarily to deal and engage in the real estate business in all its aspects; to hold, develop, manage, administer, sell, convey, encumber, purchase, acquire, rent or otherwise deal in and dispose of, for itself or for others, all kinds of real estate projects.
- RMHI, LHI, MBHEI and PHI were incorporated and registered with the Philippine SEC

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primarily to invest in, purchase, or otherwise acquire and own, hold, sell, assign, transfer, mortgage, pledge, exchange or otherwise dispose, as may be permitted by law, of real and personal property of every kind and description. These entities were incorporated in 2018.

## **Significant Operating Subsidiaries**

a. ASTI was incorporated and registered with the Philippine SEC on May 29, 2007 as Alphaland Corporation. The Philippine SEC approved the change in its corporate name to "Alphaland Development, Inc." on December 28, 2009 and then to "Alphaland Southgate Tower, Inc." on October 15, 2015.

ASTI's primary purpose is to engage in real property acquisition and development. ASTI's main property is a 20-storey office tower building with a six-storey podium shopping mall known as Alphaland Southgate Tower, which was sold in March 2019.

b. ABIRC was incorporated and registered with the Philippine SEC on May 26, 2010 primarily to invest in, purchase, or otherwise acquire and own, hold, use, sell, assign, transfer, mortgage, pledge, and exchange or otherwise dispose, as may be permitted by law, of real and personal property of every kind and description.

ABIRC has investment in preferred shares of Alphaland Balesin Island Club, Inc. (ABICI).

c. AMPI was incorporated and registered with the Philippine SEC on March 6, 1991 as Silvertown Property Development Corporation. On February 26, 2010, the Philippine SEC approved the change in corporate name to "Alphaland Makati Place, Inc."

AMPI's primary purpose is to acquire by exchange of shares, purchase and lease a specific property described as three-storey building with basement of strong materials together with the warehouse, other land improvements and machinery and equipment as well as the leasehold rights on the land, which is situated at Ayala Avenue corner Malugay Street, Makati, Metro Manila.

AMPI entered into a joint venture with the Boy Scouts of the Philippines (BSP) to develop the Malugay Property into a first class commercial development now known as Alphaland Makati Place. It is a mixed-use property development consisting of two (2) high end residential towers and one (1) corporate tower atop an upscale six-storey podium with a shopping center and a City Club, including a Boy Scout Convention Center.

AMPI has investment in preferred shares of The City Club at Alphaland Makati Place, Inc. (TCCAMPI).

- d. The Alpha Suites, Inc. (TAS), 100%-owned by AMPI, was incorporated in the Philippines and registered with the Philippine SEC on June 11, 2018 primarily to deal and engage in the real estate business in all its aspects; to hold, develop, manage, administer, sell, convey, encumber, purchase, acquire, rent, lease or otherwise deal in and disclose of, for itself or for others all kinds of real estate projects. In 2018, the company started its commercial operations catering the serviced residences activity of AMPI using a number of its condominium units.
- e. ABMLHI was incorporated and registered with the Philippine SEC on January 17, 2013 as Alphaland Holdings Company, Inc. On September 7, 2016, the Philippine SEC approved the change in corporate name to "Alphaland Baguio Mountain Log Homes, Inc."

ABMLHI's primary purpose is to deal and engage in the real estate business in all its aspects; to hold, develop, manage, administer, sell, convey, encumber, purchase, acquire, rent, or otherwise deal in and dispose of, for itself or for others, all kinds of real estate projects, involving commercial, industrial, urban, residential or other kinds of real property, improved or unimproved, with or to such persons and entities and under such terms and conditions as may be permitted by law.

f. AAI and AAPI were incorporated and registered with the Philippine SEC on July 31, 2012 and December 5, 2016, respectively, primarily to engage in aviation industry and its related businesses, including but not limited to, the provision of hangarage and moorage, parking and landing operations, aircraft maintenance, supply of parts, oils, and lubricants and other related businesses.

## **Major Sources of Funds**

*Operations*. The Group generates funds primarily from sale of Baguio Mountain Lodges, and Balesin Private Villas; from leasing operations of Alphaland Makati Place Mall and Corporate Tower, and; from the operation of the serviced residences of The Alpha Suites that commenced in the first half of 2018.

The Group also generates funds from secondary sale of membership shares of completed Club projects, namely, Alphaland Balesin Island Club and The City Club at Alphaland Makati Place.

Borrowings. ALPHA, ABICI, ABIRC, AMPI and ASTI has an Omnibus Loan and Security Agreement (OLSA) with BDO Unibank, Inc. (BDO) for a loan facility of ₱6,726.0 million for the purpose of: (a) refinancing the Group's loans; (b) financing new and on-going projects and (c) providing additional working capital for the Group. The outstanding balance of the loan was assigned to the PBCOM Trust and Wealth Management Group on January 23, 2019 and subsequently prepaid in full on March 15, 2019.

AAPI and AAI both entered into an Amortized Commercial Loan (ACL) agreement with BDO Leasing and Finance, Inc. (BDOLFI) for a loan facility of ₱265.2 million and ₱309.0 million, respectively, for the purpose of financing the acquisition of two ATR72 Turboprop Aircrafts (MSN 666 and MSN 678) and a replacement engine for MSN 678. The outstanding balance of the loans for the acquisition of MSN 666 and replacement engine for MSN 678 were prepaid in full on March 21, 2019.

Contract To Sell (CTS) Financing. ABMLHI obtained a CTS financing facility with BDO amounting to \$\mathbb{P}500.0\$ million for the purpose of refinancing the company's CTS receivables under the terms and conditions of a Memorandum of Agreement (MOA) dated October 30, 2018 between BDO and ABMLHI.

Aggregate availments under the facility amounted to \$\mathbb{P}382.7m\$ as of December 31, 2018. All loan availments were prepaid in full in 2019.

## 2. Participation in Bankruptcy, Receivership or Similar Proceedings

There is no bankruptcy, receivership or similar proceedings involving the Company.

## 3. Competition

In terms of the property development sector, there are a number of real estate developers, some with greater financial and other resources and more attractive locations, that compete with the Group in seeking properties for acquisition, resources for development, and prospective clients. The Group believes that in an emerging market like the Philippines, a bold, well-capitalized developer is best positioned to acquire and reinvent prime but underdeveloped sites. In less than a year, the Group has built an inventory of incomparable properties.

The Group stands for development done right, with attention to detail and focus on quality for the long term that delights its customers, and gives its shareholders the best return.

## 4. Customers

The Company and its subsidiaries are not dependent on any single customer or on a few customers.

## 5. <u>Intellectual Property</u>

ALPHA is the owner of the following registered marks:

- 1. THE ALPHA and logo, with IPO Registration No. 4-2011-002902 dated 7 July 2011
- 2. THE CITY CLUB and logo, with IPO Registration No. 4-2011-002993 dated 20 October 2011
- 3. A TASTE OF FRANCE and logo, with IPO Registration No. 4-2014-00012033 dated 25 June 2015
- 4. BALESIN ISLANDER and logo, with IPO Registration No. 4-2014-00012034 dated 25 June 2015
- 5. COSTA DEL SOL and logo, with IPO Registration No. 4-2014-00012035 dated 1 January 2016

ASTI is the registered owner of the following trademarks:

- 1. "alphaland", with IPO Registration No. 42008002299 dated 11 August 2008.
- 2. "alphaland SOUTHGATE", with IPO Registration No. 4/2012/00009729 dated 16 May 2013
- 3. THE ALPHA TENTS and logo, with IPO Registration No. 4/2012/00009730 dated 16 May 2013
- 4. ALPHALAND TOWER and logo, with IPO Registration No. 4/2012/00009731 dated 14 June 2013
- 5. ALPHALAND MAKATI PLACE and logo, with IPO Registration No. 4/2012/00009732 dated 14 June 2013
- 6. THE ALPHALAND BALESIN CLUB and logo, with IPO Registration No. 4/2012/00009733 dated 14 June 2013
- 7. ALPHALAND MARINA CLUB and logo, with IPO Registration No. 4/2012/00009734 dated 14 June 2013
- 8. MARK'S PRIME RIB and logo, with IPO Registration No. 4-2014-00012036 dated 25 June 2015
- 9. TOSCANA and logo, with IPO Registration No. 4-2014-00012037 dated 16 July 2015
- 10. MARK'S STEAKHOUSE and logo, with IPO Registration No. 4-2018-00005196 dated 20 September 2018
- 11. THE ALPHA and logo, with IPO Registration No. 4-2014-0005916 dated 11 September 2014
- 12. ALPHALAND BALESIN ISLAND GATEWAY and logo, with IPO No. 4-2015-00009149 dated 3 March 2016
- 13. TANG PALACE and logo, with IPO Registration No. 4-2018-00016729 dated 7 July 2019

AMPI is the registered owner of the following trademarks:

1. UPMARKET AT MAKATI PLACE and logo, with IPO Registration No. 4-2016-00013168 dated 17 October 2019

AWCI is the registered owner of the following trademarks:

1. AEGLE DRUGSTORE and logo, with IPO Registration No. 4-2017-00017323 dated 13 October 2019

## 6. Research and Development Activities

The Company engages in research and development activities focusing on the types of construction of materials, construction methodology, value-engineering, and quality assurance for its projects. The expenses incurred by the Company in connection with these activities are not material.

## 7. Compliance with Environmental Laws

As the Group is engaged in and operates an environmentally critical project, it must comply with laws prescribed and regulated by the Department of Environment and Natural Resources ("DENR"). Under Presidential Decree No. 1586, any person undertaking or operating any environmentally critical project or area, as may be declared by the President of the Philippines, must first secure an Environmental Compliance Certificate ("ECC") from the DENR. An ECC is a document certifying that the project will not cause significant negative environmental impact and the proponent will undertake preventive, mitigating and enhancement measures to protect and rehabilitate the environment.

As a real estate developer, the Group is required to secure permits and licenses from the different agencies of the national government and local government units. These permits include an environmental compliance certificate, building permits and occupancy permit. The Group incurs expenses for the purposes of complying with environmental laws that consist primarily of payments for Government regulatory fees. Such fees are standard in the industry and are minimal.

## 8. Employees

ASTI provides the management and administrative support such as legal, finance, marketing, and human resource requirements of the Group. ASTI has a total manpower complement of 187 employees as of December 31, 2020 classified as:

Executives/Managers/Supervisors	102
Staff	85

ASTI has not experienced any disruptive labor disputes, strikes, or threats of strikes, and ASTI believes that its relationship with its employees in general is satisfactory. ASTI's employees are not unionized.

## 9. Risk Factors

ALPHA's profitability is dependent on the performance of its subsidiaries.

## 10. Properties

## **Alphaland Southgate Tower**

In January 2008, ASTI acquired from South China Resources, Inc. and the Puyat family two parcels of land measuring a total of 9,497 square meters, more or less, at the corner of EDSA and Chino Roces Avenue in Makati City together with the existing improvements thereon. The property is now a fully developed and operational 20-storey office tower building with a 6-storey podium known as Alphaland Southgate Tower. It was declared an Information Technology Zone on January 12, 2009 by the Philippine Economic Zone Authority, pursuant to Presidential Proclamation No. 1692 dated December 22, 2008.

The property secured the long-term loan facility of ALPHA under OLSA with BDO, which was later assigned by BDO to the PBCOM Trust and Wealth Management Group on January 23, 2019. Subsequently, the property was sold on March 15, 2019 to prepay the entire balance of the loan.

## **Alphaland Balesin Island Property**

ABIRC acquired approximately 394 hectares of land in Balesin Island, Polillo, Quezon. Additional 12 hectares were also acquired via land-for-share swaps with existing Balesin Island landowners. This brings the total land ownership to 406 hectares. Of this total, approximately 98 hectares in 2017 and 2016 was committed for transfer to ABICI. The transfer of certificates of title is currently being processed.

In 2017, ABIRC started the development of certain portions of its land for sale. Accordingly, these portions were reclassified to "Land and development costs".

Certain lots and improvements in Balesin Island secured the long-term loan facility of ALPHA under OLSA with BDO, which was later assigned by BDO to the PBCOM Trust and Wealth Management Group on January 23, 2019 and subsequently prepaid in full on March 15, 2019.

## **Alphaland Makati Place**

This represents the Podium and Tower 3 at the Alphaland Makati Place. The Podium is currently operated as a mall and is for lease to third parties. In 2017, the Group reclassified Tower 3 from "Land and development costs" to "Investment Property" due to change in intention over the property from condominium units for sale to a property held for leasing. The change in management's intention was evidenced by actual change in the use of property.

The property secured the long-term loan facility of ALPHA under OLSA with BDO, which was later assigned by BDO to the PBCOM Trust and Wealth Management Group on January 23, 2019 and subsequently prepaid in full on March 15, 2019.

#### **Baguio Property**

This consists of parcels of land and related transaction costs acquired by the Group (through a wholly-owned subsidiary) from various sellers in July 2015. The beneficial owner of the entire property is RVO, the majority shareholder and Chairman of ALPHA.

These parcels of land, measuring approximately 73.4 hectares as of the end of 2015, of rolling terrains are situated in Itogon, Benguet, just ten minutes from Baguio City by land. RVO likewise transferred to the Group rights to another 2.9 hectares of land to complete the total area at 76.3 hectares. The Group is developing the property into the Alphaland Baguio Mountain Lodges.

The fair value of the property based on an independent appraiser's report dated January 8, 2021, January 21, 2020, October 22, 2018 is at £11,900 per square meter or a total of £7.4 billion, £10,500 per square meter or a total of £4.7 billion, respectively.

The Group acquired the property in 2015 at its zonal value, or a total acquisition cost of \$\mathbb{P}106.0\$ million, which is substantially below the appraised value. As a consideration to RVO for having sold the property at its zonal value, RVO shall have a 15% interest in the project without need of any further investment or equity infusion. The Group will shoulder all development costs required for the project.

In 2016, due to the management's decision to develop the property as horizontal condominium for sale, 13.1 hectare of the property that is currently being developed for such purpose, was reclassified to land and development costs. Additional 7.7 hectares and 3.7 hectares were reclassified to land and development costs in 2018 and 2017, respectively.

In 2017, the Group started the development for the initial phase of the project and the Group also acquired additional land, measuring 4.2 hectares.

In 2019, the Group acquired additional land measuring 9.2 hectares. The total land area of the property approximates 86.7 hectares as at December 31, 2020 and 2019, respectively.

## **Silang Property**

ASTI's three parcels of land in Silang, Cavite, measuring a total of 300,000 square meters, more or less, is reserved for future development. The property secured the long-term loan facility of ALPHA under OLSA with BDO, which was later assigned by BDO to the PBCOM Trust and Wealth Management Group on January 23, 2019 and subsequently prepaid in full on March 15, 2019.

#### **Patnanungan Property**

As at December 31, 2016 and 2015, respectively, the Group acquired parcels of land aggregating approximately 385.6 hectares and 325.3 hectares of land, respectively, in Patnanungan, Quezon. This brings the total land ownership to 711.0 hectares, more or less, which is reserved for future development.

In December 2018, the Group acquired 42.2 hectares with a carrying amount of P31.7 million. This brings the total land ownership to 753.2 hectares as at December 31, 2020 and 2019.

## **Atimonan Property**

ABIRC's land in Atimonan, Quezon Province, measuring a total of 21,000.5 square meters, more or less, is reserved for future development.

The fair value of the investment properties is based on valuations performed by accredited independent appraisers. As at December 31, 2020, the management evaluated that the carrying value of the investment property approximates the fair value as at reporting date since there were no significant changes in the condition of this property and economic environment between those dates.

## 11. Legal Proceedings

There are certain lawsuits and claims filed by third parties against the Group which are either pending decision by the proper judicial bodies or under negotiation, the outcome of which are presently undeterminable. In the opinion of the Group's management, the ultimate disposition of these cases, disputes and assessments will not have a material adverse effect on the financial position or results of operations of the Group.

As of April 30, 2020, the Company is a party to the following legal proceedings:

1. Redentor Y. Agustin vs. Alphaland Corporation, with the Supreme Court docketed as G.R. No. 218282 with the Supreme Court (2nd Division). This is a complaint for Illegal Dismissal filed by complainant Redentor Y. Agustin ("Agustin") before Labor Arbiter Marita Padolina ("LA Padolina") docketed as NLRC-NCR No. 00-1116616-2011. LA Padolina issued a Decision declaring that complainant Agustin was illegally dismissed and ordering the Corporation to pay him the total amount of P336,875.00. This was affirmed by the National Labor Relations Commission (4th Division) and the Court of Appeals ("CA"). Since the CA denied the Corporation's application for the issuance of a restraining order, it was constrained to pay the said judgment award, inclusive of execution fees. Both parties elevated the Decision of the CA to the Supreme Court in separate Petitions for Review. The Petition for Review filed by the Corporation was docketed as SC G.R. No. 217946, which was denied with finality, while the one filed by complainant Agustin, which is this case, is submitted for resolution as the parties had already filed their respective Memoranda.

2. Jose Edwin G. Esico vs. Alphaland Corporation and Alphaland Development, Inc., with the Supreme Court docketed as G.R. No. 134512 (1st Division). This case arose from the consolidated cases of: a. Illegal Dismissal filed by complainant Jose Edwin G. Esico ("Esico"); and, b. wrongful resignation, training reimbursement amounting to P977,720.00 and damages filed by Alphaland Development, Inc. (now Alphaland Southgate Tower, Inc.) ("ADI") before Labor Arbiter Lilia S. Savari ("LA Savari"). LA Savari dismissed the complaint for illegal dismissal and ordered the reimbursement of training expenses amounting to P997,700.00. This was reversed by the NLRC (1st Division), and awarded complainant Esico P2,205,000.00 as full backwages, P690,000.00 as separation pay, P 3,680,000.00 as unpaid salaries and 10 % of all monetary awards as Attorney's fees, and affirmed the award of P45,450.00 as proportionate 13th month pay. The Corporation and ADI elevated the case before the Court of Appeals, which reversed the NLRC decision and reinstated the ruling of Labor Arbiter Savari with modification as to the amount of training expenses from P997,700.00 to P977,720.00. Complainant Esico elevated the case to the Supreme Court by way of a Petition for Review on Certiorari, which petition is presently pending resolution.

## E. MARKET PRICE OF AND DIVIDENDS ON THE COMPANY'S COMMON EQUITY

## 1. Market Price of Shares

On September 8, 2014, the PSE issued a resolution delisting the Company and mandated the Company to hold a tender offer to buy all the shares of its retail/non-strategic shareholders. On October 17, 2014, the Company completed its tender offer to 2,672,789 Company shares, reacquired through ASTI, equivalent to P24.2 million. The PSE also prohibited the Company from applying for relisting within a period of five years from the effective date of delisting. October 2019 marks the end of the five-year recess, thereby allowing the Company to relist with the PSE.

## 2. Holders

#### a. Number of Shareholders of Each Class of Common Security as of April 30, 2021:

The Corporation has 89 shareholders holding common shares as of April 30, 2021.

#### b. The Top 20 Registered Stockholders of the Corporation as of April 30, 2021 are:

		Citizenship	No. of Shares	<u>%</u>
1.	Alphaland Development, Inc.	Filipino	13,792,109,780	51.24%
2.	RVO Capital Ventures Corporation	Filipino	8,426,567,460	31.31%
3.	Boerstar Corporation	Filipino	1,677,884,300	6.23%
4.	Red Epoch Group Ltd.	Hongkong	961,134,130	3.57%
5.	Fine Land Limited	Filipino	890,000,000	3.31%
6.	Azurestar Corporation	Filipino	280,626,360	1.04%
7.	Noble Care Management Corporation	Filipino	145,916,470	0.54%
8.	Arculli, Derek	Filipino	100,000,000	0.37%
9.	Citadel Investments Limited	Filipino	100,000,000	0.37%
10.	Major Holdings Corporation	Filipino	90,118,820	0.33%
11.	Major Properties, Inc.	Filipino	73,881,180	0.27%
12.	Loustar Corporation	Filipino	55,641,840	0.21%
13.	Powerventures, Inc.	Filipino	54,900,230	0.20%

14.	Galaxyhouse, Inc.	Filipino	47,575,450	0.18%
15.	Crystalventures, Inc.	Filipino	47,198,420	0.18%
16.	Towermill Capital Ventures Corporation	Filipino	47,112,770	0.18%
17.	Summer Wind Capital Ventures Corporation	Filipino	41,791,630	0.16%
18.	Mega Access Capital Ventures, Inc.	Filipino	25,205,630	0.09%
19.	Globalcentric Corporation	Filipino	25,118,000	0.09%
20.	Regentstar Holdings Corporation	Filipino	25,034,140	0.09%

## 3. Dividends

There has been no proposed action or resolution relating to the declaration of dividends for the ensuing year. The Company has not declared dividends in the past three fiscal years.

There are no restrictions on the Corporation that limit the payment of dividends on Common shares. The Company has re-invested its retained earnings for working capital requirements as well as the expansion of its operations and facilities.

# 4. Recent Sales of Unregistered or Exempt Securities including Recent Issuance of Securities Constituting an Exempt Transaction

As at December 31, 2020, the Company entered into the following share subscription agreements:

**Revised Deed of Subscriptions** 

Date of Subscription	Subscriber	Number of Shares	Total Subscription
		Subscribed	Price (in PhP)
January 2, 2020	Crystalventures, Inc.	47,198,420	224,479,349
January 2, 2020	Earthlight, Inc.	25,061,400	119,294,209
January 2, 2020	Galaxyhouse, Inc.	47,575,450	226,082,227
January 2, 2020	Gemsplace Resources,	46,877,410	222,765,069
	Inc.		
January 2, 2020	Globalcentric Corporation	25,118,000	119,463,179
January 2, 2020	Loustar Corporation	55,641,840	264,414,318
January 2, 2020	Mega Access Capital	25,205,930	119,982,187
	Ventures, Inc.		
January 2, 2020	Powerventures, Inc.	54,900,230	260,890,144
January 2, 2020	Redcrest Holdings	24,641,230	117,097,022
	Corporation		
January 2, 2020	Regenstar Holdings	25,034,140	119,164,443
	Corporation		
January 2, 2020	Summer Wind Capital	41,791,630	198,597,048
	Ventures Corporation		
January 2, 2020	Towermill Capital	47,112,770	223,883,517
	Ventures Corporation		

**Old Deed of Subscriptions** 

Date of Subscription	Subscriber	Number of Shares	Total Subscription
		Subscribed	Price (in PhP)
June 11, 2018	Crystalventures, Inc.	18,879,676	224,479,349
June 11, 2018	Earthlight, Inc.	10,024,723	119,294,209

June 11, 2018	Galaxyhouse, Inc.	19,030,490	226,082,227
June 11, 2018	Gemsplace Resources,	18,751,268	222,765,069
	Inc.		
June 11, 2018	Globalcentric	10,047,366	119,463,179
	Corporation		
June 11, 2018	Loustar Corporation	22,257,097	264,414,318
June 11, 2018	Mega Access Capital	10,082,537	119,982,187
	Ventures, Inc.		
June 11, 2018	Powerventures, Inc.	21,960,450	260,890,144
June 11, 2018	Redcrest Holdings	9,856,652	117,097,022
	Corporation		
June 11, 2018	Regenstar Holdings	10,013,819	P119,164,443
	Corporation		
June 11, 2018	Summer Wind Capital	16,716,923	198,597,048
	Ventures Corporation		
June 11, 2018	Towermill Capital	18,845,414	223,883,517
	Ventures Corporation		

Other than the foregoing, there were no recent sales of unregistered or exempt securities including recent issuances of securities constituting an exempt Transaction.

#### F. COMPLIANCE WITH CORPORATE GOVERNANCE PRACTICE

The Board of Directors and Management of the Company recognize that good corporate governance is key to achieving the Company's objective of maximizing shareholder value. The institution of the Code on Corporate Governance seeks to provide the process and structure by which the business and affairs of the Company are directed and managed, in order to enhance long-term shareholder value through the enhancement of corporate performance and accountability.

Compliance with the Code of Corporate Governance is ensured by the Corporate Compliance Officer in coordination with the Chairman and President of the Company. Regular meetings are made between Management and the Board of Directors, to review and evaluate the Company's performance and address key policy matters. The Board is provided with timely and complete information for each meeting. Each director has direct access to the advice and services of management and the corporate secretary, and in appropriate circumstances, seek independent professional advice concerning the Company's affairs.

All directors are required to submit themselves for re-election every year. In consideration for their reelection, the nomination committee reviews and presents attendance and participation in meetings of the Company.

All directors are briefed by Management on the Company's business operations as well as a regular tour of the Company's projects.

The audit committee first reviews the Company's audited financials, who then recommends approval from the board of directors before they are presented to the stockholders of the Company. It is also the audit committee, which ensures independence and objectivity of the external auditors.

The Company is continually seeking measures of improving is corporate governance to further enhance corporate performance and accountability. The Directors and Management have been encouraged to regularly attend corporate governance seminars and corporate governance consultants on methods by which it can enhance it corporate performance and accountability.

To appraise the performance of the Board, the Company uses the evaluation method of self-assessment and feedback review based on the following criteria:

- i. Organization and Dynamics, including mix of skills, knowledge, diversity, experience and independence
- ii. Efficiency and Effectiveness, including individual performance of each member and clarity of purpose;
- iii. Direction and Values including the quality of leadership and relationships between and among members;
- iv. Risk Management and Governance;
- v. Strategic Resource Allocation;
- vi. Succession Planning; and
- vii. Business Performance, including the level and quality of reporting measures.

No deviation from the Company's Manual Code of Corporate Governance has been noted. The Company's Manual on Corporate Governance was amended on September 30, 2020.

Unaudited Consolidated Interim Financial Statements as at and for the Three Months Period Ended March 31, 2021 and Audited Consolidated Financial Statements as of and for the Year Ended December 31, 2020

# CONSOLIDATED INTERIM STATEMENTS OF FINANCIAL POSITION (Amounts in Thousands, Except for Book Value per Share)

	March 31, 2021 Unaudited	December 31, 2020 Audited
ASSETS		
Current Assets		
Cash and cash equivalents	₽949,505	₽769,657
Trade and other receivables	1,560,419	1,110,323
Land and development costs and parking lots		
for sale	3,191,181	3,193,200
Advances to related companies	3,733,929	4,111,702
Club shares for sale	1,074,311	1,074,311
Other current assets	1,231,928	1,204,504
Total Current Assets	11,741,273	11,463,697
Noncurrent Assets		
Investment in and advances to an associate	12,349	12,349
Club shares for sale - net of current portion	30,328,189	30,437,589
Investment properties	58,777,194	58,776,917
Property and equipment	9,918,747	10,006,474
Other noncurrent assets	154,449	155,496
Total Noncurrent Assets	99,190,927	99,388,825
	₽110,932,200	₽110,852,522
LIABILITIES AND EQUITY		
Current Liabilities		
Trade and other payables	₽3,019,412	₽2,939,216
Advances from related companies	2,230,156	2,342,111
Customers' deposits	103,839	107,980
Income tax payable	462,144	453,828
Total Current Liabilities	5,815,551	5,843,135
Noncurrent Liabilities		
Customers' deposits - net of current portion	119,971	120,519
Retirement liability	73,258	73,258
Net deferred tax liabilities	22,624,707	22,641,102
Other noncurrent liabilities	274,074	183,221
Total Noncurrent Liabilities	23,092,010	23,018,100

(Forward)

	March 31, 2021	December 31, 2020
	Unaudited	Audited
Equity Attributable to Equity Holders of the Parent		
Company	D2 702 222	D2 702 222
Capital stock	₽2,702,323	₽2,702,323
Additional paid-in capital	12,909,581	12,909,581
Retained earnings	56,930,455	56,828,021
Other comprehensive income:		
Cumulative unrealized valuation gains on club shares		
for sale	23,414,748	23,482,648
Revaluation surplus	3,428,674	3,428,674
Accumulated remeasurement gain on		
retirement liability	44,555	46,325
	99,430,335	99,397,572
Less:		
Parent Company's shares held by a subsidiary	16,881,220	16,881,220
Cost of treasury shares	524,283	524,283
	82,024,832	81,992,069
Noncontrolling interests	(194)	(782)
Total Equity	82,024,638	81,991,287
	₽110,932,200	₽110,852,522
Book value per share	₽6.271	₽6.268

## CONSOLIDATED INTERIM STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in Thousands, Except for Earnings per Share)

For the Three Months Ended March 31

	For the Three Months	Ended March 31
	2021	2020
	(Unaudited)	(Unaudited)
REVENUES		
Real estate sold	₽88,248	₽90,000
Rental income	170,463	171,124
Service income	137,266	93,393
Interest income	3,933	6,325
Others	13,329	10,260
	413,238	371,102
COSTS AND EXPENSES		
Cost of services	150,417	100,467
Cost of real estate sold	58,534	33,537
General and administrative	180,971	225,585
	389,922	359,589
OTHER INCOME (EXPENSES)		
Gain on fair value changes of investment properties	_	_
Net accounting loss on sale of Southgate	_	_
Finance costs	_	_
Other gains (losses) – net	1,000	296
	1,000	296
INCOME BEFORE INCOME TAX	24,317	11,809
PROVISION FOR INCOME TAX		
Current	4,177	_
Deferred	_	_
	4,177	_
NET INCOME	20,140	11,809
OTHER COMPREHENSIVE INCOME	•	•
Not to be reclassified to profit or loss in subsequent years:		
Revaluation increase	_	_
Income tax effect	_	_
	_	_
Unrealized valuation gain on club shares for sale	3,000	(13,500)
Income tax effect	(450)	2,025
	2,550	(11,475)
Remeasurement gain(loss) on retirement liability	(1,643)	(==,::=,
Nemedadiement gam(1033) on rememe habinty	907	(11,475)
TOTAL COMPREHENSIVE INCOME	₽21,047	(11,473)
	F21,U7/	F334
Net income attributable to:	B10 FF1	P12 04C
Equity holders of the Parent Company	₽19,551	₽12,046
Noncontrolling interests	590 P30 140	(237)
	₽20,140	₽11,809
Total comprehensive income attributable to:		
Equity holders of the Parent Company	₽20,458	₽571
Noncontrolling interests	590	(237)
	₽21,047	₽334

# CONSOLIDATED INTERIM STATEMENTS OF CHANGES IN EQUITY (Amounts in Thousands)

	For the Three Month	s Ended March 31
	2021 (Unaudited)	2020 (Unaudited)
CAPITAL STOCK		
Balance at beginning and of period	₽2,702,323	₽2,842,174
ADDITIONAL PAID-IN CAPITAL		
Balance at beginning and end of period	12,909,581	12,769,730
RETAINED EARNINGS		
Balance at beginning of period	56,828,021	53,419,451
Net income	19,551	12,046
Reclassification adjustments on disposal of club shares for sale	82,883	20,503
Balance at end of period	56,930,455	53,452,000
OTHER COMPREHENSIVE INCOME		
Cumulative Unrealized Valuation Gain on Club Shares for Sale		
Balance at beginning of period	23,482,648	25,057,294
Reclassification adjustments on disposal of clubs hares for sale	(70,451)	(21,996)
Unrealized valuation gain (loss)	2,550	(11,475)
Balance at end of period	23,414,747	25,023,823
Revaluation Surplus		
Balance at beginning and end of period	3,428,674	3,577,428
Accumulated Remeasurement Gain on Retirement Liability		
Balance at beginning of period	46,325	40,957
Remeasurement loss	(1,770)	_
Balance at end of period	44,555	40,957
	26,887,976	28,642,208
PARENT COMPANY'S SHARES HELD BY A SUBSIDIARY		
Balance at beginning and end of period	(16,881,220)	(16,881,220)
TREASURY SHARES		
Balance at beginning and end of period	(524,283)	(1,214)
NONCONTROLLING INTERESTS		
Balance at beginning of period	(784)	5,728
Share in net income (loss)	590	(237)
Balance at end of period	(194)	5,491
	₽82,024,638	₽80,829,169
	F02,U24,U30	F00,023,103

# CONSOLIDATED INTERIM STATEMENTS OF CASH FLOWS (Amounts in Thousands)

F	or th	ne Thr	ee Mon	ths End	ded M	arch 3	1
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	For the Three Months	Ended Warch 31
	2021	2020
CASH FLOWS FROM OPERATING ACTIVITIES		
Income before income tax	₽24,317	₽11,809
Adjustments for:		
Depreciation and amortization	64,199	62,133
Interest income	(3,933)	(6,325)
Unrealized foreign exchange losses (gains)	(1,000)	(296)
Operating income before working capital changes	83,583	67,321
Decrease (increase) in:		- ,-
Trade and other receivables	(450,096)	5,217
Land and development costs and parking lots for sale	2,019	1,655
Other current assets	(27,424)	(50,888)
Increase in:	(27,424)	(30,000)
Trade and other payables	80,195	91,732
Customers' deposits	(1,643)	5,343
Retirement liability	(4,689)	(127)
Net cash generated from (used for) operations	(318,055)	120,253
Income taxes paid	(677)	120,233
Interest received	3,933	6,325
Net cash provided by (used in) operating activities	(314,799)	126,578
	(314,733)	120,370
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from:		
Sale of club shares for sale	112,400	29,041
Disposal of property and equipment	23,529	8,987
Decrease (increase) in:		
Advances to related companies	377,773	(154,388)
Other noncurrent assets	1,047	31,892
Net cash provided by (used in) investing activities	514,749	(84,468)
CASH FLOWS FROM FINANCING ACTIVITIES		
Increase (decrease) in:		
Advances from related companies	(111,955)	(37,509)
Other noncurrent liabilities	90,852	79,568
Net cash provided by (used in) financing activities	(21,103)	42,059
EFFECT OF FOREIGN EXCHANGE RATE CHANGES ON CASH AND CASH		
EQUIVALENTS	1,000	296
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	179,848	84,465
	173,040	04,403
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD		
Cash and cash equivalents	769,657	494,184
Restricted cash	10,142	1,175
	779,799	495,359
CASH AND CASH EQUIVALENTS AT END OF PERIOD		
Cash and cash equivalents	949,505	578,641
Restricted cash	10,142	1,183
	₽959,647	<b>₽</b> 579,824

## CERTIFICATION OF INDEPENDENT DIRECTOR

I, MARGARITO B. TEVES, Filipino, of legal age, with address at Great Wall Advertising Building, 136 Yakal Street, Makati City, after having been sworn to in accordance with law, hereby depose and state that:

- I am an Independent Director of Alphaland Corporation (the "Corporation").
- I am also affiliated with the following companies:

Company	Position/Relationship	Period of Service
P.J. Lhuillier Group of Companies	Member, Strategic Committee	February 2015 to present
Petron	Independent Director	May 20, 2014 to present
Atlantic Aurum Investments Philippines Corporation	Independent Director,	July 19, 2013 to present
AB Capital Investment Corp.	Independent Director	June 29, 2012 to present
San Miguel Corporation	Independent Director	June 14, 2012 to present
The Wallace Business Forum	Managing Director	March 1, 2012 to present
The City Club at Alphaland Makati Place, Inc.	Independent Director	2011 to Present
Atok-Big Wedge Co., Inc.	Independent Director	2011 - Present
Alphaland Balesin Island Club, Inc.	Independent Director	2011 – Present
Pampanga Sugar Development Co (PASUDECO)	Director	July 2011 – Present

- 3. I possess all the qualifications and none of the disqualificatios to serve as an Independent Director of the Corporation as provided for in Section 38 of the Securities Regulations Code ("SRC") and its Implementing Rules and Regulations ("IRR").
- 4. I shall faithfully and diligently comply with my duties and responsibilities as an Independent Director under the SRC and its IRR.
- 5. I shall inform the Corporate Secretary /Assistant Corporate Secretary of the Corporation of any changes in the above-mentioned information within five (5) days from its occurrence.

Done this \_\_\_\_\_day of AY 0 7 2021 at Makati City.

MARGARITO B. TEVES

MAY 0 7 2021

SUBSCRIBED AND SWORN to before me this affiant exhibiting to me his TIN No. 105-549-310.

at Makati City,

Doc No. Page No.

Book No. 1

Series on 20 1

GEORGE DAVID D. SITON Appointment No. M-332 Notary Public for Makati City Until December 31, 2022 Executive Bldg. Center Makati Ave. cor. Jupiter St., Makati City Roll of Attorneys No. 68402

MCLE Compliance No. VI-0021936-3-29-2019 IBP No. 002282 / Lifetime Member / 5-8-17 PTR No. 2235859 / 01.05.2021 / Parañaque City

## CERTIFICATION OF INDEPENDENT DIRECTOR

- I, **JOSE RAMON T. VILLARIN, S.J.**, Filipino, of legal age and a resident of the Jesuit Residence, Ateneo de Manila University Campus, Loyola Heights, 1108 Quezon City, after having been duly sworn to in accordance with law do hereby declare that:
- 1. I am an independent director of **ALPHALAND CORPORATION**.
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

Company/Organization	Position/Relationship	Period of Service
Synergeia (an NGO for public education and leadership)	Chair, Board of Trustees	2012-present
National Resilience Council	Vice-Chair, Acad/Scientific Comty	2017-present
Climate Change Commission	Member, Natl Panel Technical Experts	2012-present
Sophia University	Member, Int'l Advisory Board	2017-present
Manila Observatory	Member, Board of Trustees	1997-present

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of <u>ALPHALAND CORPORATION</u>, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- 4. I am related to the following director/officer/substantial shareholder of <u>ALPHALAND</u> <u>corporation</u> and/or its subsidiaries and affiliates other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (<u>where applicable</u>)

Name of Director/Officer/ Substantial Shareholder	Company	Nature of Relationship
Not Applicable		

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding/I disclose that I am the subject of the following criminal/administrative investigation or proceeding (<u>as the case may be</u>):

Tribunal or Agency Involved	Status
Tribunal of Figurey Involved	
	Tribunal or Agency Involved

- (For those in government service/affiliated with a government agency or GOCC) I have the required permission from (head of the agency/department) to be an independent director in ALPHALAND CORPORATION, pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVIII of the Revised Civil Service Rules.
- I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.

Done, this	MAY 0 7 2021, at	MAKATI CITY
		acuseur -
		JOSE RAMON T. VILLARIN, S.J.
		Affiant
SUBSCRIBED	AND SWORN to before	e me this MAY 0 7 2021 appeared before me and exhibited to me the

Doc. No.
Page No.
Book No.
Series of

Appointment No. M-332
Notary Public for Makati City
Until December 31, 2022
Executive Bldg. Center Makati Ave.
cor. Jupiter St., Makati City
Roll of Attorneys No. 68402
MCLE Compliance No. VI-0021936-3-29-2019
IBP No. 002282 / Lifetime Member / 5-8-17
PTR No. 2235859 / 01.05.2021 / Parañaque City

GEORGE DAVID D. SITON

## CERTIFICATION OF INDEPENDENT DIRECTOR

- I, **FLORENTINO M. HERERRA III**, Filipino, of legal age and a resident of 888 Yale Street, Wack Wack Village, Mandaluyong City, after having been duly sworn to in accordance with law do hereby declare that:
- 1. I am an independent director of **ALPHALAND CORPORATION**
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

Company/Organization	Position/Relationship	Period of Service
Herrera Teehankee & Cabrera Law Offices	Founding Partner	June 1986 – Present
Philippine Airlines, Inc.	Director	October 2014 - Present
Lufthansa Technik Philippines,	Director	November 2017 - Present
Inc. MacroAsia Corporation	Corporate Secretary	December 2014 - Present
Allianz PNB Life Insurance Inc.	Corporate Secretary	April 2016 - Present

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of <u>ALPHALAND CORPORATION</u>, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- 4. I am related to the following director/officer/substantial shareholder of <u>ALPHALAND CORPORATION</u> and/or its subsidiaries and affiliates other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (<u>where applicable</u>)

Name of Director/Officer/ Substantial Shareholder	Company	Nature of Relationship
N/A		

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding/I disclose that I am the subject of the following criminal/administrative investigation or proceeding (<u>as the case may be</u>):

Offense Charged/Investigated	Tribunal or Agency Involved	Status
N/A		

- (For those in government service/affiliated with a government agency or GOCC) I have the required permission from (head of the agency/department) to be an independent director in ALPHALAND CORPORATION, pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVIII of the Revised Civil Service Rules.
- 7. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- 8. I shall inform the Corporate Secretary of <u>ALPHALAND</u> <u>CORPORATION</u> of any changes in the abovementioned information within five days from its occurrence.

Done, this	MAY 0 7 2021	, at	MAKATI CITY
			9
		FLOREN	ITINO M. HERERRA III
			Affiant
SUBSCRIBED	AND SWORN to before	re me this _	MAY 0 7 2021

at \_\_\_\_\_\_, affiant personally appeared before me and exhibited to me the following competent evidence of his/her identity: TIN No. 106-098-926.

Doc. No. 19 ;
Page No. 28 ;
Book No. 29 ;
Series of 19 ;

GEORGE DAVID D. SITON
Appointment No. M-332
Notary Public for Makati City
Until December 31, 2022
Executive Bldg. Center Makati Ave.
cor. Jupiter St., Makati City
Roll of Attorneys No. 68402
MCLE Compliance No. VI-0021936-3-29-2019
IBP No. 002282 / Lifetime Member / 5-8-17
PTR No. 2235859 / 01.05.2021 / Parañaque City

## CERTIFICATION OF INDEPENDENT DIRECTOR

- I, GILBERTO C. TEODORO, JR., Filipino, of legal age and a resident of Nr. 18, Anahaw Road, North Forbes Park, Makati City, after having been duly sworn to in accordance with law do hereby declare that:
- 1. I am an independent director of ALPHALAND CORPORATION
- I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

Company/Organization	Position/Relationship	Period of Service
Indophil Resources, Inc.	Chairman of the Board	Feb. 15, 2017 to present
Sagittarius Mines, Inc.	Chairman	Aug. 2015 to present
BDO Unibank, Inc.	Independent Director	Apr. 25, 2014 to present
Philippine Geothermal Production Co., Inc.	Director	2012 to present
Canlubang Sugar Estate	Director	1991 to present
Bolam Holdings, Inc.	Chairman / Owner	2015 to present
Branko Holdings, Inc.	Chairman / Owner	2015 to present
WIPSIAE Holdings, Inc.	Chairman / Owner	2015 to present

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of <u>ALPHALAND CORPORATION</u>, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- I am related to the following director/officer/substantial shareholder of <u>ALPHALAND CORPORATION</u> and/or its subsidiaries and affiliates other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (<u>where applicable</u>)

Name of Director/Officer/ Substantial Shareholder	Company	Nature of Relationship
N/A	N/A	N/A

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding/I disclose that I am the subject of the following criminal/administrative investigation or proceeding (as the case may be):

Offense Charged/Investigated	Tribunal or Agency Involved	Status
N/A	N/A	N/A
		+

- 6. (For those in government service/affiliated with a government agency or GOCC) I have the required permission from (head of the agency/department) to be an independent director in ALPHALAND CORPORATION, pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVIII of the Revised Civil Service Rules.
- 7. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- 8. I shall inform the Corporate Secretary of <u>ALPHALAND</u> <u>CORPORATION</u> of any changes in the abovementioned information within five days from its occurrence.

MAY 0 7	2021	MAKATI CITY
Done, this	, at	
	GIL	BERTO C.TEODORO, JR.  Affiant
SUBSCRIBED AND SWORN to MAKATI CITY exhibited to me the followin No. 123-124-558.	, affiant person	mally appeared before me and vidence of his/her identity: TIN
Doc. No. 134; Page No. 35; Book No. 35; Series of 204;	Appo Notary Until Executive cor. Ju Roll of MCLE Complian	Public for Makati City December 31, 2022 Bldg. Center Makati Ave. upiter St., Makati City Attorneys No. 68402 nce No. VI-0021936-3-29-2019 2 / Lifetime Member / 5-8-17

PTR No. 2235859 / 01.05.2021 / Parañaque City

# CERTIFICATION OF INDEPENDENT DIRECTOR

- I, **GREGORIO T. YU**, Filipino, of legal age and a resident of 10 Francisco Street, Corinthian Gardens, Quezon City, after having been duly sworn to in accordance with law do hereby declare that:
- 1. I am an independent director of **ALPHALAND CORPORATION**
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

Company/Organization	Position/Relationship	Period of Service
Auto Nation Group, Inc.	Chairman	Nov. 10, 2011 to present
CATS Automobile Corp.	Chairman	June 8, 2004 to present
American Motorcycles, Inc.	Chairman	Nov. 28, 2012 to present
Sterling Bank of Asia	Vice-Chairman and Director	April 18, 2017 to present
Glacier Megafridge, Incorporated	Director	January 28, 2021 to present
DITO CME Holdings Corporation	Director	December 1, 2016 to
APO Agua Infrastructure	Director	January 1, 2014 to
Philippine Airlines	Director	Dec. 1, 2011 to present
PAL Holdings Inc.	Director	Oct. 1, 2014 to present
Glyph Studios, Inc.	Director	Dec. 1, 2011 to present
Philippine Bank of Communications	Director	July 1, 2011 to present
Unistar Credit and Finance Corporation	Director	Jan. 1, 2012 to present
CATS Asian Cars, Inc.	Director	June 25, 2004 to present
Philequity Management, Inc.	Director	Aug. 1, 2013 to present
Vantage Equities Inc.	Director	Aug. 1, 2013 to present
E-Business Services Inc.	Director	Aug. 1, 2015 to present
Prople BPO Inc.	Director	Aug. 1, 2006 to present
Nexus Technologies, Inc.	Chairman/Director	May 1, 2012 to present
Jupiter Systems Inc.	Director	Oct. 1, 2001 to present
Wordtext Systems Inc.	Director	Sept. 1, 2001 to present
	Board Member	Jan. 1, 2009 to present
Ballet Philippines Manila Symphony Orchestra	Board Member	Sept. 1, 2009 to present

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of <u>ALPHALAND CORPORATION</u>, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- I am related to the following director/officer/substantial shareholder of <u>ALPHALAND CORPORATION</u> and/or its subsidiaries and affiliates other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (<u>where applicable</u>)

Name of Director/Officer/ Substantial Shareholder	Company	Nature of Relationship

	, I am not the subject of any pending estigation or proceeding/I disclose that I g criminal/administrative investigation or e):
Offense Charged/Investigated	Tribunal or Agency Involved Status
Offerise enarges, and eag	
or GOCC) I have the req agency/department) to be ar	uired permission from (head of the independent director in ALPHALAND Office of the President Memorandum 2, Rule XVIII of the Revised Civil Service
responsibilities as independent Code and its Implementing R Governance and other SEC issues	
of any changes in the above from its occurrence.	ecretary of ALPHALAND CORPORATION ementioned information within five days
Done, thisMAY 0 7 2021	, at
	GREGORIO T. TU
SUBSCRIBED AND SWORN to be	fore me this MAY 0 7 2021
at aff	iant personally appeared before me and mpetent evidence of his/her identity: TIN
No. 107-465-655.	16/1
Series of	GEORGE DAVID D. SITON  Appointment No. M-332  Notery Public/for Makati City  Until December 31, 2022  Executive Bldg. Center Makati Ave.  cor. Jupiter St., Makati City  Roll of Attorneys No. 68402  ICLE Compliance No. VI-0021936-3-29-2019  BP No. 002282 / Lifetime Member / 5-8-17  R No. 2235859 / 01.05.2021 / Parañaque City

## **Board of Directors Meeting Attendance**

## 2020

	Name	Date of Meeting	Remarks
			P-Present; A-Absent
1	Roberto V. Ongpin		Р
2	Anna Bettina Ongpin		Р
3	Eric O. Recto		Р
4	Lorenzo V. Tan		Р
5	Dennis A. Uy		А
6	Mario A. Oreta		Р
7	Dennis O. Valdes	January 30, 2020	Р
8	Francisco Ed. Lim		Р
9	Juan Edgardo M. Angara		Р
10	Jaime T. Bautista		Р
11	Florentino M. Herrera III (Ind. Director)		Р
12	Gilbert C. Teodoro (Ind. Director)		Р
13	Margarito B. Teves (Ind. Director)		Р
14	Jose Ramon T. Villarin, SJ (Ind. Director)		А
15	Gregorio T. Yu (Ind. Director)		Р

#### 2021

	Name	Date of Meeting	Remarks
			P-Present; A-Absent
1	Roberto V. Ongpin		Р
2	Anna Bettina Ongpin		Р
3	Eric O. Recto		Р
4	Lorenzo V. Tan		Р
5	Dennis A. Uy		Р
6	Mario A. Oreta		Р
7	Dennis O. Valdes	March 2, 2021	Р
8	Francisco Ed. Lim		Р
9	Juan Edgardo M. Angara		Р
10	Jaime T. Bautista		Р
11	Florentino M. Herrera III (Ind. Director)		Р
12	Gilbert C. Teodoro (Ind. Director)		Р
13	Margarito B. Teves (Ind. Director)		Р
14	Jose Ramon T. Villarin, SJ (Ind. Director)		Р
15	Gregorio T. Yu (Ind. Director)		Р

## **Executive Committee Meetings Attendance**

## 2020

Name	Date of Meeting	Remarks
		P-Present; A-Absent
		Р
	January 2, 2020	Р
		Р
Roberto V. Ongpin		Р
Anna Bettina Ongpin	March 2, 2020	Р
Michael Angelo Patrick M. Asperin		Р
		Р
	May 28, 2020	Р
		Р
Roberto V. Ongpin	December 14, 2020	Р
Anna Bettina Ongpin		Р
Dennis O. Valdes		Р
		Р
	December 17, 2020	Р
		Р

#### 2021

Name	Date of Meeting	Remarks
		P-Present; A-Absent
		Р
	February 19, 2021	Р
		Р
		Р
Roberto V. Ongpin	March 3, 2021	Р
Anna Bettina Ongpin		Р
Dennis O. Valdes		Р
	April 5, 2021	Р
		Р
	April 7, 2021	Р
		Р
		Р
		Р
	May 5, 2021	Р
		Р

## **Directors Corporate Governance Seminar Attendance**

#### 2020

	Name	Service Provider	Title of Seminar	Date of Seminar
1	Dennis A. Uy	Risks, Opportunities, Assessment and Management (ROAM), Inc.	Webinar on Corporate Governance	November 18, 2020
2	Mario A. Oreta	Center for Training and Development, Inc.	2020 Annual Corporate Governance Seminar: Stay Updated in New Normal	December 9, 2020
3	Francisco Ed. Lim	Institute of Corporate Directors	2020 Corporate Governance Seminar: Business Resiliency and Sustainability in the New Normal	December 2, 2020
4	Florentino M. Herrera III	SGV	Seminar on Corporate Governance	October 20, 2020
5	Gregorio T. Yu	Risks, Opportunities, Assessment and Management (ROAM), Inc.	Webinar on Corporate Governance	September 4, 2020
6	Margarito B. Teves	SGV	Seminar on Corporate Governance	September 9, 2020
7	Jaime T. Baustista *	Risks, Opportunities, Assessment and Management (ROAM), Inc.	Seminar on Corporate Governance	November 13, 2018
8	Eric O. Recto	Aboitiz	2020 Annual Corporate Governance Seminar on: Update on Tourism Industry in the Philippines, ESG Trends (TCFD and Materiality Assessment), Supply Chain Disruption, Modern Monetary Theory, and Cost of Equity	September 9, 2020
10	Gilberto C. Teodoro, Jr. *	BDO Unibank, Inc.	2019 Corporate Governance Seminar of BDO Unibank, Inc.	July 24, 2019
11	Lorenzo V. Tan	Association of Bank Compliance Officer, Inc.	3 <sup>rd</sup> ABCOMP Online General Membership  – BSP Supervisory Assessment Framework to Replace the CAMELS and ROCA Rating Systems for BSP-Supervised Financial Institutions	September 23, 2020

<sup>\*</sup>Scheduled seminar for 2020 was cancelled due to pandemic and quarantine restriction.

## MINUTES OF THE ANNUAL MEETING OF STOCKHOLDERS

## OF ALPHALAND CORPORATION

Held at The City Club at Alphaland Makati Place, Inc. Malugay Street, cor. Ayala Ave., Makati City on 30 July 2020 at 4:00 pm

## ATTENDANCE:

	No. of Shares	Percentage	
In Person:			
Roberto V. Ongpin	1	nil	
Anna Bettina Ongpin	1	nil	
Mario A. Oreta	1	nil	
Dennis O. Valdes	1	nil	
Dennis A. Uy	1	nil	
Lorenzo V. Tan	1	nil	
Eric O. Recto	1	nil	
Juan Edgardo M. Angara	1	Nil	
Jaime T. Bautista	1	nil	
Gilberto C. Teodoro, Jr.	1	nil	
Francisco Ed. Lim	1	nil	
Jose Ramon T. Villarin	1	nil	
Florentino M. Herrera III	1	nil	
Gregorio T. Yu	1	nil	
Margarito B. Teves	1	nil	
By Proxy:			In Favor of
Alphaland Southgate Tower, Inc. (formerly Alphaland Development, Inc.)	1,379,210,978	48.55%	Roberto V. Ongpin
RVO Capital Ventures Corp.	8,426,567,460	29.66%	Roberto V. Ongpin
Boerstar Corporation	1,677,884,300	5.91%	Roberto V. Ongpin
Azurestar Corporation	280,626,360	0.99%	Roberto V. Ongpin
Loustar Corporation	222,570,970	0.70%	Roberto V. Ongpin
Powerventures, Inc.	219,604,500	0.77%	Roberto V. Ongpin
Galaxyhouse, Inc.	190,304,900	0.67%	Roberto V.

			Ongpin
Crystalventures, Inc.	188,796,676	0.66%	Roberto V. Ongpin
Towermill Capital Ventures Corp.	188,454,140	0.66%	Roberto V. Ongpin
Gemsplace Resources, Inc.	187,512,680	0.66%	Roberto V. Ongpin
Summerwind Capital Ventures Corp.	167,169,230	0.59%	Roberto V. Ongpin
Noble Care Management Corporation	145,916,470	0.51%	Mario A. Oreta
Mega Access Capital Ventures, Inc.	100,825,370	0.35%	Roberto V. Ongpin
Globalcentric Corporation	100,473,660	0.35%	Roberto V. Ongpin
Earthlight, Inc.	100,247,230	0.35%	Roberto V. Ongpin
Regentstar Holdings Corporation	100,138,190	0.35%	Roberto V. Ongpin

## I. CALL TO ORDER

The Chairman of the Board, Mr. Roberto V. Ongpin, called the meeting to order and presided over the same. The Corporate Secretary, Atty. Jason J. Alba, recorded the proceedings.

Also in attendance were the following members of the Board of Directors of the Corporation:

Roberto V. Ongpin	Chairman of the Board/Director
Anna Bettina Ongpin	Vice-Chairman / Director
Dennis O. Valdes	President / Director
Lorenzo V. Tan	Director
Eric O. Recto	Director and Vice Chairman
Mario A. Oreta	Director
Francisco Ed. Lim	Director
Dennis A. Uy	Director
Juan Edgardo M. Angara	Director
Jaime T. Baustista	Director
Margarito B. Teves	Independent Director

Gilberto C. Teodoro, Jr.	Independent Director
Florentino M. Herrera II	Independent Director
Jose Ramon T. Villarin	Independent Director
Gregorio T. Yu	Independent Director

## II. PROOF OF NOTICE AND CERTIFICATION OF QUORUM

The Corporate Secretary reported that notice of the meeting had been sent to all the stockholders as provided in the By-Laws of the Corporation and that there were present, in person and by proxy, stockholders owning at least 92% of the outstanding capital stock. The list of attendees and proxies is available at the offices of the Corporate Secretary of the Corporation. Atty. Alba certified that there was a quorum for the transaction of business.

## III. APPROVAL OF THE MINUTES OF THE PREVIOUS MEETING

The next item on the agenda was the approval of the minutes of the previous annual meeting of the stockholders held on 7 May 2019, copies of which had been earlier distributed to the stockholders.

Upon motion duly made and seconded, the reading of the minutes of the previous meeting of stockholders was dispensed with and the same were unanimously approved.

### IV. MANAGEMENT REPORT

The Chairman made a report on the status of the various projects being developed by the Corporation as a real estate developer.

Upon motion duly made and seconded, the stockholders unanimously approved the report of the President and made it part of the corporate records.

#### V. ELECTION OF DIRECTORS

The Corporate Secretary advised the body of the nominations he received for the Board of Directors. The Corporate Secretary then announced the nominations to the Board of Directors, as follows:

### For Regular Directors:

- Roberto V. Ongpin
- 2. Anna Bettina Ongpin
- 3. Mario A. Oreta
- 4. Dennis O. Valdes
- 5. Lorenzo V. Tan
- 6. Eric O. Recto
- 7. Francisco Ed. Lim
- 8. Dennis A. Uy
- 9. Juan Edgardo M. Angara

10. Jaime T. Bautista

## For Independent Directors:

- 1. Margarito B. Teves
- 2. Jose Ramon T. Villarin
- 3. Florentino M. Herrera III
- 4. Gilberto C. Teodoro, Jr.
- 5. Gregorio T. Yu

There being no other nominees, on motion duly made and seconded, the shareholders approved the election of the foregoing nominees. The Corporate Secretary was then directed by the Chairman to cast the votes of all those present and represented at the meeting equally among the above-named individuals who were thereby unanimously elected as members of the Board of Directors for a term of one (1) year or until their successors have been elected and qualified.

## III. APPOINTMENT OF EXTERNAL AUDITORS

Upon motion duly made and seconded, the stockholders approved the reappointment of Reyes Tacandong & Co. as the external auditor of the Corporation for the fiscal year ending 31 December 2020.

#### IV. OTHER MATTERS

The Chairman then opened the floor for any questions or comments from the stockholders. None of the stockholders present or represented asked any questions.

#### V. ADJOURNMENT

There being no other matters to be discussed, upon motion duly made and seconded, the meeting was adjourned.

ATTESTED CORRECT BY:

ROBERTO V. ONGPIN Chairman of the Board



ANNUAL STOCKHOLDERS' MEETING THURSDAY, JULY 30, 2020

# **Procedures**

- 1. Stockholders who notified the Company of their intention to participate in today's meeting via remote communication may send their comments or questions via electronic mail to ASM2020@alphaland.com.ph. Comments and questions received by 3:30 o'clock in the afternoon will be read by the Corporate Secretary during the discussion on Other Matters, which is item 8 of the Agenda.
- 2. Stockholders who are participating in the meeting via remote communication have been provided with the link of the electronic voting system where they could cast their votes on resolutions that are subject for approval, as well as in the election of directors. Voting will be closed after the end of the meeting. Results of the preliminary tabulation of votes will be announced during the meeting and the final tabulation will be reflected in the Minutes of Meeting.

# Approval of Minutes of Previous ASM

"RESOLVED, that the Stockholders of the Corporation hereby approve the Minutes of the Annual Stockholders' Meeting held on May 7, 2019."

# Partial Tabulation Results

	Yes	No	Abstain
Approval of the Minutes of the Stockholders' Meeting held on May 7, 2019	100%	0%	0%

# Approval of Corporate Acts

"RESOLVED, that all acts, resolutions, and deeds of the Company's Board of Directors and its Committees, as well as that of Management, from the Annual Stockholders' Meeting held on May 7, 2019 up to the date of this meeting be as they hereby are, confirmed, ratified and approved."

# Partial Tabulation Results

	Yes	No	Abstain
Approval of Corporate Acts	100%	0%	0%

# **Election of Directors**

"RESOLVED to elect the following as Directors of the Company to serve as such beginning today until their successors are elected and qualified:

	Yes	No	Abstain
Roberto V. Ongpin	100%	0%	0%
Eric O. Recto	100%	0%	0%
Anna Bettina Ongpin	100%	0%	0%
Dennis O. Valdes	100%	0%	0%
Mario A. Oreta	100%	0%	0%
Lorenzo V. Tan	100%	0%	0%
Juan Edgardo A. Angara	100%	0%	0%
Francisco Ed. Lim	100%	0%	0%
Dennis A. Uy	100%	0%	0%
Jaime G. Bautista	100%	0%	0%
Florentino M. Herrera III	100%	0%	0%
Gilberto C. Teodoro, Jr.	100%	0%	0%
Margarito B. Teves	100%	0%	0%
Jose T. Villarin, SJ	100%	0%	0%
Gregorio T. Yu	100%	0%	0%

# Appointment of External Auditor

"RESOLVED, that the accounting firm of Reyes Tacandong & Co., be, as they hereby are, re-appointed as external auditors of the Company for the fiscal year 2020."

# Partial Tabulation Results

	Yes	No	Abstain
Appointment of Reyes Tacandong & Co. as External Auditors	100%	0%	0%

# Approval of Audited Financial Statements

"RESOLVED, that the Company's Audited Financial Statements for the year ended December 31, 2019 be, as the same are hereby, approved."

# Partial Tabulation Results

	Yes	No	Abstain
Approval of the Audited Financial Statements as of the year ending December 31, 2019	100%	0%	0%

# alphaland



April 7, 2021

# "STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR SEPARATE FINANCIAL STATEMENTS"

The management of **Alphaland Corporation** (the Company) is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the years ended December 31, 2020, 2019 and 2018 in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible in overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders.

Reyes Tacandong & Co., the independent auditor appointed by the stockholders, has audited the financial statements of the Company in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

ROBERTO . ONGPIN

Chairman and Chief Executive Officer

PAUL DENNIS O. VALDES

President

Senior Vice President for Finance

APR 2 6 2021

		THE TYPE	
SUBSCRIBED AND SW exhibiting to me their res			_ at Makati City, affiants y known to me, follows:
NAME	PASSPORT ID NO.	DATE OF ISSUE	PLACE OF ISSUE
Roberto V. Ongpin Paul Dennis O. Valdes Cristina B. Zapanta	P0300707A P9052625A P3451062A	September 17, 2016 October 6, 2018 June 22, 2017	DFA Manila DFA MANILA DFA NCR East
Doc. No. 293 Page No. 60 Book No. 60 Series of 2021	POTAVÍKI. IBP NO. 1 PTE NO. ROLL NO	PART OF MANILA  1. CHEMBER 31, 2021  COMMISSION 2020-097 ML  41253 - 01/06/2021, PASIG  9825148 - 01/05/2021 MLA  0. 29679, THE 172-528-620  COMPL. NO. VII-0000165  MOME MANULA, 5-2, UNIT 1	



BOA/PRC Accreditation No. 4782 October 4, 2018, valid until August 15, 2021 SEC Accreditation No. 0207-FR-3 (Group A) August 29, 2019, valid until August 28, 2022

BDO Towers Valero (formerly Citibank Tower) 8741 Paseo de Roxas Makati City 1226 Philippine

Phone : +632 8 982 9100 +632 8 982 9111 Wehsita

www.reyestacandong.com

#### REPORT OF INDEPENDENT AUDITORS TO ACCOMPANY SEPARATE FINANCIAL STATEMENTS FOR FILING WITH THE **BUREAU OF INTERNAL REVENUE**

The Stockholders and the Board of Directors Alphaland Corporation Alphaland Makati Place 7232 Ayala Ave. ext. cor. Malugay Street Makati City

We have audited the accompanying separate financial statements of Alphaland Corporation (the Company) as at December 31, 2020 and 2019 and for the three years ended December 31, 2020, 2019 and 2018, on which we have rendered our report dated April 7, 2021.

In compliance with Revenue Regulations V-20, we are stating that no partner of our Firm is related by consanguinity or affinity to the president, manager or principal stockholders of the Company.

REYES TACANDONG & CO.

BELINDA B. FERNANDO

Partner

CPA Certificate No. 81207

Tax Identification No. 102-086-538-000

BOA Accreditation No. 4782; Valid until August 15, 2021

SEC Accreditation No. 81207-SEC Group A

Issued January 30, 2020

Valid for Financial Periods 2019 to 2023

BIR Accreditation No. 08-005144-004-2019

Valid until October 16, 2022

PTR No. 8534275

Issued January 5, 2021, Makati City

BUREAU OF INTERNAL REVENUE LARGE TAXPAYERS SERVICE LARGE TAXPAYERS ASSISTANCE DIVISION

Date MAY 10 ZuZ1 TSIS

RECEIVED

April 7, 2021 Makati City, Metro Manila



BOA/PRC Accreditation No. 4782 October 4, 2018, valid until August 15, 2021 SEC Accreditation No. 0207-FR-3 (Group A) August 29, 2019, valid until August 28, 2022

BDO Towers Valero (formerly Citibani: Tower) 8741 Pageo de Roxa Makati City 1226 Philippin

Phone +632 8 982 9111 . W/w.reyestacandong.com

## INDEPENDENT AUDITORS' REPORT

The Stockholders and the Board of Directors **Alphaland Corporation** Alphaland Makati Place 7232 Ayala Ave. ext. cor. Malugay Street Makati City

BUREAU OF INTERNAL REVENUE LARGE TAXPAYERS SERVICE LARGE TAXPAYERS ASSISTANCE DIVISION

Date MAY 10 ZuZ1 TSIS

**Report on the Separate Financial Statements** 

Opinion

RECEIVED RHEA ARAGON

We have audited the accompanying separate financial statements of Alphaland Corporation (the Company), which comprise the separate statements of financial position as at December 31, 2020 and 2019, and the separate statements of comprehensive income, separate statements of changes in equity and separate statements of cash flows for the three years ended December 31, 2020, 2019 and 2018, and notes to separate financial statements, including a summary of significant accounting policies.

In our opinion, the separate financial statements present fairly, in all material respects, the separate financial position of the Company as at December 31, 2020 and 2019, and its separate financial performance and its separate cash flows for the three years ended December 31, 2020, 2019 and 2018 in accordance with Philippine Financial Reporting Standards (PFRS).

#### Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Separate Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to the audit of the separate financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Separate Financial Statements

Management is responsible for the preparation and fair presentation of these separate financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of separate financial statements that are free from material misstatement, whether due to fraud or error.





BUREAU OF INTERNAL REVENUE LARGE TAXPAYERS SERVICE

Date MAY 10 2021 TSIS

- 2 -

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In preparing the separate financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditors' Responsibilities for the Audit of the Separate Financial Statements

Our objectives are to obtain reasonable assurance about whether the separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, these could reasonably be expected to influence the economic decisions of users taken on the basis of these separate financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain evidence that is sufficient and appropriate to provide a basis our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the separate financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of the auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the separate financial statements, including the disclosures, and whether the separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

- 3 -

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audits.

Report on the Supplementary Information Required under Revenue Regulations No. 15-2010 of the **Bureau of Internal Revenue** 

Our audits were conducted for the purpose of forming an opinion on the basic separate financial statements taken as a whole. The supplementary information on taxes and licenses in Note 19 to the separate financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic separate financial statements. Such supplementary information is the responsibility of the management of the Company. The supplementary information has been subjected to the auditing procedures applied in the audit of the basic separate financial statements, and, in our opinion, is fairly stated in all material respects in relation to the basic separate financial statements taken as a whole.

REYES TACANDONG & CO.

BELINDA B. FERNANDO

Partner CPA Certificate No. 81207 Tax Identification No. 102-086-538-000 BOA Accreditation No. 4782; Valid until August 15, 2021 SEC Accreditation No. 81207-SEC Group A Issued January 30, 2020 Valid for Financial Periods 2019 to 2023 BIR Accreditation No. 08-005144-004-2019

Valid until October 16, 2022 PTR No. 8534275

BUREAU OF INTERNAL REVENUE LARGE TAXPAYERS SERVICE LARGE TAXPAYERS ASSISTANCE DIVISION

Date MAY 10 ZUZ1 TSIS

April 7, 2021 Makati City, Metro Manila

## SEPARATE STATEMENTS OF FINANCIAL POSITION

				December 31
		Note	2020	201
ASSETS				
Current Assets				
Cash and cash equivalents		4	902 721 617	D252 060 60
Nontrade receivables		5	₱93,731,617 515,306	₽253,868,63
Advances to related companies		12	97,000,733	
Other current assets		6	24,142,655	84,939,49
Total Current Assets			215,390,311	23,211,71 362,498,47
Noncurrent Assets				
Investments in and advances to subsid	diaries	7	22 000 200 500	22
Aircraft	ularies	8	23,089,388,529	23,798,159,81
Total Noncurrent Assets		0	68,624,143 23,158,012,672	72,913,152
			23,138,012,672	23,871,072,969
			P23,373,402,983	₽24,233,571,439
	BURFALL OF INTERN	AL REVENUE		
LIABILITIES AND EQUITY	BUREAU OF INTERN LARGE TAXPAYER LARGE TAXPAYERS ASSI	ZUZ1 TSI	N	
LIABILITIES AND EQUITY  Current Liabilities  Payables and other current liabilities	LARGE TAXPAYERS ASSI	STANCE DIVISION TO SERVICE STANCE DIVISION TO SERVICE DIVISION TO	P41,331,184	₽42,046,380
Current Liabilities Payables and other current liabilities Advances from related companies	Date MAY 10	STANCE DIVISION TO SERVICE STANCE DIVISION TO SERVICE DIVISION TO	5	₽42,046,380
LIABILITIES AND EQUITY  Current Liabilities  Payables and other current liabilities	Date MAY 10	SERVICE STANCE DIVISION TSI:	P41,331,184	₽42,046,380 1,527,191,219
Current Liabilities Payables and other current liabilities Advances from related companies Total Current Liabilities  Noncurrent Liability	Date MAY 10	SERVICE STANCE DIVISION TSI:	P41,331,184 1,204,811,065	
Current Liabilities Payables and other current liabilities Advances from related companies Total Current Liabilities  Noncurrent Liability	Date MAY 10	SERVICE STANCE DIVISION TSI:	P41,331,184 1,204,811,065	₽42,046,380 1,527,191,219 1,569,237,599
Current Liabilities Payables and other current liabilities Advances from related companies Total Current Liabilities  Noncurrent Liability	Date MAY 10	ZUZI TSI:  VED  AGON9  12	P41,331,184 1,204,811,065	₽42,046,380 1,527,191,219 1,569,237,599
Current Liabilities Payables and other current liabilities Advances from related companies Total Current Liabilities  Noncurrent Liability Deferred tax liabilities  Total Liabilities	Date MAY 10	ZUZI TSI:  VED  AGON9  12	P41,331,184 1,204,811,065 1,246,142,249	₽42,046,380 1,527,191,219 1,569,237,599
Current Liabilities Payables and other current liabilities Advances from related companies Total Current Liabilities  Noncurrent Liability Deferred tax liability Total Liabilities  Equity	Date MAY 10	ZUZI TSI:  AGONO  12	P41,331,184 1,204,811,065 1,246,142,249	₽42,046,380 1,527,191,219 1,569,237,599 107,598 1,569,345,197
Current Liabilities Payables and other current liabilities Advances from related companies Total Current Liabilities  Noncurrent Liability Deferred tax liability Total Liabilities  Equity Capital stock	Date MAY 10	ZUZI TSI:  VED  AGON9  12	P41,331,184 1,204,811,065 1,246,142,249 1,246,142,249 2,702,323,272	\$42,046,380 1,527,191,219 1,569,237,599 107,598 1,569,345,197 2,842,173,842
Current Liabilities Payables and other current liabilities Advances from related companies Total Current Liabilities  Noncurrent Liability Deferred tax liability Total Liabilities  Equity Capital stock Additional paid-in capital	Date MAY 10	ZUZI TSI:  VED  AGON9  12	P41,331,184 1,204,811,065 1,246,142,249 1,246,142,249 2,702,323,272 15,609,146,971	\$42,046,380 1,527,191,219 1,569,237,599 107,598 1,569,345,197 2,842,173,842 15,469,296,401
Current Liabilities Payables and other current liabilities Advances from related companies Total Current Liabilities  Noncurrent Liability Deferred tax liability Total Liabilities  Equity Capital stock Additional paid-in capital	Date MAY 10	ZUZI TSI:  AGONO  12	P41,331,184 1,204,811,065 1,246,142,249 1,246,142,249 2,702,323,272 15,609,146,971 4,340,073,393	₽42,046,380 1,527,191,219 1,569,237,599 107,598 1,569,345,197 2,842,173,842 15,469,296,401 4,353,969,525
Current Liabilities Payables and other current liabilities Advances from related companies Total Current Liabilities  Noncurrent Liability Deferred tax liability Total Liabilities  Equity Capital stock Additional paid-in capital Retained earnings	Date MAY 10	TSI:  AGONO  12  13	P41,331,184 1,204,811,065 1,246,142,249 1,246,142,249 2,702,323,272 15,609,146,971 4,340,073,393 22,651,543,636	\$42,046,380 1,527,191,219 1,569,237,599 107,598 1,569,345,197 2,842,173,842 15,469,296,401 4,353,969,525 22,665,439,768
Current Liabilities Payables and other current liabilities Advances from related companies Total Current Liabilities  Noncurrent Liability Deferred tax liability Total Liabilities  Equity Capital stock Additional paid-in capital Retained earnings  Less cost of shares in treasury	Date MAY 10	ZUZI TSI:  VED  AGON9  12	P41,331,184 1,204,811,065 1,246,142,249 1,246,142,249 2,702,323,272 15,609,146,971 4,340,073,393 22,651,543,636 (524,282,902)	₽42,046,380 1,527,191,219 1,569,237,599 1,569,345,197 2,842,173,842 15,469,296,401 4,353,969,525 22,665,439,768 (1,213,526
Current Liabilities Payables and other current liabilities Advances from related companies Total Current Liabilities  Noncurrent Liability Deferred tax liability Total Liabilities  Equity Capital stock Additional paid-in capital Retained earnings	Date MAY 10	TSI:  AGONO  12  13	P41,331,184 1,204,811,065 1,246,142,249 1,246,142,249 2,702,323,272 15,609,146,971 4,340,073,393 22,651,543,636	₽42,046,380 1,527,191,219 1,569,237,599 107,598 1,569,345,197 2,842,173,842 15,469,296,401 4,353,969,525

## SEPARATE STATEMENTS OF COMPREHENSIVE INCOME

		Years Ended De	cember 31
Note	2020	2019	2018
REVENUES			
Interest income 4	₽2,110,484	₽2,833,567	P1 011 444
Dividend income 7		4,776,785,714	₽1,011,440
Other income		398,885	94.003
	2,110,484	4,780,018,166	84,993 1,096,433
EXPENSES			
Foreign exchange losses	7 040 244		
Depreciation 8	7,948,244		
Service and professional fees	4,289,009	4,289,009	4,289,010
Office supplies and printing	3,035,158	6,498,362	5,149,453
Outside services	375,313	397,033	62,824
Bank charges	233,962	1,111,309	597,600
Provision for probable losses arge Taxpayers service	75,905	8,659	28,743
Taxes and licenses LARGE TAXPAYERS ASSISTANCE DIVISION	70,729	11,243,341	<u> </u>
Poprocentation	42,957	4,563,671	1,833,425
Others Date MAY 10 2021 TSIS		109,561	47,721
	16,402	453,271	228,817
RECEIVED	16,114,214	28,674,216	12,237,593
INCOME (LOSS) BEFORE INCOME TAX			
THEOMIE (2033) BEFORE INCOME TAX	(14,003,730)	4,751,343,950	(11,141,160
PROVISION FOR (BENEFIT FROM) INCOME			
TAX 13			
Current	_	805	1 700
Deferred	(107,598)	107,598	1,700
	(107,598)	108,403	1,700
	()/	100,403	1,700
NET INCOME (LOSS)	(13,896,132)	4,751,235,547	(11,142,860
OTHER COMPREHENSIVE INCOME			
TOTAL COMPREHENSIVE INCOME (LOSS)	(P13,896,132)	₽4,751,235,547	(₽11,142,860)
Fotal Comprehensive Income (Loss) Per Share*			
Based on weighted average number of			
shares outstanding after the effect of			
50 A 10 A	(DC 004)		(₽0.000
stock split 14	(P0.001)	₽0.167	

See accompanying Notes to Separate Financial Statements.

<sup>\*</sup>Total comprehensive income (loss) per share is computed based on weighted average number of shares outstanding after the effect of stock split which was approved by the Securities and Exchange Commission on December 10, 2018. This is intended as additional information for management reporting purposes only.

## SEPARATE STATEMENTS OF CHANGES IN EQUITY

			Years Ended December 31		
	Note	2020	2019	2018	
CAPITAL STOCK - P0.1 par value	11				
Balance at beginning of year Reclassification to additional paid-in		₽2,842,173,842	₽2,842,173,841	₽2,655,707,417	
capital		(139,850,570)	<u>.</u>	_	
Additions		-	1	186,466,424	
Balance at end of year		2,702,323,272	2,842,173,842	2,842,173,841	
ADDITIONAL PAID-IN CAPITAL					
Balance at beginning of year		15,469,296,401	15,469,296,354	13,439,645,478	
Reclassification from capital stock	11	139,850,570		13,433,043,476	
Additions	11	_	47	2,029,650,876	
Balance at end of year		15,609,146,971	15,469,296,401	15,469,296,354	
RETAINED EARNINGS (DEFICIT)					
Balance at beginning of year		4,353,969,525	(397,266,022)	(386,123,162)	
Net income (loss)		(13,896,132)	4,751,235,547	(11,142,860)	
Balance at end of year		4,340,073,393	4,353,969,525	(397,266,022)	
TREASURY SHARES - at cost				())	
Balance at beginning of year		/4 343 FGG)	** ***		
Additions	11	(1,213,526)	(1,213,526)	(1,213,526)	
	11	(523,069,376)		(1 <del></del> )	
		(524,282,902)	(1,213,526)	(1,213,526)	
		₽22,127,260,734	₽22,664,226,242	₽17,912,990,647	

See accompanying Notes to Separate Financial Statements.

BUREAU OF INTERNAL REVENUE LARGE TAXPAYERS SERVICE LARGE TAXPAYERS ASSISTANCE DIVISION

Date MAY 10 ZuZ1 TSIS

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## SEPARATE STATEMENTS OF CASH FLOWS

	Note	2024	Years Ended Dec	
	Note	2020	2019	201
CASH FLOWS FROM OPERATING				
ACTIVITIES				
Income (loss) before income tax		(P14,003,730)	D4 754 242 050	wasana anasanan
Adjustments for:		(F14,003,730)	₽4,751,343,950	(P11,141,16
Unrealized foreign exchange loss (gain)		7,948,244	(250 550)	V # 70000000
Depreciation	8	4,289,009	(358,659)	(1,95
Interest income	4	(2,110,484)	4,289,009	4,289,010
Dividend income	7	(2,110,404)	(2,833,567)	(1,011,440
Operating loss before changes in working			(4,776,785,714)	
capital		(2 976 061)	(24.244.004)	
Decrease (increase) in:		(3,876,961)	(24,344,981)	(7,865,547
Nontrade receivables		126 677)	000 000	27.3
Other current assets		(36,677) (930,937)	868,395	(1,272,314
Increase (decrease) in payables and other		(330,337)	(200,027)	(482,909
current liabilities		(715,196)	20,000,042	17.2
Net cash generated from (used for)		(713,190)	30,089,812	(18,187,947
operations		/E EEO 774)	6 412 400	****
Interest received		(5,559,771)	6,413,199	(27,808,717
Net cash provided by (used in) operating		2,110,484	2,833,567	1,011,440
activities	O.C.A	U OF INTERNAL REVENL	JE	
33,710,00	LAR	U OF INTERNAL REVENL GE TAXPATERS SERVICE XPAYERS ASSISTANCE DIV	ISION 9,246,766	(26,797,277
CASH FLOWS FROM INVESTING	LARGETA	XPATERIST		
ACTIVITIES		MAY 1 0 2021	TSIS	
Additional (collection) of:	Date			
Investments in and advances to	E D	ECEIVE		
subsidiaries	HE	RHEA ARAGON (189,020,910)		72
Advances to related companies			(512,207,630)	(1,260,869,170
Dividends received		(12,061,238)	(63,998,684)	10,392,018
Net cash provided by (used in) investing			4,776,785,714	_
activities				
activities		(201,082,148)	4,200,579,400	(1,250,477,152
CASH FLOWS FROM FINANCING				
ACTIVITIES				
Payments of long-term debt				
Proceeds from:		_	(4,776,785,714)	(1,090,942,609
Advances from related parties		200		
Issuance of new shares		52,342,664	438,780,826	117,160,988
		-	48	2,216,117,300
Availments of long-term debt		-	_	400,000,000
Net cash provided by (used in) financing activities		Lagrage topy years in the control and		
activities		52,342,664	(4,338,004,840)	1,642,335,679

			Years Ended December 31	
	Note	2020	2019	2018
EFFECT OF FOREIGN EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS		(P7,948,244)	₽358,659	₽1,957
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		(160,137,015)	(127,820,015)	365,063,207
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR				
Cash and cash equivalents	4	253,868,632	2,853,751	16,625,440
Restricted cash	10	_	378,834,896	
		253,868,632	381,688,647	16,625,440
CASH AND CASH EQUIVALENTS AT END OF YEAR				
Cash and cash equivalents	4	93,731,617	253,868,632	2 052 751
Restricted cash	10	,,,		2,853,751 378,834,896
		₽93,731,617	₽253,868,632	₽381,688,647

See accompanying Notes to Separate Financial Statements.

BUREAU OF INTERNAL REVENUE LARGE TAXPAYERS SERVICE LARGE TAXPAYERS ASSISTANCE DIVISION

Date MAY 10 2021 TSIS

RECEIVED RHEA ARAGON

## **ALPHALAND CORPORATION**

## NOTES TO SEPARATE FINANCIAL STATEMENTS

## 1. Corporate Information

Alphaland Corporation (ALPHA or the Company) is a holding company incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on November 19, 1990 primarily to acquire by purchase, negotiation or otherwise and to hold for investment or mortgage, pledge or otherwise deal with or dispose of stocks, bonds or any other obligations or securities of any entity or entities. ALPHA and its subsidiaries are collectively referred herein as the "Group."

The registered office address of ALPHA is Alphaland Makati Place, 7232 Ayala Ave. ext. cor. Malugay Street, Makati City.

The separate financial statements as at December 31, 2020 and 2019 and for the three years ended December 31, 2020, 2019 and 2018 were approved and authorized TAXPAYERS DETAILED EXECUTIVE Committee of the Board of Directors (BOD) on April 7, 2021.

LARGE TAXPAYERS ASSISTANCE DIVISION

Date MAY 10 ZUZ1 TSIS

## 2. Summary of Significant Accounting Policies

## RECEIVED RHEA ARAGON

## **Basis of Preparation**

The separate financial statements of the Company have been prepared in accordance with Philippine Financial Reporting Standards (PFRS) issued and approved by the Philippine Financial Reporting Standards Council and adopted by the SEC, including SEC pronouncements. This financial reporting framework includes PFRS, Philippine Accounting Standards (PAS), and Philippine Interpretations from International Financial Reporting Interpretations Committee.

The Company also prepares and issues consolidated financial statements for the same period in accordance with PFRS. In the consolidated financial statements, the subsidiary undertakings have been fully consolidated. Users of these separate financial statements should read them together with the consolidated financial statements in order to obtain full information on the consolidated financial position, consolidated financial performance and consolidated cash flows of the Group. The consolidated financial statements may be obtained at the Company's registered office address and at the SEC.

Certain prior period financial statement account balances have been reclassified to conform to current period presentation. These reclassifications have no effect on the reported results of operations.

#### **Measurement Bases**

The separate financial statements are presented in Philippine Peso (Peso), which is the Company's functional currency. All amounts represent absolute values unless otherwise stated.

The separate financial statements of the Company have been prepared on a historical cost basis, except for aircraft which is measured at revalued amount. Historical cost is generally based on the fair value of the consideration given in exchange of assets and fair value of the consideration received in exchange for incurring a liability.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The Company uses market observable data as far as possible when measuring the fair value of an asset or a liability. Fair values are categorized into different levels in a fair value hierarchy based on inputs used in the valuation techniques as follows:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

If the inputs used to measure the fair value of an asset or a liability might be categorized in different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Company recognizes transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

Further information about the assumptions made in measuring fair values is included in Notes 8 and 16.

## **Adoption of Amendments to PFRS**

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of the following amendments to PFRS effective January 1, 2020:

- Amendments to References to the Conceptual Framework in PFRS The amendments include new concepts affecting measurement, presentation and disclosure and derecognition; improved definitions and guidance-in particular the definition of an asset and a liability; and clarifications in important areas, such as the roles of stewardship, prudence, measurement uncertainty and substance over form in financial reporting.
- Amendments to PAS 1, Presentation of Financial Statements, and PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors Definition of Material The amendments clarify the definition of "material" and how it should be applied by companies in making materiality judgments. The amendments ensure that the new definition is consistent across all PFRS standards. Based on the new definition, an information is "material" if omitting, misstating or obscuring it could reasonably be expected to influence the decisions that the primary users of general purpose financial statements make on the basis of those financial statements.

The adoption of the foregoing amendments to PFRS did not have any material effect on the separate financial statements. Additional disclosures were included in the notes to separate financial statements, as applicable.

## Amendments to PFRS in Issue But Not Yet Effective

Relevant amendments to PFRS, which are not yet effective as at December 31, 2020 and have not been applied in preparing the financial statements, are summarized below.

Effective for annual periods beginning on or after January 1, 2022:

- Amendments to PAS 16, Property, Plant and Equipment Proceeds Before Intended Use The amendments prohibit deducting from the cost of property, plant and equipment any proceeds from selling items produced while bringing that asset to the location and condition necessary for its intended use. Instead, the proceeds and related costs from such items shall be recognized in profit or loss. The amendments must be applied retrospectively to items of property, plant and equipment made available for use on or after the beginning of the earliest period presented when an entity first applies the amendment.
- Amendments to PAS 37, Provision, Contingent Liabilities and Contingent Assets Onerous Contracts Cost of Fulfilling a Contract The amendments clarify that for the purpose of assessing whether a contract is onerous, the cost of fulfilling a contract comprises both the incremental costs of fulfilling that contract and an allocation of costs directly related to contract activities. The amendments apply to contracts existing at the date when the amendments are fist applied. At the date of initial application, the cumulative effect of applying the amendments is recognized as an opening balance adjustment to retained earnings or other components of equity. Accordingly, the comparatives are not restated. Earlier application is permitted.
- Annual Improvements to PFRS 2018 to 2020 Cycle:
  - Amendments to PFRS 9, Financial Instruments Fees in the '10 per cent' Test for Derecognition of Financial Liabilities The amendment clarifies which fees an entity includes when it applies the '10 per cent' test in assessing whether to derecognize a financial liability (i.e. whether the terms of a new or modified financial liability is substantially different from the terms of the original financial liability). These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or the lender on the other's behalf. The amendments apply to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendments. Earlier application is permitted.

Effective for annual periods beginning on or after January 1, 2023 -

• Amendments to PAS 1 - Classification of Liabilities as Current or Non-current — The amendments clarify the requirements for an entity to have the right to defer settlement of the liability for at least 12 months after the reporting period. The amendments also specify and clarify the following: (i) an entity's right to defer settlement must exist at the end of the reporting period, (ii) the classification is unaffected by management's intentions or expectations about whether the entity will exercise its right to defer settlement, (iii) how lending conditions affect classification, and (iv) requirements for classifying liabilities where an entity will or may settle by issuing its own equity instruments. The amendments must be applied retrospectively. Earlier application is permitted.

## Deferred effectivity -

• Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28 - Sale or Contribution of Assets Between an Investor and its Associate or Joint Venture — The amendments address a conflicting provision under the two standards. It clarifies that a gain or loss shall be recognized fully when the transaction involves a business, and partially if it involves assets that do not constitute a business. The effective date of the amendments, initially set for annual periods beginning on or after January 1, 2016, was deferred indefinitely in December 2015 but earlier application is still permitted.

Under prevailing circumstances, the adoption of the foregoing amendments to PFRS is not expected to have any material effect on the separate financial statements of the Company. Additional disclosures will be included in the notes to separate financial statements, as applicable.

## Financial Assets and Liabilities

Date of Recognition. The Company recognizes a financial asset or a financial liability in the separate statements of financial position when it becomes a party to the contractual provisions of a financial instrument. In the case of a regular way purchase or sale of financial assets, recognition and derecognition, as applicable is done using settlement date accounting.

Initial Recognition and Measurement. Financial instruments are recognized initially at fair value, which is the fair value of the consideration given (in case of an asset) or received (in case of a liability). The initial measurement of financial instruments, except for those designated at fair value through profit and loss (FVPL), includes transaction cost.

"Day 1" Difference. Where the transaction in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Company recognizes the difference between the transaction price and fair value (a "Day 1" difference) in profit or loss. In cases where there is no observable data on inception, the Company deems the transaction price as the best estimate of fair value and recognizes "Day 1" difference in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Company determines the appropriate method of recognizing the "Day 1" difference.

Classification. The Company classifies its financial assets at initial recognition under the following categories: (a) financial assets at FVPL, (b) financial assets at amortized cost and (c) financial assets at fair value through other comprehensive income (FVOCI). The classification of a financial asset largely depends on the Company's business model and the instrument's contractual cash flow characteristics.

The Company reclassifies its financial assets when, and only when, it changes its business model for managing those financial assets. The reclassification is applied prospectively from the first day of the first reporting period following the change in the business model (reclassification date).

Financial liabilities, on the other hand, are classified as either financial liabilities at FVPL or financial liabilities at amortized cost.

As at December 31, 2020 and 2019, the Company does not have financial assets and liabilities at FVPL and financial assets at FVOCI.

Financial Assets at Amortized Cost. Financial assets shall be measured at amortized cost if both of the following conditions are met:

- the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial recognition, financial assets at amortized cost are subsequently measured at amortized cost using the effective interest method, less allowance for impairment, if any. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the financial assets are derecognized, impaired and through amortization process. Financial assets at amortized cost are included under current assets if realizability or collectability is within 12 months after the reporting period. Otherwise, these are classified as noncurrent assets.

This category includes cash and cash equivalents, nontrade receivables (excluding advances to employees), advances to related companies and advances to subsidiaries.

Financial Liabilities at Amortized Cost. Financial liabilities are categorized as financial liabilities at amortized cost when the substance of the contractual arrangement results in the Company having an obligation either to deliver cash or another financial asset to the holder, or to settle the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of its own equity instruments.

These financial liabilities are initially recognized at fair value less any directly attributable transaction costs. After initial recognition, these financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the liabilities are derecognized or through the amortization process.

This category includes payables and other current liabilities (excluding provisions and statutory payables), advances from related companies and long-term debt.

## Impairment of Financial Assets at Amortized Cost

The Company records an allowance for expected credit loss (ECL) on financial assets at amortized cost based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive. The difference is then discounted at an approximation to the asset's original effective interest rate.

The Company measures loss allowances at an amount equivalent to the 12-month ECL for financial assets on which credit risk has not increased significantly since initial recognition or that are determined to have low credit risk at reporting date. Otherwise, impairment loss will be based on lifetime ECL.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition, the Company compares the risk of a default occurring on the financial instrument as at reporting date with the risk of a default occurring on the financial instrument on the date of initial recognition and consider reasonable and supportable information, that is available without undue cost or effort. In addition, the Company considers that there has been a significant increase in credit risk when contractual payments are more than 30 days past due.

The Company considers a financial asset in default when contractual payments are 90 days past due. However, in certain cases, the Company may also consider a financial asset to be in default when internal or external information indicates that the Company is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Company.

Financial asset is written off when there is no reasonable expectation of recovering the financial asset in its entirety or a portion thereof. This is generally the case when the Company determines that the counterparty does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off.

## **Derecognition of Financial Assets and Liabilities**

Financial Assets. A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the right to receive cash flows from the asset has expired;
- the Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- the Company has transferred its right to receive cash flows from the asset and either:

   (a) has transferred substantially all the risks and rewards of the asset, or
   (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its right to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Company's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

Financial Liabilities. A financial liability is derecognized when the obligation under the liability is discharged, cancelled or expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in profit or loss.

## Offsetting Financial Assets and Liabilities

Financial assets and liabilities are offset and the net amount is reported in the separate statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the separate statements of financial position.

## Classification of Financial Instrument between Liability and Equity

A financial instrument is classified as liability if it provides for a contractual obligation to:

- Deliver cash or another financial asset to another entity;
- Exchange financial assets or financial liabilities with another entity under potentially unfavorable to the Company; or
- Satisfy the obligation other than by the exchange of a fixed amount of cash asset for a fixed number of own equity shares.

If the Company does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

### **Other Current Assets**

This account consists mainly of input value-added tax (VAT), advances to a service provider and creditable withholding taxes (CWT).

Input VAT. Expenses and assets are recognized net of the amount of VAT, except:

- where the tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- payables that are stated with the amount of tax included.

Advances to a Service Provider. Advances to a service provider are amounts paid in advance for the purchase of services in connection with the Company's operations. These are charged to expense or capitalized in the separate statements of financial position, upon actual receipt of services. These are considered as nonfinancial assets as these will be applied against future billings from service provider.

CWT. CWT represents the amount withheld by the Company's customers in relation to its income. CWT can be utilized as payment for income taxes provided that these are properly supported by certificates of creditable tax withheld at source subject to the rules on Philippine income taxation. CWT is stated at its net realizable amount.

#### **Investments in Subsidiaries**

Subsidiaries are entities controlled by the Company. The Company has control when it is exposed, or has right, to variable returns from its investment with the investee and it has the ability to affect those returns through its powers over the investee. The Company re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to elements evidencing control.

The Company recognizes dividends from its subsidiaries in profit or loss when its right to receive the dividend is established.

The Company carries its investment in subsidiaries using the cost method. Under the cost method, investments are carried in the Company's separate statements of financial position at cost less any impairment in value.

### Aircraft

The Company adopted the revaluation model in measuring its aircraft. Under the revaluation model, aircraft is initially recorded at cost and subsequently measured at fair value less accumulated depreciation and impairment losses, if any. Valuations are performed with sufficient regularity to ensure that the fair value of a revalued asset does not differ materially from its carrying amount. Additions subsequent to the last appraisal date are stated at acquisition cost.

A revaluation increase is recorded initially in other comprehensive income and accumulated to the revaluation surplus in equity. However, the increase is recognized in profit or loss to the extent that it reverses a revaluation decrease of the same asset previously recognized in profit or loss. A revaluation decrease is recognized in profit or loss, except to the extent that it offsets an existing surplus on the same asset recognized in revaluation surplus in equity in which case the decrease is recognized in other comprehensive income.

Upon disposal, any revaluation surplus relating to the particular asset being sold is transferred to retained earnings.

Each part of the aircraft with a cost that is significant in relation to the total cost of the item is depreciated separately. Depreciation of aircraft is computed on a straight-line basis over the estimated useful life of 15 to 23 years.

The estimated useful life and depreciation method are reviewed periodically to ensure that the periods and method of depreciation are consistent with the expected pattern of economic benefits from items of aircraft.

An item of aircraft is derecognized upon disposal or when no future economic benefits are expected from its use. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset is derecognized.

#### Impairment of Nonfinancial Assets

Nonfinancial assets are reviewed for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Company makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair value less costs of disposal and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss unless the asset is carried at revalued amount, in which case the reversal is treated as a revaluation increase. After such reversal the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

## Capital Stock and Additional Paid-in Capital

Capital stock is measured at par value for all shares issued and outstanding. Proceeds and/or fair value of considerations received in excess of par value, if any, are recognized as additional paid-in capital.

Incremental costs directly attributable to the issue of new capital stock are recognized as a deduction, net of tax, from the equity.

## Retained Earnings (Deficit)

Retained earnings (deficit) represent accumulated earnings and losses of the Company and net of dividend distribution, if any.

#### **Treasury Shares**

Treasury shares are own equity instruments which are reacquired. These are recognized at cost and deducted from equity. No gain or loss is recognized in the profit or loss on the purchase, sale, issue or cancellation of the Company's own equity instruments. Any difference between the carrying amount and the consideration, if reissued, is recognized as additional paid-in capital. Voting rights related to treasury shares are nullified for the Company and no dividends are allocated to them.

### Interest Income

Interest income is recognized as the interest accrues taking into account the effective yield on the assets.

## **Dividend Income**

Dividend income is recognized when the Company's right to receive the dividend is established.

#### Other Income

Income from other sources is recognized when earned during the period.

#### **Expense Recognition**

Expenses are decreases in economic benefits during the accounting period in the form of outflows or depletion of assets or incurrence of liabilities that result in decreases in equity, other than those relating to distributions to equity participants. These are expensed as incurred.

#### **Income Taxes**

Current Tax. Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and the tax laws used to compute the amount are those that are enacted or substantively enacted at the end of the reporting period.

Deferred Tax. Deferred tax is provided on all temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax assets are recognized for all deductible temporary differences and carryforward benefits of unused tax credits (excess of minimum corporate income taxes or MCIT over regular corporate income taxes) and unused tax losses (net operating loss carryover or NOLCO), to the extent that it is probable that sufficient future taxable profit will be available against which the deductible temporary differences and carryforward benefits of unused tax credits and unused tax losses can be utilized.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax, however, is not recognized when it arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are re-assessed at the end of each reporting period and are recognized to the extent that it has become probable that sufficient future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the end of the reporting period.

Deferred tax assets and liabilities are offset if a legally enforceable right exists to offset the current tax assets against the current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Deferred tax is recognized in profit or loss except to the extent that it relates to items recognized directly in equity as other comprehensive income.

## Foreign Currency-Denominated Transactions

Transactions denominated in foreign currencies are initially recorded in Peso using the exchange rate prevailing at the date of transaction. Monetary assets and liabilities denominated in foreign currencies are restated at the functional currency using the rate of exchange prevailing at the reporting date. Foreign exchange differences between the rate at transaction date and settlement date or reporting date are credited to or charged against profit or loss. Nonmonetary items that are measured in terms of historical cost in foreign currency are translated using the exchange rate at the dates of initial transactions.

## **Related Parties and Transactions**

A related party relationship exists when one party has the ability to control, directly, or indirectly through one or more intermediaries, or exercise significant influence over the other party in making financial and operating decisions. Such relationships also exist between and/or among entities which are under common control with the reporting entity, or between, and/or among the reporting entity and its key management personnel, directors or its stockholders. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely to the legal form.

A related party transaction is a transfer of resources, services or obligations between a reporting entity and a related party, regardless of whether a price is charged.

#### **Provisions**

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

Provisions are made using the best estimates of the amount required to settle the obligation and are discounted to present values using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. Changes in estimates are reflected in profit or loss in the period these arise.

### Contingencies

Contingent liabilities are not recognized in the separate financial statements. These are disclosed in the notes to separate financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the separate financial statements but are disclosed when an inflow of economic benefits is probable.

## **Events after the Reporting Date**

Post year-end events that provide additional information about the Company's financial position at reporting date (adjusting events) are reflected in the separate financial statements. Post year-end events that are non-adjusting events are disclosed in the notes to separate financial statements when material.

## 3. Significant Judgment, Accounting Estimates and Assumptions

The preparation of the separate financial statements in accordance with PFRS requires management to exercise judgment and make estimates and use assumptions that affect amounts of assets, liabilities, income and expenses reported in the separate financial statements. The judgment, estimates and assumptions used in the separate financial statements are based upon management's evaluation of relevant facts and circumstances as at reporting date. While management believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the estimated amounts. Actual results could differ from such estimates.

### **Judgment**

In the process of applying the Company's accounting policies, management has made the following judgment, apart from those involving estimations, which have the most significant effect on the amounts recognized in the separate financial statements.

Determining the Functional Currency. Based on the economic substance of the underlying circumstances relevant to the Company, the functional currency of the Company has been determined to be Peso. Peso is the currency of the primary economic environment in which the Company operates. It is the currency that mainly influences the operations of the Company.

Establishing Control over Subsidiaries. The Company determined that it has control over its subsidiaries by considering, among others, its power over the investee, exposure or rights to variable returns from its involvement with the investee, and the ability to use its power over the investee to affect its returns. The following were also considered:

- The contractual arrangement with the other vote holders of the investee
- Rights arising from other contractual agreements
- The Company's voting rights and potential voting rights

Evaluating Legal Contingencies. There are ongoing litigations involving the Company which management believes would not have a material adverse impact on the Company's financial condition and results of operations. The estimate of the probable costs for the resolution of possible claims have been developed in consultation with legal counsel handling the Company's defense in these matters and is based upon an analysis of potential results (see Note 17).

## **Estimates and Assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the financial reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

Assessing ECL on Financial Assets at Amortized Cost. Under PFRS 9, the Company determines allowance for impairment losses based on ECL. The Company assessed that cash and cash equivalents are deposited with reputable banks that possess good credit ratings.

Nontrade receivables, advances to related companies and advances to subsidiaries are noninterest-bearing and due and demandable. Under PFRS 9, these credit exposures are considered to be in default when there is evidence that the counterparty is in significant financial difficulty such that it will not have sufficient liquid assets to repay its obligation upon demand. This is assessed based on a number of factors, including key liquidity and solvency ratios. After taking into consideration the counterparties' ability to pay depending on the sufficiency of liquid assets, the risk of default is assessed to be minimal.

No impairment loss was recognized in 2020, 2019 and 2018. The carrying amounts of financial assets carried at amortized cost are as follows:

	Note	2020	2019
Cash and cash equivalents	4	₽93,731,617	₽253,868,632
Nontrade receivables*	5	485.816	270.148
Advances to related companies	12	97,000,733	84,939,495
Advances to subsidiaries	7	9,715,625,406	10,424,396,690

<sup>\*</sup>Excluding advances to employees amounting to ₱29,490 and ₱208,481 at December 31, 2020 and 2019, respectively.

Estimating Useful Life of Aircraft. The Company estimates the useful life based on the period over which these assets are expected to be available for use. The estimated useful life is reviewed periodically and is updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of these assets. In addition, estimation of the useful lives is based on collective assessment of industry practice, internal technical evaluation and experience with similar assets. It is possible, however, that future results of operations could be materially affected by changes in estimates brought about by changes in factors mentioned above. The amounts and timing of recorded expenses for any period would be affected by changes in these factors and circumstances.

There were no changes in the estimated useful life of aircraft in 2020, 2019, and 2018.

Determining Fair Value of Aircraft Measured at Revalued Amount. Management uses valuation techniques where active market quotes are not available to determine the fair value of nonfinancial assets. This includes developing estimates and assumptions consistent with how market participants would price the asset. As at reporting date, the management has assessed that the carrying amount of acquired aircraft approximates its fair value.

The carrying amount of aircraft amounted to ₹68.6 million and ₹72.9 million as at December 31, 2020 and 2019, respectively (see Note 8).

Estimating Nonfinancial Assets for Impairment. The Company assesses impairment on nonfinancial assets whenever events or changes in circumstances indicate that the carrying amount of these assets may not be recoverable. The factors that the Company considers important which could trigger an impairment review include the following:

- Significant underperformance relative to expected historical or projected future operating results;
- Significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- Significant negative industry or economic trends.

An impairment loss is recognized whenever the carrying amount of an asset exceeds its estimated recoverable amount.

In determining the present value of estimated future cash flows expected to be generated from the continued use of the assets, the Company is required to make estimates and assumptions that can materially affect the separate financial statements.

No impairment loss on nonfinancial assets was recognized in 2020, 2019 and 2018. The carrying amounts of nonfinancial assets are as follows:

	Note	2020	2019
Other current assets	6	P24,142,655	₽23,211,718
Investments in subsidiaries	7	13,373,763,123	13,373,763,123
Aircraft	8	68,624,143	72,913,152

Assessing Realizability of Deferred Tax Assets. The Company reviews its deferred tax assets at each reporting date and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. The Company's assessment of the recognition of deferred tax assets is based on the projected taxable income in the following periods. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Management has assessed that it is not probable that sufficient taxable income will be available to allow the deferred tax assets to be utilized. Unrecognized deferred tax assets amounted to ₱9.6 million and ₱8.6 million as at December 31, 2020 and 2019, respectively (see Note 13).

## 4. Cash and Cash Equivalents

This account consists of:

2020	2019
₽2,786,270	₽693,632
90,945,347	253,175,000
P93,731,617	₽253,868,632
	₱2,786,270 90,945,347

Cash in banks earn interest at prevailing bank deposit rates. Short-term investments are made for varying periods of up to three months depending on the immediate cash requirements of the Company, and earn interest at the prevailing short-term investment rates.

Interest earned amounted to ₱2.1 million, ₱2.8 million and ₱1.0 million in 2020, 2019 and 2018, respectively.

## 5. Nontrade Receivables

This account consists of:

	2020	2019
Nontrade receivables Advances to employees of a related	P485,816	₽270,148
company	29,490	208,481
	₽515,306	₽478,629

Nontrade receivables are unsecured, noninterest-bearing and are generally collectible within one year.

Advances to employees of a related company are noninterest-bearing and are subject to liquidation for a specified period of time.

## 6. Other Current Assets

This account consists of:

And the second s	2020	2019
Input VAT	P23,088,079	₽22,960,561
Advances to a service provider	814,669	
CWT	57,364	57,364
Others	182,543	193,793
	₽24,142,655	₽23,211,718

## 7. Investments in and Advances to Subsidiaries

This account consists of:

	Note	2020	2019
Investments in subsidiaries		P13,373,763,123	₽13,373,763,123
Advances to subsidiaries	12	9,715,625,406	10,424,396,690
		<b>P23,089,388,529</b>	₽23,798,159,813

# Acquisition costs of investments in subsidiaries are as follows:

	2020	2019
Alphaland Southgate Tower, Inc. (ASTI)	₱11,978,987,410	₽11,978,987,410
Alphaland Balesin Island Resort Corporation (ABIRC)	1,290,581,165	1,290,581,165
Alphaland Aviation, Inc. (AAI)	49,999,500	49,999,500
Alphaforce Security Agency, Inc. (ASAI)	19,158,843	19,158,843
Aegle Wellness Center, Inc. (AWCI)	18,750,000	18,750,000
Alphaland Reclamation Corporation (ARC)	6,663,705	6,663,705
Alphaland International, Inc. (AII)	6,250,000	6,250,000
Alphaland International, Inc BVI (AIIBVI)	800,000	800,000
Lodgepole Holdings Inc. (LHI)	625,000	625,000
Redstone Mountain Holdings, Inc. (RMHI)	625,000	625,000
Mt. Baguio Holding Estates Inc. (MBHEI)	625,000	625,000
Pinecrest Holdings, Inc. (PHI)	625,000	625,000
Alphaland Baguio Mountain Log Homes, Inc. (ABMLHI)	62,500	62,500
Alphaland International Balesin Gateway, Inc. (ABIGI)	10,000	10,000
	₽13,373,763,123	₽13,373,763,123

# Details of the Company's unpaid subscription are as follows:

- Control Control	2020	2019
AWCI	₽56,250,000	₽56,250,000
All	18,750,000	18,750,000
LHI	1,875,000	1,875,000
RMHI	1,875,000	1,875,000
MBHEI	1,875,000	1,875,000
PHI	1,875,000	1,875,000
ABMLHI	187,500	187,500
	P82,687,500	₽82,687,500

Further information about the subsidiaries of the Company is as follows:

		Percentage of
Company	N.A. CD	Effective Ownership
	Nature of Business	2020 and 2019
ASTI	Real property development	100
ABMLHI	Real property development	100
ABIGI	Real property development	100
ARC	Real property development	100
ABIRC	Real property development	100
AAI	Aviation	100
AWCI	Wellness center	
All	Holding company	100
AIIBVI	Holding company	100
RMHI	Holding company	100
LHI	Holding company	100
MBHEI	Holding company	100
PHI	Holding company	100
ASAI		100
חללו	Security agency	80

 ASTI was incorporated and registered with the Philippine SEC on May 29, 2007 as Alphaland Corporation. The Philippine SEC approved the change in its corporate name to "Alphaland Development, Inc." on December 28, 2009 and then to "Alphaland Southgate Tower, Inc." on October 15, 2015.

ASTI's main property is a 20-storey office tower building with a six-storey podium shopping mall known as Alphaland Southgate Tower. This property was sold in 2019 resulting to a loss of ₽7,003.3 million.

In 2019, ASTI declared and paid dividends to the Company amounting to ₱18.91 per share for a total of ₱4,776.8 million (see Note 12).

 ABMLHI was incorporated and registered with the Philippine SEC on January 17, 2013 as Alphaland Holdings Company, Inc. On September 7, 2016, the Philippine SEC approved the change in its corporate name to "Alphaland Baguio Mountain Log Homes, Inc."

ABMLHI's main project is the Alphaland Baguio Mountain Lodges Project which pertains to 24.5 hectares of land situated in Benguet that is currently being developed as horizontal condominium for sale.

- ABIGI was incorporated and registered with the Philippine SEC on May 19, 2010 as Aklan Boracay Properties, Inc. The Philippine SEC approved the change in the corporate name to "Alphaland Balesin Gateway, Inc." on October 17, 2016 then to "Alphaland Balesin International Gateway, Inc." on April 10, 2018.
- ARC was incorporated and registered with the Philippine SEC on April 5, 2011 primarily to engage in the construction of reclamation projects and to contract for and perform reclamation works.
- ABIRC was incorporated and registered with the Philippine SEC on May 26, 2010 primarily to invest in, purchase, or otherwise acquire and own, hold, use, sell, assign, transfer, mortgage, pledge, and exchange or otherwise dispose, as may be permitted by law, of real and personal property of every kind and description.

AAI was incorporated and registered with the Philippine SEC on July 31, 2012 primarily to
engage in the aviation industry and its related businesses, including but not limited to, the
provision of hangarage and moorage, parking and landing operations, aircraft maintenance,
supply of parts, oils, and lubricants and other related businesses.

In 2019, the Company applied its advances to AAI amounting to ₱0.8 million in exchange for additional shares of stocks of AAI.

On November 30, 2020, the Company entered into a deed of conveyance with AAI covering the shares of stock owned by AAI to the Company consisting of 94,306,279 shares at a price amounting to ₱523.1 million (see Note 12).

- AWCI was incorporated and registered with the Philippine SEC on September 28, 2015 primarily
  to provide diagnostic, therapeutic and naturopathic services using formulated herbal
  supplements and natural health products and sale of such herbal supplements.
- All was incorporated and registered with the Philippine SEC on January 29, 2014 primarily to market assets, including club shares and condominium units of the Group outside the Philippine market.
- AIIBVI was incorporated and registered in the British Virgin Islands on September 6, 2002 as a holding company.
- RMHI, LHI, MBHEI and PHI were incorporated and registered with the Philippine SEC in 2018
  primarily to invest in, purchase, or otherwise acquire and own, hold, sell, assign, transfer,
  mortgage, pledge, exchange or otherwise dispose, as may be permitted by law, of real and
  personal property of every kind and description.
- ASAI was incorporated and registered with the Philippine SEC on March 18, 2011 primarily to
  engage in the business of providing security and investigation services to private institutions and
  government organizations.

#### 8. Aircraft

Movements in this account are as follows:

	2020	2019
Cost		
Balance at beginning and end of year	₽98,337,025	₽98,337,025
Accumulated Depreciation		
Balance at beginning of year	25,423,873	21,134,864
Depreciation	4,289,009	4,289,009
Balance at end of year	29,712,882	25,423,873
Carrying Amount	P68,624,143	₽72,913,152

The management evaluated that the carrying amount of the aircraft acquired in 2014 approximates the fair value as at December 31, 2020 and 2019.

## 9. Payables and Other Current Liabilities

This account consists of:

	Note	2020	2019
Nontrade payables	1	P29,504,323	₽30,450,774
Provisions		11,314,070	11,243,341
Accrued expenses		510,292	256,007
Statutory payables		2,499	96,258
		P41,331,184	₽42,046,380

Nontrade payables mainly pertain to liabilities assumed by the Company in favor of a related company (see Note 12). These are unsecured, noninterest-bearing and are due for payment within 30 to 120 days from the date of transaction.

Provisions pertain to probable losses in the normal course of business. In 2020 and 2019, the Company recognized provision for probable losses amounting to ₹70,729 and ₹11.2 million, respectively in the separate statements of comprehensive income.

Accrued expenses mainly pertain to accruals for normal operating expenses which are normally settled within the next financial reporting year.

Statutory payables are payables to government agencies which are normally settled within the next financial reporting year.

#### 10. Long-Term Debt

The Company had an Omnibus Loan and Security Agreement (OLSA) with BDO for a loan facility aggregating ₱6,726.0 million from 2017 to refinance loans and to finance new projects and working capital requirements of the Group. The loan was payable in seven years, commencing one year after initial drawdown date. BDO then assigned the long-term loan under the OLSA with outstanding balance of ₱5,653.2 million, inclusive of interest and adjustments as of January 23, 2019, to the Philippine Bank of Communications - Trust and Wealth Management Group pursuant to an Assignment Agreement on the same date. The loan was fully settled in 2019.

Effective interest rates of the long-term debt range from 7.1% to 9.2% and 5.0% to 9.1% per annum in 2019 and 2018, respectively. No interest expense was charged to profit or loss in 2019 and 2018. Interest expense amounting to \$\pi\$199.9 million and \$\pi\$222.1 million in 2019 and 2018, respectively, was recognized by the Company's subsidiaries with refinanced loans (see Note 12).

The Company was required to maintain a Debt Service Reserve Account (DSRA) in relation to the OLSA entered into by the Company with BDO. The DSRA with balance of ₱378.8 million as at December 31, 2018 was released in 2019 upon full settlement of the loan.

## 11. Equity

#### **Capital Stock**

This account consists of:

	20	20	20	19
	Number of Shares	Amount	Number of Shares	Amount
Authorized capital stock (\$0.10 Par Value)				Amount
Balance at beginning and end of year	50,000,000,000	₽5,000,000,000	50,000,000,000	₽5,000,000,000
Issued				
Beginning of year	28,411,738,420	P2,842,173,842	28,411,738,410	₽2,842,173,841
Revisions to deed of subscription	(1,398,505,700)	(139,850,570)		F2,042,173,041
Additions	-	_	10	1
End of year	27,013,232,720	2,702,323,272	28,411,738,420	2,842,173,842
Treasury				
Beginning	(4,239,000)	(1,213,526)	(4,239,000)	(1,213,526)
Additions	(94,306,279)	(523,069,376)	(4,235,000)	(1,213,326)
End of year	(98,545,279)	(524,282,902)	(4,239,000)	(1,213,526)
Outstanding shares at end of the year	26,914,687,441	P2,178,040,370	28,407,499,420	P2,840,960,316

On January 2, 2020, a group of shareholders reduced the number of their subscribed ALPHA shares from 1,864,664,150 to 466,158,450. ALPHA and the shareholders executed a new Deed of Subscriptions (Deed) to supersede the previous Deed executed by the parties on June 11, 2018. This resulted to a decrease in capital stock and increase in additional paid-in capital amounting to \$\mathbb{P}\$139.9 million.

In 2019, the Company issued 10 common shares. The resulting additional paid-in capital amounted to ₽47.

The total number of shareholders, which includes PCD Nominee Corporation, is 87 and 89 as at December 31, 2020 and 2019, respectively.

#### Stock Split

On December 10, 2018, the SEC approved ALPHA's application for a 10-for-1 stock split, whereby its capital stock would be divided into 50.0 billion common shares at ₹0.10 par value per share. The stock split has no dilutive effect on the proportionate percentage ownership of the shareholders.

#### Treasury Shares

In 2020, the Company acquired additional 94,306,279 treasury shares amounting to ₱523.1 million from AAI as covered by a deed of conveyance executed by both parties (see Note 12).

#### **Retained Earnings**

Under the Revised Corporation Code of the Philippines (Code), stock corporations are prohibited from retaining surplus profits in excess of 100% of the paid-up capital, except under certain conditions as provided in the Code.

As at December 31, 2020, the Company's retained earnings is in excess of its paid-up capital. On March 3, 2021, the Board of Directors of the Company resolved that ₱2.0 billion out of its ₱3.8 billion retained earnings, net of treasury shares amounting to ₱524.3 million, shall be appropriated to fund the corporate projects and programs approved by the Executive Committee of the Board of Directors.

## 12. Related Party Transactions

The Company, in its regular conduct of business, has transactions with its related parties. The following table summarizes the transactions with the related parties and outstanding balance arising from these transactions.

	Nature of	Amou	nt of Transactions	0	utstanding Balance
	Transactions	2020	2019	2020	2019
Advances to Related Companies					
Entities under common key management	Cash advances Reimbursements	P41,511,188	<b>P</b>	P41,511,188	p-
	of expenses	-	52,028,550	37,859,569	59,416,751
Entities under common control	Cash advances	-	21,605,382	13,712,614	21,605,382
Stockholder	Cash advances			3,917,362	3,917,362
				₽97,000,733	P84,939,495
Advances to Subsidiaries			AUTO CONTRACTOR OF THE PARTY OF		
Subsidiaries	Cash advances Reimbursement of	P292,491,339	₽972,076,902	P7,975,589,454	₽8,402,296,415
	expenses Deposit for future	368,672	185,741,073	1,490,035,952	1,772,100,275
	stock investment	-0	250,000,000	250,000,000	250,000,000
	Dividend income	-3	4,776,785,714	-	-
	Transfer of interest				
The state of the s	expense		199,876,702		-
				P9,715,625,406	P10,424,396,690
Nontrade Payables					
	Stock transfers				
Entity under common key management	service	₽180,000	₽180,000	P-	₽
Advances from Related Companies					
	Settlement of				
	long-term debt				
Stockholder	and interest	P-	₽944,109,218	₱944,109,218	<b>P944,109,218</b>
	Cash advances		551,879,219	19,094,204	551,879,219
	Treasury share			23,034,204	331,0/9,219
Subsidiaries	acquisition	523,069,376		158,062,197	
	Cash advances	50,132,201	_	50,132,201	
Entities under common key management	Cash advances	25,174,031	_	25,174,031	
	Reimbursements			25,274,032	
	of expenses	36,100	7,283,073	8,239,214	31,202,782
				P1,204,811,065	₽1,527,191,219

## Terms and Conditions of Transactions with Related Parties

Outstanding balances of transactions with related parties are noninterest-bearing, unsecured, settlement occurs in cash upon demand. No impairment loss was recognized on amounts receivable from related parties.

## **Acquisition of Treasury Shares**

On November 30, 2020, the Company entered into a deed of conveyance with AAI covering the shares of stock owned by AAI in the Company consisting of 94,306,279 shares at a price amounting to \$\times 523.1\$ million (see Note 11). In consideration for the acquisition price, the Company agreed to offset the advances made by the Company to AAI as of the transaction date amounting to \$\times 365.0\$ million and the balance amounting to \$\times 158.1\$ million be payable within five (5) years.

### **Deposit for Future Stock Investment**

On September 9, 2019, AAI's BOD approved the amendment of its Articles of Incorporation increasing its authorized capital stock from 50,000,000 common shares with ₱1 par value per share to 300,000,000 common shares with ₱1 par value per share. The proposed increase in authorized capital stock was filed with the SEC in September 2019.

As at December 31, 2020, the application of AAI for the increase in authorized capital stock is still pending approval from the SEC.

Advances to AAI amounting to \$250.0 million was earmarked as "Deposit for future stock investment" while awaiting the issuance of shares of stock.

## **Nontrade Payables**

As at December 31, 2020 and 2019, the Company assumed liabilities of ABIGI amounting to ₱25.0 million (see Note 9).

## **Stock Option Plan**

The Company's Stock Option Plan was approved by the BOD of the Company on June 5, 2013, and by stockholders representing more than 2/3 of the outstanding capital stock of the Company during the annual meeting held on December 3, 2014. On November 27, 2017, June 9, 2017, and December 19, 2016, the Stock Option Plan Committee awarded stock options to key officers and employees of the Group. Additional stock option awards were given on May 30, 2019, June 5, 2019, and September 18, 2019 to qualified personnel of the Group. The effectivity date of the grant is one year after an option is awarded to the employee. One-third (1/3) of the total number of shares covered by a grant to an employee shall vest upon the effectivity of the grant. Another 1/3 of the shares shall vest one year after the effectivity date and the remaining 1/3 of the shares shall vest two years after the effectivity date of the grant. The Stock Option Plan was approved by the SEC on July 24, 2019. Furthermore, the Stock Option Plan shall not vest until the listing of the Company in a stock exchange.

## **Compensation of Key Management Personnel**

Key management personnel of the Company are also officers of ASTI. These key management personnel do not receive direct compensation from the Company, but from ASTI.

#### 13. Income Taxes

There is no provision for current income tax in 2020 due to the Company's gross loss and tax loss position. The current provision for income tax represents the Company's MCIT in 2019 and 2018.

Deferred tax liability amounting to \$\textstyle{2}107,598\$ as at December 31, 2019 arises from unrealized foreign exchange gain.

The following deferred tax assets were not recognized as it is not probable that sufficient taxable profit will be available to allow the benefit of the net deferred tax assets to be utilized in the future:

	₽9,648,594	₽8,566,935
MCIT	2,505	3,543
Unrealized foreign exchange loss	2,384,473	-
NOLCO	₽7,261,616	₽8,563,392
	2020	2019

The details of MCIT which can be claimed as deduction from income tax due are as follows:

Year Incurred	Beginning Balance	Incurred	Expired	Ending Balance	Expiry Year
2019	₽805	₽-	₽-	₽805	
2018	1,700		_		2022
2017	1,038	===	(1,038)	1,700	2021 2020
	₽3,543	₽-	(₽1,038)	₽2,505	2020

On September 30, 2020, the Bureau of Internal Revenue (BIR) issued Revenue Regulations No. 25-2020 to implement Section 4 (bbbb) of Republic Act No. 11494, Bayanihan to Recover as One Act, allowing the Company's net operating losses for the taxable years 2020 and 2021 to be carried over for the next five (5) consecutive taxable years immediately following the year of such loss. Consequently, NOLCO incurred in 2020 amounting to \$\mathbb{P}3.4\$ million are allowed as deduction from future taxable income until 2025.

The details of NOLCO incurred in each taxable year, which can be claimed as deduction from future taxable income is shown below:

Year Incurred	Beginning Balance	Incurred	Expired	Ending Balance	Expiry Year
2020	<b>P</b> -	₽3,421,038	₽-	₽3,421,038	2025
2019	12,992,481	_	_	12,992,481	2022
2018	7,791,869	(***)	_	7,791,869	2022
2017	7,760,291	_	(7,760,291)	7,751,005	2021
	₽28,544,641	₽3,421,038	( <del>P</del> 7,760,291)	₽24,205,388	2020

The reconciliation of income tax computed at statutory tax rate to provision for income taxes shown in the separate statements of comprehensive income are as follows:

	2020	2019	2018
Income tax computed at statutory tax rate	(P4,201,119)	₽1,425,403,185	(₽3,342,348)
Change in unrecognized deferred tax assets	1,081,659	(10,642,060)	(8,978,702)
Add (deduct) tax effects of:			(0,0,0),02)
Expired NOLCO	2,328,087	14,540,609	11,317,963
Nondeductible expenses	1,315,882	4,692,453	1,308,219
Interest income subjected to final tax	(633,145)	(850,070)	(303,432)
Expired MCIT	1,038	(000,070)	(303,432)
Nontaxable income		(1,433,035,714)	_
Income tax computed at effective tax rate	(P107,598)	₽108,403	₽1,700

On March 26, 2021, the Corporate Recovery and Tax Incentives for Enterprises ("CREATE") was approved and signed into law by the country's President. Under the CREATE, the regular corporate income tax (RCIT) of domestic corporations was revised from 30% to 25% or 20% depending on the amount of total assets or total amount of taxable income. In addition, the minimum corporate income tax (MCIT) was changed from 2% to 1% of gross income for a period of three (3) years. The changes in the income tax rates shall retrospectively become effective beginning July 1, 2020.

The application of CREATE is not expected to have a significant impact on the Company's financial statements.

The enactment of CREATE subsequent to reporting date is considered as a non-adjusting subsequent event. Accordingly, the income tax rates used in preparing the financial statements as at and for the year ended December 31, 2020 are 30% and 2% for RCIT and MCIT, respectively.

## 14. Total Comprehensive Income (Loss) Per Share

Total comprehensive income (loss) per share is computed as follows:

Tot	al comprehensive income (loss) per share (a/b)	(P0.001)	₽0.167	(₽0.000)
	outstanding after the effect of stock split	27,001,134,863	28,411,738,413	27,479,406,290
(a) (b)	Net income (loss) Weighted average number of shares	(P13,896,132)	₽4,751,235,547	( <del>P</del> 11,142,860)
<i>(</i> )		2020	2019	2018

The Company has no dilutive potential common shares outstanding, therefore basic earnings per share is the same as diluted earnings per share.

The information presented above are intended as additional information for management reporting purposes only.

## 15. Risk Management Objectives and Policies

The Company's financial instruments comprise of cash and cash equivalents, nontrade receivables (excluding advances to employees), advances to related companies, advances to subsidiaries, payables and other current liabilities (excluding statutory payables), advances from related companies and long-term debt. The main purpose of these financial instruments is to raise funds for the Company's operations.

The BOD has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company's risk management policies are established to identify and manage the Company's exposure to financial risks, to set appropriate transaction limits and controls, and to monitor and assess risks and compliance to internal control policies. Risk management policies and structure are reviewed regularly to reflect changes in market conditions and the Company's activities.

The Company has exposure to credit risk and liquidity risk from the use of its financial instruments. The BOD reviews and approves the policies for managing each of these risks.

#### **Credit Risk**

Credit risk represents the risk of loss the Company would incur if counterparties fail to perform their contractual obligations. The Company's credit risk arises principally from the Company's cash in banks and cash equivalents, nontrade receivables (excluding advances to employees), advances to related companies and advances to subsidiaries.

Maximum Exposure to Credit Risk. The carrying amounts of cash and cash equivalents, nontrade receivables (excluding advances to employees), advances to related companies and advances to subsidiaries generally represent the Company's maximum exposure to credit risk in relation to financial assets. The Company transacts only with recognized and creditworthy third parties and related companies, therefore, there is no requirement for collateral. There are no other concentrations of credit risk within the Company.

Credit Quality of Financial Assets. The credit quality of financial assets is managed by the Company using internal credit ratings such as high grade and standard grade.

High Grade - consists of financial assets from counterparties with good financial condition and with relatively low defaults, thus credit risk exposure is minimal. This normally includes large prime financial institutions and companies.

Standard Grade - pertains to financial assets having risks of default but are still collectible.

Past due but not impaired - pertains to financial assets where contractual payments are past due but the Company believes that impairment is not appropriate based on the probability of collection of amounts owed to the Company.

Impaired - pertains to financial assets for which the Company determines that it is probable that it will not be able to collect the amount due based on the contractual terms and agreements.

The Company's cash in banks and advances to a related companies are considered high grade as the cash in banks pertain to deposits in reputable banks and the related companies are not expected to default in settling its obligations.

The table below shows the credit quality by class of financial assets:

			2020		
		Neither Past	Due nor Impaired	Past Due but	
	Total	High Grade	Standard Grade	not Impaired	Impaired
Cash in banks and cash equivalents	<b>\$93,731,617</b>	P93,731,617	9-	P-	P-
Nontrade receivables*	485,816	-	485.816		F-70
Advances to related companies	97,000,733	97,000,733	_		_
Advances to subsidiaries	9,715,625,406	9,715,625,406	-	9 <del>5</del> 8	
	₽9,906,843,572	P9,906,357,756	P485,816	P-	9-

\*Excluding advances to employees amounting to ₱29,490.

		2019							
		Neither Past	Neither Past Due nor Impaired						
AND DESCRIPTION OF THE PROPERTY OF THE PROPERT	Total	High Grade	Standard Grade	not Impaired	Impaired				
Cash in banks and cash equivalents	P253,868,632	₽253,868,632	<u>p_</u>	₽-	P-				
Nontrade receivables*	270,148	·	270,148	_	- A				
Advances to related companies	84,939,495	84,939,495			<del></del>				
Advances to subsidiaries	10,424,396,690	10,424,396,690	-	_	-				
	₽10,763,474,965	₽10,763,204,817	₽270,148	P-	P-				

<sup>\*</sup>Excluding advances to employees amounting to ₹0.2 million.

#### **Liquidity Risk**

Liquidity risk is the risk that the Company will not be able to settle or meet its obligations on time or at a reasonable price. Management is responsible for liquidity, funding as well as settlement management. In addition, liquidity and funding risk, related processes and policies are overseen by the management. The Company manages its liquidity risk based on business needs, tax, capital or regulatory considerations, if applicable, through numerous sources of finance in order to maintain flexibility.

The Company also maintains a balance between continuity of funding and flexibility. The policy of the Company is to first exhaust lines available from related companies before local bank lines are availed of. The Company seeks to manage its liquid funds through cash planning on a weekly basis. The Company uses historical figures and experiences and forecasts from its cash receipts and disbursements. As part of its liquidity risk management, the Company regularly evaluates its projected and actual cash flows. It also continuously assesses conditions in the financial markets for opportunities to pursue fund raising activities. Also, the Company only places funds in the money market which are exceeding the Company's requirements. Placements are strictly made based on cash planning assumptions and covers only a short period of time.

The tables below summarize the maturity profile of the Company's financial liabilities based on undiscounted cash flows:

	2020						
	On Demand	Less than 1 Year	More than 1 Year up to 3 Years	More than 3 Years	Total		
Payables and other current liabilities*	P-	P30,014,615	P	P-	₽30,014,615		
Advances from related companies	1,204,811,065	-	-	-	1,204,811,065		
	P1,204,811,065	P30,014,615	P-	P-	₽1,234,825,680		
*Excluding provisions and statutory payables	the same of the sa		tively.		P1,234,023,000		
*Excluding provisions and statutory payables	the same of the sa		tively.	-	F1,234,023,000		
*Excluding provisions and statutory payables	the same of the sa				P2,234,023,000		
*Excluding provisions and statutory payables	amounting to P11.3 mil		2019	More than	P4,234,023,000		
	the same of the sa	lion and #2,499, respec	2019 More than		Total		
Payables and other current liabilities*	amounting to P11.3 mil	lion and \$2,499, respec	2019 More than 1 Year up to	More than			
*Excluding provisions and statutory payables  Payables and other current liabilities*  Advances from related companies	amounting to P11.3 mil	lion and \$2,499, respect  Less than 1 Year	2019 More than 1 Year up to 3 Years	More than 3 Years	Total		

<sup>\*</sup>Excluding provisions and statutory payables amounting to P11.2 million and P0.1 million, respectively.

#### **Capital Management**

The primary objective of the Company's capital management is to ensure that the Company has sufficient funds in order to support its business, pay existing obligations and maximize shareholder value. The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To manage or adjust the capital structure, the Company may obtain additional advances from stockholders, adjust the return of capital to stockholders or issue new shares. No changes were made in the objectives, policies or processes in 2020 and 2019. The Company monitors capital using the monthly cash position report and separate financial statements. The Company considers its equity as capital employed. The Company is not subject to externally imposed capital requirements.

#### 16. Fair Value Measurement

The following tables present the carrying amount and fair value of the Company's assets and liabilities measured at fair value or for which fair value is disclosed, and the corresponding fair value hierarchy.

			20	20	
				Fair Value	
	Note	Carrying Amount	Quoted price in active markets (Level 1)	Significant observable Inputs (Level 2)	Significant unobservable inputs (Level 3)
Asset for which fair value is disclosed				1	(1000013)
Aircraft	8	P68,624,143	P-	P68,624,143	P

			20	19	
	Note	Carrying Amount	Quoted price in active markets (Level 1)	Significant observable Inputs (Level 2)	Significant unobservable inputs (Level 3)
Asset for which fair value is disclosed			12010121	(LCVC12)	(Level 3)
Aircraft	8	₽72,913,152	<b>P</b> _	₽72,913,152	₽-

The following methods and assumptions were used to determine the fair value of each class for which it is practicable to estimate such value.

Aircraft. As at December 31, 2020, the management has assessed the carrying amount of the aircraft approximates its fair value.

There were no transfers between levels in the fair value hierarchy as at December 31, 2020 and 2019.

The table below presents the financial assets and liabilities of the Company whose carrying amounts approximate the fair values due to the short-term nature of the transactions:

	Note	2020	2019
Financial Assets	alle I		
Cash and cash equivalents	4	₽93,731,617	₽253,868,632
Nontrade receivables*	5	485,816	270,148
Advances to related companies	12	97,000,733	84,939,495
Advances to subsidiaries	7	9,715,625,406	10,424,396,690
		P9,906,843,572	₽10,763,474,965
Financial Liabilities			
Payables and other current liabilities**	9	P30,014,615	₽30,706,781
Advances from related companies	12	1,204,811,065	1,527,191,219
		P1,234,825,680	₽1,557,898,000

<sup>\*</sup>Excluding advances to employees amounting to ₱29,490 and ₱208,481 as at December 31, 2020 and 2019, respectively.

Advances to Subsidiaries. These advances are due and demandable but since the Company has no intention to collect these advances within one year, these are presented as noncurrent. However, since the timing and amounts of future cash flows cannot be reasonably and reliably estimated, these are presented at cost.

## 17. Contingencies

There are ongoing litigations involving the Company which are either pending decision by the proper judicial bodies or under negotiation, the outcome of which are presently undeterminable. The management has assessed, in consultation with their legal counsel, that the ultimate disposition of these cases, disputes and assessments will not have a material adverse effect on the financial position or results of operations of the Company.

<sup>\*\*</sup>Excluding provisions and statutory payables aggregating ₽11.3 million as at December 31, 2020 and 2019.

## 18. Note to Statements of Cash Flow

The Company's noncash activities are presented below:

	Note	2020	2019	2018
Application of advances to a subsidiary for				2010
treasury share acquisition	12	P365,007,179	2_	9_
Transfer of interest expense to subsidiaries	12	_	199,876,702	222,125,433
Application of advances to subsidiaries for			20,0,0,02	222,123,733
investment in subsidiaries	12	_	750,000	_

The reconciliation of the Company's liabilities arising from financing activities is presented below:

Advances from related companies	2019 P1,527,191,219	Cash Flows ₱52,342,664	Noncash Flows (#374,722,818)	2020 ₱1,204,811,065
	2018	Cash Flows	Noncash Flows	2019
Long-term debt	₽5,521,018,230	(₽4,776,785,714)	(P744,232,516)	P-
Advances from related companies	144,301,175	438,780,826	944,109,218	1,527,191,219
	₽5,665,319,405	(₽4,338,004,888)	₽199,876,702	P1,527,191,219

# 19. Supplementary Information Required Under Revenue Regulations No. 15-2010 of Bureau of Internal Revenue (BIR)

The information for 2020 required by the above regulations is presented below.

## **Output VAT**

The Company has no transactions subject to output VAT in 2020.

## **Input VAT**

The movements in input VAT paid for by the Company for the year ended December 31, 2020 are shown below:

Balance at beginning of year	₽22,960,561
Add current year's importation and domestic purchases/payments for:	F22,900,301
Domestic purchases of services	127,518
Balance at end of year	₽23,088,079

## Withholding Taxes

Expanded withholding taxes paid and accrued for the year ended December 31, 2020 amounted to \$\text{\$250,333}\$ and \$\text{\$2,499}\$, respectively.

## All Other Local and National Taxes

The Company's local and national taxes paid for the year ended December 31, 2020 consist of:

	₽42,957
Registration fee	500
Barangay clearance	1,200
Business and other permits	₽41,257

#### Tax Assessments and Cases

The Company has no outstanding tax assessments with the BIR and tax cases in courts or other regulatory bodies outside of the BIR as at December 31, 2020.



April 7, 2021

# "STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR CONSOLIDATED FINANCIAL STATEMENTS"

The management of Alphaland Corporation and Subsidiaries (the Group) is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the years ended December 31, 2020, 2019, and 2018 in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible in overseeing the Group's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders.

Reyes Tacandong & Co., the independent auditor appointed by the stockholders, has audited the financial statements of the Group in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

ROBERTO V. ONGPIN

Demus 401

Chairman and Chief Executive Officer

PAUL DENNIS O. VALDES
President

CRISTINA B. ZAPANTAC

Senior Vice President for Finance

The City Club at Alphaland Makati Place
7232 Ayala Avenue Ext., 1209 Makati City, Philippines
T: +632.337.2031 | E: info@alphaland.com.ph | www.alphaland.com.ph

## APR 2 6 2021

SUBSCRIBED AND SV exhibiting to me their res	VORN to before me the spective identification do	is ocuments, and personal	_ at Makati City, affiants ly known to me, follows:
NAME	PASSPORT ID NO.	DATE OF ISSUE	PLACE OF ISSUE
Roberto V. Ongpin Paul Dennis O. Valdes Cristina B. Zapanta	P0300707A P9052625A P3451062A	September 17, 2016 October 6, 2018 June 22, 2017	DFA Manila DFA MANILA DFA NCR East

Doc. No.
Page No.
Book No.
Series of 2021

ATTY TELESCOTY OF MANILA
UNTIL LE 2.18 BER 33, 2021
MOTARIAL COMMISSION 2020-097 MLA

ONTH. LECT. SER ST. 2021

NOTARIAL COMMISSION 2020-097 MLA

IBP NO. 141253 02/04/2021, PASIG

PTR NO. 982#140 - 01/05/2021 MLA

ROLL NO. 20679, TIN: 172-523-620

MCLE COMPL. NO. VII-0000165

URBAN DECA HOME MANILA, B-2, UNIT 355



BOA/PRC Accreditation No. 4782 October 4, 2018, valid until August 15, 2021 SEC Accreditation No. 0207-FR-1 (Group A) August 29, 2019, valid until August 28, 2022 BDC Towers Valero (formerly Citibank Tower 674) Paseo de Rosas Multati City 1225 Philippines Phane +632 8 982 930

Phone +632 8 982 990 Fax +632 8 982 9111 Website www.revestacandong.com

#### INDEPENDENT AUDITORS' REPORT

The Stockholders and the Board of Directors Alphaland Corporation

#### Opinion

We have audited the accompanying consolidated financial statements of Alphaland Corporation and Subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2020 and 2019, and the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years ended December 31, 2020, 2019 and 2018, and notes to consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2020 and 2019, and its consolidated financial performance and its consolidated cash flows for each of the three years ended December 31, 2020, 2019 and 2018 in accordance with Philippine Financial Reporting Standards (PFRS).

#### Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to the audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other Information

Management is responsible for the other information. The other information comprises the information included in the Group's Annual Report for the year ended December 31, 2020, but does not include the consolidated financial statements and our auditors' report thereon. The Annual Report for the year ended December 31, 2020 is expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.



- 2 -

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, these could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of the auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate evidence regarding the financial information of the entities or business
  activities within the Group to express an opinion on the consolidated financial statements. We are
  responsible for the direction, supervision and performance of the group audit. We remain solely
  responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audits.

REYES TACANDONG & CO.

BELINDA B. FERNANDO

Partner

CPA Certificate No. 81207

Tax Identification No. 102-086-538-000

BOA Accreditation No. 4782; Valid until August 15, 2021

SEC Accreditation No. 81207-SEC Group A

Issued January 30, 2020

Valid for Financial Periods 2019 to 2023

BIR Accreditation No. 08-005144-004-2019

Valid until October 16, 2022

PTR No. 8534275

Issued January 5, 2021, Makati City

April 7, 2021

Makati City, Metro Manila

# ALPHALAND CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(Amounts in Thousands, Except for Book Value per Share)

	Note	2020	ecember 31
	Note	2020	201
ASSETS			
Current Assets			
Cash and cash equivalents	5	₽769,657	₽494,184
Trade and other receivables	6	1,110,323	1,589,758
Land and development costs and parking lots for sale	7	3,193,200	3,310,22
Advances to related companies	17	4,111,702	3,527,10
Club shares for sale	10	1,074,311	1,062,31
Other current assets	8	1,204,504	1,337,54
Total Current Assets		11,463,697	11,321,120
Noncurrent Assets			
investment in and advances to an associate	9	12,349	12,349
Club shares for sale - net of current portion	10	30,437,589	32,496,589
nvestment properties	11	58,776,917	54,642,253
Property and equipment	12	10,006,474	10,698,168
Other noncurrent assets	13	155,496	198,764
Total Noncurrent Assets		99,388,825	98,048,123
		₽110,852,522	₽109,369,243
IADILITIES AND FOLLITY			
IABILITIES AND EQUITY			
Current Liabilities	2000		
rade and other payables	14	P2,939,216	₽3,419,359
dvances from related companies	17	2,342,111	2,549,218
Current portion of customers' deposits	18	107,980	83,927
		453,828	505,775
Total Current Liabilities		5,843,135	6,558,279
Noncurrent Liabilities			
customers' deposits - net of current portion	18	120,519	192,877
etirement liability	21	73,258	65,784
let deferred tax liabilities	22	22,641,102	21,672,232
other noncurrent liabilities		183,221	49,743
Total Noncurrent Liabilities		23,018,100	21,980,636
Total Liabilities		28,861,235	28,538,915

(Forward)

			December 31
	Note	2020	201
Equity Attributable to Equity Holders of the Parent			
Company			
Capital stock	16	P2 702 222	02 042 474
Additional paid-in capital	10	₽2,702,323	₽2,842,174
Retained earnings	16	12,909,581	12,769,730
Other comprehensive income:	10	56,828,021	53,419,451
Cumulative unrealized valuation gain on club shares for			
sale	10	23,482,648	25,057,294
Revaluation surplus	12	3,428,674	3,577,428
Accumulated remeasurement gain on retirement liability	21	46,325	40,957
Less:		99,397,572	97,707,034
Parent Company's shares held by a subsidiary	1.0		
Cost of treasury shares	16	16,881,220	16,881,220
cost of decisity strates	16	524,283	1,214
Noncontrolling Internation		81,992,069	80,824,600
Noncontrolling interests		(782)	5,728
Total Equity		81,991,287	80,830,328
		P110,852,522	₽109,369,243
Book Value Per Share*	23	₽6.268	P5.546

See accompanying Notes to Consolidated Financial Statements.

<sup>\*</sup>The Securities and Exchange Commission approved the 10-for-1 Stock Split (Stock Split) of Alphaland Corporation on December 10, 2018. Book value per share is computed based on the total outstanding shares after the effect of the stock split. This information is intended as additional information for management reporting purposes only.

# ALPHALAND CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in Thousands, Except for Earnings per Share)

	Nimeron		Years Ended Dec	
	Note	2020	2019	2018
REVENUES	19			
Real estate sales	13	P1,034,902	P1 115 616	D1 246 F26
Rental income	18	491,802	P1,115,616	₽1,346,526
Service income	10	399,695	853,183	1,173,732
Interest income	5	28,072	530,538	306,838
Others	3	43,702	26,545 50,454	17,033
		1,998,173	2,576,336	33,690 2,877,819
			2,370,330	2,077,013
COSTS AND EXPENSES	20			
Cost of services		608,213	761,631	646,589
Cost of real estate sold		452,170	552,587	859,354
General and administrative		964,780	1,121,855	1,237,330
		2,025,163	2,436,073	2,743,273
OTHER INCOME (EXPENSES)				-//
Gain on fair value changes of investment				
properties	11	4,131,609	18,286,157	7,453,516
Finance costs	15	_	(190,870)	(321,345)
Net accounting loss on sale of Southgate	11	-	(7,003,266)	(321,343)
Other gains (losses) - net		30,109	(7,472)	(100,857)
		4,161,718	11,084,549	7,031,314
INCOME BEFORE INCOME TAX		4,134,728	11,224,812	7,165,860
PROVISION FOR INCOME TAX	22	,	/,012	7,103,000
Current		154,250	826,587	68,380
Deferred		1,285,165	2,565,137	2,369,177
		1,439,415	3,391,724	2,437,557
NET INCOME		2,695,313	7,833,088	4,728,303
OTHER COMPREHENSIVE INCOME		A	,,	.,. 20,000
Not to be reclassified to profit or loss in				
subsequent years:				
Unrealized valuation gain (loss) on club shares				
for sale	10	(1 220 240)	2 722 624	4 004 000
Income tax effect	10	(1,328,240) 199,236	2,732,624	1,084,338
		(1,129,004)	(409,894)	(162,651)
Remeasurement gain (loss) on retirement		(1,125,004)	2,322,730	921,687
liability	21	E 260	/4 2021	
Revaluation increase	12	5,368	(4,393)	
Income tax effect	12	-	768,967	4,365,148
THE STATE OF THE S			(230,690)	(1,287,956)
		- (4 400 505)	538,277	3,077,192
		(1,123,636)	2,856,614	3,998,879
OTAL COMPREHENSIVE INCOME		₽1,571,677	₽10,689,702	₽8,727,182

(Forward)

		Υ	ears Ended Decem	mber 31		
	Note	2020	2019	2018		
Net income attributable to:						
Equity holders of the Parent Company		P2,701,823	₽7,831,868	₽4,727,912		
Noncontrolling interests		(6,510)	1,220	391		
		P2,695,313	₽7,833,088	₽4,728,303		
Total comprehensive income attributable to: Equity holders of the Parent Company Noncontrolling interests		₽1,578,187	₽10,688,482			
		(6,510)	1,220	₽8,726,791 391		

See accompanying Notes to Consolidated Financial Statements.

<sup>\*</sup>Total comprehensive income per share is computed based on weighted average number of shares outstanding after the effect of the stock split which was approved by the SEC on December 10, 2018. This information is intended as additional information for management reporting purposes only.

# ALPHALAND CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(Amounts in Thousands)

	ATORES		ears Ended Decen	iber 31
	Note	2020	2019	2018
CAPITAL STOCK	16			
Balance at beginning of year		P2,842,174	₽2,842,174	P2 655 707
Reclassification to additional paid-in capital		(139,851)	F2,042,174	₽2,655,707
Additions		(133,031)	_	100 407
Balance at end of year		2,702,323	2,842,174	186,467
ADDITIONAL PAID-IN CAPITAL		2,702,323	2,042,174	2,842,174
Balance at beginning of year				
		12,769,730	12,769,730	10,740,079
Reclassification from capital stock		139,851	-	-
Additions		_	-	2,029,651
Balance at end of year		12,909,581	12,769,730	12,769,730
RETAINED EARNINGS				
Balance at beginning of year		53,419,451	45,295,494	40,343,598
Net income		2,701,823	7,831,868	4,727,912
Reclassification adjustments	10	524,285	184,842	
Amortization of revaluation surplus	-	182,462		189,059
Changes on initial application of PFRS 9, Financia	al.	102,402	107,247	52,918
Instruments	6	_	_	(17,993)
Balance at end of year		56,828,021	53,419,451	45,295,494
OTHER COMPREHENSIVE INCOME				13/233/134
Cumulative Unrealized Valuation Gain				
on Club Shares for Sale	10			
Balance at beginning of year	10	25 057 204		
Unrealized valuation gain (loss)		25,057,294	22,891,678	23,432,497
		(1,129,004)	2,322,730	921,687
Reclassification adjustments		(445,642)	(157,114)	(160,701)
Effect of change in tax rate			_	(1,301,805)
Balance at end of year		23,482,648	25,057,294	22,891,678
Revaluation Surplus	12			
Balance at beginning of year		3,577,428	3,103,638	75,850
Amortization of revaluation surplus		(148,754)	(64,487)	(49,404)
Revaluation gain		(140)/54)	538,277	
Balance at end of year		3,428,674	3,577,428	3,077,192 3,103,638
Accumulated Remeasurement Gain			0,011,120	3,103,030
	- 1			
on Retirement Liability	21			
Balance at beginning of year		40,957	45,350	45,350
Remeasurement gain (loss)		5,368	(4,393)	_
Balance at end of year		46,325	40,957	45,350
		26,957,647	28,675,679	26,040,666

(Forward)

	Years Ended December 31			
	Note	2020	2019	2018
PARENT COMPANY'S SHARES HELD BY A SUBSIDIARY Balance at beginning and end of year	16	(P16,881,220)	( <b>P</b> 16,881,220)	/P16 991 220)
TREASURY SHARES		(120,001,220)	(F10,001,220)	(₱16,881,220)
Balance at beginning of year Additions	16	(1,214) (523,069)	(1,214)	(1,214)
Balance at end of year		(524,283)	(1,214)	(1,214)
NONCONTROLLING INTERESTS				(-)/
Balance at beginning of year Share in net income (loss) Acquisition		5,728 (6,510)	4,508 1,220	4,867 391 (750)
Balance at end of year		(782)	5,728	4,508
		₽81,991,287	₽80,830,328	₽70,070,138

See accompanying Notes to Consolidated Financial Statements.

# ALPHALAND CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in Thousands)

	Note	2020	2019	2018
	7.5.4.4	2020	2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES				
Income before income tax		₽4,134,728	P11,224,812	₽7,165,860
Adjustments for:		14,254,720	F11,224,012	F7,165,860
Gain on fair value changes of investment				
properties	11	(4,131,609)	(10 206 157)	17 452 546
Depreciation and amortization	12	372,591	(18,286,157)	(7,453,516
Interest income	5		350,084	296,100
Unrealized foreign exchange losses		(28,072)	(26,545)	(17,033)
Gain on sale of aircraft	12	8,240	741	3,584
Finance costs	15	(4,430)	100.070	_
Net accounting loss from sale of Southgate	11	1,584	190,870	321,345
Loss on forfeitures and cancellation	7	-	7,003,266	-
Operating income before working capital changes		252.022	-	197,387
Decrease (increase) in:		353,032	457,071	513,727
Trade and other receivables		474 544	9.25	
Land and development costs and parking lots		474,541	179,276	(232,876)
for sale				
Other current assets		46,260	(188,706)	(153,290)
ncrease (decrease) in:		142,004	470,144	(15,848)
Trade and other payables				
Customers' deposits		(485,696)	(1,246,450)	277,383
Retirement liability		(48,305)	4,064	98,594
		15,142	14,999	20,058
Net cash generated from operations		496,978	(309,602)	507,748
ncome taxes paid nterest received		(206,198)	(387,761)	(46,718)
		32,966	31,439	11,893
Net cash provided by operating activities		323,746	(665,924)	472,923
CASH FLOWS FROM INVESTING ACTIVITIES				
Proceeds from:				
Sale of club shares for sale		723,048	111,309	215,921
Disposal of property and equipment		_	26,540	35,417
Disposal of investment properties	11	-	4,464,286	-
Decrease (increase) in:				
Advances to related companies		(584,598)	(407,725)	(342,331)
Other noncurrent assets		34,501	5,820	134,658
Investment in and advances to an associate		_	_	(750)
dditions to:				(1.50)
Property and equipment	12	(120,355)	(129,596)	(1,633,160)
Club shares for sale		(4,288)	(1,500)	(70,400)
Investment properties	11	(3,055)	(47,836)	(208,777)
Software	13	(1,106)	(3,458)	(5,796)
let cash provided by (used in) investing activities		44,147	4,017,840	(1,875,218)

(Forward)

Years Ended December 31 Note 2020 2019 2018 CASH FLOWS FROM FINANCING ACTIVITIES Increase (decrease) in: Other noncurrent liabilities P133,478 ₽351 ₽9,792 Advances from related companies (207,107)2,303,967 163,488 Payments of: Finance costs (1,584)(330,808)(296,078)Long-term debt (5,322,427)(1,193,853)Proceeds from: Issuance of new shares 2,216,118 Availments of long-term debt 782,737 Net cash provided by (used in) financing activities (75,213)(3,348,917)1,682,204 EFFECT OF FOREIGN EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS (8,240)(741)(3,584)NET INCREASE IN CASH AND CASH EQUIVALENTS 284,440 2,258 276,325 CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR Cash and cash equivalents 5 494,184 110,157 215,593 Restricted cash 8 1,175 382,944 1,183 495,359 493,101 216,776 CASH AND CASH EQUIVALENTS AT END OF YEAR Cash and cash equivalents 5 769,657 494,184 110,157 Restricted cash 8 10,142 1,175 382,944 ₽779,799 ₽495,359 ₽493,101

See accompanying Notes to Consolidated Financial Statements.

# ALPHALAND CORPORATION AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Corporate Matters

#### Corporate Information

Alphaland Corporation (ALPHA or Parent Company) is a holding company incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on November 19, 1990. The principal business of ALPHA and its subsidiaries (collectively referred to as the "Group") is real property development.

The registered office address of ALPHA is at Alphaland Makati Place, 7232 Ayala Ave. ext. cor. Malugay Street, Makati City.

The consolidated financial statements as at December 31, 2020 and 2019 and for each of the three years ended December 31, 2020, 2019 and 2018 were approved and authorized for issuance by the Executive Committee of the Board of Directors (BOD) on April 7, 2021.

# ALPHA's Legal Subsidiaries as at December 31, 2020 and 2019

	Place of			entage of wnership
Company	Incorporation	Nature of Business	2020	2019
Alphaland Southgate Tower, Inc. (ASTI)	Philippines	Real property development	100	100
Alphaland Balesin Island Resort Corporation		The second contract of	100	
(ABIRC)	Philippines	Real property development	100000	100
Alphaland Makati Place, Inc. (AMPI) (a)	Philippines	Real property development	100	100
Alphaland Baguio Mountain Log Homes, Inc.			100	
(ABMLHI)	Philippines	Real property development		100
Alphaland Balesin International Gateway, Inc.			100	
(ABIGI)	Philippines	Real property development		100
Alphaland Reclamation Corporation (ARC)	Philippines	Real property development	100	100
2258 Blue Holdings, Inc. (Blue Holdings) (a)	Philippines	Holding company	100	100
Alphaland Southgate Restaurants, Inc. (ASRI) (a)	Philippines	Restaurant operations	100	100
Alphaland International, Inc. (AII)	Philippines	Holding company	100	100
Alphaland Aviation, Inc. (AAI)	Philippines	Aviation	100	100
Alphaland Aviation - Pampanga, Inc. (AAPI) (b)	Philippines	Aviation	100	100
Aegle Wellness Center, Inc. (AWCI)	Philippines	Wellness center	100	100
Alphaland International, Inc BVI	British Virgin		100	
	Islands	Holding company		100
Alphaland International, Inc Seychelles	Seychelles	Holding company	100	100
Superface Enterprises Limited	Hongkong	Holding company	100	100
Aegle Drugstore Inc. (ADI)	Philippines	Pharmacy	100	100
Choice Insurance Brokerage, Inc. (CIBI) (d)	Philippines	Insurance brokerage	100	100
Alphaforce Security Agency, Inc. (ASAI)	Philippines	Security agency	80	80
Redstone Mountain Holdings Inc. (RMHI)	Philippines	Holding company	100	100
odgepole Holdings, Inc. (LHI)	Philippines	Holding company	100	100
Mt. Baguio Holding Estates Inc. (MBHEI)	Philippines	Holding company	100	100

(Forward)

Company	Place of			entage of wnership
Company	Incorporation	Nature of Business	2020	2019
Top of the Alpha, Inc. (Top of the Alpha) (c)	Philippines	Restaurant operations	100	100
The Alpha Suites, Inc. (Alpha Suites) (c) Pinecrest Holdings, Inc. (PHI)	Philippines	Real estate company	100	100
(a) The set AST	Philippines	Holding company	100	100

- (a) Through ASTI
- (b) Through AAI
- (c) Through AMPI
- (d) Through Blue Holdings

In 2020, the country experienced the COVID-19 pandemic crisis, resulting in a slowdown in the Philippine economy because of mandated lockdowns all over the country. Management has assessed that the effect of the global pandemic in the country did not have a significant impact on the Group's operations and financial performance as at and for the year ended December 31, 2020. The Group's operations and financial performance is dependent on future developments, including the timeliness and effectiveness of government initiatives to control the spread of the virus and mitigate its impact.

# 2. Summary of Significant Accounting Policies

# **Basis of Preparation and Statement of Compliance**

The consolidated financial statements of the Group have been prepared in compliance with Philippine Financial Reporting Standards (PFRS) issued by the Philippine Financial Reporting Standards Council and adopted by the SEC, including SEC pronouncements. This financial reporting framework includes PFRS, Philippine Accounting Standards (PAS), and Philippine Interpretations from International Financial Reporting Interpretations Committee (IFRIC).

SEC Memorandum Circular (MC) No. 14, Series of 2018, Philippine Interpretation Committee Question and Answer (PIC Q&A) 2018-12 Implementation Issues Affecting the Real Estate Industry, provides relief to the real estate industry by deferring the application of the provisions of the PIC Q&A 2018-12 with respect to the accounting for significant financing component, uninstalled materials and the exclusion of land in the calculation of percentage-of-completion (POC), for a period of three years. This deferral will only be applicable for real estate transactions. Effective January 1, 2021, real estate companies will adopt PIC Q&A 2018-12 and any subsequent amendments thereof retrospectively or as the SEC will later prescribe.

SEC MC No. 34, Series of 2020, Deferral of PIC Q&A No. 2018-12 and IFRIC Agenda Decision on Over Time Transfer of Constructed Goods (PAS 23-Borrowing Cost) for Real Estate Industry, provides relief to the real estate industry by deferring the application of SEC MC No. 14, Series of 2018, for another period of three (3) years or until 2023.

The Group opted to avail the relief in connection with their real estate transactions. Adoption of the PIC Q&A 2018-12 will affect the Group's measurement of POC in relation to its revenue recognition for real estate transactions.

#### Measurement Bases

The consolidated financial statements are presented in Philippine Peso, the Group's functional currency. All amounts are rounded to the nearest thousands unless otherwise stated.

The consolidated financial statements of the Group have been prepared on a historical cost basis, except for the following:

- Club shares for sale which are designated at fair value through other comprehensive income (FVOCI);
- Investment properties which are measured at fair value; and
- Serviced residences and aircrafts presented under "Property and equipment" account which are stated at revalued amount.

Historical cost is generally based on the fair value of the consideration given in exchange of assets and fair value of the consideration received in exchange for incurring a liability.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The Group uses market observable data to a possible extent when measuring the fair value of an asset or a liability. Fair values are categorized into different levels in a fair value hierarchy based on inputs used in the valuation techniques as follows:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

If the inputs used to measure the fair value of an asset or a liability might be categorized in different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Group recognizes transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

Further information about the assumptions made in measuring fair values is included in Notes 10, 11, 12 and 25.

#### Adoption of Amendments to PFRS

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of the following amendments to PFRS which the Group adopted effective for annual periods beginning on or after January 1, 2020:

 Amendments to References to the Conceptual Framework in PFRS – The amendments include new concepts affecting measurement, presentation and disclosure and derecognition; improved definitions and guidance-in particular the definition of an asset and a liability; and clarifications in important areas, such as the roles of stewardship, prudence, measurement uncertainty and substance over form in financial reporting.

- Amendments to PFRS 3 Definition of a Business This amendment provides an improved definition of a "business" which emphasizes that the output of a business is to provide goods and services to customers, whereas the previous definition focused on returns in the form of dividends, lower costs or other economic benefits to investors and others. To be considered a business, 'an integrated set of activities and assets' must include, at a minimum, 'an input and a substantive process that together significantly contribute to the ability to create an output'. The clarification is important because an acquirer may recognize goodwill (or a bargain purchase) when acquiring a business but not a group of assets. An optional simplified assessment (the concentration test) has been introduced to help companies determine whether an acquisition is of a business or a group of assets.
- Amendments to PAS 1, Presentation of Financial Statements and PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors Definition of Material The amendments clarify the definition of "material" and how it should be applied by companies in making materiality judgments. The amendments ensure that the new definition is consistent across all PFRS standards. Based on the new definition, an information is "material" if omitting, misstating or obscuring it could reasonably be expected to influence the decisions that the primary users of general purpose financial statements make on the basis of those financial statements.

Effective for annual periods beginning on or after June 1, 2020 -

Amendments to PFRS 16, Leases - Covid-19 Related Rent Concessions - The amendments provide practical expedient to lessees from applying the requirements on lease modifications under PFRS 16 for eligible rent concessions that is a direct consequence of COVID-19 pandemic. A lessee may elect not to assess whether eligible rent concessions from a lessor is a lease modification. A lessee that makes this election account for any change in lease payments resulting from the Covid-19 related rent concession the same way it would account for a change that is not a lease modification, i.e., as a variable lease payment. The amendments do not affect lessors. Earlier application of the amendments is permitted.

The adoption of the foregoing amendments to PFRS did not have any material effect on the consolidated financial statements. Additional disclosures were included in the notes to consolidated financial statements, as applicable.

# Amendments to PFRS in Issue But Not Yet Effective

Relevant amendments to PFRS which are not yet effective for the year ended December 31, 2020 and have not been applied in preparing the consolidated financial statements are summarized below.

Effective for annual periods beginning on or after January 1, 2022:

Amendments to PFRS 3, Reference to Conceptual Framework – The amendments replace the
reference of PFRS 3 from the 1989 Framework to the current 2018 Conceptual Framework. The
amendment included an exception that specifies that, for some types of liabilities and
contingent liabilities, an entity applying PFRS 3 should refer to PAS 37, Provisions, Contingent
Liabilities and Contingent Assets, or IFRIC 21, Levies, instead of the Conceptual Framework. The
requirement would ensure that the liabilities recognized in a business combination would

remain the same as those recognized applying the current requirements in PFRS 3. The amendment also added an explicit statement that contingent assets acquired in a business combination should not be recognized by an acquirer. The amendments should be applied prospectively.

- Amendments to PAS 16, Property, Plant and Equipment Proceeds Before Intended Use —
  The amendments prohibit deducting from the cost of property, plant and equipment any
  proceeds from selling items produced while bringing that asset to the location and condition
  necessary for its intended use. Instead, the proceeds and related costs from such items shall be
  recognized in profit or loss. The amendments must be applied retrospectively to items of
  property, plant and equipment made available for use on or after the beginning of the earliest
  period presented when an entity first applies the amendment.
- Amendments to PAS 37, Onerous Contracts Cost of Fulfilling a Contract The amendments clarify that for the purpose of assessing whether a contract is onerous, the cost of fulfilling a contract comprises both the incremental costs of fulfilling that contract and an allocation of costs directly related to contract activities. The amendments apply to contracts existing at the date when the amendments are fist applied. At the date of initial application, the cumulative effect of applying the amendments is recognized as an opening balance adjustment to retained earnings or other components of equity. Accordingly, the comparatives are not restated. Earlier application is permitted.
- Annual Improvements to PFRS 2018 to 2020 Cycle:
  - Amendments to PFRS 9, Financial Instruments Fees in the '10 per cent' Test for Derecognition of Financial Liabilities The amendment clarifies which fees an entity includes when it applies the '10 per cent' test in assessing whether to derecognize a financial liability (i.e. whether the terms of a new or modified financial liability is substantially different from the terms of the original financial liability). These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or the lender on the other's behalf. The amendments apply to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendments. Earlier application is permitted.
  - Amendments to PFRS 16, Leases Lease Incentives The amendment removes from the
    Illustrative Example 13 the illustration of the reimbursement of leasehold improvements by
    the lessor. The objective of the amendment is to avoid any potential confusion regarding
    the treatment of lease incentives because of how the requirements for lease incentives are
    illustrated.

Effective for annual periods beginning on or after January 1, 2023 -

Amendments to PAS 1, Classification of Liabilities as Current or Non-current – The amendments clarify the requirements for an entity to have the right to defer settlement of the liability for at least 12 months after the reporting period. The amendments also specify and clarify the following: (i) an entity's right to defer settlement must exist at the end of the reporting period, (ii) the classification is unaffected by management's intentions or expectations about whether the entity will exercise its right to defer settlement, (iii) how lending conditions affect classification, and (iv) requirements for classifying liabilities where an entity will or may settle by issuing its own equity instruments. The amendments must be applied retrospectively. Earlier application is permitted.

# Deferred effectivity -

Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28 - Sale or Contribution of Assets Between an Investor and its Associate or Joint Venture — The amendments address a conflicting provision under the two standards. It clarifies that a gain or loss shall be recognized fully when the transaction involves a business, and partially if it involves assets that do not constitute a business. The effective date of the amendments, initially set for annual periods beginning on or after January 1, 2016, was deferred indefinitely in December 2015 but earlier application is still permitted.

Under prevailing circumstances, the adoption of the foregoing amendments to PFRS is not expected to have any material effect on the consolidated financial statements of the Group. Additional disclosures will be included in the consolidated financial statements, as applicable.

## **Basis of Consolidation**

The consolidated financial statements include the accounts of the Parent Company and its subsidiaries. Subsidiaries are entities controlled by the Parent Company. Control is achieved when the Parent Company is exposed, or has right, to variable returns from its investment with the investee and it has the ability to affect those returns through its powers over the investee.

The Parent Company re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to elements evidencing control.

Subsidiaries are consolidated from the date of acquisition or incorporation, being the date on which the Parent Company obtains control, and continue to be consolidated until the date such control ceases. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Group gains control until the date the Group ceases to control the subsidiary.

The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company, using consistent accounting policies. All intra-group balances, transactions, unrealized gains and losses resulting from intra-group transactions and dividends are eliminated in full.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

Noncontrolling interests (NCI) represent the portion of net results and net assets not held by the Parent Company. These are presented in the consolidated statements of financial position within equity, apart from equity attributable to equity holders of the parent and are separately disclosed in the consolidated statements of comprehensive income. NCI pertains to the equity interest in ASAI as at December 31, 2020, 2019 and 2018.

Losses within a subsidiary are attributed to the NCI even if that results in a deficit balance.

If the Parent Company loses control over a subsidiary, it derecognizes the assets including goodwill, liabilities and NCI in the subsidiary. The Parent Company recognizes the fair value of the consideration received and the fair value of any investment retained together with any gain or loss in the consolidated statements of comprehensive income.

Business Combinations and Goodwill - Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any NCI in the acquiree. For each business combination, the acquirer measures the NCI in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date and any resulting gain or loss is recognized in profit or loss.

Goodwill is initially measured at cost being the excess of the aggregate of the consideration transferred and the amount recognized for NCI over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognized in profit or loss.

#### Financial Assets and Liabilities

Date of Recognition. The Group recognizes a financial asset or a financial liability in the consolidated statements of financial position when it becomes a party to the contractual provisions of a financial instrument. In the case of a regular way purchase or sale of financial assets, recognition and derecognition, as applicable is done using settlement date accounting.

Initial Recognition. Financial instruments are recognized initially at fair value, which is the fair value of the consideration given (in case of an asset) or received (in case of a liability). The initial measurement of financial instruments, except for those designated at fair value through profit and loss (FVPL), includes transaction cost.

"Day 1" Difference. Where the transaction in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a "Day 1" difference) in profit or loss. In cases where there is no observable data on inception, the Group deems the transactions price as the best estimate of fair value and recognizes "Day 1" difference in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the "Day 1" difference.

Classification of Financial Instruments. The Group classifies its financial assets at initial recognition under the following categories: (a) financial assets at FVPL, (b) financial assets at amortized cost and, (c) financial assets at FVOCI. The classification of a financial asset largely depends on the Group's business model and on the purpose for which the financial instruments are acquired or incurred and whether these are quoted in an active market.

Financial liabilities, on the other hand, are classified as either financial liabilities at FVPL or financial liabilities at amortized cost.

The Group reclassifies its financial assets when, and only when, it changes its business model for managing those financial assets. The reclassification is applied prospectively from the first day of the first reporting period following the change in the business model (reclassification date).

As at December 31, 2020 and 2019, the Group does not have financial assets and liabilities at FVPL and debt instruments measured at FVOCI.

Financial Assets at Amortized Cost. A financial asset shall be measured at amortized cost if both of the following conditions are met:

- the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortized cost are subsequently measured at amortized cost using the effective interest method, less allowance for impairment, if any. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the financial assets are derecognized and through amortization process. Financial assets at amortized cost are included under current assets if realizability or collectability is within 12 months after the reporting period. Otherwise, these are classified as noncurrent assets.

Included in this category are cash and cash equivalents, trade and other receivables (excluding advances to officers and employees), advances to related companies, restricted cash (presented under "Other current assets" account), advances to an associate and refundable deposits (presented under "Other noncurrent assets" account).

Financial Assets at FVOCI. Equity securities which are not held for trading may be irrevocably designated at initial recognition under the FVOCI category.

Financial assets at FVOCI are initially measured at fair value plus transaction costs. After initial recognition, financial assets at FVOCI are measured at fair value with unrealized gains or losses recognized in OCI and are included under "Other comprehensive income" account in the equity section of the consolidated statements of financial position. These fair value changes are recognized in equity and are not reclassified to profit or loss in subsequent periods. On disposal of these equity securities, any cumulative valuation gains or losses will be reclassified to retained earnings.

Classified under this category are the Group's club shares for sale.

Financial Liabilities at Amortized Cost. Financial liabilities are categorized as financial liabilities at amortized cost when the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to settle the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of its own equity instruments.

These financial liabilities are initially recognized at fair value less any directly attributable transaction costs. After initial recognition, these financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the liabilities are derecognized or through the amortization process.

This category includes trade and other payables (excluding deposits from sale, unearned income and statutory payables), advances from related companies and customers' deposits.

# Impairment of Financial Assets at Amortized Cost

The Group records an allowance for expected credit loss (ECL) on financial assets at amortized cost based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive. The difference is then discounted at an approximation to the asset's original effective interest rate.

The Group measures loss allowances at an amount equivalent to the 12-month ECL for financial assets on which credit risk has not increased significantly since initial recognition or that are determined to have low credit risk at reporting date. Otherwise, impairment loss will be based on lifetime ECL.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition, the Group compares the risk of a default occurring on the financial instrument as at reporting date with the risk of a default occurring on the financial instrument on the date of initial recognition and consider reasonable and supportable information, that is available without undue cost or effort. In addition, the Group considers that there has been a significant increase in credit risk when contractual payments are more than 30 days past due.

If, in a subsequent year, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is reduced by adjusting the allowance account. Any subsequent reversal of an impairment loss is recognized in profit or loss to the extent that the carrying amount of the asset does not exceed its amortized cost at reversal date.

Trade Receivables. The Group has applied the simplified approach in measuring the ECL on trade receivables. Simplified approach requires that ECL should always be based on the lifetime ECL. Therefore, the Company does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECL at each reporting date.

The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment and an assessment of both the current as well as the forecast direction of conditions at the reporting date, including time value of money where appropriate.

Other Financial Instruments Measured at Amortized Cost. For these financial assets, the Group applies the general approach in determining ECL. The Group recognizes an allowance based on either the 12-month ECL or lifetime ECL, depending on whether there has been a significant increase in credit risk since initial recognition.

A financial asset is written off when there is no reasonable expectation of recovering the financial asset in its entirety or a portion thereof. This is generally the case when the Group determines that the counterparty does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off.

# **Derecognition of Financial Assets and Liabilities**

Financial Assets. A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when:

the right to receive cash flows from the asset has expired;

- the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement;
- the Group has transferred its right to receive cash flows from the asset and either: (a) has
  transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor
  retained substantially all the risks and rewards of the asset, but has transferred control of the
  asset.

When the Group has transferred its right to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

Financial Liabilities. A financial liability is derecognized when the obligation under the liability is discharged, cancelled or expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in profit or loss.

## Offsetting Financial Assets and Liabilities

Financial assets and liabilities are offset and the net amount is reported in the consolidated statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the consolidated statements of financial position.

# Classification of Financial Instrument between Liability and Equity

A financial instrument is classified as liability if it provides for a contractual obligation to:

- Deliver cash or another financial asset to another entity;
- Exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; or
- Satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

# Land and Development Costs and Parking Lots for Sale

Property acquired or being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, is held as inventory and is measured at the lower of cost and net realizable value (NRV).

#### Costs include:

- Cost of the land;
- · Construction and development costs; and
- Borrowing costs, planning and design costs, costs of site preparation, professional fees, property transfer taxes, construction overheads and other related costs.

NRV is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date, less estimated specifically identifiable costs to complete and the estimated costs to sell.

#### Other Current Assets

This account mainly consists of the excess of input value-added tax (VAT) over output VAT, advances to contractors and suppliers, creditable withholding taxes (CWT), prepayments and supplies.

VAT. Revenues, expenses and assets are recognized net of the amount of VAT, except:

- where the tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables that are stated with the amount of tax included.

The net amount of tax recoverable from the taxation authority is included as part of "Other current assets" account in the consolidated statements of financial position.

Advances to Contractors and Suppliers. Advances to contractors and suppliers represent advance payments on goods and services to be incurred in connection with the Group's projects and operations. These are charged to expense or capitalized to projects in the consolidated statements of financial position, upon actual receipt of services or goods. These are considered as nonfinancial instruments as these will be applied against future billings from contractors and suppliers. Advance payments to contractors and suppliers, relating to the portion of projects that are classified as investment property and advance payments that will be applied against future billings beyond 12 months from the reporting date, are presented as part of "Other noncurrent assets" account in the consolidated statements of financial position.

CWT. CWT represents the amount withheld by the Group's customers in relation to its income. CWT can be utilized as payment for income taxes provided that these are properly supported by certificates of creditable tax withheld at source subject to the rules on Philippine income taxation. CWT is stated at its net realizable amount.

Supplies. Supplies are valued at the lower of cost and net realizable value. Cost is determined using the weighted average method and includes expenditures incurred in acquiring the supplies and bringing them to their existing location and condition. Net realizable value is the current replacement cost.

Prepayments. Prepayments are expenses not yet incurred but paid in advance. Prepayments are apportioned over the period covered by the payment and charged to the appropriate account in profit or loss when incurred. Prepayments that are expected to be realized for no more than 12 months after the reporting period are classified as current asset. Otherwise, these are classified as noncurrent asset.

#### **Interests in Joint Operations**

A joint operation is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the assets, and obligations for the liabilities relating to the arrangement.

The Group recognizes in relation to its interest in a joint operation:

- its assets, including its share of any assets held jointly;
- its liabilities, including its share of any liabilities incurred jointly;
- its revenue from the sale of its share of the output arising from the joint operation;
- its share of the revenue from the sale of the output by the joint operation; and
- its expenses, including its share of any expenses incurred jointly.

## Investment in an Associate

The Group's investment in an associate is accounted for using the equity method. An associate is an entity in which the Group has significant influence.

Under the equity method, investment in an associate is carried in the consolidated statements of financial position at cost plus post acquisition changes in the Group's share of net assets of the associate.

The consolidated statements of comprehensive income reflect the share in the results of operations of the associate. Where there has been a change recognized directly in the equity of the associate, the Group recognizes its share of any changes and discloses this, when applicable, in the consolidated statements of changes in equity. Unrealized gains and losses resulting from transactions between the Group and the associate are eliminated to the extent of the interest in the associate.

The share in net income of the associate is shown under "Other gains (losses) - net" account in the consolidated statements of comprehensive income.

The financial statements of the associate are prepared for the same reporting period as the Group. Where necessary, adjustments are made to bring the accounting policies in line with those of the Group.

Upon loss of significant influence over an associate, the Group measures and recognizes any remaining investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the remaining investment and proceeds from disposal is recognized in profit or loss.

#### **Investment Properties**

Investment properties comprise of completed properties and land for future development held by the Group to earn rentals or for capital appreciation, or both. Investment properties are measured initially at cost, including transaction costs. The carrying amount includes the cost of replacing part of existing investment properties at the time that cost is incurred and if the recognition criteria are met, and excludes the costs of day-to-day servicing of investment properties. Subsequent to initial recognition, investment properties are stated at fair value, which reflects market conditions at the reporting date

as determined by independent appraisers. Gains and losses arising from changes in the fair values of investment properties are included in the profit or loss in the period in which these arise.

Transfers are made to or from investment property only when there is a change in use. For a transfer from investment property to owner occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owner occupied property becomes an investment property, the Group accounts for such property in accordance with the policy on property and equipment up to the date of change in use.

Investment properties are derecognized when either they have been disposed of or when the investment properties are permanently withdrawn from use and no further economic benefit is expected from its disposal. Any gain or loss on the retirement of disposal of an investment property is recognized in profit or loss in the year of retirement or disposal.

#### **Property and Equipment**

Property and equipment, except land, serviced residences and aircrafts, are stated at cost less accumulated depreciation, amortization and impairment in value, if any. Land is stated at cost less any impairment in value.

The initial cost of property and equipment consists of its purchase price, including import duties, nonrefundable taxes and any directly attributable costs in bringing the asset to its working condition and location for its intended use. Such cost includes the cost of replacing part of such property and equipment when that cost is incurred if the recognition criteria are met.

Expenditures incurred after the property and equipment have been put into operation, such as repairs and maintenance, are normally charged to profit or loss in the period when the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as additional cost of property and equipment.

The Group adopted the revaluation model in measuring its serviced residences and aircrafts.

Under the revaluation model, serviced residences and aircrafts are initially recorded at cost and subsequently measured at fair value. Valuations are performed with sufficient regularity to ensure that the fair value of a revalued asset does not differ materially from its carrying amount. Additions subsequent to the last appraisal date are stated at acquisition cost.

A revaluation increase is recorded initially in OCI and accumulated to the revaluation surplus in equity. However, the increase is recognized in profit or loss to the extent that it reverses a revaluation decrease of the same asset previously recognized in profit or loss. A revaluation decrease is recognized in profit or loss, except to the extent that it offsets an existing surplus on the same asset recognized in revaluation surplus in equity in which case the decrease is recognized in OCI.

Upon disposal, any revaluation surplus relating to the particular asset being sold is transferred to retained earnings.

Each part of the property and equipment with a cost that is significant in relation to the total cost of the item is depreciated separately.

Depreciation and amortization is computed on the straight-line basis over the estimated useful lives of the depreciable assets. The depreciation and amortization periods for property and equipment, based on the above policies, are as follows:

Asset Type	Number of Years	
Serviced residences	50	
Aircrafts	15 to 25	
Buildings	20 to 40	
Transportation equipment	2 to 5	
Machinery, equipment and tools	2 to 15	
Office furniture and equipment	2 to 5	
Leasehold improvements	2 to 10 or lease term, whichever is shorter	

The estimated useful lives and depreciation and amortization method are reviewed periodically to ensure that the periods and method of depreciation and amortization is consistent with the expected pattern of economic benefits from items of property and equipment.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset is derecognized.

Construction in progress, which includes cost of construction and other direct costs, is stated at cost and is not depreciated until such time as the relevant assets are completed and put into operational use. Assets under construction are reclassified to a specific category of property and equipment when the construction and other related activities necessary to prepare the assets for their intended use are completed and the assets are available for use.

Fully depreciated assets are retained in the accounts until these are no longer in use.

## Deferred Input VAT

In accordance with the Revenue Regulation No. 16-2005, input VAT on purchases or imports of the Group of capital goods (depreciable assets for income tax purposes) with an aggregate acquisition cost (exclusive of input VAT) in each of the calendar months exceeding \$\mathbb{P}1.0\$ million are claimed as credit against output VAT over 60 months or the estimated useful lives of capital goods whichever is higher.

Where the aggregate acquisition cost (exclusive of VAT) of the existing or finished depreciable capital goods purchased or imported during any calendar month does not exceed \$1.0 million, the total input VAT will be allowable as credit against output VAT in the month of acquisition.

Deferred input VAT also includes the VAT on the unpaid portion of availed services. Deferred input VAT that is expected to be realized within 12 months after the financial reporting period are classified as current assets, otherwise these are classified as noncurrent assets.

#### Software

Software is measured initially at cost. Software is recognized if it is probable that the future economic benefits that are attributable to the asset will flow to the enterprise and the cost of the asset can be measured reliably. After initial recognition, software is measured at cost less accumulated amortization and any impairment loss.

Amortization of software is computed on a straight-line basis over the estimated useful life of five (5) years.

The amortization period and method are reviewed periodically to ensure that these are consistent with expected pattern of economic benefits from the intangible assets.

#### Impairment of Nonfinancial Assets

Nonfinancial assets are reviewed for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash generating unit's (CGU) fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss unless the asset is carried at revalued amount, in which case the reversal is treated as a revaluation increase. After such a reversal the depreciation and amortization charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

Goodwill. The Group assesses whether there are any indicators that goodwill is impaired at each financial reporting date. Goodwill is tested for impairment annually and when circumstances indicate that the carrying amount may be impaired. Impairment is determined for goodwill by assessing the recoverable amount of the CGU, to which the goodwill relates.

Where the recoverable amount of the CGU is less than their carrying amount, an impairment loss is recognized. Impairment losses relating to goodwill cannot be reversed in future periods.

Investment in an Associate. After application of the equity method, the Group determines whether it is necessary to recognize an impairment loss on the Group's investment in its associate. The Group determines at each financial reporting date whether there is any objective evidence that the investment in an associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying amount and recognizes the amount in profit or loss under the "Equity in net income (loss) of an associate" account.

#### Capital Stock and Additional Paid-in Capital

Capital stock is measured at par value for all shares issued. Proceeds and/or fair value of considerations received in excess of par value, if any, are recognized as additional paid-in capital.

Incremental costs directly attributable to the issue of new capital stock are recognized as a deduction, net of tax, from the equity.

#### **Retained Earnings**

Retained earnings represent the cumulative balance of the Group's results of operations, reclassification adjustments on disposal of club shares for sale, amortization of revaluation surplus, and net of dividend distribution, if any.

#### OCI

OCI comprises of items of income and expenses that are not recognized in profit or loss for the year in accordance with PFRS. OCI of the Group pertains to unrealized valuation on club shares for sale, revaluation surplus and remeasurement on retirement liability.

#### **Treasury Shares**

Own equity instruments which are reacquired (treasury shares) are recognized at cost and deducted from equity. No gain or loss is recognized in the consolidated statements of comprehensive income on the purchase, sale, issue or cancellation of the Group's own equity instruments. Any difference between the carrying amount and the consideration, if reissued, is recognized as additional paid-in capital. Voting rights related to treasury shares are nullified for the Group and no dividends are allocated to them.

#### Parent Company's Shares Held by a Subsidiary

Parent's shares which are held by a subsidiary are treated similar to treasury shares and recognized and deducted from equity at cost. No gain or loss is recognized in the consolidated statements of comprehensive income on the purchase, sale, issue or cancellation of the Group's own equity instruments. Any difference between the carrying amount and the consideration is recognized as additional paid-in capital.

#### Revenue Recognition

Revenue from contract with customers is recognized when the performance obligation in the contract has been satisfied, either at a point in time or over time. Revenue is recognized over time if one of the following criteria is met: (a) the customer simultaneously receives and consumes the benefits as the Group performs its obligations; (b) the Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; or (c) the Group's performance does not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for performance completed to date. Otherwise, revenue is recognized at a point in time.

The Group has generally concluded that it is the principal in its revenue arrangements. The following specific recognition criteria must also be met before revenue is recognized.

Real Estate Sales. Revenue from sale of completed projects is recognized at a point in time when the customer obtains control of the assets. Revenue from sale of real estate projects that are under pre-completion stage are generally recognized over time during the construction period (or POC). In measuring the progress of its performance obligation over time, the Group uses the output method, i.e. revenue is recognized as the related obligations are fulfilled, measured principally on the basis of the estimated completion of a physical portion of the contract work.

The Group accounts for any cash received from buyers as "Contract liabilities" account in the consolidated statements of financial position when the related performance obligation for which payment was made has not yet been performed. Excess of collections over satisfied performance obligation is also classified as contract liabilities. Contract liabilities are reduced by the amount of revenue recognized during the reporting period. Receivables that are conditional upon the performance of other obligations are recognized as "Contract assets" (presented under "Trade and other receivables" account) in the consolidated statements of financial position. Contract assets are reclassified to trade receivables upon completion of the performance obligation.

For sale of condominium units and preferred shares under a single contract to sell, the selling price is allocated to each component. Collections received are applied pro-rata based on the selling price of the condominium unit, net of VAT and interest, and the selling price of the preferred share.

Rent. Rent income from operating leases is recognized on a straight-line basis over the term of the lease. Contingent rent income is recognized when it arises. This also includes common utilities, services and maintenance charges, as well as other incidental income in providing the service.

Air Transport, Medical and Security Services. These are recognized at a point in time when the related service has been rendered.

Room Revenues. Revenue is recognized at a point in time i.e., when the room facilities are used and the related services are rendered.

Gain on Sale of Club Shares for Sale. Gain on sale of club shares for sale is recognized upon transfer of risks and rewards to the buyer.

*Interest income.* Interest income is recognized as the interest accrues taking into account the effective yield on the assets.

Other Income. Income from other sources is recognized at a point in time i.e., when earned during the period.

#### Cost and Expense Recognition

Costs and expenses are decreases in economic benefits during the accounting period in the form of outflows or depletions of assets or incurrence of liabilities that result in decrease in equity, other than those relating to distributions to equity participants.

Cost of Services. Cost of services is recognized as expense when services are rendered.

Cost of Real Estate Sold. Cost of real estate sold is recognized consistent with the revenue recognition method applied. Cost of condominium units sold before the completion of the project is determined based on actual costs and project estimates of building contractors and technical staff.

Contract costs include all direct materials and labor costs and those direct costs related to contract performance. Expected losses on contracts are recognized immediately when it is probable that the total contract costs will exceed total contract revenue. Changes in contract performance, contract conditions and estimated profitability, including those arising from contract penalty provisions, and final contract settlements which may result in revisions to estimated costs and gross margins are recognized in the year in which the changes are determined.

General and Administrative Expenses. General and administrative expenses constitute costs of administering the business. These are expensed as incurred.

Finance Costs. Finance costs are recognized as they accrue. This includes the amortization of any discount or premium or other differences between the initial carrying amount of an interest-bearing instrument and its amount at maturity calculated in an effective interest rate basis.

#### **Employee Benefits**

Short-term Benefits. The Group recognizes a liability net of amounts already paid and an expense for services rendered by employees during the accounting period. A liability is also recognized for the amount expected to be paid under short-term cash bonus or profit sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably.

Short-term employee benefit liabilities are measured on an undiscounted basis and are expensed as the related service is provided.

Retirement Benefit Costs. The Group has an unfunded, non-contributory defined benefit plan covering all qualified employees. Retirement benefit costs are actuarially determined using the projected unit credit method which reflects services rendered by employees to the date of valuation and incorporates assumptions concerning employees' projected salaries.

The Group recognizes service costs, comprising of current service costs, past service costs, gains and losses on curtailments and nonroutine settlements, and interest expense in profit or loss. Interest is calculated by applying the discount rate to the retirement liability.

Current service costs pertain to the increase in the present value of a defined benefit obligation resulting from employee service in the current period.

Past service costs are recognized in profit or loss on the earlier of the date of the plan amendment or curtailment, and the date that the Group recognizes restructuring-related costs.

Remeasurements comprising actuarial gains and losses and return on plan assets are recognized immediately in OCI in the period in which these arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

The defined retirement benefits obligation is the aggregate of the present value of the defined benefit obligation and the fair value of plan assets out of which the obligations are to be settled directly. The present value of the retirement liability is determined by discounting the estimated future cash outflows using interest rate on government bonds that have terms to maturity approximating the terms of the related retirement liability.

Actuarial valuations are made with sufficient regularity so that the amounts recognized in the consolidated financial statements do not differ materially from the amounts that would be determined at the reporting date.

#### Leases

#### Accounting policies applicable beginning January 1, 2019

The Group assesses whether the contract is, or contains, a lease. To assess whether a contract conveys the right to control the use of an identified assets for a period of time, the Group assesses whether, throughout the period of use, it has both of the following:

- the right to obtain substantially all of the economic benefits from the use of the identified asset;
   and
- b) the right to direct the use of the identified asset.

The Group as a Lessee. At the commencement date, the Group recognizes ROU assets and lease liabilities for all leases, except for leases with lease terms of 12 months or less (short-term leases) and leases for which the underlying asset is of low value, in which case the lease payments associated with those leases are recognized as an expense in profit or loss on a straight-line basis. For leases with lease terms of 12 months or less but with an option to extend the lease, the management assesses whether there is reasonable certainty that the Group will extend the lease, by considering all relevant facts and circumstances that create an economic incentive for the lessee to extend or terminate the lease, to determine the appropriate lease term.

ROU Assets. At commencement date, the Group measures ROU assets at cost which is comprised of the following:

- a) the amount of the initial measurement of lease liabilities;
- any lease payments made at or before the commencement date less any lease incentives received;
- c) any initial direct costs; and
- d) an estimation of costs to be incurred by the Group in dismantling and removing the underlying asset, when applicable.

After the commencement date, the ROU assets are carried at cost less any accumulated amortization and accumulated impairment losses, and adjusted for any remeasurement of the related lease liabilities. The ROU assets are amortized over the shorter of the lease terms or the useful lives of the underlying assets.

Lease Liabilities. At commencement date, the Group measures a lease liability at the present value of future lease payments using the interest rate implicit in the lease, if that rate can be readily determined. Otherwise, the Group uses its incremental borrowing rate.

Lease payments included in the measurement of a lease liability consist of the following:

- a) fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- c) amounts expected to be payable by the lessee under residual value guarantees; and
- d) the exercise price under a purchase option that the Group is reasonably certain to exercise; lease payments in an optional renewal period if the Group is reasonably certain to exercise an extension option; and penalties for early termination of a lease unless the Group is reasonably certain not to terminate early.

A lease liability is subsequently measured at amortized cost. Interest on the lease liability and any variable lease payments not included in the measurement of lease liability are recognized in profit or loss unless these are capitalized as costs of another asset. Variable lease payments not included in the measurement of the lease liability are recognized in profit or loss when the event or condition that triggers those payments occurs.

If there is a change in the lease term or if there is a change in the assessment of an option to purchase the underlying asset, the lease liability is remeasured using a revised discount rate considering the revised lease payments on the basis of the revised lease term or reflecting the change in amounts payable under the purchase option. The lease liability is also remeasured using the revised lease payments if there is a change in the amounts expected to be payable under a residual value guarantee or a change in future lease payments resulting from a change in an index or a rate used to determine those payments.

Group as a Lessor. Leases in which the Group does not transfer substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same bases as rent income. Contingent rents are recognized as revenue in the period in which these are earned.

#### Accounting policies applicable prior to January 1, 2019

The determination of whether a contract is, or contains, a lease is based on the substance of the arrangement at inception date of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset.

A reassessment is made after inception of the lease only if one of the following applies:

- a) there is a change in contractual terms, other than a renewal or extension of the arrangement;
- b) a renewal option is exercised or extension granted, unless the term of the renewal or extension was initially included in the lease term;
- there is a change in the determination of whether fulfillment is dependent on a specified asset;
   or
- d) there is a substantial change to the asset.

Where reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios (a), (b) or (d) and at the date of renewal or extension period for scenario (d).

Group as a Lessee. Leases where the lessor retains substantially all the risks and rewards of ownership are classified as operating leases. Operating lease payments are recognized as an expense in profit or loss on a straight-line basis over the lease term.

Group as a Lessor. Leases in which the Group does not transfer substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same bases as rent income. Contingent rents are recognized as revenue in the period in which these are earned.

#### **Borrowing Costs**

Borrowing costs are capitalized if these are directly attributable to the acquisition or construction of a qualifying asset. Capitalization of borrowing costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Borrowing costs are capitalized until the assets are substantially ready for their intended use. If the carrying amount of the asset exceeds its estimated recoverable amount, an impairment loss is recorded. All other borrowing costs are expensed in the period these occur.

#### **Foreign Currency Denominated Transactions**

Transactions denominated in foreign currencies are initially recorded in Philippine Peso using the exchange rate prevailing at the date of transaction. Monetary assets and liabilities denominated in foreign currencies are restated at the functional currency using the rate of exchange prevailing at the reporting date. Foreign exchange differences between the rate at transaction date and settlement date or reporting date are credited to or charged against profit or loss. Nonmonetary items that are measured in terms of historical cost in foreign currency are translated using the exchange rate at the dates of initial transactions.

#### Income Taxes

Current Tax. Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and the tax laws used to compute the amount are those that are enacted or substantively enacted at the end of the reporting period.

Deferred Tax. Deferred tax is provided on all temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes except for:

- When it arises from the initial recognition of an asset or liability in a transaction that is not a
  business combination and, at the time of the transaction, affects neither the accounting profit
  or loss nor taxable profit or loss; or
- When the taxable temporary difference is associated with interests in subsidiaries, associates or
  joint ventures and the timing of the reversal can be controlled and it is probable that the
  temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, carryforward benefits of unused tax credits (excess of minimum corporate income taxes or MCIT over regular corporate income taxes or RCIT) and unused tax losses (net operating loss carryover or NOLCO), only if it is probable that sufficient future taxable profit will be available against which the deductible temporary differences and carryforward benefits of unused tax credits and unused tax losses can be utilized.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are re-assessed at the end of each reporting period and are recognized to the extent that it has become probable that sufficient future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the end of reporting period.

Deferred tax assets and liabilities are offset if a legally enforceable right exists to offset the current tax assets against the current tax liabilities and the deferred income taxes relate to the same taxable entity and the same taxation authority.

Deferred tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred tax items are recognized in relation to the underlying transaction either in OCI or directly in equity.

#### **Related Parties and Transactions**

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence.

A related party transaction is a transfer of resources, services or obligations between a reporting entity and a related party, regardless of whether a price is charged.

#### Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

Provisions are made using the best estimates of the amount required to settle the obligation and are discounted to present values using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. Changes in estimates are reflected in profit or loss in the period these arise.

#### Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. These are disclosed in the notes to consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed when an inflow of economic benefits is probable.

#### **Events after the Reporting Date**

Post year-end events that provide additional information about the Group's financial position at reporting date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to consolidated financial statements when material.

## 3. Significant Judgment, Accounting Estimates and Assumptions

The preparation of the consolidated financial statements in accordance with PFRS requires management to exercise judgment, make estimates and use assumptions that affect amounts of assets, liabilities, income and expenses reported in the consolidated financial statements. The judgment, estimates and assumptions used in the consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the consolidated financial statements. While management believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the estimated amounts. Actual results could differ from such estimates.

#### Judgment

In the process of applying the Group's accounting policies, management has made the following judgment, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements.

Recognizing Revenue from Real Estate Sales. The recognition of revenue at a point in time requires certain judgment on when the customer obtains control over the promised goods and services. In determining whether control has been transferred to the customer, the Group considers the following indicators:

- The Group has a present right to payment for the asset.
- The customer has legal title to the asset.
- The Group has transferred physical possession of the asset.
- The customer has the significant risks and rewards of ownership of the asset.
- The customer has accepted the asset.

For real estate sales recognized over time, the Group recognizes revenue using POC method. This method requires certain judgments based on the buyer's commitment on the sale which may be ascertained through the significance of the buyer's initial investment and completion of development. The buyer's commitment is evaluated based on collections and credit standing of the buyers. The POC of development is determined based on engineer's judgment and estimates on the physical portion of contract work done and that the development is beyond the preliminary stage.

Real estate sales recognized amounted to ₱1,034.9 million, ₱1,115.6 million and ₱1,346.5 million in 2020, 2019 and 2018, respectively (see Note 19).

Determining the Functional Currency. Based on the economic substance of the underlying circumstances relevant to the Group, functional currency has been determined to be the Philippine Peso. The Philippine Peso is the currency of the primary economic environment in which the Group operates.

Determining the Classification of Lease Commitments - The Group as a Lessor. The Group entered into a number of operating lease agreements as a lessor. The Group has determined that it retains substantially all the risks and rewards of ownership of the assets being leased out under operating lease agreements.

The Group recognized rent income amounting to ₱491.8 million, ₱853.2 million and ₱1,173.7 million in 2020, 2019 and 2018, respectively (see Note 18).

Determining the Classification of Lease Commitments and Appropriate Lease Term - The Group as a Lessee. The Group has lease agreements for the use hangar premises. Effective January 1, 2019, the Group recognizes ROU assets and lease liabilities based on the present value of lease payments over the lease term using the Group's incremental borrowing rate, except for leases with lease terms of 12 months or less (short-term leases) and leases for which the underlying asset is of low value in which case the lease payments associated with those leases are recognized as an expense on a straight-line basis.

The Group has exercised significant judgment in determining the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or in any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

ROU assets amounted to P10.4 million and P14.9 million as at December 31, 2020 and 2019, respectively. Lease liabilities amounted to P12.1 million and P16.3 million as at December 31, 2020 and 2019, respectively (see Note 18).

Prior to January 1, 2019, the Group evaluated the terms and conditions of its lease agreements if there will be transfer of ownership of assets to the Group at the end of the lease term. The Group has determined that all significant risks and rewards of ownership are retained by the lessors. Thus, the leases were classified as operating leases.

Rent expense amounted to ₽4.4 million in 2018 (see Note 18).

Determining the Classification of Financial Instruments. The Group exercises judgments in classifying a financial instrument on initial recognition either as a financial asset, a financial liability or an equity instrument in accordance with the substance of the contractual arrangement and the definitions of a financial asset, a financial liability or an equity instrument. The substance of a financial instrument, rather than its legal form, governs its classification in the consolidated statements of financial position.

Determining the Fair Value of Financial Instruments. PFRS requires certain financial assets and liabilities to be carried at fair value, which requires extensive use of accounting estimates. While significant components of fair value measurement were determined using verifiable objective evidence, the amount of changes in fair value would differ if the Group utilized different valuation methodologies. Any changes in fair value of these financial assets would affect profit and loss and equity.

The fair value of the Group's financial assets and liabilities are disclosed in Note 25.

Determining the Fair Value of Investments in Clubs' Preferred Shares. The Group establishes fair value by using recent arm's length market transactions between market participants. The fair value of investments in preferred shares of the Clubs is determined based on the current cash selling price to third parties.

The Group's club shares for sale amounted to ₹31,511.9 million and ₹33,558.9 million as at December 31, 2020 and 2019, respectively (see Note 10).

Determining Control, Joint Control or Significant Influence over an Investee Company. Control is presumed to exist when an investor has power over the investee, is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. On the other hand, joint control is presumed to exist when the investors contractually agreed to share control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. The Group has assessed it has control over its subsidiaries and joint control in all joint arrangements.

The Group has a 50% interest in Alphaland Heavy Equipment Corporation (AHEC) as at December 31, 2020 and 2019. The Group accounts for these investments as associate since management has assessed that there is no joint control between the parties.

Determining the Classification of Joint Arrangements. The joint venture agreement with Boy Scouts of the Philippines (BSP) is accounted for as a joint operation since the parties that have joint control of the arrangement, have rights to the assets, and obligations for the liabilities, relating to the arrangement.

Classifying Investment Properties and Owner-Occupied Properties. The Group determines whether a property qualifies as investment property. In making its judgment, the Group considers whether the property generates cash flows largely independent of the other assets held by an entity. Owner-occupied properties generate cash flows that are attributable not only to the property but also to the other assets used in the production or supply process.

Some properties comprise a portion that is held to earn rentals for capital appreciation and another portion that is held for use in the production or supply of goods or services or for administrative purposes. If these portions cannot be sold separately, the property is accounted for as an investment property only if an insignificant portion is held for use in the supply of goods or services or for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Group considers each property separately in making its judgment.

Determining Transfers. Transfers between investment properties, land and development costs and property and equipment of the Group are made after determining that there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or commencement of development with a view to sale. These transfers are recorded using the carrying amounts of the investment properties, land and development costs and property and equipment at the date of change in use.

Evaluating Legal Contingencies. There are on-going litigations involving the Group which management believes would not have a material adverse impact on the Group's financial condition and results of operations. The estimate of the probable costs for the resolution of possible claims have been developed in consultation with legal counsel handling the Group's defense in these matters and is based upon an analysis of potential results (see Note 26).

### **Estimates and Assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the financial reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

Recognizing Revenue and Cost. The Group's revenue and cost recognition policies require management to make use of estimates and assumptions that may affect the reported amounts of revenue and cost. Revenue and cost from sale of real estate recognized based on the POC are measured principally on the basis of the estimated completion of physical proportion of the contract work, and by reference to the actual costs incurred to date over the estimated total costs of the project.

Revenue from AMPI's sale of condominium units and preferred shares, ABIRC's sale of private villa and land and ABMLHI's sale of log homes and land under a single contract to sell are allocated to each component using the residual method.

The fair value of the preferred shares is measured at its current cash selling price to third parties on a stand-alone basis and the fair value of the condominium unit is the residual amount of the transaction price.

Revenue recognized based on POC amounted to ₱1,034.9 million, ₱1,115.6 million and ₱1,346.5 million in 2020, 2019 and 2018, respectively (see Note 19). Cost recognized based on POC amounted to ₱452.2 million, ₱552.6 million and ₱859.4 million in 2020, 2019 and 2018, respectively (see Note 20).

Assessing the Impairment Losses on Trade and Other Receivables and Advances to an Associate and Related Companies. The Group determines allowance for impairment losses based on ECL.

The Group estimates ECL on trade receivables and contract assets using a provision matrix that is based on days past due for groupings of various customer segments that have similar loss patterns. Depending on the diversity of its debtor's base, the Group uses its historical credit loss experience adjusted for forward-looking factors, as appropriate.

The Group's advances to an associate and related companies are noninterest-bearing and repayable on demand. These credit exposures are considered to be in default when there is evidence that the related party is in significant financial difficulty such that it will not have sufficient liquid assets to repay its obligation upon demand. This is assessed based on a number of factors including key liquidity and solvency ratios. After taking into consideration the associate and related parties' ability to pay depending on the sufficiency of liquid assets, financial support from stockholders, and available forward-looking information, the risk of default of the related parties are assessed to be minimal.

Impairment losses recognized on trade and other receivables amounted to P17.3 million, P6.7 million and P4.5 million in 2020, 2019 and 2018, respectively. The Group recognized a reversal of allowance for impairment losses amounting to P8.8 million and P104.6 million in 2020 and 2018, respectively (see Note 6).

Allowance for impairment loss on trade and other receivables amounted to \$\textstyle{1}\textstyle{2}\textstyle{4}\textstyle{9}\$ million and \$\textstyle{2}\textstyle{3}\textstyle{5}\textstyle{6}\textst

The aggregate carrying amount of trade and other receivables and advances to an associate and related companies amounted to ₱5,223.0 million and ₱5,117.9 million as at December 31, 2020 and 2019, respectively (see Notes 6, 9 and 17).

Determining the NRV of Land and Development Costs and Parking Lots for Sale. The Group writes down the carrying amount of land and development costs and parking lots for sale whenever the NRV becomes lower than cost due to changes in market prices or other causes. The NRV of projects under construction is assessed with reference to market price at reporting date for similar completed property, less estimated costs to complete the construction and estimated costs to sell. The carrying amount is reviewed regularly for any decline in value.

The carrying amount of land and development costs and parking lots for sale amounted to ₽3,193.2 million and ₽3,310.2 million as at December 31, 2020 and 2019, respectively (see Note 7).

Assessing the Club Shares for Sale for Impairment. The Group assesses club shares for sale as impaired when there has been a significant or prolonged decline in the fair value below its cost or whether there are other objective evidence of impairment. The determination of what is 'significant' or 'prolonged' requires judgment. The Group treats 'significant' generally as 20% or more of the original cost of investment, and 'prolonged' as a period more than 12 months. In addition, the Group evaluates other factors, including future cash flows and the discount factors for unquoted equities.

The Group's club shares for sale amounted to ₱31,511.9 million and ₱33,558.9 million as at December 31, 2020 and 2019, respectively (see Note 10).

Estimating the Useful Lives of Property and Equipment and ROU Assets. The Group estimates the useful lives of the property and equipment and ROU assets based on the period over which these assets are expected to be available for use. The estimated useful lives are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of these assets. In addition, estimation of the useful lives is based on collective assessment of industry practice, internal technical evaluation and experience with similar assets. It is possible, however, that future results of operations could be materially affected by changes in estimates brought about by changes in factors mentioned above. The amounts and timing of recorded expenses for any period would be affected by changes in these factors and circumstances.

In 2019, the estimated useful life of serviced residences was changed from 35 years to 50 years to reflect the change in the Group's assessment of the expected economic benefits of the serviced residences and to align the useful life adopted by the industry. This resulted to a reduction of P8.3 million in depreciation expense of the Group in 2019 (see Note 12).

There is no change in the estimated useful lives of other depreciable property and equipment and ROU assets in 2020, 2019 and 2018. The aggregate carrying amount of property and equipment and ROU assets amounted to ₱10,016.9 million and ₱10,713.1 million as at December 31, 2020 and 2019, respectively (see Notes 12 and 13).

Estimating the Impairment of Nonfinancial Assets. The Group assesses impairment on nonfinancial assets other than investment properties whenever events or changes in circumstances indicate that the carrying amount of these assets may not be recoverable. The factors that the Group considers important which could trigger an impairment review include the following:

 Significant underperformance relative to expected historical or projected future operating results;

- Significant changes in the manner of use of the acquired assets or the strategy for overall business; and,
- Significant negative industry or economic trends.

An impairment loss is recognized whenever the carrying amount of an asset exceeds its estimated recoverable amount.

In determining the present value of estimated future cash flows expected to be generated from the continued use of the assets, the Group is required to make estimates and assumptions that can materially affect the consolidated financial statements.

No impairment loss on nonfinancial assets was recognized in 2020, 2019 and 2018. The carrying amounts of nonfinancial assets are as follows:

	Note _	(In Tho	usands)
		2020	2019
Other current assets*	8	₽1,194,362	₽1,336,366
Investment in an associate	9	11,326	11,326
Property and equipment	12	10,006,474	10,698,168
Other noncurrent assets**	13	125,149	133,033

\*Excluding restricted cash.

Determining the Fair Value of Investment Properties. The Group engaged an independent appraiser to determine the fair value of its investment properties. The fair values of investment properties were based on the valuation performed in 2020, 2019 and 2018. The fair values of the land were determined using sales comparison and land development approach. Sales comparison approach involves the comparison of the land to those that are more or less located within the vicinity of the appraised property and are subject of recent sales and offerings. If there is limited data within the area, the independent appraiser considers the expansion of the research on properties considered comparable. Adjustments were made to arrive at the market value by considering the location, size, shape, utility, desirability and time element. Land development approach is basically a discounting process wherein the present worth of the potential value of the property as "raw" land for subdivision purposes may be estimated. The fair value of properties held for lease was determined using income capitalization approach which considers income and expense data relating to the property being valued and estimated it through capitalization process. Capitalization relates income, usually a net income figure, and a defined value type by converting an income amount into a value estimate.

Further information about the assumptions made in measuring fair values of investment properties are discussed in Note 11.

Gain on fair value changes which was recognized in the consolidated statements of comprehensive income amounted to ₱4,131.6 million, ₱18,286.2 million and ₱7,453.5 million in 2020, 2019 and 2018, respectively. Carrying amounts of investment properties amounted to ₱58,776.9 million and ₱54,642.3 million as at December 31, 2020 and 2019, respectively (see Note 11).

<sup>\*\*</sup>Excluding noncurrent portion of trade receivables and refundable deposits.

Determining the Fair Value of Property and Equipment Measured at Revalued Amount. The Group engaged an independent appraiser to determine the fair value of its serviced residences and aircrafts. The fair value of the serviced residences was determined by an independent appraiser using income capitalization approach which considers income and expense data relating to the property being valued and estimated it through capitalization process. Capitalization relates income, usually a net income figure, and a defined value type by converting an income amount into a value estimate. The fair value of aircraft was determined using the cost approach which involves gathering of cost data from original import commercial invoices as well as comparable sources of similar aircraft.

Further information about the assumptions made in measuring fair values of serviced residences and aircrafts are discussed in Note 12.

The revaluation surplus recognized in the equity section of the consolidated statements of financial position amounted to ₱3,428.7 million and ₱3,577.4 million as at December 31, 2020 and 2019, respectively. The aggregate carrying amount of serviced residences and aircraft carried at fair value amounted to ₱9,704.5 million and ₱10,335.7 million as at December 31, 2020 and 2019, respectively (see Note 12).

Determining Retirement Benefit Costs. The determination of the Group's obligation and cost for retirement benefits is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions are described in Note 21 to the consolidated financial statements.

Retirement benefit expense amounted to ₱17.1 million, ₱15.0 million and ₱20.1 million in 2020, 2019 and 2018, respectively. Retirement liability amounted to ₱73.3 million and ₱65.8 million as at December 31, 2020 and 2019, respectively (see Note 21).

Assessing the Realizability of Deferred Tax Assets. The Group reviews its deferred tax assets at each reporting date and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. The amount of deferred income tax assets that are recognized is based upon the likely timing and level of future taxable profits together with future tax planning strategies to which the deferred tax assets can be utilized.

Recognized deferred tax assets of the Group amounted to P90.2 million and P106.0 million as at December 31, 2020 and 2019, respectively. Unrecognized deferred tax assets amounted to P202.7 million and P186.3 million as at December 31, 2020 and 2019, respectively (see Note 22). Management believes that it is not probable that sufficient taxable income will be available to allow all these deferred tax assets to be utilized.

#### 4. Joint Operation

On June 30, 2008, AMPI and BSP entered into a Joint Venture Agreement to develop the Malugay Property into a first class commercial development to be known as Alphaland Makati Place (the "Project") whereby BSP shall contribute the Malugay Property while AMPI shall contribute the improvements (the "Development Costs") and its exclusive right (the "Leasehold Rights") over the Malugay Property, as well as to provide all necessary funds, equipment, materials, construction works, expertise and related undertakings for the development of the Project.

The Project consists of three high-end residential towers atop an upscale six-storey podium, the bottom half of which is a shopping center and the top half a City Club for urban sports and leisure. The Project also includes a Boy Scout Convention Center as provided in the Joint Venture Agreement. Towers 1 and 2 were completed in 2016 while Tower 3 was completed in 2017.

AMPI and BSP agreed to share at 85% and 15%, respectively, of the total gross floor area of completed and disposable units in the Project. The 85% share of AMPI shall include The City Club and the 15% share of BSP shall include the Boy Scout Convention Center.

On June 2, 2011, BSP sold the Malugay Property to AMPI for a total consideration of \$600.0 million. The amount of consideration paid to BSP was then contributed by BSP to the development of the Project. The Leasehold Right was effectively terminated when AMPI acquired the land from BSP in June 2011. Despite the sale, the Joint Venture remained and the partners continued the 85:15 Sharing Scheme. The partners have amended the Joint Venture Agreement accordingly.

The Group accounts for the joint venture arrangement as a joint operation. As at December 31, 2020 and 2019, the Group recognized its share in the development costs of the Project (excluding the costs related to the City Club - see Note 7) in the following accounts:

		(In T	housands)
	Note	2020	2019
Land and development costs and p	parking		
lots for sale	7	₽504,448	₽499,633
Investment properties	11	13,820,220	13,806,542
		P14,324,668	₽14,306,175

On September 8, 2015, the Parties executed a Supplement to the Joint Venture Agreement. The Supplement expressly enumerates the specific units in the Project that constitute the BSP Share with respect to the Podium, Tower 1, Tower 2 and Parking Slots. The Supplement further provides that the BSP Share in Tower 3 shall be determined in another Supplement.

#### 5. Cash and Cash Equivalents

This account consists of:

	(In Thousands)	
	2020	2019
Cash on hand and in banks	₽99,506	₽91,250
Short-term placements	670,151	402,934
	₽769,657	₽494,184

Cash in banks earn interest at prevailing bank deposit rates.

Short-term placements are made for varying periods of up to three months, depending on the immediate cash requirements of the Group and earn interest ranging from 0.75% to 2.5%, 2.0% to 6.5% and 1.05% to 1.5% in 2020, 2019 and 2018, respectively.

Sources of interest income recognized by the Group are as follows (see Note 19):

	(In Thousands)			
	Note	2020	2019	2018
In-house financing	7	P13,102	₽20,172	₽13,280
Trade and other receivables	6	10,108	1,909	1,998
Cash and cash equivalents		3,934	4,154	804
Restricted cash	8	928	310	951
		₽28,072	₽26,545	₽17,033

### 6. Trade and Other Receivables

This account consists of:

		(In Thousands)	
	Note	2020	2019
Trade receivables from:			
Real estate sales		₽469,078	₽889,143
Air transport services		311,012	324,166
Sale of club shares	10	119,970	44,174
Tenants	18	50,468	51,713
Nontrade	17	52,465	200,098
Contract assets		75,331	-
Advances to officers and employees		11,587	15,198
Others		65,326	101,723
		1,155,237	1,626,215
Less allowance for impairment losses		(44,914)	(36,457)
		₽1,110,323	₽1,589,758

Receivables from sale of real estate are interest-bearing and have terms of up to five years.

Receivables from air transport services are unsecured, noninterest-bearing and are due and demandable. The receivables from related companies included in receivable from air transport services amounted to P311.0 million and P324.2 million as at December 31, 2020 and 2019 (see Note 17).

Receivables from the sale of the club shares have terms ranging from one to five years. Noncurrent portion of these receivables are presented under "Other noncurrent assets" account in the consolidated statements of financial position (see Note 13). Amortization of interest on these receivables amounting to \$\P\$10.1 million, \$\P\$1.9 million and \$\P\$2.0 million in 2020, 2019 and 2018, respectively (see Note 5).

Receivables from tenants are noninterest-bearing and are generally on a 30-day term.

Nontrade receivables pertain to advances to related companies. Advances to related companies are unsecured, noninterest-bearing and are due and demandable (see Note 17).

Contract assets are reclassified to trade receivables when payment is due from customers.

Advances to officers and employees are for business purposes, noninterest-bearing and are subject to liquidation.

Other receivables mainly consist of SSS claims and miscellaneous receivables.

Allowance for impairment losses pertain to receivables from several lessees of ASTI and unit buyers of AMPI that are at least 90 days past due.

Movements of allowance for impairment losses are as follows:

(In Thousands)		
2020	2019	2018
₽36,457	₽29,725	₽111,846
17,286	6,732	4,495
(8,829)	-	(104,609)
_	=	17,993
₽44,914	₽36,457	₽29,725
	2020 \$36,457 17,286 (8,829)	2020 2019 ₱36,457 ₱29,725 17,286 6,732 (8,829) —

Reversal of impairment loss in 2020 pertains to receivables from tenants assigned to the buyer of Alphaland Southgate Tower. Reversal in 2018 pertains to forfeited sales of AMPI condominium unit, parking lots and club shares for sale with related costs amounting to ₱172.5 million, ₱12.5 million and ₱2.8 million, respectively (see Notes 7 and 10). As a result of the forfeitures, the Group recognized loss on forfeited sales amounting to ₱104.6 million (see Note 7).

## 7. Land and Development Costs and Parking Lots for Sale

This account consists of the following:

	(In Thousands)	
	2020	2019
Land and development costs:		
Alphaland Baguio Mountain Lodges	₽2,380,708	P2,438,378
Balesin Private Villa	308,044	372,211
Alphaland Makati Place	226,938	226,938
Parking lots for sale	277,510	272,695
	₽3,193,200	₽3,310,222

Deposit from the sale of real estate amounted to P411.6 million and P62.4 million as at December 31, 2020 and 2019, respectively (see Note 14).

## **Alphaland Baguio Mountain Lodges**

Movements in the land and development costs pertaining to the Alphaland Baguio Mountain Lodges Project are as follows:

		(In Tho	usands)
	Note	2020	2019
Balance at beginning of year		₽2,438,378	P2,143,236
Cost of real estate sold	20	(108,850)	(157,594)
Additions:			
Development costs		51,180	422,979
Capitalized borrowing costs	15	-	29,757
Balance at end of year		₽2,380,708	₽2,438,378

The Alphaland Baguio Mountain Lodges Project pertains to 24.5 hectares of land situated in Benguet that is currently being developed as horizontal condominium for sale.

In 2016, due to management's decision to develop the property as horizontal condominium for sale, 13.1 hectares of the property was reclassified from "Investment properties" to "Land and development costs." In 2018 and 2017, additional 7.7 hectares and 3.7 hectares, respectively, were reclassified to this account (see Note 11).

In 2020, 2019 and 2018, capitalized depreciation expense included as part of development costs amounted to P4.1 million, P5.2 million and P4.8 million, respectively (see Note 12).

On October 25, 2018, the Housing and Land Use Regulatory Board (HLURB) issued a license to sell (LTS) the Alphaland Baguio Mountain Lodges Phase I project. In 2020, the Group applied for a certificate of registration and LTS with the Department of Human Settlements and Urban Development - Cordillera Administrative Region Office in relation to the Alphaland Baguio Mountain Lodges Phase II project.

In November 2018, ABMLHI started to sell log homes under an in-house financing arrangement at 30% down payment, payable monthly over a maximum of 5 years with interest rate at 9% per annum.

As at December 31, 2020, ABMLHI has already sold 35 full-sized log homes and 15 quadruplex units. Interest earned from real estate sales under the in-house financing arrangement amounted to \$\mathbb{P}\$13.1 million, \$\mathbb{P}\$20.2 million and \$\mathbb{P}\$11.7 million in 2020, 2019 and 2018, respectively (see Note 5).

#### Balesin Private Villa

Movements in land and development costs pertaining to the Balesin Private Villa project are as follows:

		(In Thou	sands)
	Note	2020	2019
Balance at beginning of year		P372,211	P438,771
Cost of real estate sold	20	(255,962)	(394,993)
Additions:			
Development costs		109,301	321,973
Forfeited sales		82,494	-
Capitalized borrowing costs	15	-	6,460
Balance at end of year		₽308,044	₽372,211

The Balesin Private Villa pertains to 4.4 hectares of land situated in Balesin Island that is currently being developed as properties for sale.

In 2020 and 2018, the Group forfeited a sale with related cost amounting to P82.5 million and P57.2 million respectively, resulting to a loss on forfeiture amounting to P67.6 million and P92.8 million, respectively, recognized in the consolidated statements of comprehensive income under "Other gains (losses)" account.

#### Alphaland Makati Place

Movements in land and development costs pertaining to the Alphaland Makati Place project are as follows:

		(In Thousands)	
	Note	2020	2019
Balance at beginning of year		<b>₽226,</b> 938	P226,938
Forfeited sales		75,921	-
Transfer to property and equipment	12	(75,921)	_
Balance at end of year		<b>P226,</b> 938	P226,938

The Alphaland Makati Place Project, which is a joint venture with BSP (see Note 4), is located on a one-hectare lot along Ayala Avenue Extension corner Malugay Street, Makati City. Alphaland Makati Place consists of three residential towers atop a six-storey podium comprising of a shopping center and the City Club for sports and leisure (see Note 11). Towers 1 and 2 were completed in 2016 while Tower 3 was completed in 2017.

Project costs classified as land and development costs pertains to the Group's proportionate interest in the three residential towers of Alphaland Makati Place that are intended for sale. In 2017, the Group changed its intention to lease Tower 3 to third parties instead of selling it as a condominium unit. Accordingly, the cost of Tower 3 was reclassified to "Investment properties" (see Nate 11).

In May 2018, AMPI started its serviced residences operations under "The Alpha Suites." A number of condominium units of AMPI were utilized for its serviced residences. Accordingly, the costs of these units were transferred to "Property and equipment" account (see Note 12).

In 2020, AMPI forfeited sales of condominium units with related costs amounting to P75.9 million. These were utilized for its serviced residences and were subsequently transferred to "Property and equipment" account (see Note 12).

The Group started the pre-selling of condominium units in October 2011 for Tower 1 and in November 2013 for Tower 2. The terms and conditions of the contract to sell (CTS) involve the sale of one condominium unit and one City Club share, i.e., a preferred share of The City Club at Alphaland Makati Place, Inc. (TCCAMPI), in which ownership of the condominium unit and the City Club share are inseparable. Under the CTS, the components are sold under a single selling price with downpayment payable upon signing of the CTS and the unpaid balance payable in monthly installments for a period of three years from date of CTS. Ownership of the City Club share will allow the buyer to enjoy the amenities and facilities of the City Club.

The HLURB issued the permanent LTS to AMPI for the sale of condominium units in Tower 1 of Alphaland Makati Place on October 9, 2012 and for the sale of condominium units in Tower 2 on May 27, 2014.

As discussed in Note 4, on September 8, 2015, the Parties executed a Supplement to the Joint Venture Agreement enumerating the specific units in the Project that constitute the BSP Share with respect to the Podium, Tower 1, Tower 2 and Parking Slots.

In 2020 and 2018, the Group forfeited a sale with related cost amounting to P75.9 million and P172.5 million, respectively, and recognized loss on forfeiture amounting to P19.1 million and P104.6 million, respectively, in the consolidated statements of comprehensive income under "Other gains (losses)" account (see Note 6).

## Parking Lots for Sale

Movements in parking lots for sale are as follows:

(In Thousands)	
2020	2019
<b>P272,</b> 695	<b>P27</b> 1,195
4,815	-
-	1,500
<b>P277,</b> 510	<b>P27</b> 2,695
	2020 P272,695 4,815

In May 2016, AMPI started to sell condominium units and parking lots under the in-house financing arrangement at 5% down payment, payable monthly over a maximum of 10 years with interest rate at 8% per annum.

As at December 31, 2020, AMPI has sold 209 and 226 condominium units and parking lots, respectively. Interest earned from real estate sales under in-house financing arrangement amounted to P1.6 million in 2018 (see Note 5).

## 8. Other Current Assets

		(In Tho	usands)
	Note	2020	2019
Input VAT		P504,972	P534,600
Advances to contractors and suppliers	26	409,047	426,568
CWT		112,031	154,262
Supplies		77,395	64,935
Accrued rent		57,008	90,500
Prepayments		33,909	65,401
Restricted cash		10,142	1,175
		P1,204,504	<b>P1,337</b> ,541

Input VAT

Input VAT arises from the acquisition of land and payments to suppliers and contractors for the acquisition of goods and development of the Group's projects.

Advances to Contractors and Suppliers

Advances to contractors and suppliers represent advance payments to contractors for the construction and development of the Group's projects and are recouped upon every progress billing payment depending on the percentage of accomplishment. Advances to contractors and suppliers, relating to the portion of the project that is classified as investment property and to advance payments that will be applied against future billings beyond 12 months from the reporting date, amounting to R4.1 million and R3.1 million as at December 31, 2020 and 2019, respectively, are presented under "Other noncurrent assets" account in the consolidated statements of financial position (see Note 13).

Prepayments

Prepayments include prepaid rent, insurance and commissioning fees.

Restricted Cash

Restricted cash amounting to P1.2 million as at December 31, 2020 and 2019 represents cash deposited with Philippine Bank of Communications (PBCom), pursuant to the Environmental Compliance Certificate issued to ABIRC relating to the rehabilitation of the Project-affected area throughout the construction and maintenance of the Island Club. The funds shall be replenished annually or whenever the amount goes below 50% of the initial deposit.

The cash deposited with Sterling Bank of Asia, Inc., pursuant to the license to sell issued by HLURB to ABMLHI in relation to the completion of Alphaland Baguio Mountain Lodges project (see Note 7), was released in 2019 upon the approval of the termination of the escrow agreement by HLURB.

In 2020, the Group deposited cash amounting to \$9.0 million with Sterling Bank of Asia, Inc. pursuant to ABMLHI's application for a certificate of registration and LTS with the Department of Human Settlements and Urban Development - Cordillera Administrative Region Office in relation to the completion of Alphaland Baguio Mountain Lodges Phase II project (see Note 7).

Interest income earned from restricted cash amounted to ₱0.9 million, ₱0.3 million and ₱1.0 million in 2020, 2019 and 2018, respectively (see Note 5).

## Investment in and Advances to an Associate

		(In Thous	sands)
	Note	2020	2019
Investment in an associate	07.54.50	P11,326	P11,326
Advances to an associate	17	1,023	1,023
Advances to an ossession		P12,349	P12,349

Investment in an associate comprises of a 50% interest in AHEC whose principal activity is sale and lease of heavy equipment as at December 31, 2020 and 2019. The Group recognized its equity in net income of an associate in 2017 amounting to ₱1.4 million.

On April 5, 2013, the BOD of AHEC approved a resolution to shorten the corporate life of AHEC to four years. As at December 31, 2020, AHEC's liquidation is still in progress. The remaining carrying amount represents the Group's share in the residual net assets of AHEC.

Details of the investment are as follows:

	(In Thousands)	
	2020	2019
Acquisition costs:		
Balance at beginning and end of year	P50,000	R50,000
Accumulated equity in net loss:		
Balance at beginning and end of year	(38,674)	(38,674)
	P11,326	P11,326

Condensed financial information of the associate prepared on the historical basis of accounting are as follows:

	(in Thousands)	
	2020	2019
Current assets	P46,532	R46,532
Current liabilities	23,888	23,888
Net equity	<b>P22</b> ,644	R22,644

The Group has not incurred any contingent liabilities in relation to this investment nor does the associate itself has any contingent liabilities for which the Group is contingently liable as at December 31, 2020 and 2019.

The Group has not entered into any capital commitments in relation to its investment in AHEC and did not receive any dividends from the associate in 2020, 2019 and 2018.

## 10. Club Shares for Sale

	(In The	ousands)
	2020	2019
Unquoted Clubs' preferred shares:		
Alphaland Balesin Island Club, Inc. (ABICI)	<b>P25,84</b> 6,400	P27,905,400
TCCAMPI	5,665,500	5,653,500
	<b>P31,5</b> 11,900	P33,558,900
Current	P1,074,311	P1,062,311
Noncurrent	30,437,589	32,496,589
	P31,511,900	P33,558,900

The preferred shares held by the Group are not required to gain control of the Clubs and are intended to be disposed of over time to third parties. The preferred shareholders are entitled to name one to ten nominee per share, depending on the class of preferred share, to become a member and avail of the amenities and facilities of the Clubs, unless as otherwise required by applicable laws. They are not entitled to vote and be voted for in all meetings of the shareholders of the Clubs. The preferred shares have preference over the issuer's common shares in the distribution of assets in case of dissolution and liquidation.

The cost of the Group's investments in the preferred shares of ABICI and ECCAMPLincludes the cash consideration and the cost incurred to complete the Clubs' facilities.

#### a. ABICI

On February 10, 2011, ALPHA, ABIRC and ABICI entered into a Development Agreement (DA) for the development and construction of a resort club (the "Island Club"). It is agreed that ABIRC will develop and construct the Island Club with ALPHA extending any financing required for the completion of the Island Club and its amenities in exchange for the ABICI shares. ABICI agrees that the excess of the construction costs over the par value of the shares issued by ABICI shall be treated as additional paid-in capital. Furthermore, it was clarified that the ownership of the Island Club, its facilities and amenities will be transferred to ABICI as cost is incurred. In 2015, approximately 98 hectares were committed for transfer to ABICI. The transfer of certificate of title was completed in 2018 (see Note 11).

On February 24, 2011, the SEC approved ABICI's Registration Statement on the Island Club Offer Shares for the primary offering of 391 of its Class "B" preferred shares and secondary offering of its 3,519 Class "B" preferred shares (Offer Shares or Tranche 1). In 2013, the SEC approved ABICI's Amended Registration Statement to increase its offer price from P2,000,000 per share to P3,000,000 per share. ABICI filed in 2013 a Second Amended Registration Statement to further increase its offer price to P5,000,000. As at December 31, 2020, the Group already withdrew its application with the SEC.

In 2012, ABIRC subscribed to additional Class "B" preferred shares of ABICI totaling 3,090 shares. As a consideration for the additional acquisitions of ABICI preferred shares, ABIRC entered into a Supplemental DA with ABICI in June 2012 increasing its obligation to complete the Island Club's facilities. By virtue of these additional subscriptions, ABIRC transferred investment properties to ABICI amounting to \$\text{P453.3}\$ million.

On November 12, 2012, the shareholders of ABICI approved an emendment to the ABICI's shareholder structure whereby the additional 3,090 shares with par value of P100 were split into 6,180 shares (Tranche 2) with a par value of P50 per share. As a result, ABIRC's subscription to the above 3,090 shares was converted to 6,180 shares. On January 31, 2013, the stack split was approved by the SEC.

On January 5, 2017, the SEC approved the increase in authorized capital stack of ASCI from P2.1 million divided into 14,000 common shares with par value of P100 per share, and 10,090 Class "B" preferred shares divided further into 3,910 Class "B-1" preferred shares with par value of P100 a share and 6,180 Class "B-2" preferred shares with par value of P50 a share to P3.0 million divided into 20,000 common shares with par value of P100 per share and 15,000 Class "B" preferred shares divided further into 2,000 Class "B-1" preferred shares with par value of P100 per share, 12,000 Class "B-2" preferred shares with par value of P50 per share, and 1,000 Class "B-3" preferred shares with par value of P200 per share.

On May 31, 2017, ABIRC subscribed to additional 2,000 Class is 2° preferred spares and 1,000 Class "B-3" (Tranche 3) preferred shares at a subscription per of \$200 per share and \$200 per share, respectively, or an aggregate amount of \$0.4 million.

In April 2013, ABICI and ABIRC executed a Letter Agreement wherein the parties agreed that the difference between the budget under the Supplementary DA and the actual construction costs incurred will be treated as advances to ABICI. Advances to ABICI related to this preement amounted to P1,575.5 million as at December 31, 2020 and 2019 (see Note 17). In 2015, ABICI already financed its own construction in the Island Club.

In 2019, sales of club shares for sale includes 25 Class "B-1" preferred shares with carrying amount of P100.0 million at the date of transaction transferred to existing Balesin Island landowners under land-for-share swap in exchange for 5 hectares of land in Balesin Island, Polillo, Quezon (see Note 11).

ABICI's Tranche 1 and Tranche 2 preferred shares entitle the holder for 14 and 7 free villa night stay in the Island Club, respectively.

The fair values of unsold shares as at December 31, 2020 and 2019 and follows:

	202	.0		
	Number of		Samberlaf	
	Shares	Amount*		Amount*
Tranche 1	312	₽936,000	565	P2 997 500
Tranche 2	11,964	24,910,200		24 917 700
Tranche 3	1,000	200		200
		₽25,846,400		P27 905 400

<sup>\*</sup>Amounts in thousands.

## b. TCCAMPI

In October 2010, ASTI, AMPI and TCCAMPI entered into a DA for the development and construction of a City Club in Alphaland Makati Place. It is agreed that ASTI and/or AMPI will develop and construct the City Club with AMPI extending any manual require for its completion and amenities in exchange for the TCCAMPI shares.

On December 9, 2010, the SEC approved TCCAMPI's register and an agreeate of 5,000 preferred shares, with issue price of \$100 per share, come long of 500 shares to be offered by way of primary offering and 4,500 shares by way of secondary offering.

In December 2010, ASTI, AMPI and TCCAMPI entered into a Super regard DA to safe that under the DA, it is AMPI who has the primary obligation to develop a construct the Sty Club. Moreover, it was clarified that, in consideration for the City Club's a section, TCCAMPI agrees to convert any and all advances provided by ASTI and AMPI to additional paid-in capital as cost is incurred. Furthermore, it was clarified that the ownership of the City Club, its labels and amenities will be transferred to TCCAMPI as cost is incurred.

The City Club was fully completed in January 2014.

AMPI's club shares for sale are marked to market using the fair value of the later as at December 31, 2020 and 2019. There are 3,777 and 3,769 unsold shares as at December 31, 2020 and 2019, respectively. As at December 31, 2020 and 2019, the later value of the shares amounted to \$\mathbb{P}\$5,664.8 million and \$\mathbb{P}\$5,653.5 million, respectively.

## Unrealized Valuation Gain on Club Shares for Sale

The Group's club shares for sale is marked to market using the fair value equivalent to the cash selling price of a recent sale to the public for the unquoted preferred shares.

Movements in the unrealized gain on club shares for sale, net of related tox effect, are as follows:

	(1135)	asands)
	2020	2019
Balance at beginning of year	P25,057,294	P22,891,678
Unrealized valuation gain (loss)	(1,129,014)	2,322 730
Reclassification adjustments	(445, 442)	(157,114)
Balance at end of year	P23,482	P25,051 254

The Group reclassified to retained earnings the cumulative valuation and so of decay, amounting to P524.3 million covering 354 shares and P184.8 million covering 354 shares and P184.8 million covering 354 shares and 2019, respectively. The related carrying amount of the shares in 2014 and 2019 are sated to P723.0 million and P211.3 million, respectively. Receivable arising to the sale of cub shares amounted to P131.1 million and P83.0 million as at December 31. As and 2019, respectively (see Notes 6 and 13). No dividends were recognized in 2020, 2019 and 2019, respectively gain on club shares is reclassified to retained earnings upon recognition.

#### 11. Investment Properties

Movements in this account are as follows:

	120	usands)
	(2.02)	. 9
Balance at beginning of year	P54,642	P47,
Fair value change	4,131	18,2
Additions:		
Capital expenditures	3,055	86,121
Purchases		
Disposals		(11,467 552)
Balance at end of year	P58,776,917	R54,642 353

Investment properties carried at fair value consist of the following:

	Thousands
2028	1.19
P24,462,466	P21,636,715
10,269,446	10,255,768
3,550,774	3,550,774
7,361,150	6,495,132
7,178,377	6,77 150
5,940,000	5,910 0
14,7	Jz /04
P58,776,	R54,647,253
	2028 P24,462,466 10,269,446 3,550,774 7,361,150 7,178,377 5,940,000 14,766

As at December 31, 2020 and 2019, the cumulative gain on fair value changes of the Group's investment properties, net of tax, amounted to \$\mathbb{P}39,860.2 \text{million} and \$\mathbb{P}36,542 \text{million}, respectively.

### Alphaland Balesin Island Property

ABIRC acquired approximately 394 hectares of land in Balesin Island. The Guezos additional 12 hectares were also acquired via land-for-share swaps with existing the sure island land acquired, 5 hectares were acquired via land-for-share swap with existing Balesin Island land acquired, 5 hectares were acquired via land-for-share swap with existing Balesin Island landawners in exchange for 25 Class "B-1" preferred shares with carrying amount of P100.0 million at the date of transaction (see Note 10). This brings the total land ownership to 419 hectares as a December 31, 20 and 2019. Of this total, approximately 98 hectares were committed for transfer to ABICL in 115. The transfer of certificate of title was completed in 2018 (see Note 10).

In 2017, ABIRC started the development of certain portions of its land to safe. Accordingly, these portions were reclassified to "Land and development costs" account (see Notice ?).

#### Alphaland Makati Place

This represents the Podium and Tower 3 at the Alphaland Makati Plans The Podium orrently operated as a mall and is for lease to third parties (see Notes 4 at 16 2017). Group reclassified Tower 3 from "Land and development costs" to "Investment or many" access the change in intention over the property from condominium units for leasing. The change in management's intention was evidenced by a sample in use of property (see Note 7).

Rent income earned from Alphaland Makati Place amounted to \$\text{P491.8 mollion}, \$\text{P688.5 m. Bion} and \$\text{\$\text{P393.9 million}} in 2020, 2019 and 2018, respectively. Direct costs related to rent income abounted to \$\text{\$\text{\$\text{P86.9 million}}} in 2020, 2019 and 2018 respectively, which mainly comprised of utilities and commissary costs (see Note 18).

#### Patnanungan Property

In 2016 and 2015, the Group acquired parcels of land aggregating approximately 385 6 hectares and 325.3 hectares of land, respectively, in Patnanungan, Quezon.

In December 2017, the Group sold 2.0 hectares to Red Sun Capital Holdings Corporation for \$\textstyle{2.0}\$ million, resulting to a gain amounting to \$\textstyle{2.1}\$ million. In 2018, the contract to self-way rescinded resulting to a loss amounting to \$\textstyle{2.1}\$ million. In December 2018, the Group acquired 42.7 hectares with a carrying amount of \$\textstyle{23.7}\$ million.

In March 2019, the Group acquired 0.06 hectares for ₱1.9 million. The total land area of the property approximates 753.2 hectares as at December 31, 2020 and 201.

#### **Baguio Property**

This consists of parcels of land and related transaction costs acquired to the order through a wholly-owned subsidiary) from various sellers in July 2015. The beneated where of the entire property is RVO, the majority shareholder and Chairman of ALPHA.

These parcels of land, measuring approximately 73.4 hectares as of the entrol 2015, of rolling terrains are situated in Itogon, Benguet, just ten minutes from Baguin at the land. But likewise transferred to the Group rights to another 2.9 hectares of land to a moiste the fold area at 76.3 hectares. The Group is developing the property into the Alphaland Baguin Mountain Lodges.

The Group acquired the property in 2015 at zonal value, or at acquisition cost of P101 6 million, which is substantially below the appraised value. As a consideration to RVO for having sold the property at zonal value, RVO shall have a 15% interest, to be finalized upon conclusion of the project, without need of any further investment or equity infusion.

In 2016, due to management's decision to develop the property as a horizontal condominium for sale, 13.1 hectare of the property was reclassified to land and development costs additional 7.7 hectares and 3.7 hectares were reclassified to land and development account due to development of clubhouse, chapel and other amenities.

In 2017, the Group started the development for the initial phase of the same translation also acquired additional land, measuring 4.2 hectares.

In 2019, the Group acquired additional land measuring 9.2 hectares. In total land uses of the property approximates 86.7 hectares as at December 31, 2020 and 20 and 20 to the total and area, 61.9 hectares are allocated to investment property as at December 31, 20 about 2019.

The fair value of the property based on an independent appraiser's report dised January 2, 2021, January 21, 2020, October 22, 2018 is at \$\mathbb{P}11,900 per square meter or a total of \$\mathbb{P}6.5 billion, and \$\mathbb{P}9,000 per square meter or a total of \$\mathbb{P}4.7 billion, respectively.

#### **Silang Property**

ASTI's three parcels of land in Silang, Cavite, measuring a total of 30 more less, is reserved for future development.

#### Atimonan Property

ABIRC's land in Atimonan, Quezon Province, measuring a total of 21,000 square meters, more or less, is reserved for future development.

The fair value of the property as at December 31, 2015 is based on valuations performed by accredited independent appraisers. As at December 31, 2020 and 2019, management evaluated that the carrying amount of the investment property approximates the fair value as at reporting date since there were no significant changes in the condition of the property and economic environment between those dates.

#### Alphaland Southgate Tower

In January 2008, ASTI acquired from South China Resources, Inc. and the Fural Constitute garcels of land measuring a total of 9,497 square meters, more or less, at the corne of Jesuard China Roces Avenue in Makati City together with the existing improvements thereon. The property is now a fully developed and operational 20-storey office tower building with a Ferral podium known as Alphaland Southgate Tower. It was declared an Information Technology and the England 12, 2009 by the Philippine Economic Zone Authority, pursuant to Presidential Problems for the Education December 22, 2008.

Rent income from Alphaland Southgate Tower including common utilities, served and model enance charges amounted to \$164.7 million and \$779.8 million in 2019 and 2018 respectively. Exact costs related to rent income amounted to \$35.4 million and \$186.7 million in 2019 and 2018, respectively, which mainly comprised of utilities and commissary costs (see Note 18).

In March 2019, the Group sold the property for net proceeds of ₹4,46% milear resultant to a net accounting loss of ₹7,003.3 million.

The description of the valuation techniques used and key inputs to fair valuation and help also beginned as followed:

## Income Capitalization Approach

Alphaland Makati Place Tower 3 and Podium are valued using income capitalization approach is a comparative approach, which consider the property being valued and estimated the value through a scalar cocess. Capitalization relates income and a defined value type by converting and a small content of the process may consider direct relationships (known as called the process may consider direct relationships (known as called the process may consider direct relationships (known as called the process may consider direct relationships (known as called the process may consider direct relationships (known as called the process may consider direct relationships (known as called the process may consider direct relationships), or both.

The significant unobservable inputs used in the fair value measurement categor and within Level 3 of the fair value hierarchy of the entity's portfolios of investment properties are:

- Stabilized NOI: calculation used to identify performance of an execution produces by that produces stable income. Stabilized NOI of Tower 3 ranges from P533 and p602.5 million in 2019. Stabilized NOI of Podium amounts 1 to 18 and 2019.
- Capitalization rate: rate used to estimate the potential return of the standard property.
   Capitalization rate for Tower 3 and Podium is 5% and 2%, respectively and 2004.

Sensitivity Analysis. Generally, an increase (decrease) in stabilized NOI will result in an increase (decrease) to the fair value of investment property. An increase (decrease) in the capitalization rate will result in a decrease (increase) to the fair value of an investment property. The explicit ation rate magnifies the effect of a change in stabilized NOI, with a lower capitalization rate resulting in a greater impact of a change in stabilized NOI than a higher capitalization rate.

There was a decline in level of activities for these properties in 2020 primarily due to the pandemic. The estimation uncertainty caused by the pandemic resulted in a fair valuation with wide range of values. The Group considers the appropriate risk adjustment considering in the true and and long-term impact of the pandemic to determine the point within the large true most representative of fair value under current market conditions.

## Market Data Approach

	Class of			
Project	Property	Significant Unobservable Inputs		2019
Alphaland Balesin Island	Land	Price per square meter	P. 500-P. I 500	AL 1813.500
		Value adjustments (for development)	-10% to 10%	5 10 5%
Atimonan	Land	Price per square meter	×1,200 P1 600	# #00-P3.600
		Value adjustments	4070-80%	-80%
Patnanungan	Land	Price per square meter	P854 P1.000	P1 000-P1,708
		Value adjustments		5%-10%

The significant unobservable inputs to fair valuation are as follows:

Price per square meter: estimated value prevailing in the real estate marks a post a on the location, area, shape and time element.

Value adjustments: adjustments are made to bring the comparative values in approximation to the investment properties taking into account external factors (market conditions edimentiveness, economic condition/demand/growth, time element) and internal metable flucation, size/shape/prospective utility/terrain and development).

In valuing the land using sales comparison approach, records of recent sales and options of similar land are analyzed and comparisons were made for such factors as size, the localistic of the

Sensitivity Analysis. The following factors were considered in determining the market value of the subject property:

- property location and neighborhood data
- present use of the property is either commercial/residential/agricultural
- quantitative market value adjustments based on external and internal fact.
- highest and best use (commercial and residential building/resort and its all it display ment)

Significant increase (decrease) in price per square meter would result in a light of blower) fair value measurement. Significant increase (decrease) in value adjustments would result in a lower (higher) fair value measurement.

## Land Development Approach

result in a lower (higher) fair value measurement.

	Decembe	31, 2020	
Significant Unobservable Input	Baguio		Silai
Period of land development and selling program	5 years		5 - 6 yea
Administrative/marketing cost	7% of gross sales		12% of gross sale
nterest rate selected for discounting	10%		12
Developer's profit	20% of development cost	20%	of development co
Proposed selling price	P32,000 - P65,000 per unit*	29,00	17 st,000 per sqm
Calculated no. of subdivision lots	300 lots		175 - 186 lo
Land value/annual increment of land value	25%		10%-20
In thousands.			
**In absolute amounts.			
	December	3010	
Significant Unobservable Input	Baguio	1, 2019	Silar
Period of land development and selling program	5 years	1.17	i vea
Administrative/marketing cost	7% of gross sales		tale and the sale
nterest rate selected for discounting	10%		12
Developer's profit	20% of development cost	209	of development co
Proposed selling price	P22,000 - P60,000 per unit*	P28,000	- P.18,000 per sgm*
Calculated no. of subdivision lots	300 lots		17 - 486 lo
and value/annual increment of land value	25%		3.9%-20
*In thousands.			
*In absolute amounts.			
The valuation process consists of the follow Preparation of a subdivision study in (i.e. residential subdivision developmen	n accordance with the high	nest and	President Solice
Establishment of total revenue or pro ready-to-build sites in similar subdivisio		n lots on	the basis of wh
Determination of development costs co	onsisting of clearing and gra	ing, sur	over the last continue
construction of access roads, roadwar	vs curbs and gutters	TOP 20	I de linama e carto
water supply and electrical distribution			
items considering current prices for overhead expenses;	construction materials, Inc.	or, cont	a statistical and a
Estimation of overhead and sales ex	penses such as broker's	missi	
advertisement, administrative and colle			
ensitivity Analysis. Significant increase	(decrease) in land value	roposed	selling arise a
alculated no. of lots would result in a			
ignificant increase (decrease) in administr			
asult in a lower (higher) fair value measure	and and marketing costs	ucv.	THE PERSON NAMED IN

12. Property and Equipment

The composition and movements of this account are presented below (in thousands):

						20	2020				
						Machinery,					
		Serviced			Transportation	Equipment	Office Furniture,	Leasehold		Construction	
4	Note	Residences*	Aircrafts*	Buildings	Equipment	and Tools	and Equipment	Improvements	Land	in Progress	Total
Cost											
Balance at beginning of year		P9,068,155	P1,985,792	P137,061	P69,972	P344,752	P182,778	P78,561	P21,715	P3,741	P11,892,527
Additions		20,000	57,763	1	3,705	1,214	6,020	329	Ĺ	1,324	120,355
Disposal		1	(647,756)	1	1	1	1	1	î	1	(647,756)
Transfer from land and											
development costs	7	75,921	1	1	1	1	1	ī	1	1	75,921
Balance at end of year		9,194,076	1,395,799	137,061	73,677	345,966	188,798	78,890	21,715	290'5	11,441,047
Accumulated Depreciation											
and Amortization											
Balance at beginning of year		298,498	419,756	26,376	46,743	245,401	103,547	54,038	î	ī	1,194,359
Depreciation and											
amortization		185,006	111,246	3,194	10,575	11,557	25,150	22,603	1	ı	369,331
Disposals		i	(129,117)	1	3	1	1	1	4	1	(129,117)
Balance at end of year		483,504	401,885	29,570	57,318	256,958	128,697	76,641	1	1	1,434,573
Net Carrying Amount	10	R8,710,572	P993,914	P107,491	P16,359	P89,008	P60,101	P2,249	P21,715	P5,065	P10,006,474
"At revalued amounts.											

1					Anchinen					
	Serviced	100		Transportation	Machinery, Equipment	Office Furniture,	Leasehold		Construction	
	Residences*	Aircrafts*	Buildings	Equipment	and Tools	and Equipment	Improvements	Land	in Progress	Total
Cost										
Balance at beginning of year	P8,274,316	P1,955,669	P133,280	P90,059	P344,393	P130,210	P74,947	P21,715	P3.784	P11.028.373
Additions	24,872	63,887	1	8,103	359	25,023	3,614	1	3.738	129.596
Revaluation increase	768,967	ı	1	f	1	1		1		768.967
Disposal	1	(33,764)	1	1	ſ	(645)	Ü	ı	1	(34,409)
Reclassifications		ï	3,781	(28,190)	1	28,190	i	1	(3,781)	
Balance at end of year	9,068,155	1,985,792	137,061	69,972	344,752	182,778	78,561	21,715	3.741	11.892.527
Accumulated Depreciation										
and Amortization										
Balance at beginning of year Depreciation and	124,464	319,210	21,228	42,039	234,536	78,719	33,365	ì	1	853,561
amortization	174,034	108,289	5,148	6,521	10,865	23.137	20.673	1	1	348 667
Disposals	1	(7,743)	Î	1	1	(126)		1	í	(7.869)
Reclassifications	1		Ē	(1,817)	1	1,817	1	1	1	
Balance at end of year	298,498	419,756	26,376	46,743	245,401	103,547	54,038	1	Ē	1,194,359
Net Carrying Amount	P8,769,657	P1,566,036	P110,685	P23,229	P99,351	P79,231	P24,523	P21.715	P3.741	R10 698 168

In 2019, the Group changed the useful life of serviced residences from 35 years to 50 years, to reflect the change in the Group's assessment of the expected economic benefits of the asset and to align the useful life adopted by the industry. This resulted to a reduction of P8.3 million in depreciation expense.

In 2020, the Group reclassified a number of condominium units of AMPI from "Land and development costs" to "Property and equipment" account due to the change in intention over the property from condominium units for sale to a property operated as serviced residences. The change in management's intention was evidenced by an actual change in use of the property (see Note 7).

Also in 2020, the Group sold one of its aircrafts with a carrying amount of P518.6 million to its stockholder. The consideration received for the aircraft was 94,306,279 ALPHA shares amounting to P523.1 million, resulting to a gain of P4.4 million (see Note 16).

#### Fair Value Measurement

In 2018, the Group adopted the revaluation model for the measurement of its serviced residences. The fair value of the Group's serviced residences as determined by an independent appraiser on June 27, 2019 using the Income Capitalization Approach amounted to \$\mathbb{P}8,835.8 \text{million}\$. The difference between the fair value and the carrying amount of the serviced residences amounting to \$\mathbb{P}769.0 \text{ million}\$ in 2019 was recognized as revaluation increase. The fair value measurement for serviced residences has been categorized as Level 3 (significant unobservable inputs).

In 2016, the Group adopted the revaluation model for the subsequent measurement of its aircrafts. The fair value of the Group's aircrafts as determined by an independent appraiser on December 12, 2018 using Cost Approach amounted to ₱1,446.1 million. The difference between the fair value and the carrying amount of the aircrafts amounting to ₱120.1 million was recognized as revaluation increase in 2018. The fair value measurement for the Group's aircraft has been categorized as Level 3 (significant unobservable inputs).

The revaluation surplus recognized in the equity section of the consolidated statements of financial position amounted to ₱3,428.7 million and ₱3,577.4 million as at December 31 2020 and 2019, respectively.

The carrying amount of property and equipment measured at revalued amounts had they been recognized at cost are as follows:

	(In T	housan	
	2020		119
Serviced residences	R3,977,4 <b>54</b>		891, 109
Aircrafts	931,469	1	156,378
	R4,908,923		253,387

#### Income Capitalization Approach

Serviced residences was valued using income capitalization approach. Income capitalization approach is a comparative approach, which considers income and expense data relating to the property being valued and estimated the value through a capitalization process. Capitalization relates income and a defined value type by converting an income amount into a value of imate. This process may consider direct relationships (known as capitalization rates), yield or discount rates (reflecting measures of return on investment), or both.

The significant unobservable inputs used in the fair value measurement categorized within Level 3 of the fair value hierarchy of the entity's serviced residences are:

- Stabilized NOI: calculation used to identify performance of a property that produces stable income. Stabilized NOI ranges from P378.4 million to P443.3 million in 2020 and P441.8 million in 2019.
- Capitalization rate: rate used to estimate the potential return of the property. The capitalization rate in the fair valuation is 5% in 2020 and 2019.

Sensitivity Analysis. Generally, an increase (decrease) in stabilized NOI will result in an increase (decrease) to the fair value of serviced residences. An increase (decrease) in the capitalization rate will result in a decrease (increase) to the fair value of serviced residences. The capitalization rate magnifies the effect of a change in stabilized NOI, with a lower capitalization rate resulting in a greater impact of a change in stabilized NOI than a higher capitalization rate.

There was a decline in level of activities for these properties in 2020 primarily due to the pandemic. The estimation uncertainty caused by the pandemic resulted in a fair valuation with vace range of values. The Group considers the appropriate risk adjustment considering both the short and long-term impact of the pandemic to determine the point within the range that is most representative of fair value under current market conditions.

## Cost Approach

In determining the fair value of aircrafts, cost data were gathered from original import commercial invoices and as well as the comparable sources of similar machinery and equipment and use of prices and other relevant information generated by market transaction involving similar asset. The fair value was determined by reference to the replacement cost translated at the current foreign exchange rate.

Sensitivity Analysis. Significant increase (decrease) in replacement cost and exchange rank would result in a significantly higher (lower) fair value measurement.

Further information about the assumptions made in measuring fair values is included in Nata 25.

Depreciation and amortization is recognized under the following accounts:

			In Thousan	1
	Note	2020	2019	- 1.8
Property and equipment		P369,331	P348,667	F798/81
Right-of-use asset	18	4,535	4,535	-
Software	13	2,865	2,041	2,126
		<b>P376,7</b> 31	P355,243	P300,507

Depreciation and amortization are allocated as follows:

			(In Thousand	
	Note	2020	2019	7018
Cost of services General and administrative	20	<b>P294,1</b> 57	P276,648	P250, 34
expenses Capitalized as part of land and	20	<b>78,4</b> 34	73,436	
development costs	7	<b>4,1</b> 40	5 <b>,15</b> 9	4,807
		<b>P376,</b> 731	P355,243	P300,907

## 13. Other Noncurrent Assets

This account consists of:

		(to.T	
	Note	2020	2019
Deferred input VAT		R91,612	FV0.526
Refundable deposits		19,248	17,932
Prepayments		13,571	339
Receivables from sale of club shares	10	11,099	799
Right-of-use assets	18	10,412	14,047
Advances to contractors and suppliers -			
net of current portion	8	4,149	3,057
Software		3,405	5.164
Others		2,000	2,000
		P155,496	P1 764

Refundable deposits include billing and meter deposits to Manila Hectric Company analco). These are refundable upon termination of service of Meralco.

The movements in software are as follow:

	y	(In T	
	Note	7.D20	0.19
Cost			
Balance at beginning of year		P17.294	
Additions		106	
Balance at end of year		18,400	07.294
Accumulated Amortization			
Balance at beginning of year		12,130	18,089
Amortization	12	2,865	2:048
Balance at end of year		14.995	12.130
Net Carrying Amount		#3:40 <b>5</b>	11.04

## 14. Trade and Other Payables

This account consists of:

		(In Thousands)	
	Note	2020	1809
Trade		P1,466,431	RT 030 85
Accrued expenses:			
Construction costs		322,601	
Interest		15,119	
Others		115,722	205,992
Deposits from sale of:			
Real estate	7	411,516	
Preferred shares			
Retention payable	26		
Statutory payables		169, 168	
Unearned rental income	18	996	
	18	3.116	
Lease liability	10	22,649	0.039
Others			P3.415.359
		P2,939,216	Pa,417,333

Trade payables are noninterest-bearing and are due for payment within 30 to 120 days

Accrued expenses mainly pertain to accruals for development costs and general and a most strative expenses which are generally settled within one year.

Noncurrent portion of deposit from sale of real estate amounted to P3.4 military as at December 31, 2020 and 2019 presented under "Other noncurrent liabilities" account in the consolidated statements of financial position.

Statutory payables consist of expanded withholding taxes and contributions to resultation species. These are normally settled within the following month.

## 15. Long-term Debt

#### **ALPHA**

Omnibus Loan and Security Agreement with BDO

ALPHA had an OLSA with BDO for a loan facility aggregating P6,726.0 in Blon from 2011 to estimance loans and to finance new projects and working capital requirements of the Group. The Idan was payable in seven years, commencing one year after initial drawsown date. Gas drawdowns aggregated P400.0 million and P6,286.0 million in 2018 and 2017.

BDO assigned the long-term loan under the OLSA with outstanding palance of PS 85 million inclusive of interest and adjustments as of January 23, 2019 to the Plump with of Communications - Trust and Wealth Management Group pursuant to a Assignment on the same date.

The loan was fully settled in 2019.

Effective interest rates of the long-term debt range from 7.1% to 9.2% and 5.0% to 9.1% per annum in 2019 and 2018, respectively. Interest recognized from the long-term debt assumed to ₱163.7 million and ₱292.3 million in 2019 and 2018, respectively.

Capitalized interest and other financing costs on the loans amounted to \$36.2 million and \$146.0 million in 2019 and 2018, respectively (see Note 7).

The rate used to determine the amount of borrowing cost eligible for capitalization was 1 35% and 6.5% as at December 31, 2019 and 2018, respectively.

## AAPI

AAPI had an Amortized Commercial Loan (ACL) agreement in 2017 with BDO Lending and Finance, Inc. (BDOLFI) for a loan facility aggregating \$\text{P265.2}\$ million for the acquaition of a 1487. The adoptop Aircraft, MSN 678 and its replacement engine. Loan drawdowns aggregated \$\text{P264.2}\$ million in 2017 at a fixed interest rate of 7.0% to 8.0% per annum.

Interest expense recognized in the consolidated statements of comprehensive income amounted to \$\times 5.1\$ million and \$\times 16.4\$ million in 2019 and 2018, respectively. The loan is payable within \$\times 0\$ months from the date of initial borrowing.

The loan was fully settled in 2019.

#### AAI

AAI also had an ACL agreement with BDOLFI for a loan facility of P309.0 million for the acquestion of ATR72 Turboprop Aircraft, MSN 666. AAI made a drawdown amounting to P266.8 million in 2016.

Interest rate of the long-term debt in 2019 is 7.04% per annum and in 2018 ranges from 5.82% to 7.04% per annum. Interest expense recognized in the consolidated statements of comprehensive income amounted to \$3.6 million and \$10.2 million in 2019 and 2018, respectively.

The loan was fully settled in 2019.

#### **ABMLHI**

ABMLHI had a memorandum of agreement with BDO Unibank, Inc. for a CTS receivant, purchase facility of ₱500.0 million to refinance existing CTS receivables.

The notes payable represents liability from assigned receivables with recourse of ABAVAN which bears an effective rate of 7% and has a term of 5 years payable. Interest expense recognic d in the consolidated statements of comprehensive income amounted to P6.0 million and P1.1 million in 2019 and 2018, respectively.

The loan was fully settled in 2019.

Finance costs recognized in the consolidated statements of comprehensive income are set allows:

	(in Thousandel)		
	2020	201	
Long-term debt	P-	R178,410	
Finance charges	-	9,420	
Accretion of customers' deposits	-	3,03	
	p-	P190,87F	

## 16. Equity

## Capital Stock

The composition of ALPHA's capital stock consisting of all common shares are as follows:

	2020			19
	Number of		Number	
	Shares	Amount*	Sharras	Amount*
Authorized - P0.1 Par Value	50,000,000,000	P5,000,000	50,000,000,000	185,000,000
ssued	28,411,738,420	P2,84 <b>2,174</b>	71,738	PP 842,174
Beginning of year	(1,398,505,700)	(139,851)		-
Revisions to deed of subscriptions	(1,330,303,700)	_		-
Additions End of year	27,013,232,720	P2,702,323	28,411,738,4	342,174
2 2 3 3 3 3				
Parent Company's shares held by a				
subsidiary	(13,834,274,790)	(P16,881,220)	(13,834,274,790)	015 881,220
Beginning and end of year	(13,834,274,790)	(F10,001,220)	( American system )	
Treasury				
Beginning of year	(4,239,000)	(₽1,214)	(4,239	P1,214
Additions	(94,306,279)	(523,069)		
End of year	(98,545,279)	(P524 <b>,283</b> )	(4,239.	2,214
•	13,080,412,651		14,573,224	-
from 1,864,664,150 to 466,15 Subscriptions (Deed) to superse resulted to a decrease in capi	de the previous Deed	executed by the	re parties of	1. D. H
₽139.9 million.				
Parent Company's Shares Held	hy a Subsidiary			
On June 5, 2014, Alphaland He	oldings (Singapore) F	te. Limited (A	H) and Masrid	sta Caratio
(MC) on one hand, and another	group affiliated with	RVO including	ALPHA and Al	collect bly, the
"RVO Group") entered into a N	Memorandum of Agre	ement (MOA)	to settle a si i	chade librut
RVO Group ) entered into a iv	herrich its 100% own	od subsidiary	CTI acquired	stor Isto
Pursuant to the MOA, ALPHA, the	nrough its 100%-own	eu subsidial y, /	(Com	and the
of ALPHA owned by AH, MC	and Credit Suisse	(Singapore) L	mitted (cree-	dise disti
shareholder, and received P2,	500.0 million in cash	in exchange	for assets and	hat thes man
comprising of 100% ownershi	p of Alphaland Ma	kati Tower, In	c. (AMTI);	III to man ishipa
Alphaland Marina Corporation	(AMC) including AMC	c's investment	in preferred	res of chala
Marina Club, Inc. (AMCI); 50% o	wnership of ARCC th	e joint venture	cur pany fo	ed by and
group led by D.M. Wenceslao &	Associates Inc (DM	WAI) (the Wen	CISI O Grou	Λ 10.60
group led by D.M. Wenceslab &	pint venture between	the Grove and	HAL SE RECEIVE	
interest in the unincorporated j	omt venture between	ratio of our bat	nl provide of	
the additional parcels of land hectares.	acquired by the G	nouh with tot	ar urea Or sta	
ile didi edi				

On October 17, 2014, these assets owned by the Group were transferred to Bedfordbury Development Corporation (BDC), a newly incorporated company owned by AH and MC. AH, MC and BDC will be collectively referred to as the "AH Group."

The Group's joint venture with WG is subject to litigation because of WG's action and delay in ASTI and AMC's construction and development of the Marina Club Project. Was Black a Reover of AMC and AMCI, BDC assumed the responsibility of handling the litigation with the

Pursuant to the implementation of the MOA discussed above, ASTI acquired these of stock of ALPHA owned by AH, MC and Credit Suisse amounting to P16,818.0 million.

In 2017, ASTI acquired additional shares of stock of ALPHA owned by a minurity absorbider amounting to ₱63.2 million.

#### Stock Split

On January 19, 2018, ALPHA filed a 10-for-1 stock split with the SEC. On Decement 10, 3018, the SEC approved the application for the stock split, whereby its capital stock would be divided into P50.0 billion common shares with a par value P0.10 each share. The stock split has go tille fee effect on the proportionate percentage ownership of the shareholders.

## **Treasury Shares**

In 2020, the Group sold one of its aircrafts with a carrying amount of 1528 and into its stockholder. The consideration received for the aircraft was 94,306,279 ALPH/ basis a soluting to \$523.1 million, resulting to a gain of \$4.4 million (see Note 12).

#### **Retained Earnings**

Accumulated equity in net income of an associate and subsidiaries not available in declaration amounted to \$39,860.2 million and \$37,288.5 million as at Decement and and 2019, respectively. Significant components of the retained earnings pertain to a subsidiaries not available in Dident declaration amounted to \$39,860.2 million and \$27,288.5 million as at Decement and and and another income of an associate and subsidiaries not available in Dident declaration amounted to \$39,860.2 million and \$27,288.5 million as at Decement and another income of an associate and subsidiaries not available in Dident declaration amounted to \$239,860.2 million and \$27,288.5 million as at Decement and another income of an associate and subsidiaries not available in Dident declaration amounted to \$239,860.2 million and \$27,288.5 million as at Decement and another income of an associate and subsidiaries not available in Dident declaration amounted to \$239,860.2 million and \$27,288.5 million as at Decement and another income of an associate and subsidiaries not available in Dident declaration amounted to \$239,860.2 million and \$237,288.5 million as at Decement and another income of an associate and subsidiaries not available in Dident declaration amounted to \$239,860.2 million and \$239,860.

On March 3, 2021, the Board of Directors of ALPHA resolved that P7.0 billion at the intained earnings shall be appropriated to fund the corporate projects and programs approved by the Executive Committee of the Board of Directors.

#### 17. Related Party Transactions

The Group, in its regular conduct of business, has transactions with its related to mentals. The following tables summarize the transactions with the related companies and constances belong talance arising from these transactions:

				(In Thous	ands)		
		-	202	2			
	Nature of Transactions	Note	Amount of Transactions	Outstanding Balances	Arm		amiling allinees
Trade and other receivables							
Trade							
Related companies under	Air transport						
common key management	services	6	₽89,889	P311,012			F374,166
	Real estate sales	6	_			3.4	-
				311,012			14.166

(Forward)

				(In Thousa		
		1	2020		5018	
	Nature of Transactions	Note	Amount of Transactions	Outstanding Balances	Trans	Durstanding
Nontrade						
	Capital expenditures,					
Related companies under	debt servicing		1522	52,465	140	210,098
common key management	debt servicing			P363,477		1224,264
Advances to						
Associate -	Reimbursement					
AHEC	of expenses		P-	P1,023		R1,023
Related companies under	Reimbursement		0504 500	<b>P4,111</b> ,702	P/10 (31)	577.104
common key management	of expenses	_	₽584,598	<b>P4,111</b> ,702		
Trade and other payables						
Trade						
Related companies under	Acquisition of		9-	P647.301		P647.301
common key management	properties		h-	<b>F04</b> 7,502		
Advances from related						
companies			9-	P2,023,976	P2 307	192,676
Related companies under common key management	Advances Association dues	20	162,514	162.514		_
common key management	Purchase of	20	102,514			
	assets and					
	reimbursement of					
	expenses			<b>155</b> ,621	17. 2	555,542
				P2,342,111		P   549,218

Other transactions of the Group with its related companies are as follows:

- As discussed in Note 11, RVO is the beneficial owner of certain investment properties (i.e. Baguio Property) acquired by the Group during 2015.
- In April 2013, ABICI and the ABIRC executed a Letter Agreement wherein the plate's agreed that
  the difference between the budget under the Supplementary DA and the allual construction
  costs incurred will be treated as advances to ABICI. Advances to ABICI related to this agreement
  amounting to ₱1,575.5 million as at December 31, 2020 and 2019 is due and december 3dable
  (see Note 10).

## Terms and Conditions of Transactions with Related Companies

Outstanding balances as of year-end are unsecured, noninterest-bearing and set learnest occurs in cash or equity. The Group has not made any provision for impairment losses relate at the amounts owed by related companies.

## **Compensation of Key Management Personnel**

The details of compensation of key management personnel, which include its sense class as infants, follow:

	(1)			
	2020	2019		
Short-term employee benefits	P75,660	P91,983	R97	
Post-employment benefits	18,935	24,804		
	P94,595	7116,787		

Stock Option Plan

The Company's Stock Option Plan was approved by the BOD of the Company on Line 5, 2013, and by stockholders representing more than 2/3 of the outstanding capital stock of the Company during the annual meeting held on December 3, 2014. On November 27, 2017, and December 19, 2016, the Stock Option Plan Committee awarded stock options to the Group. Additional stock option awards were given on May 30, 2019, and September 18, 2019 to qualified personnel of the Group. The effectivity date of the grant is one year after an option is awarded to the employee. One-third (1/3) of the total number of shares covered by a grant to an employee shall vest upon the effectivity of the grant. Another 1/3 of the shares shall vest one year after the effectivity date and the remaining 1/3 of the shares shall vest two years after the effectivity date of the grant. The Stock Option Plan was approximately and Section July 24, 2019.

#### 18. Leases

#### The Group as a Lessee

Hangar Leases

In June 2011, the Group and Civil Aviation Authority of the Philippines (CA) and a noncancellable lease agreement for the use of a portion of CAAP's hang and the appurtenant structures, with an aggregate land area of approximately 1,580 square meter subject to an escalation rate of 10% per annum.

In July 2016, the Group and Clark International Airport Corporation (CIAC and Into a noncancellable lease agreement for the lease of structure and open space which are a of 2,590 square meters, for 9 years. The agreement requires for a minimum guarant plus 20% of gross rental income from sub-lessees, if any, and is subject to an establishment per annum.

The incremental borrowing rate applied to the lease liabilities ranges from 0.88% of 7.05%, depending on the lease term. ROU assets were measured at the amount equal to the lease liabilities at adoption date.

The balance of and movements in ROU assets as at December 31 are as follows:

	(In Thousa		
	2020		
Cost			
Balance at beginning of year	P19,482		
Impact of PFRS 16	-		
Balance at end of year	19,482		
Accumulated Amortization			
Balance at beginning of year	4,535		
Amortization	4 <b>,53</b> 5		
Balance at end of year	9,070		
Carrying Amount	P10,412		

The balance of and movements in lease liabilities are as follows:

(In Thousands)		
_	2020	
	F16,335	
	(5,211)	
	1,009	
	-	
	12,133	
14	3,116	
	P9,017	
	14	2020 F16,335 (5,211) 1,009  12,133 14 3,116

More than five years

Rent expense charged to operations amounted to ₽4.4 million in 2018.		
Operating Lease - Group as a Lessor  AMPI entered into various operating lease agreements as a lessor covering mall and Alphaland Makati Place for a period ranging from two to ten years which may extended under such new or additional terms or conditions agreed by the parties of the lease agreements, tenants are required to pay certain amounts of deposits of the lease term started upon completion of construction of the mall and tower and November 2017, respectively.		reption
Tenants likewise pay either a fixed monthly rent, which is calculated with reference per square meter of area leased, or pay rent on a percentage rental basis, which monthly amount and a percentage of gross sales or a minimum set amount, who the terms of the lease agreements also provide for an increase in the rent general 5% to 7% escalation rate starting on the third year of the lease term for AMPL.		higher.
ASTI entered into various operating lease agreements as a lessor covering mall and Alphaland Southgate Tower for a period ranging from one to ten years. The transpersements also provide for an increase in the rent generally at the rate of 5% to the second year and annually thereafter for ASTI. As disclosed in Note 11, the Gran Southgate Tower in 2019.		ing on
Rent income and billings for common utilities, services and maintenance chara- Southgate Tower and Alphaland Makati Place aggregated P491.8 million, in P1,173.7 million in 2020, 2019 and 2018, respectively (see Note 11). Direct co- income aggregated P86.9 million, P154.1 million and P229.2 million in 2020, respectively, which mainly comprised of utilities and commissary costs (see Note 3		and rent 2018,
As at December 31, 2020, the estimated minimum future rental receivables agreements are as follows (in thousands):		e lease
Within one year	P	
After one year but not more than five years	S	

As at December 31, 2020 and 2019, the Group's receivable from tenants amounting to 850.5 million and \$\mathbb{P}\$51.7 million, respectively, were presented under "Trade and other receivabless accordance the consolidated statements of financial position (see Note 6).

The Group's customers' deposits on lease contracts are as follows:

(In Thousands)	
2 <b>0</b> 20	
P107,980	
120,519	
P228,499	
	2 <b>0</b> 20 9107,980 120,519

Customers' deposits on lease contracts are generally equivalent to six months rental and remarkable at the end of the lease term. Current portion pertains to one year operating lease agreements while noncurrent portion pertains to two to five years' operating lease agreements.

The Group recognizes the customers' deposits at fair value. The fair value of the a posit is determined based on the prevailing market rate of interest for a similar loan. The excess of the principal amount of the deposit over its fair value is accounted for as deferred one in the and amortized on a straight-line basis. The deferred lease income amounted to the analyse and P4.7 million as at December 31, 2020 and 2019, respectively, and is inclused and There noncurrent liabilities" account in the consolidated statements of financial position deserves on the deposit is accounted for using the effective interest rate method.

Aside from customers' deposits paid by tenants, advance rentals generally equivalent to be months rental are also paid and included in the initial billing to tenants, which shall applies to the monthly rental at the end of the lease term. Current portion of advance rooms amounted to P8.0 million and P1.3 million as at December 31, 2020 and 2019, respectively into 14). Noncurrent portion amounting to P22.6 million and P21.3 million as at December 31, 20 and 2019, respectively, are included under "Other noncurrent liabilities" account in any conditated statements of financial position.

## 19. Revenues

		(In Thousand		
	Note	2020	201	
Real estate sales of:				
Private Villa		₽544,643	P801,786	
Log homes		490,259	313,830	
Towers 1 and 2		-	200	
Parking lots		-		
Rent	18	491,802	853,183	
Service income:				
Room revenues		243,021	171,567	
Air transport services		84,237	202,110	
Medical services		55,165	29,656	
Security services		17,272	127,205	
Interest income	5	28,072	26,545	
Others	1 17	43,702	50,454	
Others		<b>P1,</b> 998,173	R2,576,336	

Other revenues consist mainly of commission income and income from restaurant consistions.

## 20. Costs and Expenses

Costs and expenses are classified in the consolidated statements of comprehensive income as follows:

			(In Thousand	
	Note	2020	2019	
Cost of services:				
Transportation		P209,622	P231,543	
Depreciation and amortization	12	185,006	174,035	
Utilities		86,901	154,621	
Security services		66,880	115,317	
Room services		32,850	65,597	
Medical services		25,916	19,340	
Others		1,038	1,177	
Others		P608,213	F76 <b>1,6</b> 3	
Cost of real estate sold:				
Land and development cost	7	P452,170	P552,587	
Parking lots for sale	7	-		
Parking lots for sale		P452,170	P552,587	
General and administrative:				
Taxes and licenses		P192,889	P70,094	
Association dues	17	162,514		
Salaries and employees' benefits		154,024	249,713	
Service and professional fees		81,342	113,111	EL SE
Depreciation and amortization	12	78,434	73,430	
Representation		41,484	34,761	
Travel and transportation		35,868	63,475	
Repairs and maintenance		28,439	44,269	
Utilities and rent		26,635	133,56	
Sales and marketing		24,318	170,08	
Insurance		20,055	11,59	
Supplies		12,274	49,84	
Communication		10,821	1,080	
Others		95,683	106,818	
		P964,780	P1,121,855	

Transportation expense, security services and medical services under "Cost of a count includes depreciation amounting to ₱109.2 million, ₱102.6 million and ₱171.3 million and ₱2019 and 2018, respectively (see Note 12).

## 21. Retirement Liability

The Group has an unfunded defined benefit plan covering all its regular employees. Be alto are computed using an amount equivalent to one-half month's salary for every and the six months or more of service considered as one year. The retirement liability is merined using the projected unit credit method. The latest available actuarial report of the company is as at December 31, 2020.

The components of the retirement benefit expense included in "Salaries and employees" benefits" presented under "General and administrative" account in the consolidated statements of comprehensive income are as follows:

	(In Thousand		
	2020	2019	20.8
Retirement benefit cost:			
Current service cost	P13,912	P12,463	F18:264
Interest cost	3,147	2,537	
- Interest cost	P17,059	₽15,000	

The components of retirement liability recognized in the consolidated statement of mancial position and the changes in the present value of defined benefit obligation as at the probability are as follows:

	(In Thousands)	
	2020	119
Present value of defined benefit obligation:		
Balance at beginning of year	P65,784	
Current service cost	13,912	
Remeasurement loss (gain)	(5,368)	
Benefits paid	(4,217)	
Interest cost	<b>3,</b> 147	27.97
Balance at end of year	<b>P73</b> ,258	

The accumulated remeasurement gain on retirement liability, net of days to recognized in the equity section of the consolidated statements of financial pressure and to 46.3 million and P41.0 million as at December 31, 2020 and 2019, respectively.

Principal actuarial assumptions used to determine retirement benefit obligations and as follows:

	2020
Discount rate	3.70% - 3.95%
Salary increase rate	5.00%

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the present value of the defined benefit obligation as at the end of the reporting period, assuming all other assumptions were held constant:

		(In Thou	ands)
	Change in	Increase (Domease)	
	Assumption	<b>2</b> 020	2019
Discount rate	+1.00%	(P7,941)	(23,896)
DISCOURT Face	-1.00%	9,794	4,391
Salary increase rate	+1.00%	9,577	3,829
Salary merease rate	-1.00%	(7,934)	3,136

Shown below is the maturity analysis of the undiscounted benefit payments as at war ended:

	(In Thous aids)	
·	2020	2.1.0
Within one year	P10,518	P1 3
After than one year but not more than five years	27,696	3 174
More than five years	33,285	30, 15

The average duration of the defined benefit obligation at the end of year 1. 13.0 years and 11.8 years in 2020 and 2019, respectively.

## 22. Income Taxes

The provision for current income tax represents MCIT for AWCI and ABIGI in 20.0. ALPLA AMPI, ABMLHI, ABIGI and AWCI in 2019 and ALPHA, ABMLHI and ABIRC in 2018 at RCIT to other companies within the Group.

For income tax purposes, full recognition is applied when more than 25% of the elling price of condominium units has been collected in the year of sale. Otherwise, the installment method is applied.

The reconciliation of income tax computed at statutory tax rate to provision for income tax slown in the consolidated statements of comprehensive income are as follows:

	(In Thousas (Is)			
	2020	201-		2018
Income tax computed at statutory tax rate	₽1,294,609	P3,367,441	P2.	080,081
Applied and expired NOLCO	48,608	148,807		790
Change in unrecognized deferred tax assets	17,670	(120,62		702
Applied and expired MCIT	16,228	16,020		356
Additions to (reductions in) income tax resulting from:				
Nondeductible expenses and others	69,760	1,482,220		64,156
Nontaxable income	(6,133)	(1,500,30		-
Interest income already subjected to final tax	(1,327)			(527)
	P1,439,415	P3,391.72	P	557

On March 26, 2021, the Corporate Recovery and Tax Incentives for Enterprises ("CREATE") was approved and signed into law by the country's President. Under the CREATE, the CIT of domestic corporations was revised from 30% to 25% or 20% depending on the amount of total assets or total amount of taxable income. In addition, the MCIT was changed from 2% to 1% of gross income for a period of three (3) years. The changes in the income tax rates shall retrospectively become effective beginning July 1, 2020.

However, the income tax rates used in preparing the consolidated financial statements as at and for the year ended December 31, 2020 are 30% and 2% for RCIT and MCIT, respectively

The table below summarizes the financial impact of the change in income tax as a to the Group's consolidated financial statements had the CREATE been substantively enacted as at December 31, 2020:

		(In Thousands)	
	Audited Balances (Based on Old Income Tax Rate)	Balances Using Revised Income Tax Rate	Differences
Creditable withholding tax	₽112,031	P113,981	
Net deferred tax liability	(22,641,102)	(19,424,202)	3,216,000
Income tax payable	453,828	438,940	(14,888)
Retained earnings	56,828,021	56,948,056	170,035
Provision for current income tax	154,250	141,312	(12,938)
Provision for deferred income tax	1,285,165	1,178,068	(107,097)
Net income	2,695,313	2,815,348	120,035

The following are the components of the Group's net deferred tax liabilities:

	(In Thursands)	
	2020	2015
Deferred tax liabilities:		
Cumulative gain on fair value change of investment	P17 093 054	15,661,35
properties	P17,082,954	
Unrealized valuation gain on club shares for sale	4,143,997	.421,
Revaluation surplus	1,283,454	1,504,
Accumulated depreciation for tax purposes	162,739	103
Capitalized borrowing costs	58,137	59,
Excess rent income under operating lease computed		
on a straight-line basis	=	27,140
Cumulative unrealized foreign exchange gain	-	
cumulative unrealized to ag.	22,731,281	1,778,1 2
Deferred tax assets:		2200
Accrued expense not yet deductible	44,278	36
Difference of POC between accounting and tax	32,494	51
Excess rent income under operating lease computed		
on a straight-line basis	13,407	
NOLCO		1,400
MCIT		8
Retirement liability		
rectifications,	90,179	106,
	P22,641,102	121,672

The presentation of net deferred tax liabilities are as follows:

	2020	
Through profit or loss	P17,196,098	P15,727 : 25
	5,445,004	5,944.306
Through OCI	<b>P22,641,</b> 102	₽21, <b>67</b> 2,232

The following deferred tax assets were not recognized as it is not probable that sufficient taxable profit will be available to allow the benefit of the net deferred tax assets to be utilized in the future:

	(In 7	housands!
	2020	
NOLCO	P159,472	P139,758
NOLCO Accrued rent	18,458	18,415
Allowance for impairment loss on receivables	9,407	9,407
Retirement liability	9,304	11,413
	5,998	
MCIT Unearned income	63	
Unrealized foreign exchange losses	8	
Officanzed foreign strength	P202,710	P186, 4.5

On September 30, 2020, the BIR issued Revenue Regulations No. 25-2020 to implement 5 ction 4 (bbbb) of Republic Act No. 11494, Bayanihan to Recover as One Act, allowing the Company's net operating losses for the taxable years 2020 and 2021 to be carried over for the next tive (5) consecutive taxable years immediately following the year of such loss. Consequently incurred in 2020 amounting to \$\text{P223.1}\$ million are allowed as deduction from future taxable vectors.

The details of NOLCO, which can be claimed as deduction against future taxable income is shown below (in thousands).

	₽470,540	₽223,061	(P162,028)	P531,573	
2017	148,826	-	(148,826)		2020
2018	156,786	=	(13,202)	143,584	
2019	164,928	-		164 028	2021
2020	₽-	₽223,061	₽-		025
Year Incurred	Beginning Balance	Incurred	Applied/ Expired	Ending Balance	Valid

The details of MCIT which can be claimed as deduction from income tax due are as follows (in thousands):

Beginning Balance	Incurred	Applied	Ending Balance	Valid
R-	₽190	P-	R19	2023
		(3,202)	1,780	2022
전 <sup>1</sup> 및 것인하신 :				2021
	0-0	100 00		7/120
	P190	(9,824)	9" 198	
	R− 8,988 3,224 3,420	Balance         Incurred           R-         P190           8,988         -           3,224         -           3,420         -	Balance         Incurred         Applied           P-         P190         P-           8,988         -         (3,202)           3,224         -         (3,202)           3,420         -         (3,420)	Balance         Incurred         Applied         Ending Balance           P-         P190         P-         R190           8,988         -         (3,202)         5.78u           3,224         -         (3,202)         27           3,420         -         (3,420)         -

# 23. Total Comprehensive Income Per Share and Book Value Per Share Computation

Total comprehensive income per share is computed as follows:

		2020	2019	2018
(a)	Total comprehensive income attributable to			
	equity holders of the Parent Company (in thousands)	<b>P1,578,</b> 187	<b>P10,</b> 688,482	P8,726,791
(b)	Weighted average number of shares outstanding after the effect of stock split	<b>13,166,860,</b> 073	14,573,224.623	
Bas	sic/diluted earnings per share (a/b)	P0.120	PO 733	107,640

The Group has no dilutive potential common shares outstanding, therefore basic earnings per share is the same as diluted earnings per share.

Book value per share is computed as follows:

	2020	2015
(a) Total equity (in thousands)	₽8 <b>1,991,2</b> 87	P80,830.
(b) Total number of shares outstanding at end of year after the effect of stock split	13,080,412,651	14,573,224,680
Book value per share (a/b)	P6.268	<b>P</b> 5.54

The information presented above are intended as additional information for management reporting purposes only.

## 24. Risk Management Objectives and Policies

The Group's principal financial instruments comprise of cash and cash equivalents, trade and other receivables (excluding advances to officers and employees), advances to related companies, restricted cash (presented under "Other current assets" account), refundable deposits (presented under "Other noncurrent assets" account), advances to an associate, club shares for sale, trade and other payables (excluding deposits from sale, unearned rent income and statutory physicies), customers' deposits and advances from related companies. The main purpose of these infuncial instruments is to provide funds for the Group's operations.

The BOD has overall responsibility for the establishment and oversight of the Group's risk management framework. The Group's risk management policies are established to identify and manage the Group's exposure to financial risks, to set appropriate transaction limits and controls, and to monitor and assess risks and compliance to internal control policies. Hisk management policies and structure are reviewed regularly to reflect changes in market conditions and the Group's activities.

The Group has exposure to credit risk and liquidity risk from the use of its financial instrument. The Group's exposure to foreign currency risk is minimal as it does not normally enter into transactions in currencies other than its functional currency. The BOD reviews and approves the policies for managing each of these risks.

## Credit Risk

The Group trades only with recognized and creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Group exposure to bad debts is not significant. For transactions that are not denominated in the functional currency of the Parent Company, the Group does not offer credit terms without the specific approval of the Chief Finance Officer.

With respect to credit risk arising from the other financial assets, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

Since the Group trades with recognized third parties and related parties, there are no other concentrations of credit risk within the Group.

Credit Quality of Financial Assets. The credit quality of financial assets is managed by the Group using internal credit ratings such as high grade, standard grade, past due but not impaired and impaired.

High Grade - pertains to deposits or placements to counterparties with good credit rating or bank standing. For receivables, this covers accounts of good paying customers, with good credit standing and are not expected by the Group to default in settling its obligations, thus credit risk exposure is minimal. This normally includes large prime financial institutions and companies.

Standard Grade - other financial assets not belonging to high quality financial assets are included in this credit rating.

Past due but not impaired - pertains to financial assets where contractual payments are plat due but the Group believes that impairment is not appropriate based on the probability of collision of amounts owed to the Group.

Impaired - pertains to financial assets for which the Group determines that it is probable that it will not be able to collect the amount due based on the contractual terms and agreements.

The table below shows the credit quality of the Group's financial assets as at year and:

			(In Thousa	ands)		
-			December 3	1, 2020		
-		Neithe	r Past Due nor Impa	ired	Past Due but	man Que
	Total	High Grade	Standard Grade	Total	not Impaired	and Immaired
Financial Assets at						
Amortized Cost						
Cash and cash				₽767,808	R-	P
equivalents*	P767,808	P767,808	P-	F/0/,000		
Trade and other		200000000000000000000000000000000000000		1 100 035	_	44.914
receivables**	1,154,749	1,109,835	-	1,109,835		
Advances to an associate and related						
companies	4,112,725	4,112,725	-	4,112,725	-	_
Restricted cash	10,142	10,142		10,142	-	_
Refundable deposits	19,248	19,248	-	19,248		
nerandosie deposito	6,064,672	6,019,758	-	6,019,758	-	64,914
Financial Assets at FVOCI						
Unquoted Clubs'	24 544 000	_	31,511,900	31,511,900	-	
preferred shares	31,511,900		P31,511,900	P37,531,658	P	F-11,914
	₽37,576,572	P6,019,758	F31,311,300	F.37,332,030		

<sup>\*</sup>Excluding cash on hand amounting to ₱1,849.

<sup>\*\*</sup>Excluding advances to officers and employees and including noncurrent portion of trade receivables amounting to F11,5s/and +11,099, respectively.

		December 31	2019		
		Decelia de la constante de la	,		
	Neithe	er Past Due nor Impaire	ed	Past Due but	Past Due
Total -	High Grade	Standard Grade	Total	not Impaired	and Immired
P492,126	₽492,126	<b>P</b>	P492,126	P-	P-
1,649,816	1,244,442	368,917	1,613,359	-	36,457
			2 520 127		
3,528,127	3,528,127	-			_
1.175	1,175	-		-	
	26,932	_	26,932	ter.	
5,698,176	5,292,802	368,917	5,661,719	-	08,457
	P492,126 1,649,816 3,528,127 1,175 26,932	Total High Grade  P492,126 P492,126  1,649,816 1,244,442  3,528,127 3,528,127 1,175 1,175 26,932 26,932	Total High Grade Standard Grade  P492,126 P492,126 P-  1,649,816 1,244,442 368,917  3,528,127 -  1,175 1,175 -  26,932 26,932 -	Total High Grade Standard Grade Total  P492,126 P492,126 P- P492,126  1,649,816 1,244,442 368,917 1,613,359  3,528,127 - 3,528,127 - 3,528,127  1,175 1,175 - 1,175  26,932 26,932 - 26,932	Neither Past Due Not Impaired   Total   High Grade   Standard Grade   Total   Not Impaired

33,558,900

P33,927,817

33,558,900

P39,220,619

\*Excluding cash on hand amounting to \$2,058.

Unquoted Clubs'

preferred shares

₽5,292,802

The following are the aging analyses of financial assets as at year end:

33,558,900

P39,257,076

			(In The	ousands)			
_			Decembe	r 31, 2020			
-			Pa	st Due But Not	Impaired		Past Due
	N	either Past Due	1-30	31-60	61-90	More than	And
	Total	nor Impaired	Days	Days	Days	90 Days	Impaired
Financial Assets at Amortized							
Cost				P-	1-	P-	9-
Cash and cash equivalents*	₽767,808	<b>P7</b> 67,808	P				914
Trade and other receivables**	1,154,749	1,109,835	-	-	-	-	11.004
Advances to an associate and						_	_
related companies	4,112,725	4,112,725	-	(=)	-	_	
Restricted cash	10,142	10,142	-	-	550		
Refundable deposits	19,248	19,248	-			-	
retailable depend	6,064,672	6,019,758	-	-	-	-	24,914
Financial Assets at FVOCI							
Unquoted Clubs' preferred			_	-	-	_	
shares	31,511,900	31,511,900					
armi es	P37,576,572	₽37,531,658	P-	P	p)	P-	244,914

<sup>\*</sup>Excluding cash on hand amounting to #1,849.

\*\*Excluding advances to officers and employees and including noncurrent portion of trade receivables amounting to #11,547 and #11,099, respectively.

			(In The	ousands)			
-			Decembe	31, 2019			
-			Pa	st Due But Not	Impaired		Tall Due
		Neither Past Due	1-30	31-60	61-90	More than	and
	Total	nor Impaired	Days	Days	Days	90 Days	Impared
Financial Assets at Amortized							
Cost						p	ρ_
Cash and cash equivalents*	P492,126	P492,126	₽	P-		-	457
Trade and other receivables**	1,649,816	1,613,359	-	-		-	50.0037
Advances to an associate and							
related companies	3,528,127	3,528,127	-	_	_	177	8.7
Restricted cash	1,175	1,175	-	-	_	_	
Refundable deposits	26,932	26,932	.00	-			- 57
TO THE PARTY OF TH	5,698,176	5,661,719		-			
Financial Assets at FVOCI							
Unquoted Clubs' preferred							
shares	33,558,900	33,558,900	_				P26.457
7117177	P39,257,076	P39,220,619	8-	P-	1-	P-	17201957

<sup>\*\*</sup>Excluding advances to officers and employees and including noncurrent portion of trade receivables amounting to P15,198 and P18,799, respectively

<sup>\*</sup>Excluding cash on hand amounting to \$2,058.

\*\*Excluding advances to officers and employees and including noncurrent portion of trade receivables amounting to \$15,198 and \$18,799, respectively.

Liquidity Risk

Liquidity risk is the risk that the Group will not be able to settle or meet its obligations on time. Management is responsible for liquidity, funding, as well as settlement management. In addition, liquidity and funding risks, related processes and policies are overseen by management. The Group manages its liquidity risk based on business needs, tax, capital or regulatory considerations, if applicable, through numerous sources of finance in order to maintain flexibility.

The Group also maintains a balance between continuity of funding and flexibility. The policy of the Group is to first exhaust lines available from affiliated companies before local bank lines are availed. The Group seeks to manage its liquid funds through cash planning on a weekly basis. The Group uses historical figures and experiences and forecasts from its collections and dishursements. As part of its liquidity risk management, the Group regularly evaluates its projected and actual cash States. It also continuously assesses conditions in the financial markets for opportunities to pure it fund raising activities. Also, the Group only places funds in the money market which are exceeding the Group requirements. Placements are strictly made based on cash planning assumptions and covers only a short period of time.

The tables below summarize the maturity profile of the Group's financial liabilities based on undiscounted cash flows:

			(In Thousa	ands)		
-			December 3	1, 2020		
1	On Demand	1-30 Days	31–60 Days	61-90 Days	More than 90 Days	Total
Financial Liabilities Trade and other payables* Customers' deposits Advances from related	₽409,763 107,980	P1,919,873	P- -	P- -	170,519	92,329,63 <b>6</b> 228,49 <b>9</b>
companies	2,342,111 P2,859,854	P1,919,873	P-	P	P120,519	10.2891.246

<sup>\*</sup>Excluding deposits from sale, unearned rent income, and statutory payables amounting to R609,580

			(In Thousa	nds)		
_			December 3	1, 2019		
	On Demand	1–30 Days	31–60 Days	61–90 Days	More than 90 Days	Total
Financial Liabilities Trade and other payables* Customers' deposits	₽561,522 83,927	₽2,190,623 —	P- -	R	P- 192,877	P. 53.145 374.804
Advances from related companies	2,549,219 P3,194,668	₽2,190,623	P-	P	P192,877	S 528,168

<sup>\*</sup>Excluding deposits from sale, unearned rent income, and statutory payables amounting to P523,429

Capital Management

The primary objective of the Group's capital management is to ensure that the Group has sufficient funds in order to support its business, pay existing obligations and maximize chareholder value. The Group manages its capital structure and makes adjustments to it, in light of changes in continuous conditions. To manage or adjust the capital structure, the Group may obtain additional advances from stockholders, adjust the return capital to stockholders or issue new shares. No changes were made in the objectives, policies or processes in 2020 and 2019. The Group monitors capital using the monthly cash position report and financial statements. The Parent Company is not subject to externally imposed capital requirements.

The components of the Group's capital are as follows:

(In Thousands)		
<b>2</b> 020	2019	
22 702 222	P2,842,174	
	12,769,730	
	15,611,974	
15,611,904	19,011,074	
()	(4,000,000)	
*	(1,906,374)	
(16,881,220)	(16,881,220)	
(524,283)	(1,214)	
(18,296,696)	(18,788,808)	
23,482,648	25,057,294	
3,428,674	3,577,428	
46,325	40,957	
	64 C/2 C	
	54,563,598	
761,887	7.61,837	
84,676,861	84,001,	
P81,992,069	P\$0,824.6	
	2020  P2,702,323 12,909,581 15,611,904  (891,193) (16,881,220) (524,283) (18,296,696)  23,482,648 3,428,674  46,325  56,957,327 761,887 84,676,861	

- Layer I is composed of the Group's contributed capital;
- Layer II is composed of income from operations, excess of acquisition price over albuired interest and treasury shares; and
- Layer III is composed mainly of income from fair value changes of investment properties and unrealized valuation gain on club shares for sale.

## 25. Fair Value Measurements

The following table provides the fair value hierarchy of assets and liabilities measured at fair value:

				(In Thousands)		
	-		D	ecember 31, 2020		
				Fair valu	e measurement	using
				Quoted prices	Significant	Summont
				in	observable	unobservable
		Carrying		active markets	inputs	inputs
	Note	Amount	Fair Value	(Level 1)	(Level 2)	Itevel 3)
Measured at Fair Value						
Financial Assets - Club shares for sale	10	P31,511,900	P31,511,900	P-	P31,511,900	9-
Nonfinancial Asset -	11	58,776,917	58,776,917	50	-	58,776,917
Investment properties Serviced residences	12	8,710,572	8,710,572	40	1.00	8,73.0,572
Aircrafts	12	993,914	993,914	-	1.5	993,914
7111-01-01-10						

(Forward)

				(In Thousands)				
	(9	December 31, 2020						
	_	Fair value measurement using						
			,	Quoted prices	Significant	Significant		
	Note			in	observable	unobservable		
		Carrying		active markets	inputs	imputs		
		Amount	Fair Value	(Level 1)	(Level 2)	(Level 3)		
Fair Values ()are Disclosed								
Financial Asset -								
Loans and receivables -								
Noncurrent trade			811 000	p	9-	M11,099		
receivables	13	P11,099	P11,099	1,000				
Financial Liability -	Devices.	400	228,499	.=		228,499		
Customers' deposits	18	228,499	220,499					
				(In Thousands)				
	-	December 31, 2019						
	_	Fair value measurement using						
					Significant	Smillicant		
				Quoted prices in	observable	unonservable		
		Carrying		active markets	inputs	inputs		
	Note	Amount	Fair Value	(Level 1)	(Level 2)	(Level.3)		
Measured at Fair Value								
Financial Assets -		Process Company and the Law		8-	P33,558,900	p_		
Club shares for sale	10	₽33,558,900	₽33,558,900		Essystema			
Non-financial Asset -			EA CAD DED	_		59760.253		
Investment properties	11	54,642,253	54,642,253	_		7,700,657		
Serviced residences	12	8,769,657	8,769,657		_	0.000.036		
Aircrafts	12	1,566,036	1,566,036					
Fair Values are Disclosed								
Financial Asset -								
Loans and receivables -								
Noncurrent trade						39.70		
receivables	13	38,799	38,799	_				
Financial Liability -			E-1/20/20/20/20/20/20/20/20/20/20/20/20/20/			275 20		
Customers' deposits	18	276,804	276,804	-				

The following methods and assumptions were used to determine the fair value of each class of financial instrument for which it is practicable to estimate such value.

Financial Assets (Excluding Club Shares for Sale, Noncurrent Trade Receivables and Customers' Deposits). Due to the short-term nature of these financial assets, the fair values approximate the carrying amount as at reporting date.

Club Shares for Sale. The fair values of club shares for sale were determined based on the current cash selling price to third parties.

Investment Properties. The fair values of the investment properties were based on valuations performed by accredited independent appraisers, as discussed in Note 11.

Serviced Residences. The fair values of the serviced residences were based or valuations performed by accredited independent appraisers, as discussed in Note 12.

Aircrafts. As at December 31, 2020 and 2019, the management has assessed that the carrying amount of the acquired aircrafts approximates its fair value. The fair value of the aircrafts as at December 31, 2018 was based on valuation performed by accredited independent appraisers, as discussed in Note 12.

Noncurrent Trade Receivables. The fair values of noncurrent trade receivables were determined by discounting the principal amounts using risk-free interest rates.

Customers' Deposits. The fair values of customers' deposit were determined by discounting the principal amount using risk-free interest rates.

## 26. Commitments and Contingencies

## Commitments

The Group entered into various construction contracts for the development of its projects (see Note 8). Total advances to contractors amounted to P413.2 million and P429.6 million as at December 31, 2020 and 2019, respectively (see Notes 8 and 13).

The significant construction contracts that gave rise to the advances are as follows:

	(In Th	nousands)		
Subsidiary	2020	2019	Nature	
Subsidially			Supply of labor, materials, equipment	
			and all related construction works for	
ABMLHI	₽207,776	₽203,827	Alphaland Baguio Mountain Lodges Project	
	F207,770		Civil, structural, masonry works	
			and supply and installation of materials for	
AMPI	94,417	98,009	Alphaland Makati Place	

## **Retention Payable**

Retention payable is based upon specifically identified construction contracts that stipulate the right of the Group to retain a portion of the progress billings of contractors. Depending on the terms of the contract, all retention payable shall be released to contractors upon 100% completion and acceptance of works normally within one year after completion. Total retention payable as stanted to ₱384.0 million and ₱379.6 million as at December 31, 2020 and 2019, respectively (see Note 14). Significant contract with retention clause arises from the civil, structural and masonry works for Towers 1 to 3 and the construction of the Podium.

As a result of the dispute between the Group and with the WG (see Note 16), the cases have been filed against each other. However, the agreement signed by the major shareholders of ALIHA, as discussed in Note 16, includes the transfer of the Group's interest in ABCC, AMC and AMCI is luding the assumption by BDC of the responsibility of handling all litigation and/or setting all disputes with the WG.

Deficiency VAT Assessment for ASTI and AMPI. The Bureau of Internal Revenue (BIR) issued a Final Decision on Disputed Assessment (FDDA) to ASTI and AMPI on June 20, 2016 covering the taxable year 2014 amounting to ₱30.9 million. ASTI and AMPI filed their respective motions for reconsideration, which were subsequently denied by the BIR. ASTI and AMPI elevated the lases to the Court of Tax Appeals (CTA).

For the case against ASTI, in a Decision dated December 13, 2019, the CTA dismissed ASTI's letition. ASTI moved for reconsideration, which was denied by the CTA. ASTI's appeal is currently pending decision before the CTA En Banc.

For the case against AMPI, in a Decision dated January 15, 2020, the CTA decided in favor of AMPI and cancelled the Commissioner of Internal Revenue's Decision holding AMPI liable for deficiency VAT (and compromise penalty) for the period of January 1, 2014 and June 30, 2014. The Commissioner of Internal Revenue moved for reconsideration, which is pending resolution by the CTA.

Other Legal Cases. There are certain lawsuits and claims filed by third parties against the Group which are either pending decision by the proper judicial bodies or under negotiation, the outcome of which are presently undeterminable. In the opinion of the Group's management, the ultimate disposition of these cases, disputes and assessments will not have a material adverse effect on the financial position or results of operations of the Group.

## 27. Note to Consolidated Statements of Cash Flows

The Group's noncash activities are presented below:

	Note _		(In Thousand	s)
		2020	2019	2018
Sale of aircraft				2
Property and equipment	12	₽514,443	P	10-
Treasury shares	16	523,069		
Forfeited sales:				172.493
Land and development costs	7	75,921		
Parking lots for sale	7	4,815		12,437
Club shares for sale	10	4,288	PC.	2,790
Cancelled sale -				07.000
Land and development costs	7	82,494		\$7,222
Transfers from land and development				
costs to:	7			
Property and equipment	12	75,921		2,115,863
Land-for-share swap:				
Club shares for sale	10	_	100,000	
Investment properties	11	-	100,000	
Recognition of:	18			
ROU assets		-	19,482	175
Lease liabilities			19,482	-
Transfers from investment properties to:	11			
Land and development costs	7	5-1		653,310
Property and equipment	12	2 <b>—</b> 0		2.214
A STATE OF THE STA				

The reconciliation of the Group's liabilities arising from financing activities is presented below:

	(In Thousands)			_
	2019	Cash Flows	Noncash Flows	2020
Finance cost Advances from related companies	P15,119	(P1,584)	P1,584	P15,119
	2,549,218	(207,107)		2,342,111
Other noncurrent liabilities	49,743	133,478	264	183,221
	P2,614,080	(P75,213)	<b>P1,</b> 584	R2,540,451

110	Tho	usai	ade)

	2018	Cash Flows	Noncash Flows	2019
Long-term debt	P6,198,931	(P5,322,427)		R-
Finance cost Advances from related companies Other noncurrent liabilities	188,291	(330,808)	157,636	15,119
	245,252	2,303,966	10.400	2,549,218
	29,910	351	19,482	
	₽6,662,384	(P3,348,918)	( <b>P</b> 699, <b>3</b> 86)	P2,614,080

#### CERTIFICATION

I, JASON J. ALBA, Corporate Secretary of ALPHALAND CORPORATION with SEC registration number 183835 with principal office at Alphaland Makati Place, 7232 Ayala Avenue Extension corner Malugay Street, Bel-Air, Makati City, on oath state:

- 1. That on behalf of ALPHALAND CORPORATION, I have caused this SEC Form 20-IS (Definitive Information Statement) to be prepared;
- 2. That I read and understood its contents which are true and correct of my own personal knowledge and/or based on true records;
- That the company ALPHALAND CORPORATION will comply with the requirements set forth in SEC Notice dated June 24, 2020 for a complete and official submission of reports and/or documents through electronic mail; and
- 4. That I am fully aware that documents filed online which requires pre-evaluation and/or processing fee shall be considered complete and officially received only upon payment of a filing fee.

In witness whereof, I have hereunto set my hand this

Grporate Secretary

SUBSCRIBED AND SWORN TO before me this Affiant exhibiting to me his TIN 127-577-540.

MAY 2 1 2021

at Makati City.

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Book No.

Series of 2021.

GEORGE DAVID D. SITO

Appointment No. M-332 Notary Public for Makati City Until December 31, 2022

Executive Bldg. Center Makati Ave.

cor. Jupiter St., Makati City

Roll of Attorneys No. 68402

MCLE Compliance No. VI-0021936-3-29-2019 IBP No. 002282 / Lifetime Member / 5-8-17 PTR No. 2235859 / 01.05.2021 / Parañague City